# PRELIMINARY OFFICIAL STATEMENT DATED JUNE 1, 2018

In the opinion of Quarles & Brady LLP, Bond Counsel, assuming continued compliance with the requirements of the Internal Revenue Code of 1986, as amended, under existing law interest on the Notes is excludable from gross income and is not an item of tax preference for federal income tax purposes. See "TAX EXEMPTION" herein for a more detailed discussion of some of the federal income tax consequences of owning the Notes. The interest on the Notes is not exempt from present Wisconsin income or franchise taxes.

The City will designate the Notes as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended, relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.

#### New Issue

#### Rating Application Made: Moody's Investors Service, Inc.

## **CITY OF CEDARBURG, WISCONSIN**

(Ozaukee County)

# \$1,245,000\* GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2018A

**BID OPENING**: June 11, 2018, 11:00 A.M., C.T.

**CONSIDERATION**: June 11, 2018, 7:00 P.M., C.T.

**PURPOSE/AUTHORITY/SECURITY:** The \$1,245,000\* General Obligation Promissory Notes, Series 2018A (the "Notes") of the City of Cedarburg, Wisconsin (the "City") are being issued pursuant to Section 67.12(12), Wisconsin Statutes, for public purposes including financing street and dam improvements. The Notes are general obligations of the City, and all the taxable property in the City is subject to the levy of a tax to pay the principal of and interest on the Notes as they become due which tax may, under current law, be levied without limitation as to rate or amount. Delivery is subject to receipt of an approving legal opinion of Quarles & Brady LLP, Milwaukee, Wisconsin.

DATE OF NOTES:	June 28,	2018						
MATURITY:	March 1	as follows:						
	Year	Amount*	Year	Amount*	Year	Amount*		
	2019	\$110,000	2023	\$125,000	2027	\$135,000		
	2020	115,000	2024	125,000	2028	140,000		
	2021	115,000	2025	130,000				
	2022	120,000	2026	130,000				
*MATURITY	The City	reserves the right to	increase or deci	rease the principal a	mount of the No	otes on the day		
ADJUSTMENTS:		n increments of \$5,0			•	• •		
	• •	ncipal amounts are a	•	chase price propose	ed will be adjust	ed to maintain		
		gross spread per \$1						
TERM BONDS:		m Bond Option" he						
INTEREST:	March 1, 2019 and semiannually thereafter.							
OPTIONAL	Notes maturing on March 1, 2026 and thereafter are subject to optional redemption on							
REDEMPTION:		March 1, 2025 or any date thereafter, at a price of par plus accrued interest.						
MINIMUM BID:	\$1,232,550.							
MAXIMUM BID:	\$1,319,7	00.						
GOOD FAITH DEPOSIT	<b>DEFAITH DEPOSIT:</b> A good faith deposit in the amount of \$24,900 shall be made by the winning bidder by wire transfer of funds.							
PAYING AGENT:	May be 1	named by City.						
BOND & DISCLOSUR	E							
COUNSEL:	Quarles	& Brady LLP.						
MUNICIPAL ADVISOR:	Ehlers ar	nd Associates, Inc.						
BOOK-ENTRY-ONLY:	See "Boo	ok-Entry-Only Syste	em" herein (unl	ess otherwise specif	fied by the purc	haser).		

#### REPRESENTATIONS

No dealer, broker, salesperson or other person has been authorized by the City to give any information or to make any representation other than those contained in this Preliminary Official Statement and, if given or made, such other information or representations must not be relied upon as having been authorized by the City. *This Preliminary Official Statement does not constitute an offer to sell or a solicitation of an offer to buy any of the Notes in any jurisdiction to any person to whom it is unlawful to make such an offer or solicitation in such jurisdiction.* 

This Preliminary Official Statement is not to be construed as a contract with the Syndicate Manager or Syndicate Members. Statements contained herein which involve estimates or matters of opinion are intended solely as such and are not to be construed as representations of fact. Ehlers & Associates, Inc. prepared this Preliminary Official Statement and any addenda thereto relying on information of the City and other sources for which there is reasonable basis for believing the information is accurate and complete. Quarles & Brady LLP will serve as Disclosure Counsel to the City with respect to the Notes. Compensation of Ehlers & Associates, Inc., payable entirely by the City, is contingent upon the sale of the Notes.

#### COMPLIANCE WITH S.E.C. RULE 15c2-12

Certain municipal obligations (issued in an aggregate amount over \$1,000,000) are subject to Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended (the "Rule").

**Preliminary Official Statement:** This Preliminary Official Statement was prepared for the City for dissemination to potential investors. Its primary purpose is to disclose information regarding the Notes to prospective underwriters in the interest of receiving competitive proposals in accordance with the sale notice contained herein. Unless an addendum is posted prior to the sale, this Preliminary Official Statement shall be deemed nearly final for purposes of the Rule subject to completion, revision and amendment in a Final Official Statement as defined below.

**Review Period:** This Preliminary Official Statement has been distributed to prospective bidders for review. Comments or requests for the correction of omissions or inaccuracies must be submitted to Ehlers & Associates, Inc. at least two business days prior to the sale. Requests for additional information or corrections in the Preliminary Official Statement received on or before this date will <u>not</u> be considered a qualification of a proposal received from an underwriter. If there are any changes, corrections or additions to the Preliminary Official Statement, interested bidders will be informed by an addendum prior to the sale.

**Final Official Statement:** Copies of the Final Official Statement will be delivered to the underwriter (Syndicate Manager) within seven business days following the proposal acceptance.

**Continuing Disclosure:** Subject to certain exemptions, issues in an aggregate amount over \$1,000,000 may be required to comply with provisions of the Rule which require that underwriters obtain from the issuers of municipal securities (or other obligated party) an agreement for the benefit of the owners of the securities to provide continuing disclosure with respect to those securities. This Preliminary Official Statement describes the conditions under which the City is required to comply with the Rule.

#### **CLOSING CERTIFICATES**

Upon delivery of the Notes, the underwriter (Syndicate Manager) will be furnished with the following items: (1) a certificate of the appropriate officials to the effect that at the time of the sale of the Notes and all times subsequent thereto up to and including the time of the delivery of the Notes, this Preliminary Official Statement did not and does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading; (2) a receipt signed by the appropriate officer evidencing payment for the Notes; (3) a certificate evidencing the due execution of the Notes, including statements that (a) no litigation of any nature is pending, or to the knowledge of signers, threatened, restraining or enjoining the issuance and delivery of the Notes, (b) neither the corporate existence or boundaries of the City nor the title of the signers to their respective offices is being contested, and (c) no authority or proceedings for the issuance of the Notes have been repealed, revoked or rescinded; and (4) a certificate setting forth facts and expectations of the City which indicates that the City does not expect to use the proceeds of the Notes in a manner that would cause them to be arbitrage bonds within the meaning of Section 148 of the Internal Revenue Code of 1986, as amended, or within the meaning of applicable Treasury Regulations.

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# **COMMON COUNCIL**

		Term Expires
Michael O'Keefe	Mayor	April 2021
Dan von Bargen	Alderman	April 2020
Jack Arnett	Alderman	April 2019
Kristin Burkart	Alderman	April 2020
Rick Verhaalen	Alderman	April 2019
Garan Chivinski	Alderman	April 2020
Patricia Thome	Alderman	April 2019
Rodney Galbraith	Alderman	April 2020

# **ADMINISTRATION**

Christy Mertes, City Administrator/Treasurer Constance McHugh, City Clerk

# **PROFESSIONAL SERVICES**

Michael Herbrand, City Attorney, Grafton, Wisconsin

Quarles & Brady LLP, Bond Counsel and Disclosure Counsel, Milwaukee, Wisconsin

Ehlers & Associates, Inc., Municipal Advisors, Waukesha, Wisconsin (Other offices located in Roseville, Minnesota, Chicago, Illinois and Denver, Colorado)

# INTRODUCTORY STATEMENT

This Preliminary Official Statement contains certain information regarding the City of Cedarburg, Wisconsin (the "City") and the issuance of its \$1,245,000\* General Obligation Promissory Notes, Series 2018A (the "Notes"). Any descriptions or summaries of the Notes, statutes, or documents included herein are not intended to be complete and are qualified in their entirety by reference to such statutes and documents and the form of the Notes to be included in the resolution authorizing the issuance and sale of the Notes (the "Authorizing Resolution") to be adopted by the Common Council on June 11, 2018.

Inquiries may be directed to Ehlers & Associates, Inc. ("Ehlers" or the "Municipal Advisor"), Waukesha, Wisconsin, (262) 785-1520, the City's Municipal Advisor. A copy of this Preliminary Official Statement may be downloaded from Ehlers' web site at <u>www.ehlers-inc.com</u> by connecting to the link to the Bond Sales and following the directions at the top of the site.

# THE NOTES

### GENERAL

The Notes will be issued in fully registered form as to both principal and interest in denominations of \$5,000 each or any integral multiple thereof, and will be dated, as originally issued, as of June 28, 2018. The Notes will mature on March 1 in the years and amounts set forth on the cover of this Preliminary Official Statement. Interest will be payable on March 1 and September 1 of each year, commencing March 1, 2019, to the registered owners of the Notes appearing of record in the bond register as of the close of business on the 15th day (whether or not a business day) of the immediately preceding month. Interest will be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board ("MSRB"). The rate for any maturity may not be more than 1.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2019 maturity, then the lowest rate that may be proposed for any later maturity is 3.50%.) All Notes of the same maturity must bear interest from the date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

Unless otherwise specified by the purchaser, the Notes will be registered in the name of Cede & Co., as nominee for The Depository Trust Company, New York, New York ("DTC"). (See "Book-Entry-Only System" herein.) As long as the Notes are held under the book-entry system, beneficial ownership interests in the Notes may be acquired in book-entry form only, and all payments of principal of, premium, if any, and interest on the Notes shall be made through the facilities of DTC and its participants. If the book-entry system is terminated, principal of, premium, if any, and interest on the Notes shall be payable as provided in the Authorizing Resolution.

The City may select a bank or trust company to act as paying agent (the "Paying Agent"). If a Paying Agent is selected, the City will pay the charges for Paying Agent services. The City reserves the right to remove the Paying Agent and to appoint a successor.

#### **OPTIONAL REDEMPTION**

At the option of the City, the Notes maturing on or after March 1, 2026 shall be subject to optional redemption prior to maturity on March 1, 2025 or on any date thereafter, at a price of par plus accrued interest.

\*Preliminary, subject to change.

Redemption may be in whole or in part of the Notes subject to prepayment. If redemption is in part, the selection of the amounts and maturities of the Notes to be redeemed shall be at the discretion of the City. If only part of the Notes having a common maturity date are called for redemption, then the City or Paying Agent, if any, will notify DTC of the particular amount of such maturity to be redeemed. DTC will determine by lot the amount of each participant's interest in such maturity to be redeemed and each participant will then select by lot the beneficial ownership interest in such maturity to be redeemed.

Notice of such call shall be given by sending a notice by registered or certified mail, facsimile or electronic transmission, overnight delivery service or in any other manner required by DTC, not less than 30 days nor more than 60 days prior to the date fixed for redemption to the registered owner of each Note to be redeemed at the address shown on the registration books.

### **AUTHORITY; PURPOSE**

The Notes are being issued pursuant to Section 67.12(12), Wisconsin Statutes, for public purposes including financing street and dam improvements.

## **ESTIMATED SOURCES AND USES\***

Sourc	es		
	Par Amount	\$1,245,000	
	Estimated Interest Earnings	<u>990</u>	
	Total Sources		\$1,245,990
Uses			
	Estimated Underwriter's Discount	\$12,450	
	Costs of Issuance	42,075	
	Deposit to Project Construction Fund	1,187,500	
	Rounding Amount	3,965	
	Total Uses		\$1,245,990

\*Preliminary, subject to change

### SECURITY

For the prompt payment of the Notes with interest thereon and for the levy of taxes sufficient for this purpose, the full faith, credit and resources of the City will be irrevocably pledged. The City will levy a direct, annual, irrepealable tax on all taxable property in the City sufficient to pay the interest on the Notes when it becomes due and also to pay and discharge the principal on the Notes at maturity, in compliance with Article XI, Section 3 of the Wisconsin Constitution. Such tax may, under current law, be levied without limitation as to rate or amount.

### RATING

General obligation debt of the City is currently rated "Aa2" by Moody's Investors Service, Inc. ("Moody's").

The City has requested a rating on the Notes from Moody's and bidders will be notified as to the assigned rating prior to the sale. Such rating reflects only the views of such organization and explanations of the significance of such rating may be obtained from Moody's. Generally, a rating agency bases its rating on the information and materials furnished to it and on investigations, studies and assumptions of its own. There is no assurance that such rating will continue for any given period of time or that it will not be revised downward or withdrawn entirely by such rating agency, if in the judgment of such rating agency circumstances so warrant. Any such downward revision or withdrawal of such rating may have an adverse effect on the market price of the Notes.

Such rating is not to be construed as a recommendation of the rating agency to buy, sell or hold the Notes, and the rating assigned by the rating agency should be evaluated independently. Except as may be required by the Disclosure Undertaking described under the heading "CONTINUING DISCLOSURE" neither the City nor the underwriter undertake responsibility to bring to the attention of the owner of the Notes any proposed changes in or withdrawal of such rating or to oppose any such revision or withdrawal.

## CONTINUING DISCLOSURE

In order to assist the underwriters in complying with Rule 15c2-12 promulgated by the Securities and Exchange Commission, pursuant to the Securities Exchange Act of 1934, as amended (the "Rule"), the City shall covenant to take certain actions pursuant to the Authorizing Resolution adopted by the Common Council by entering into a Continuing Disclosure Certificate (the "Disclosure Undertaking") for the benefit of holders, including beneficial holders. The Disclosure Undertaking requires the City to provide electronically or in the manner otherwise prescribed certain financial information annually and to provide notices of the occurrence of certain events enumerated in the Rule. The details and terms of the Disclosure Undertaking for this issue are set forth in Appendix D to be executed and delivered by the City at the time of delivery of the Notes. Such Disclosure Undertaking will be in substantially the form attached hereto.

In the previous five years, the City believes it has not failed to comply in all material respects with its prior undertakings under the Rule.

A failure by the City to comply with the Disclosure Undertaking will not constitute an event of default on the Notes. However, such a failure may adversely affect the transferability and liquidity of the Notes and their market price.

The City will file its continuing disclosure information using the Electronic Municipal Market Access ("EMMA") system or any system that may be prescribed in the future. Investors will be able to access continuing disclosure information filed with the MSRB at <u>www.emma.msrb.org.</u> Ehlers is currently engaged as disclosure dissemination agent for the City.

### LEGAL MATTERS

An opinion as to the validity of the Notes and the exemption from federal taxation of the interest thereon will be furnished by Quarles & Brady LLP, Bond Counsel to the City, and will be available at the time of delivery of the Notes. The legal opinion will be issued on the basis of existing law and will state that the Notes are valid and binding general obligations of the City; provided that the rights of the owners of the Notes and the enforceability of the Notes may be limited by bankruptcy, insolvency, reorganization, moratorium, and other similar laws affecting creditors' rights and by equitable principles (which may be applied in either a legal or equitable proceeding). (See "FORM OF LEGAL OPINION" found in Appendix B).

Quarles & Brady LLP has also been retained by the City to serve as Disclosure Counsel to the City with respect to the Notes. Although, as Disclosure Counsel to the City, Quarles & Brady LLP has assisted the City with certain disclosure matters, Quarles & Brady LLP has not undertaken to independently verify the accuracy, completeness or

sufficiency of this Official Statement or other offering material relating to the Notes and assumes no responsibility whatsoever nor shall have any liability to any other party for the statements or information contained or incorporated by reference in this Official Statement. Further, Quarles & Brady LLP makes no representation as to the suitability of the Notes for any investor.

## TAX EXEMPTION

Quarles & Brady LLP, Milwaukee, Wisconsin, Bond Counsel, will deliver a legal opinion with respect to the federal income tax exemption applicable to the interest on the Notes under existing law substantially in the following form:

"The interest on the Notes is excludable for federal income tax purposes from the gross income of the owners of the Notes. The interest on the Notes is not an item of tax preference for purposes of the federal alternative minimum tax imposed by Section 55 of the Internal Revenue Code of 1986, as amended (the "Code") on corporations (as that term is defined for federal income tax purposes) and individuals. However, for purposes of computing the alternative minimum tax imposed on corporations, the interest on the Notes is included in adjusted current earnings. We note, however, that the 2017 tax act (Public Law 115-97) enacted on December 22, 2017, repealed the alternative minimum tax on corporations for tax years beginning after December 31, 2017. Accordingly, any discussion herein regarding corporate alternative minimum tax is applicable only to a corporation's tax years beginning before January 1, 2018. The Code contains requirements that must be satisfied subsequent to the issuance of the Notes in order for interest on the Notes to be or continue to be excludable from gross income for federal income tax purposes. Failure to comply with certain of those requirements could cause the interest on the Notes to be included in gross income retroactively to the date of issuance of the Notes. The City has agreed to comply with all of those requirements. The opinion set forth in the first sentence of this paragraph is subject to the condition that the City comply with those requirements. We express no opinion regarding other federal tax consequences arising with respect to the Notes."

The interest on the Notes is not exempt from present Wisconsin income or franchise taxes.

Prospective purchasers of the Notes should be aware that ownership of the Notes may result in collateral federal income tax consequences to certain taxpayers. Bond Counsel will not express any opinion as to such collateral tax consequences. Prospective purchasers of the Notes should consult their tax advisors as to collateral federal income tax consequences.

From time to time legislation is proposed, and there are or may be legislative proposals pending in the Congress of the United States that, if enacted, could alter or amend the federal tax matters referred to above or adversely affect the market value of the Notes. It cannot be predicted whether, or in what form, any proposal that could alter one or more of the federal tax matters referred to above or adversely affect the market value of the Notes may be enacted. Prospective purchasers of the Notes should consult their own tax advisors regarding any pending or proposed federal tax legislation. Bond Counsel expresses no opinion regarding any pending or proposed federal tax legislation.

### **QUALIFIED TAX-EXEMPT OBLIGATIONS**

The City will designate the Notes as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Code relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.

#### **ORIGINAL ISSUE DISCOUNT**

To the extent that the initial public offering price of certain of the Notes is less than the principal amount payable at maturity, such notes ("Discounted Notes") will be considered to be issued with original issue discount. The original issue discount is the excess of the stated redemption price at maturity of a Discounted Note over the initial offering price to the public, excluding underwriters or other intermediaries, at which price a substantial amount of such Discounted Notes were sold (issue price). With respect to a taxpayer who purchases a Discounted Note in the initial public offering at the issue price and who holds such Discounted Note to maturity, the full amount of original issue discount will constitute interest that is not includible in the gross income of the owner of such Discounted Note for federal income tax purposes and such owner will not, subject to the caveats and provisions herein described, realize taxable capital gain upon payment of such Discounted Note upon maturity.

Original issue discount is treated as compounding semiannually, at a rate determined by reference to the yield to maturity of each individual Discounted Note, on days that are determined by reference to the maturity date of such Discounted Note. The amount treated as original issue discount on a Discounted Note for a particular semiannual accrual period is generally equal to (a) the product of (i) the yield to maturity for such Discounted Note (determined by compounding at the close of each accrual period) and (ii) the amount that would have been the tax basis of such Discounted Note at the beginning of the particular accrual period if held by the original purchaser; and less (b) the amount of any interest payable for such Discounted Note during the accrual period. The tax basis is determined by adding to the initial public offering price on such Discounted Note the sum of the amounts that have been treated as original issue discount for such purposes during all prior periods. If a Discounted Note is sold or exchanged between semiannual compounding dates, original issue discount that would have been accrued for that semiannual compounding period.

For federal income tax purposes, the amount of original issue discount that is treated as having accrued with respect to such Discounted Note is added to the cost basis of the owner in determining gain or loss upon disposition of a Discounted Note (including its sale, exchange, redemption, or payment at maturity). Amounts received upon disposition of a Discounted Note that are attributable to accrued original issue discount will be treated as tax-exempt interest, rather than as taxable gain.

The accrual or receipt of original issue discount on the Discounted Notes may result in certain collateral federal income tax consequences for the owners of such Discounted Notes. The extent of these collateral tax consequences will depend upon the owner's particular tax status and other items of income or deduction. In the case of corporate owners of Discounted Notes, a portion of the original issue discount that is accrued in each year will be included in adjusted current earnings for purposes of calculating the corporation's alternative minimum tax liability. Corporate owners of any Discounted Notes should be aware that such accrual of original issue discount may result in an alternative minimum tax liability although the owners of such Discounted Notes will not receive a corresponding cash payment until a later year. We note, however, that the 2017 tax act (Public Law 115-97) enacted on December 22, 2017, repealed the alternative minimum tax on corporations for tax years beginning after December 31, 2017. Accordingly, any discussion herein regarding corporate alternative minimum tax is applicable only to a corporation's tax years beginning before January 1, 2018.

The Code contains additional provisions relating to the accrual of original issue discount. Owners who purchase Discounted Notes at a price other than the issue price or who purchase such Discounted Notes in the secondary market should consult their own tax advisors with respect to the tax consequences of owning the Discounted Notes. Under the applicable provisions governing the determination of state and local taxes, accrued interest on the Discounted Notes may be deemed to be received in the year of accrual even though there will not be a corresponding cash payment until a later year. Owners of Discounted Notes should consult their own tax advisors with respect to the state and local tax consequences of owning the Discounted Notes.

#### NOTE PREMIUM

To the extent that the initial offering price of certain of the Notes is more than the principal amount payable at maturity, such notes ("Premium Notes") will be considered to have bond premium.

Any Premium Note purchased in the initial offering at the issue price will have "amortizable bond premium" within the meaning of Section 171 of the Code. The amortizable bond premium of each Premium Note is calculated on a daily basis from the issue date of such Premium Note until its stated maturity date (or call date, if any) on the basis of a constant interest rate compounded at each accrual period (with straight line interpolation between the compounding dates). An owner of a Premium Note that has amortizable bond premium is not allowed any deduction for the amortizable bond premium; rather the amortizable bond premium attributable to a taxable year is applied against (and operates to reduce) the amount of tax-exempt interest payments on the Premium Notes. During each taxable year, such an owner must reduce his or her tax basis in such Premium Note by the amount of the amortizable bond premium that is allocable to the portion of such taxable year during which the holder held such Premium Note. The adjusted tax basis in a Premium Note will be used to determine taxable gain or loss upon a disposition (including the sale, exchange, redemption, or payment at maturity) of such Premium Note.

Owners of Premium Notes who did not purchase such Premium Notes in the initial offering at the issue price should consult their own tax advisors with respect to the tax consequences of owning such Premium Notes. Owners of Premium Notes should consult their own tax advisors with respect to the state and local tax consequences of owning the Premium Notes.

#### **MUNICIPAL ADVISOR**

Ehlers has served as municipal advisor to the City in connection with the issuance of the Notes. The Municipal Advisor cannot participate in the underwriting of the Notes. The financial information included in this Official Statement has been compiled by the Municipal Advisor. Such information does not purport to be a review, audit or certified forecast of future events and may not conform with accounting principles applicable to compilations of financial information. Ehlers is not a firm of certified public accountants. Ehlers is registered with the Securities and Exchange Commission and the MSRB as a Municipal Advisor.

#### MUNICIPAL ADVISOR AFFILIATED COMPANIES

Bond Trust Services Corporation ("BTSC") and Ehlers Investment Partners, LLC ("EIP") are affiliate companies of Ehlers. BTSC is chartered by the State of Minnesota and authorized in Minnesota, Wisconsin, and Illinois to transact the business of a limited purpose trust company. BTSC provides paying agent services to debt issuers. EIP is a Registered Investment Advisor with the Securities and Exchange Commission. EIP assists issuers with the investment of bond proceeds or investing other issuer funds. This includes escrow bidding agent services. Issuers, such as the City, have retained or may retain BTSC and/or EIP to provide these services. If hired, BTSC and/or EIP would be retained by the City under an agreement separate from Ehlers.

#### **INDEPENDENT AUDITORS**

The basic financial statements of the City for the fiscal year ended December 31, 2017 have been audited by Baker Tilly Virchow Krause, Milwaukee, Wisconsin, independent auditors (the "Auditor"). The report of the Auditor, together with the basic financial statements, component units financial statements, and notes to the financial statements are attached hereto as "APPENDIX A – FINANCIAL STATEMENTS". The Auditor has not been

engaged to perform and has not performed, since the date of its report included herein, any procedures on the financial statements addressed in that report. The Auditor also has not performed any procedures relating to this Official Statement.

## **RISK FACTORS**

Following is a description of possible risks to holders of the Notes without weighting as to probability. This description of risks is not intended to be all-inclusive, and there may be other risks not now perceived or listed here.

**Taxes:** The Notes are general obligations of the City, the ultimate payment of which rests in the City's ability to levy and collect sufficient taxes to pay debt service. In the event of delayed billing, collection or distribution of property taxes, sufficient funds may not be available to the City in time to pay debt service when due.

**State Actions:** Many elements of local government finance, including the issuance of debt and the levy of property taxes, are controlled by state government. Future actions of the state may affect the overall financial condition of the City, the taxable value of property within the City, and the ability of the City to levy and collect property taxes.

**Future Changes in Law:** Various State and federal laws, regulations and constitutional provisions apply to the City and to the Notes. The City can give no assurance that there will not be a change in or interpretation of any such applicable laws, regulations and provisions which would have a material effect on the City or the taxing authority of the City.

**Ratings; Interest Rates:** In the future, the City's credit rating may be reduced or withdrawn, or interest rates for this type of obligation may rise generally, either possibility resulting in a reduction in the value of the Notes for resale prior to maturity.

**Tax Exemption:** If the federal government taxes all or a portion of the interest on municipal bonds or notes or if the State government increases its tax on interest on bonds and notes, directly or indirectly, or if there is a change in federal or state tax policy, then the value of these Notes may fall for purposes of resale. Noncompliance by the City with the covenants in the Authorizing Resolution relating to certain continuing requirements of the Code may result in inclusion of interest to be paid on the Notes in gross income of the recipient for United States income tax purposes, retroactive to the date of issuance.

**Continuing Disclosure:** A failure by the City to comply with the Disclosure Undertaking for continuing disclosure (see "CONTINUING DISCLOSURE") will not constitute an event of default on the Notes. Any such failure must be reported in accordance with the Rule and must be considered by any broker, dealer, or municipal securities dealer before recommending the purchase or sale of the Notes in the secondary market. Such a failure may adversely affect the transferability and liquidity of the Notes and their market price.

**Book-Entry-Only System:** The timely credit of payments for principal and interest on the Notes to the accounts of the Beneficial Owners of the Notes may be delayed due to the customary practices, standing instructions or for other unknown reasons by DTC participants or indirect participants. Since the notice of redemption or other notices to holders of these obligations will be delivered by the City to DTC only, there may be a delay or failure by DTC, DTC participants or indirect participants to notify the Beneficial Owners of the Notes.

**Depository Risk:** Wisconsin Statutes direct the local treasurer to immediately deposit upon receipt thereof, the funds of the municipality in a public depository designated by the governing body. A public depository means a federal or state credit union, federal or state savings and loan association, state bank, savings and trust company, mutual savings bank or national bank in Wisconsin or the local government pooled investment fund operated by the State

Investment Board. It is not uncommon for a municipality to have deposits exceeding limits of federal and state insurance programs. Failure of a depository could result in loss of public funds or a delay in obtaining them. Such a loss or delay could interrupt a timely payment of municipal debt.

**Economy:** A combination of economic, climatic, political or civil disruptions or terrorist actions outside of the control of the City, including loss of major taxpayers or major employers, could affect the local economy and result in reduced tax collections and/or increased demands upon local government. Real or perceived threats to the financial stability of the City may have an adverse effect on the value of the Notes in the secondary market.

**Secondary Market for the Notes:** No assurance can be given that a secondary market will develop for the purchase and sale of the Notes or, if a secondary market exists, that such Notes can be sold for any particular price. The underwriters are not obligated to engage in secondary market trading or to repurchase any of the Notes at the request of the owners thereof. Prices of the Notes as traded in the secondary market are subject to adjustment upward and downward in response to changes in the credit markets and other prevailing circumstances. No guarantee exists as to the future market value of the Notes. Such market value could be substantially different from the original purchase price.

**Bankruptcy:** The rights and remedies of the holders may be limited by and are subject to the provisions of federal bankruptcy laws, to other laws, or equitable principles that may affect the enforcement of creditors' rights, to the exercise of judicial discretion in appropriate cases and to limitations on legal remedies against local governments. The opinion of Bond Counsel to be delivered with respect to the Notes will be similarly qualified. See "MUNICIPAL BANKRUPTCY" herein.

# VALUATIONS

#### WISCONSIN PROPERTY VALUATIONS; PROPERTY TAXES

#### **Equalized Value**

Section 70.57, Wisconsin Statutes, requires the Department of Revenue to annually determine the equalized value (also referred to as full equalized value or aggregate full value) of all taxable property in each county and taxation district. The equalized value is an independent estimate of value used to equate individual local assessment policies so that property taxes are uniform throughout the various subdivisions in the State. Equalized value is calculated based on the history of comparable sales and information about value changes or taxing status provided by the local assessor. A comparison of the State-determined equalized value and the local assessed value, expressed as a percentage, is known as the assessment ratio or level of assessment. The Department of Revenue notifies each county and taxing jurisdiction of its equalized value on August 15; school districts are notified on October 1. The equalized value of each county is the sum of the valuations of all cities, villages, and towns within its boundaries. Taxing jurisdictions lying in more than one municipality, such as counties, school districts, or special taxing districts, use the equalized value of the underlying units in calculating and levying their respective levies. Equalized values are also used to apportion state aids and calculate municipal general obligation debt limits.

#### **Assessed Value**

The "assessed value" of taxable property in a municipality is determined by the local assessor, except for manufacturing properties which are valued by the State. Each city, village or town retains its own local assessor, who must be certified by the State Department of Revenue. Assessed value is used by these municipalities to determine tax levy mill rates and to apportion levies among individual property owners. Each taxing district must assess property at full value at least once in every five-year period. The State requires that the assessed values must be within 10% of State equalized values at least once every four years. The local assessor values property as of January 1 each year and submits those values to each municipality by the second Monday in June. The assessor also reports any value changes taking place since the previous year, to the Department of Revenue, by the second Monday in June.

## **CURRENT PROPERTY VALUATIONS**

2017 Equalized Value	\$1,309,147,300
2017 Equalized Value Reduced by Tax Increment Valuation	\$1,309,132,400
2017 Assessed Value	\$1,248,857,140

## 2017 EQUALIZED VALUE BY CLASSIFICATION

	2017 Equalized Value <sup>1</sup>	Percent of Total Equalized Value
Residential	\$ 1,065,388,500	81.380%
Commercial	207,041,400	15.815%
Manufacturing	19,073,800	1.457%
Agricultural	34,800	0.003%
Undeveloped	29,800	0.002%
Ag Forest	57,500	0.004%
Other	452,100	0.035%
Personal Property	17,069,400	1.304%
Total	\$ 1,309,147,300	100.000%

## TREND OF VALUATIONS

Year	Assessed Value	Equalized Value <sup>1</sup>	Percent Increase/Decrease in Equalized Value
2013	\$1,183,410,760	\$1,156,752,200	-0.27%
2014	1,196,486,770	1,187,131,800	2.63%
2015	1,208,692,140	1,204,323,800	1.45%
2016	1,221,899,680	1,254,478,000	4.16%
2017	1,248,857,140	1,309,147,300	4.36%

Source: Wisconsin Department of Revenue, Bureau of Equalization and Local Government Services Bureau.

<sup>&</sup>lt;sup>1</sup> Includes tax increment valuation.

# LARGER TAXPAYERS

Taxpayer	Type of Business/Property	2017 Equalized Value <sup>1</sup>	Percent of City's Total Equalized Value
Woodmere Townhomes LLC	Apartments	\$ 8,218,488	0.63%
Cedar Springs RE LLC	Nursing home/Rehabilitation	5,711,954	0.44%
Cedar Gardens Aid Propco LLC	CBRF	4,810,436	0.37%
Tealco Group	Apartments	4,691,037	0.36%
Cedar View Apartments	Apartments	4,088,278	0.31%
Individual	Grocery Store	4,056,830	0.31%
Marshall & Ilsley Corp	Commercial	3,931,037	0.30%
Marigold Foods, LLC	Dairy	3,276,493	0.25%
St. Mary's Hospital Ozaukee	Hospital	3,051,847	0.23%
Cedarburg Seniors Apartments II LLC	Apartments	2,819,864	0.22%
Total		\$44,656,264	3.41%
$C'_{1} = 12017 E_{1} = 10012 E_{1}$		¢1 200 147 200	
City's Total 2017 Equalized Value <sup>2</sup>		\$1,309,147,300	

Source: The City.

<sup>&</sup>lt;sup>1</sup> Calculated by dividing the 2017 Assessed Values by the 2017 Aggregate Ratio of assessment for the City.

<sup>&</sup>lt;sup>2</sup> Includes tax increment valuation.

# DEBT

# DIRECT DEBT<sup>1</sup>

# General Obligation Debt (see schedules following)

Total General Obligation Debt (includes the Notes)\*

\$16,815,456

\*Preliminary, subject to change.

<sup>&</sup>lt;sup>1</sup> Outstanding debt is as of the dated date of the Notes.

CITY OF CEDARBURG, WISCONSIN Schedule of Bonded Indebtedness General Obligation Debt (As of June 28, 2018)

			Principal %Paid	0.00% 9.20%	27.89%	37.40%	44.74%	52.17%	59.58%	64.98%	70.44%	74.37%	77.31%	80.32%	83.38%	86.50%	89.71%	93.04%	96.46%	100.00%	
			Principal Jutstanding*	16,815,456 15,269,049	13,702,954 12,125,558	10,527,204	9,292,857	8,042,499	6,796,063	5,888,526	4,969,851	4,310,000	3,815,000	3,310,000	2,795,000	2,270,000	1,730,000	1,170,000	595,000	0	
			Principal Principal & Interest* Outstanding*	153,944 1,896,630	1,883,827 1,865,583	1,857,846	1,466,108	1,456,733	1,426,819	1,064,969	1,055,961	779,416	601,513	601,513	600,669	598,313	599,325	603,500	601,475	603,925	2,902,610 19,718,066
			Total Interest*	153,944 350,223	317,731 288,187	259,492	231,761	206,374	180,382	157,432	137,286	119,566	106,513	96,513	85,669	73,313	59,325	43,500	26,475	8,925	2,902,610
			Total Principal*	1,546,407	1,506,096	1,598,354	1,234,347	1,250,358	1,246,436	907,537	918,675	659,851	495,000	505,000	515,000	525,000	540,000	560,000	575,000	595,000	16,815,456
IISSORY ES 2018A	018 ,000*		Interest*	34,020	26,/35 24,484	21,985	19,196	16,196	13,008	9,595	5,950	2,030									173,219
GO PROMISSORY NOTES Series 2018A	6/28/2018 \$1,245,000*	3/1	Principal*	110,000	115,000 115,000	120,000	125,000	125,000	130,000	130,000	135,000	140,000									1,245,000
NAC	018 000	10	Interest	10,471	9,630 8,678	7,720	6,727	5,716	4,637	3,537	2,398	1,223									60,738
STF LOAN	3/16/2018 \$300,000	3/15	Principal	25,603	26,444	28,354	29,347	30,358	31,436	32,537	33,675	34,851									300,000
ORATE BONDS 016A	016 ,000		Interest	97,231 191,350	185,088 178,750	171,263	162,563	153,663	144,613	135,363	125,913	116,313	106,513	96,513	85,669	73,313	59,325	43,500	26,475	8,925	2,162,337
GO CORPORATE PURPOSE BONDS Series 2016A	5/18/2016 \$9,705,000	3/1	Principal	415,000	420,000 425,000	430,000	440,000	450,000	455,000	470,000	475,000	485,000	495,000	505,000	515,000	525,000	540,000	560,000	575,000	595,000	8,775,000
ISSORY ES 155A	15 ,000		Interest	26,850 49,650	41,500 33,300	25,000	17,400	10,550	3,550												207,800
GO PROMISSORY NOTES Series 2015A	6/3/2015 \$3,470,000	3/1	Principal	405,000	410,000 410,000	420,000	340,000	345,000	355,000												2,685,000
ORATE BONDS 2012A	012 ,000		Interest	29,863 56,850	50,725 42,975	33,525	25,875	20,250	14,575	8,938	3,025										286,600
GO CORPORATE PURPOSE BONDS Series 2012A	9/5/2012 \$5,565,000	3/1	Principal	500,000	000'009	600,000	300,000	300,000	275,000	275,000	275,000										3,625,000
l (BAB)	010 000		Interest	7,882	4,034																11,916
STF LOAN (BAB)	6/30/2010 \$800,000	3/15	Principal	90,804	94,652																185,456
	Dated Amount	Maturity	Fiscal Year Ending	2018 2019	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	

\*Preliminary, subject to change.

### DEBT LIMIT

The constitutional and statutory general obligation debt limit for Wisconsin municipalities, including towns, cities, villages, and counties (Article XI, Section 3 of the Wisconsin Constitution and Section 67.03, Wisconsin Statutes) is 5% of the current equalized value.

Equalized Value	\$1,309,147,300				
Multiply by 5%		0.05			
Statutory Debt Limit	\$	65,457,365			
Less: General Obligation Debt (includes the Notes)*		(16,815,456)			
Unused Debt Limit*	\$	48,641,909			

\*Preliminary, subject to change.

#### **OVERLAPPING DEBT**<sup>1</sup>

Taxing District	2017 Equalized Value <sup>2</sup>	% In City	Total G.O. Debt <sup>3</sup>	City's Proportionate Share
Ozaukee County	\$ 11,735,981,400	11.1550%	\$24,535,000	\$ 2,736,879
Milwaukee Area Technical College District	76,548,230,996	1.7102%	78,635,000	1,344,816
Cedarburg School District	2,378,660,978	54.9037%	11,405,000	6,261,767
Mequon-Thiensville School District	4,930,483,277	0.0644%	19,810,000	12,758

City's Share of Total Overlapping Debt

\$10,356,220

<sup>&</sup>lt;sup>1</sup> Overlapping debt is as of the dated date of the Notes. Only those taxing jurisdictions with general obligation debt outstanding are included in this section.

<sup>&</sup>lt;sup>2</sup> Includes tax increment valuation.

<sup>&</sup>lt;sup>3</sup> Outstanding debt based on information obtained on EMMA and the Municipal Advisor's records.

## **DEBT RATIOS**

	G.O. Debt	Debt/Equalized Value \$1,309,147,300	Debt/ Per Capita 11,537 <sup>1</sup>
Total General Obligation Debt*	\$ 16,815,456	1.28%	\$ 1,457.52
City's Share of Total Overlapping Debt	<u>10,356,220</u>	<u>0.79%</u>	<u>897.65</u>
Total*	\$ 27,171,676	2.08%	\$ 2,355.18

\*Preliminary, subject to change.

## DEBT PAYMENT HISTORY

The City has no record of default in the payment of principal and interest on its debt.

## **FUTURE FINANCING**

The City plans to issue taxable general obligation bonds in the approximate amount of \$3,500,000 in order to provide financial assistance to TID No. 4 within the next 12 months. Aside from the preceding, the City does not have any plans for additional financing over the next 12 months.

<sup>&</sup>lt;sup>1</sup> Estimated 2017 population.

# TAX LEVIES AND COLLECTIONS

#### TAX LEVIES AND COLLECTIONS

Tax Year	Levy for City Purposes Only	% Collected	Levy/Equalized Value Reduced by Tax Increment Valuation in Dollars per \$1,000
2013/14	\$8,266,129	100%	\$7.15
2014/15	8,338,892	100%	7.02
2015/16	8,430,459	100%	7.00
2016/17	9,118,860	100%	7.27
2017/18	9,342,107	In process	7.14

Property tax statements are distributed to taxpayers by the town, village, and city clerks in December of the levy year. Current state law requires counties to pay 100% of the real property taxes levied to cities, villages, towns, school districts and other taxing entities on or about August 20 of the collection year.

Personal property taxes, special assessments, special charges and special taxes must be paid to the town, city or village treasurer in full by January 31, unless the municipality, by ordinance, permits special assessments to be paid in installments. Real property taxes must be paid in full by January 31 or in two equal installments by January 31 and July 31. Alternatively, municipalities may adopt a payment plan which permits real property taxes to be paid in three or more equal installments, provided that the first installment is paid by January 31, one-half of the taxes are paid by April 30 and the remainder is paid by July 31. Amounts paid on or before January 31 are paid to the town, city or village treasurer. Amounts paid after January 31, are paid to the county treasurer unless the municipality has authorized payment in three or more installments in which case payment is made to the town, city or village treasurer. On or before January 15 and February 20 the town, city or village treasurer settles with other taxing jurisdictions for all collections through December and January, respectively. In municipalities which have authorized the payment of real property taxes in three or more installments, the town, city or village treasurer settles with the other taxing jurisdictions on January 15, February 20 and on the fifteenth day of each month following the month in which an installment payment is required. On or before August 20, the county treasurer must settle in full with the underlying taxing districts for all real property taxes and special taxes. Any county board may authorize its county treasurer to also settle in full with the underlying taxing districts for all special assessments and special charges. The county may then recover any tax delinquencies by enforcing the lien on the property and retain any penalties or interest on the delinquencies for which it has settled. Uncollected personal property taxes owed by an entity that has ceased operations or filed a petition for bankruptcy, or are due on personal property that has been removed from the next assessment roll are collected from each taxing entity in the year following the levy year.

### **PROPERTY TAX RATES**

Full value rates for property taxes expressed in dollars per \$1,000 of equalized value (excluding tax increment valuation) that have been collected in recent years have been as follows:

Schools <sup>1</sup>	County	Local	Other <sup>2</sup>	Total
\$12.26	\$1.94	\$7.15	\$0.17	\$21.52
11.21	1.88	7.02	0.17	20.28
11.09	1.84	7.00	0.17	20.10
10.80	1.80	7.27	0.17	20.04
10.35	1.80	7.14	0.00	19.29
	\$12.26 11.21 11.09 10.80	\$12.26       \$1.94         11.21       1.88         11.09       1.84         10.80       1.80	\$12.26       \$1.94       \$7.15         11.21       1.88       7.02         11.09       1.84       7.00         10.80       1.80       7.27	\$12.26         \$1.94         \$7.15         \$0.17           11.21         1.88         7.02         0.17           11.09         1.84         7.00         0.17           10.80         1.80         7.27         0.17

**Source:** Property Tax Rates were extracted from Statement of Taxes prepared by the Wisconsin Department of Revenue, Division of State and Local Finance.

### LEVY LIMITS

Section 66.0602 of the Wisconsin Statutes, imposes a limit on property tax levies by cities, villages, towns and counties. No city, village, town or county is permitted to increase its tax levy by a percentage that exceeds its valuation factor (which is defined as a percentage equal to the greater of either the percentage change in the political subdivision's January 1 equalized value due to new construction less improvements removed between the previous year and the current or zero percent). The base amount in any year to which the levy limit applies is the actual levy for the immediately preceding year. In 2018, and in each year thereafter, the base amount is the actual levy for the immediately preceding year plus the amount of the payment from the State under Section 79.096 of the Wisconsin Statutes. This levy limit amount of the payment from the State under Section 79.096 of the Wisconsin Statutes. This levy limitation is an overall limit, applying to levies for operations as well as for other purposes.

A political subdivision that did not levy its full allowable levy in the prior year can carry forward the difference between the allowable levy and the actual levy, up to a maximum of 1.5% of the prior year's actual levy. The use of the carry forward levy adjustment needs to be approved by a majority vote of the political subdivision's governing body (except in the case of towns) if the amount of carry forward levy adjustment is less than or equal to 0.5% and by a super majority vote of the political subdivision's governing body (three-quarters vote if the governing body is comprised of five or more members, two-thirds vote if the governing body is comprised of fewer than five members) (except in the case of towns) if the amount of the carry forward levy adjustment is greater than 0.5% up to the maximum increase of 1.5%. For towns, the use of the carry forward levy adjustment needs to be approved by a

<sup>&</sup>lt;sup>1</sup> The Schools tax rate reflects the composite rate of all local school districts and technical college district.

<sup>&</sup>lt;sup>2</sup> Includes the state reforestation tax which is apportioned to each county on the basis of its full value. Counties, in turn, apportion the tax to the tax districts within their borders on the basis of full value. It also includes taxes levied for special purpose districts such as metropolitan sewerage districts, sanitary districts, and public inland lake protection districts. Tax increment values are not included. State property taxes were eliminated in the State's 2017 - 2019 budget act.

majority vote of the annual town meeting or special town meeting after the town board has adopted a resolution in favor of the adjustment by a majority vote if the amount of carry forward levy adjustment is less than or equal to 0.5% or by two-thirds vote or more if the amount of carry forward levy adjustment is greater than 0.5% up to the maximum of 1.5%.

Beginning with levies imposed in 2015, if a political subdivision does not make an adjustment in its levy as described in the above paragraph in the current year, the political subdivision may increase its levy by the aggregate amount of the differences between the political subdivision's valuation factor in the previous year and the actual percent increase in a political subdivision's levy attributable to the political subdivision's valuation factor in the previous year, for the five years before the current year, less any amount of such aggregate amount already claimed as an adjustment in any of the previous five years. The calculation of the aggregate amount available for such adjustment may not include any year before 2014, and the maximum adjustment allowed may not exceed 5%. The use of the adjustment described in this paragraph requires approval by a two-thirds vote of the political subdivision's governing body, and the adjustment may only be used if the political subdivision's level of outstanding general obligation debt in the current year.

Special provisions are made with respect to property taxes levied to pay general obligation debt service. Those are described below. In addition, the statute provides for certain other exclusions from and adjustments to the tax levy limit. Among the items excluded from the limit are amounts levied for any revenue shortfall for debt service on a revenue bond issued under Section 66.0621. Among the adjustments permitted is an adjustment applicable when a tax increment district terminates, which allows an amount equal to the prior year's allowable levy multiplied by 50% of the political subdivision's percentage growth due to the district's termination.

With respect to general obligation debt service, the following provisions are made:

(a) If a political subdivision's levy for the payment of general obligation debt service, including debt service on debt issued or reissued to fund or refund outstanding obligations of the political subdivision and interest on outstanding obligations of the political subdivision, on debt originally issued before July 1, 2005, is less in the current year than in the previous year, the political subdivision is required to reduce its levy limit in the current year by the amount of the difference between the previous year's levy and the current year's levy.

(b) For obligations authorized before July 1, 2005, if the amount of debt service in the preceding year is less than the amount of debt service needed in the current year, the levy limit is increased by the difference between the two amounts. This adjustment is based on scheduled debt service rather than the amount actually levied for debt service (after taking into account offsetting revenues such as sales tax revenues, special assessments, utility revenues, tax increment revenues or surplus funds). Therefore, the levy limit could negatively impact political subdivisions that experience a reduction in offsetting revenues.

(c) The levy limits do not apply to property taxes levied to pay debt service on general obligation debt authorized on or after July 1, 2005.

The Notes were authorized after July 1, 2005 and therefore the levy limits do not apply to taxes levied to pay debt service on the Notes.

# THE ISSUER

## **CITY GOVERNMENT**

The City was incorporated in 1885 and is governed by a Mayor and a seven-member Common Council. The Mayor does not vote except in the case of a tie. All Council Members are elected to two-year terms. The appointed City Administrator/Treasurer and City Clerk are responsible for administrative details and financial records.

### **EMPLOYEES; PENSIONS**

The City employs a staff of 86 full-time, 22 part-time, and 150 seasonal employees. All eligible employees in the City are covered under the Wisconsin Retirement System ("WRS") established under Chapter 40 of the Wisconsin Statutes ("Chapter 40"). The WRS is a cost-sharing multiple-employer defined benefit pension plan. The Department of Employee Trust Funds ("ETF") administers the WRS. Required contributions to the WRS are determined by the ETF Board pursuant to an annual actuarial valuation in accordance with Chapter 40 and the ETF's funding policies. The ETF Board has stated that its funding policy is to (i) ensure funds are adequate to pay benefits; (ii) maintain stable and predictable contribution rates for employers and employees; and (iii) maintain inter-generational equity to ensure the cost of the benefits is paid for by the generation that receives the benefits.

City employees are generally required to contribute half of the actuarially determined contributions, and the City generally may not pay the employees' required contribution. During the fiscal year ended December 31, 2015 ("Fiscal Year 2015"), the fiscal year ended December 31, 2016 ("Fiscal Year 2016") and the fiscal year ended December 31, 2017 ("Fiscal Year 2017"), the City's portion of contributions to WRS (not including any employee contributions) totaled \$460,372, \$457,369 and \$459,037, respectively.

The City implemented Governmental Accounting Standards Board Statement No. 68 ("GASB 68") for Fiscal Year 2015.

GASB 68 requires calculation of a net pension liability for the pension plan. The net pension liability is calculated as the difference between the pension plan's total pension liability and the pension plan's fiduciary net position. The pension plan's total pension liability is the present value of the amounts needed to pay pension benefits earned by each participant in the pension plan based on the service provided as of the date of the actuarial valuation. In other words, it is a measure of the present value of benefits owed as of a particular date based on what has been earned only up to that date, without taking into account any benefits earned after that date. The pension plan's fiduciary net position is the market value of plan assets formally set aside in a trust and restricted to paying pension plan benefits. If the pension plan's total pension liability exceeds the pension plan's fiduciary net position, then a net pension liability results. If the pension plan's fiduciary net position exceeds the pension plan's total pension liability, then a net pension asset results.

As of December 31, 2016, the total pension liability of the WRS was calculated as \$93.4 billion and the fiduciary net position of the WRS was calculated as \$92.6 billion, resulting in a net pension liability of \$0.8 billion.

Under GASB 68, each participating employer in a cost-sharing pension plan must report the employer's proportionate share of the net pension liability or net pension asset of the pension plan. Accordingly, for Fiscal Year 2016, the City reported a liability of \$391,322 for its proportionate share of the net pension liability of the WRS. The net pension liability was measured as of December 31, 2016 based on the City's share of contributions to the pension plan relative to the contributions of all participating employers. The City's proportion was 0.04747672% of the aggregate WRS net pension liability as of December 31, 2016.

The calculation of the total pension liability and fiduciary net position are subject to a number of actuarial assumptions, which may change in future actuarial valuations. Such changes may have a significant impact on the calculation of net pension liability of the WRS, which may also cause the ETF Board to change the contribution requirements for employers and employees. For more detailed information regarding the WRS and such actuarial assumptions, see Note IV in "APPENDIX A - FINANCIAL STATEMENTS" attached hereto.

#### **Recognized and Certified Bargaining Units**

All eligible City personnel are covered by the Municipal Employment Relations Act ("MERA") of the Wisconsin Statutes. Pursuant to that law, employees have rights to organize and collectively bargain with municipal employers. MERA was amended by 2011 Wisconsin Act 10 (the "Act") and by 2011 Wisconsin Act 32, which altered the collective bargaining rights of public employees in Wisconsin.

As a result of the 2011 amendments to MERA, the City is prohibited from bargaining collectively with municipal employees, other than public safety and transit employees, with respect to any factor or condition of employment except total base wages. Even then, the City is limited to increasing total base wages beyond any increase in the consumer price index since 180 days before the expiration of the previous collective bargaining agreement (unless City were to seek approval for a higher increase through a referendum). Ultimately, the City can unilaterally implement the wages for a collective bargaining unit.

Under the changes to MERA, impasse resolution procedures were removed from the law for municipal employees of the type employed by the City, including binding interest arbitration. Strikes by any municipal employee or labor organization are expressly prohibited. As a practical matter, it is anticipated that strikes will be rare. Furthermore, if strikes do occur, they may be enjoined by the courts. Additionally, because the only legal subject of bargaining is the base wage rates, all bargaining over items such as just cause, benefits, and terms of conditions of employment are prohibited and cannot be included in a collective bargaining agreement. Impasse resolution for public safety employees and transit employees is subject to final and binding arbitration procedures, which do not include a right to strike. Interest arbitration is available for transit employees if certain conditions are met.

The following bargaining unit represents employees of the City:

**Bargaining Unit** Cedarburg Police Officer's Association **Expiration Date of Current Contract** December 31, 2018

## OTHER POST EMPLOYMENT BENEFITS

The City does not provide any other post employment benefits.

### LITIGATION

There is no litigation threatened or pending questioning the organization or boundaries of the City or the right of any of its officers to their respective offices or in any manner questioning their rights and power to execute and deliver the Notes or otherwise questioning the validity of the Notes.

### **MUNICIPAL BANKRUPTCY**

Municipalities are prohibited from filing for bankruptcy under Chapter 11 (reorganization) or Chapter 7 (liquidation) of the U.S. Bankruptcy Code (11 U.S.C. §§ 101-1532) (the "Bankruptcy Code"). Instead, the Bankruptcy Code permits municipalities to file a petition under Chapter 9 of the Bankruptcy Code, but only if certain requirements are met. These requirements include that the municipality must be "specifically authorized" under State law to file for relief under Chapter 9. For these purposes, "State law" may include, without limitation, statutes of general applicability enacted by the State legislature, special legislation applicable to a particular municipality, and/or executive orders issued by an appropriate officer of the State's executive branch.

As of the date hereof, Wisconsin law contains no express authority for municipalities to file for bankruptcy relief under Chapter 9 of the Bankruptcy Code.

Nevertheless, there can be no assurance (a) that State law will not change in the future, while the Noes are outstanding, in a way that would allow the City to file for bankruptcy relief under Chapter 9 of the Bankruptcy Code; or (b) even absent such a change in State law, that an executive order or other executive action could not effectively authorize the City to file for relief under Chapter 9. If, in the future, the City were to file a bankruptcy case under Chapter 9, the relevant bankruptcy court would need to consider whether the City could properly do so, which would involve questions regarding State law authority as well as other questions such as whether the City is a municipality for bankruptcy purposes. If the relevant bankruptcy court concluded that the City could properly file a bankruptcy case, and that determination was not reversed, vacated, or otherwise substantially altered on appeal, then the rights of holders of the Noes could be modified in bankruptcy proceedings. Such modifications could be adverse to holders of the Noes. Further, under such circumstances, there could be no assurance that the Noes would be paid in full or in part on the Noes. Further, under such circumstances, there could be no assurance that the Noes could be viewed as having no priority (a) over claims of other creditors of the City; (b) to any particular assets of the City, or (c) to revenues otherwise designated for payment to holders of the Noes.

Moreover, if the City were determined not to be a "municipality" for the purposes of the Bankruptcy Code, no representations can be made regarding whether it would still be eligible for voluntary or involuntary relief under Chapters of the Bankruptcy Code other than Chapter 9 or under similar federal or state law or equitable proceeding regarding insolvency or providing for protection from creditors. In any such case, there can be no assurance that the consequences described above for the holders of the Notes would not occur.

# FUNDS ON HAND (as of March 31, 2018)

Fund	Total Cash and Investments
General	\$ 5,775,603
Special Revenue	1,924,645
Debt Service	18,387
Capital Projects	1,470,352
Enterprise Funds	5,812,529
Internal Service/Risk Management	1,005,134
Total Funds on Hand	\$16,006,650

# **ENTERPRISE FUNDS**

Revenues available for debt service on the City's enterprise funds have been as follows as of December 31 each year:

	2015	2016	2017
Light & Water			
Total Operating Revenues	\$ 14,062,069	\$ 14,068,905	\$13,901,981
Less: Operating Expenses	(12,231,717)	(12,251,600)	(12,259,046)
Operating Income	\$ 1,830,352	\$ 1,817,305	\$ 1,642,935
Plus: Depreciation	1,270,830	1,335,918	1,437,566
Interest Income	29,794	31,371	63,696
Revenues Available for Debt Service	\$ 3,130,976	\$ 3,184,594	\$ 3,144,197
Sewer			
Total Operating Revenues	\$ 2,349,728	\$ 2,306,290	\$ 2,574,525
Less: Operating Expenses	(2,423,385)	(2,553,726)	(2,576,323)
Operating Income	\$ (73,657)	\$ (247,436)	\$ (1,798)
Plus: Depreciation	1,029,213	1,048,949	1,124,400
Interest Income	14,730	5,655	34,017
Revenues Available for Debt Service	\$ 970,286	\$ 807,168	\$ 1,156,619

#### SUMMARY GENERAL FUND INFORMATION

Following are summaries of the revenues and expenditures and fund balances for the City's General Fund. These summaries are not purported to be the complete audited financial statements of the City, and potential purchasers should read the included financial statements in their entirety for more complete information concerning the City. Copies of the complete audited financial statements are available upon request. See Appendix A for the City's 2017 audited financial statements.

		FISCAL YEA	R ENDING D	ECEMBER 3	1
COMBINED STATEMENT	2014 2015		2016	2017	2018 Adopted
	Audited	Audited	Audited	Audited	Budget <sup>1</sup>
Revenues					
Taxes	\$6,284,746	\$6,346,910	\$ 5,812,613	\$ 5,869,661	\$ 6,133,050
Intergovernmental revenues	1,010,251	$1,587,790^2$	1,033,858	1,056,400	876,083
Licenses, permits and fees	346,825	408,304	412,981	372,141	411,820
Fines, forfeitures and penalties	51,688	49,873	58,292	52,233	67,500
Public charges for services	90,693	89,732	122,202	210,805	117,545
Intergovernmental charges for services	186,636	181,221	215,020	215,824	227,643
Interdepartmental charges for services/					
Investment Income	16,218	15,261	21,151	54,616	16,000
Commercial revenues/Miscellaneous	160,095	179,183	198,074	179,472	228,211
Total Revenues	\$ 8,147,152	\$ 8,858,274	\$7,874,191	\$ 8,011,152	\$ 8,077,852
Expenditures					
Current:					
General government	\$1,014,804	\$ 931,409	\$1,125,772	\$ 1,053,802	\$ 1,130,334
Protection of persons and property	3,616,891	3,687,337	3,885,255	3,849,834	4,105,528
Public works	2,309,282	2,308,991	2,387,735	2,448,754	2,631,573
Parks and recreation	824,275	875,431	871,005	975,614	957,719
Conservation and development	70,418	72,622	92,919	86,451	119,647
Capital outlay	42,600	111,116	94,692	221,368	365,000
Total Expenditures	\$7,878,270	\$7,986,906	\$ 8,457,378	\$ 8,635,823	\$ 9,309,801
Excess of revenues over (under) expenditures	\$ 268,882	\$ 871,368	\$ (583,187)	\$ (624,671)	\$ (1,231,949)
Other Financing Sources (Uses)					
Proceeds from sales of capital assets	162	5,000	3,424	2,122	
Proceeds of long-term debt	0	0	0	0	
Operating transfers in	0	400,006	791,671	772,814	832,349
Operating transfers out	(80,559)	(1,079,875)	(14,503)	(138,175)	(87,500)
Total Other Financing Sources (Uses)	\$ (80,397)	\$ (674,869)		\$ 636,761	\$ 744,849
Excess of revenues and other financing sources					
over (under) expenditures and other financing uses	\$ 188,485	\$ 196,499	\$ 197,405	\$ 12,090	\$ (487,100) <sup>3</sup>
General Fund Balance January 1	2,133,774	2,322,259	2,518,758	2,445,980	2,458,070
Prior Period Adjustment	0	0	(270,183)		
Residual Equity Transfer in (out)	0	0	0		
General Fund Balance December 31	\$ 2,322,259	\$2,518,758	\$2,445,980	\$ 2,458,070	\$ 1,970,970
DETAILS OF DECEMBER 31 FUND					
BALANCE					
Nonspendable	231,716	226,059	82,041	142,753	
Assigned	154,788	170,849	298,371	627,008	
Unassigned	1,935,755	2,121,850	2,065,568	1,688,309	
Total	\$2,322,259	\$2,518,758	\$2,445,980	\$ 2,458,070	

<sup>1</sup> The 2018 budget was adopted on November 27, 2017.

<sup>2</sup> Includes a \$537,652 transfer from the Fire Department and Rescue/EMS to the General Fund.

<sup>3</sup> Includes \$365,000 budgeted contingency which the City does not currently expect to use.

# **GENERAL INFORMATION**

#### LOCATION

The City of Cedarburg, with a 2010 U.S. Census population of 11,412, and a current estimated population of 11,537, comprises an area of 4.88 square miles and is located approximately 20 miles north of Milwaukee.

#### LARGER EMPLOYERS<sup>1</sup>

Larger employers in the City include the following:

Firm	Type of Business/Product	Estimated No. of Employees
Cedarburg School District	Elementary and secondary education	374
Lasata Care Center	Nursing home and senior apartments	200
The City	Municipal government and services	258 <sup>2</sup>
Olsen's Piggly Wiggly	Grocery store	160
Wilo USA	Pump manufacturer	140
Carlson Tool and Manufacturing Corp.	Tool and die manufacturer	120
Cedar Springs Health & Rehabilitation	Long-term nursing care and short-term rehabilitation	93
Norstar Aluminum Molds, Inc.	Rotational molding tooling supplier	70
LaRosa Landscape	Landscape company	51
Birchwood Equipment	Landscape company	30

Source: ReferenceUSA, written and telephone survey (May 2018), Wisconsin Manufacturers Register, and the Wisconsin Department of Workforce Development.

<sup>&</sup>lt;sup>1</sup> This does not purport to be a comprehensive list and is based on available data obtained through a survey of individual employers, as well as the sources identified above. Some employers do not respond to inquiries for employment data.

<sup>&</sup>lt;sup>2</sup> Per the client (86FT/22PT/150 seasonal).

# **BUILDING PERMITS**

	2014	2015	2016	2017	<b>2018</b> <sup>1</sup>
New Single Family Homes					
No. of building permits	17	24	38	33	7
Valuation	\$5,526,395	\$6,489,073	\$11,129,136	\$11,310,225	\$2,230,240
New Multiple Family Buildings					
No. of building permits	0	2	0	0	1
Valuation	\$0	\$3,380,000	\$0	\$0	\$18,000,000
New Commercial/Industrial					
No. of building permits	4	0	4	1	1
Valuation	\$2,049,345	\$0	\$9,180,000	\$16,377,851	\$16,000,000
All Building Permits (including additions and					
remodelings)					
No. of building permits	179	184	218	214	46
Valuation	\$13,267,457	\$21,730,099	\$26,967,035	\$34,328,932	\$37,273,335

Source: The City.

<sup>&</sup>lt;sup>1</sup> As of April 12, 2018.

## **U.S. CENSUS DATA**

### **Population Trend:** City

2000 U.S. Census	11,102
2010 U.S. Census	11,412
2017 Estimated Population	11,537
Percent of Change 2000 - 2010	2.79%

#### **Income and Age Statistics**

	City	Ozaukee County	State of Wisconsin	United States
2016 per capita income	\$42,298	\$44,369	\$29,253	\$29,829
2016 median household income	\$79,266	\$78,415	\$54,610	\$55,322
2016 median family income	\$104,158	\$94,276	\$69,925	\$67,871
2016 median gross rent	\$833	\$869	\$789	\$949
2016 median value owner occupied units	\$258,200	\$248,800	\$167,000	\$184,700
2016 median age	43.0 yrs.	43.9 yrs.	39.1 yrs.	37.7 yrs.
		State of Wisconsin	United	d States

City % of 2016 per capita income	144.59%	141.80%
City % of 2016 median family income	148.96%	153.46%

#### **Housing Statistics**

	<u>City</u>			
	2000	2016	Percent of Change	
All Housing Units	4,593	4,907	6.84%	

**Source:** 2000 and 2010 Census of Population and Housing, and 2016 American Community Survey (Based on a fiveyear estimate), U.S. Census Bureau (<u>www.factfinder2.census.gov</u>).

#### **EMPLOYMENT/UNEMPLOYMENT DATA**

Rates are not compiled for individual communities with populations under 25,000.

	<b>Average Employment</b>	Average Unemployment		
Year	<b>Ozaukee</b> County	<b>Ozaukee</b> County	State of Wisconsin	
2014	45,926	4.2%	5.4%	
2015	46,495	3.7%	4.5%	
2016	47,590	3.3%	4.0%	
2017	48,106	2.8%	3.3%	
2018, March	48,683	2.4%	3.2%	

**Source:** *Wisconsin Department of Workforce Development.* 

# **APPENDIX A**

# FINANCIAL STATEMENTS

Potential purchasers should read the included financial statements in their entirety for more complete information concerning the City's financial position. Such financial statements have been audited by the Auditor, to the extent and for the periods indicated thereon. The City has not requested the Auditor to perform any additional examination, assessments or evaluation with respect to such financial statements since the date thereof, nor has the City requested that the Auditor consent to the use of such financial statements in this Official Statement. Although the inclusion of the financial statements in this Official Statements, in connection with the issuance of the Notes, the City represents that there have been no material adverse change in the financial position or results of operations of the City, nor has the City incurred any material liabilities, which would make such financial statements misleading.

Copies of the complete audited financial statements for the past three years and the current budget are available upon request from Ehlers.

# **CITY OF CEDARBURG**

Cedarburg, Wisconsin

FINANCIAL STATEMENTS

Including Independent Auditor's Report

As of and for the Year Ended December 31, 2017

# CITY OF CEDARBURG

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# CITY OF CEDARBURG

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#### INDEPENDENT AUDITORS' REPORT

To the Common Council City of Cedarburg Cedarburg, Wisconsin

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Cedarburg, Wisconsin, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the City of Cedarburg's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the City of Cedarburg's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the City of Cedarburg's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



To the Common Council City of Cedarburg

#### Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Cedarburg, Wisconsin, as of December 31, 2017 and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the required supplementary information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Cedarburg's basic financial statements. The supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects, in relation to the basic financial statements as a whole.

Baker Tilly Virchaw Knuse, UP

Milwaukee, Wisconsin May 14, 2018

Management's Discussion and Analysis As of and for the Year Ended December 31, 2017	OVERVIEW OF THE FINANCIAL STATEMENTS (Continued) Government-wide financial statements The government-wide financial statements are designed to provide readers with a broad overview of the City of Cedarburg's finances, in a manner similar to a private-sector business.	The <i>statement of net position</i> presents information on all of the City of Cedarburg's assets, deferred outflows of resources, liabilities and deferred inflows of resources, with the difference between the four reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City of Cedarburg is improving or deteriorating. The <i>statement of activities</i> presents information showing how the City's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are this statement for some items that will only result in cash flows in future fiscal periods (e.g., delinquent personal property taxes and earned but unused work lows in future fiscal periods (e.g., delinquent personal property taxes).	Both of the government-wide financial statements distinguish functions of the City of Cedarburg that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business type activities). The governmental activities of the City of Cedarburg include general government, public safety, health and human sevices, public works, culture, recreation and education, conservation and development, and public service. Other funds included are capital Improvements, Debt Service, and Internal Service. Non-major governmental funds include are are and internal Service. Non-major governmental funds include cometery, room tax, recreation programs, CDBG Fund, swimming pool, park impact fees, library rescue/EMS, and TIF No. 3. The business-type of activities of the City of Cedarburg include the common public Service.	The government-wide financial statements can be found on pages 19-21 of this report. Fund financial statements A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City of Cedarburg, like other state and local governments, uses fund a cocounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City of Cedarburg can be divided into three categories: governmental funds, propriety funds and agency funds.	Governmental funds Most of the City's basic services are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. The governmental fund statements provides. Governmental fund information helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance the City's programs. Because the focus of governmental funds is narrower than that of the governmental funds with similar statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial scittements. The understand the long-term impact of the City's near-term financial statements. By doing so, readers may better understand the long-term impact of the City's near-term financial statements.
Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (innaridited)	As management of the City of Cedarburg, we offer readers of the City of Cedarburg's financial statements this narrative overview and analysis of the financial activities of the City of Cedarburg for the fiscal year ended December 31, 2017. We encourage the reader to consider the information presented here in conjunction with the City's financial statements, which begin on page 29 of this report. THE FINANCIAL HIGHLIGHTS	When revenues exceed expenses, the result is an increase in net position. When expenses exceed revenues, the result is a decrease in net position. This relationship between revenues and expenses reflects the City's operating results. The City's net position as shown in the statement of net position is used to measure the City's financial health or financial position. Over time, increases or decreases in the City's net position, as measured in the statement of activities, are one indicator of whether its financial health is improving or deteriorating. However, the City's goal is to provide services that improve the quality of life for our residents, not to generate profits as companies do. For this reason, you will need to consider many other non-financial factors, such as the condition of our roads, parks, etc., in assessing the overall health of our City.	<ul> <li>inflows of resources as of December 31, 2017, by \$112,813,757 (net position). Of this amount, \$16,063,406 (unrestricted net position) may be used to meet the government's ongoing obligations to citizens and creditors. Total net position includes all infrastructure and other capital assets of the City as a whole.</li> <li>The City of Cedarburg's total net position increased by \$1,394,310. Of this amount, \$297,498 was from the governmental activities, the balance \$1,096,812 was from business-type activities. Sever Utility net position increased by \$3,316 and the Light &amp; Water Utility net position increased by \$3,313 and \$1,2017, the City of Cedarburg's governmental funds reported a combined ending fund balance of \$5,270,760, a decrease of \$1,198,002 from the prior year. The decrease was due to the final expenditures for the public works building that was financed in 2016. As of December 31, 2017, the unasting that was financed in 2016. As of December 31, 2017, the fund balance for the Central activities and the final expenditures for the public works building that was financed in 2016. As of December 31, 2017, the fund balance for the Central activities and the final expenditures for the public works building that was financed in 2016. As of December 31, 2017, the fund balance for the Central Fund was \$1,608,300. The funds budgeted as use of the fund balance for the Central Fund was \$1,608,300. The funds budgeted as use of the fund balance for 2018 in the amount of 2018 in the amount of the aurona for the public works building that was funded was \$1,608,300. The funde balance for the public works building that was funded will be used for the burchase of the funded balance for the amount of \$1,700. The funde will be used for the burchase of the funded will be used for the burchase of the funded was \$1,608,300. The funded will be used for the burchase of the funded was \$1,608,300.</li> </ul>	the Police Department, bathroom upgrades at two park facilities, branding initiative, funding for the contingency reserve account, a transfer to Capital Improvements for a Fire Department project and senior van purchase and a transfer to the swimming pool fund for a sand area shower. The City policy states that unassigned General Fund Balance should be between two and three months of General Fund expenditures, or approximately \$1.6 million and \$2.3 million. There were no new borrowings in 2017 but the City borrowed \$9,705,000 in 2016 for the public works building and street projects. The City paid \$1,358,552 of principal on outstanding debt this year compared to \$770,097 in 2016. The City's outstanding General Obligation debt totaled \$16,597,559.	<b>OVERVIEW OF THE FINANCIAL STATEMENTS</b> This discussion and analysis is intended to serve as an introduction to the City of Cedarburg's basic financial statements. These basic financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements, and 3) notes to the financial statements. These statements intomation in addition to the basic financial statements are components. These statements intomation in addition to the basic financial statements themselves. These statements include all assorption in addition to the basic financial statements themselves. These statements include all assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by most privatesector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

City of Cedarburg Ozaukee County, Wisconsin

City of Cedarburg Ozaukee County, Wisconsin

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City of Cedarburg Ozaukee County, Wisconsin	Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	GOVERNMENT-WIDE FINANCIAL ANALYSIS	As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the City of Cedarburn assets and deferred nutflows of resources eveneded liabilities and deferred inflows	of resources by \$112,813,757 at the end of 2017.	Infrastructure assets of the governmental activities are included within this report. The general capital assets (e.g., land, buildings, machinery, infrastructure, and equipment) of the governmental activities of the City of Cedarburg less outstanding debt equal \$47,035,979. The majority of the outstanding debt of the governmental activities funds was incurred for the construction of the Library building in 2013 and the construction of the Public Works garage	The largest portion of the City of Cedarburg's net position (82 percent) reflects its investment in capital assets (e.g., Iand, buildings, mulding improvements, improvements other than buildings, equipment, infrastructure and construction in progress); less any related debt used to acquire those assets that are still outstanding. The City of Cedarburg uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City of Cedarburg's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since	I to liquidate these liabilities. CEDARBURG'S NET POSITION al Business-type	Activities Activities Total	2017         2016         2017         2016 <th< th=""><th>83,824,395 62,563,622 6</th><th>Long-term debt outstanding 17,160,070 17,207,300 1,508,583 1,031,857 18,668,653 18,239,157</th><th>861,585 3,329,149 1,134,996 2,461,134 1,996,581 ces 10.271,329 10.314,524 377,206 479,913 10,648,535 tred</th><th>inflows of resources 28,292,984 30,850,973 3,020,785 3,972,904 31,313,769 34,823,877 Net position:</th><th>Net Investment In capital 47,035,979 45,516,180 45,884,864 44,434,146 92,920,843 89,950,326 assets 50,000 50,000 1000 50,000 1000 50,0000 50,000 50,000 50,0</th><th>ed 5,154,712 6,419,582 10,908,694 10,862,590 16,063,406 1</th><th>Total net position <u>53.270.920</u> 52.973.422 59.542.837 58.446.025 112.813.757 111.419.447 Total liabilities and net position <u>581.563.904</u> 583.824.395 562.563.622 562.418.929 5144.127.526 5146.243.324</th><th></th><th>Page 6</th></th<>	83,824,395 62,563,622 6	Long-term debt outstanding 17,160,070 17,207,300 1,508,583 1,031,857 18,668,653 18,239,157	861,585 3,329,149 1,134,996 2,461,134 1,996,581 ces 10.271,329 10.314,524 377,206 479,913 10,648,535 tred	inflows of resources 28,292,984 30,850,973 3,020,785 3,972,904 31,313,769 34,823,877 Net position:	Net Investment In capital 47,035,979 45,516,180 45,884,864 44,434,146 92,920,843 89,950,326 assets 50,000 50,000 1000 50,000 1000 50,0000 50,000 50,000 50,0	ed 5,154,712 6,419,582 10,908,694 10,862,590 16,063,406 1	Total net position <u>53.270.920</u> 52.973.422 59.542.837 58.446.025 112.813.757 111.419.447 Total liabilities and net position <u>581.563.904</u> 583.824.395 562.563.622 562.418.929 5144.127.526 5146.243.324		Page 6
City of Cedarburg Ozaukee County, Wisconsin	Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	OVERVIEW OF THE FINANCIAL STATEMENTS (Continued)	Fund financial statements (continued)	Governmental funds (continued)	Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.	The City of Cedarburg maintains thirteen individual governmental funds. Information is presented separately in the governmental fund balances sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the General Fund, Capital Improvements Fund and Debt Service Fund. In Data from the remaining ten governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these non-major governmental funds is provided in the form of combining statements found in the section titled Required Supplementary Information at the end of the report.	The City of Cedarburg adopts an annual appropriated budget for its General Fund. A budgetary comparison statement has been provided for the General Fund to demonstrate compliance with this budget. The basic governmental fund financial statements can be found on pages 22-27 of this report. <b>Proprietary funds</b>		Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the electric and water utilities (Light and Water Commission), the sewer	utility (Sewerage Commission), and the Internal Service Fund which are considered major funds of the City of Cedarburg. The basic proprietary fund financial statements can be found on pages 22-32 of this report.	Agency funds	Agency funds are used to account for resources held for the benefit of parties outside the government. Agency funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the City of Cedarburd's programs. The agency fund maintained	by the City of Cedarburg is for the year-end tax collections for other taxing jurisdictions. The basic agency fund financial statement can be found on page 33.	Notes to the financial statements	The notes provide additional information that is essential to a full understanding of the data provided in the	government-wide and fund financial statements. The notes to the financial statements can be found on pages 35-79 of this report.	Other information The combining statements referred to earlier in connection with non-major governmental funds and other information related to the individual funds is presented immediately following the required supplementary information. Individual fund statements and schedules can be found on pages 84-87 of this report.	Page 5

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GOVERNMENT-WIDE FINANCIAL ANALYSIS (Continued)	ANCIAL ANAL'	YSIS (Continut	(pe				GOVERNMENT-WIDE FINANCIAL ANALYSIS (CONTINUED)
An additional portion of the City of Cedarburg's net position (3.4 percent) represents resources that are subject to	City of Cedarbu	Irg's net position	n (3.4 percent) i	epresents rest	urces that are s	ubject to	Governmental activities
extering restructions on now resynay be used. The remaining parameter of unrestructed on the parameter of an out may be used to meet the government's ongoing obligations to citizens or creditors. Of this unrestricted amount, funds are designated for the Revolving Loan Fund, capital improvement projects, cemetery maintenance, and other special revenue fund projects.	overnment's on Revolving Loan ts.	going obligation Fund, capital ii	ns to citizens or nprovement pro	creditors. Of jects, cemeter	this unrestricted y maintenance, a	amount, amount, and other	Governmental activities increased the City of Cedarburg's net position by \$297.498 compared to an incre of \$299,562 in 2016. Some of the significant changes in revenues and expenditures from 2016 were as folio
The City's net position increased \$1,394,310 during the year. The Governmental activities' net position increased by \$297,498 while the business-type activities' net position increased by \$1,096,812.	ased \$1,394,31 ress-type activit	0 during the ye ies' net position	ar. The Goverr increased by \$	mental activitie 1,096,812.	ss' net position ir	Icreased	Revenues: Property taxes, the largest revenue source for governmental activities, increased \$688,615 or 8.2 percent The General Fund levy increased \$56,406 and the Capital Improvement Fundlevy increased \$22,000 ft Determent Fundlevy increased \$55,406 and the Capital Improvement Fundlevy increased \$22,000 ft Determent Fundlevy increased \$55,406 and the Capital Improvement Fundlevy increased \$22,000 ft Determent Fundlevy increased \$55,406 and the Capital Improvement Fundlevy increased \$22,000 ft Determent Fundlevy increased \$55,406 and the Capital Improvement Fundlevy increased \$22,000 ft Determent Fundlevy increased \$55,400 ft Determent Fundlevy increased \$55,000 ft Determent Fundlevy inc
	CITY OF CED/	ARBURG'S CH	CITY OF CEDARBURG'S CHANGES IN NET POSITION	NOITISO4			ZUTS. THE LECK SERVICE LEVY INCRESSES \$5/8,004 TOTIL ZUTS. THE INST PUBLIC WORKS DUIDING PITIC payment was medie in 2017 of \$470,000. The old Library building sales residual funds were used in tu 2016, recurring the farmer increases in the Dahi Sandise faw for 2017. Pronenty laxes have increased
	Governmental Activities	vernmental Activities	Business-type Activities	-type ies	Total	-	approximately 71 percent of folds revenues, reflecting the declining revenues from the State of Wiscon approximately 71 percent of folds revenues, reflecting the declining revenues from the State of Wiscon 0. Charges for services increased \$5217, 226 or 12, 9 percent. The housing market in Cedarbuic improve
	2017	2016	2017	2016	2017	2016	2017. All building permit fees and impact fee collections continued to increase in 2017. There was als
Revenues: Program Revenues: Charges for Services	\$ 2,375,641	\$ 2,104,415	\$ 2,104,415 \$16,476,506 \$16,375,195	1.51.5	\$ 18,852,147	\$ 18,479,610	new yard waste drop offsite built with the new Public Works building. A one-time fee for the access or brought in over \$40,000. Park impact fees increased \$93,044, Police impact fees increased \$19,096. Library impact fees increased \$42,177 over 2016.
Operating Grants & Contributions	1,069,315	1,014,361			1,069,315	1,014,361	0 Operating grant and contribution revenues increased from 2016 to 2017 by \$54,54 percent amount was realized from the increase in funding from Ozaukee County to support the use of the C
Capital Grants & Contributions	10,000	677,081	221,347	1,055,946	231,347	1,733,027	Library by residents from communities without a library. 0 Capital grants and contributions decreased \$657,081 (98.5 percent) as a result of a \$625,000 dona
General Revenues: Dromerty Tavae	0 110 074	024 024 8			0 110 074	054 054 9	
Other Taxes	80,783	88,418			80,783	88,418	0 Other revenues increased from 2016 by \$304.056; 91.7 percent.
Grants & Contributions Not Restricted to Specific Programs Other Tranfers	443,911 331,626 772.814	635,684 754.150	168,940	78,999	443,911 500,566	714,683	
Total Revenues	14,203,164	13,704,568	16,093,979	16,755,990	30,297,143	30,460,558	
Expenses: General Government Public Protection Health & Sanitation Engineering and Public Works Culture, Recreation and Education	1,547,715 4,860,025 47,178 3,861,179 2,988,303	1,584,876 4,782,659 49,147 3,646,369 2,774,968			1,547,715 4,860,025 47,178 3,861,179 2,988,303	1,584,876 4,782,659 49,147 3,646,369 2,774,968	Revenues by Source - Governmental Activities
Conservation and Development Interest and Fiscal Charges Sewer Lioth & Water	301,759	176,777	2,737,677	2,582,404	299,507 301,759 2,737,677 12,250,490	176,777 390,210 2,582,404 12 251,890	Crants and Crants and
Total Expenses Increase in Net Position	13,905,666	13,405,006 299,562	14,997,167	14,834,294	28,902,833 1,394,310	28,239,300 2,221,258	
Net Position - Beginning	52,973,422	52,673,860	58,446,025	56,524,329	111,419,447	109,198,189	
Net Position - Ending	\$53,270,920	\$ 52,973,422	\$ 59,542,837	\$ 58,446,025	\$ 112,813,757	S111,419,447	Property Taxes 64%

City of Cedarburg Ozaukea County, Wisconsin

Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)

Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)

City of Cedarburg Ozaukee County, Wisconsin

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City of Cedarburg Ozaukee County, Wisconsin

### Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)

## GOVERNMENT-WIDE FINANCIAL ANALYSIS (Continued)

## Governmental activities (Continued)

### Expenditures:

0

0

- Governmental activities expenditures increased by \$500,660 from 2016.
- The General Government decreased \$37,161. There was a savings in election expenditures from 2016 of \$18,740 due to less elections in 2017 from 2016. There was also a decrease in legal services due to the charges for the Amcast TIF creation (\$56,762) being transferred to the new TIF fund for 2017 resulting in a decrease of \$50,450.
- Public Safety expenditures were \$77,366 more than 2016. There were no capital improvement purchases of vehicles in 2017 due to the replacement of vehicles through the Risk Management Fund from accidents which resulted in a total loss of some of the department's squads.
- Engineering and Public Works expenditures increased \$214,810 from 2016. The increase was the result of the annual increase for wages and benefits and the final expenditures to set up the new building for operation and a larger equipment replacement in 2017 than in 2016.
  - Health and human services decreased from 2016 by \$1,969.

00

- Culture, recreation and education increased \$213,335 from 2016. There was an increase in spending for Recreation Programs of \$68,587 due to the School District fees of \$22,983, tennis program expenditures of \$11,000 and the new Poms program expenditures of \$13,590. The Library spending also increased \$12,101 from 2016 for maintenance.
- Conservation and Development increased \$122,730 from 2016 in part due to the creation expenditures for TIF No. 4 of \$56,762.

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City of Cedarburg Ozaukee County, Wisconsin

### Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)

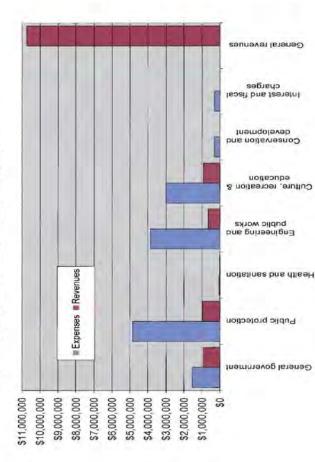
## **GOVERNMENT-WIDE FINANCIAL ANALYSIS (Continued)**

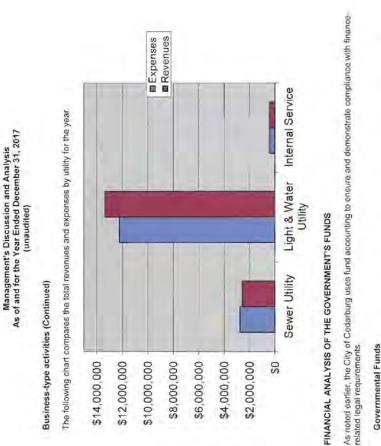
Governmental activities (Continued)

### Expenditures (Continued)

The following graph is based on the statement of activities found on pages 21-22, property taxes and other general revenues not restricted or applicable to specific programs provide the major revenue sources for governmental activities.

# Expenses and Program Revenues - Governmental Activities





## FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

related legal requirements

The focus of the City of Cedarburg's governmental funds is to provide information on the flow of resources into and out of the organization in providing services. Most of the functions of the City are financed through these funds. The reported fund balance of a governmental fund represents a measure of the available spendable resources.

of \$5.270.760 a decrease of \$1.188.032 from 2016. The Capital Improvement Fund decreased \$1,188,719 from 2016 up to final expenditures for the Public Works building in 2015 due to final expenditures for the Public Works building in 2017. The General Fund increased \$12,090 and Debt Service Fund decreased by \$161,830 due to the or of the remaining building sale residual funds for the Ilbrary debt. The non-major governmental funds increased \$150,427 due to the ResuerEMS operations. As of December 31, 2017, the City of Cedarburg's governmental funds reported combined ending fund balances

City of Cedarburg Ozaukee County, Wisconsin

Ozaukee County, Wisconsin

City of Cedarburg

Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)

## **GOVERNMENT-WIDE FINANCIAL ANALYSIS (Continued)**

### Business-type activities

the Light & Water and Sewer Utilities include charges for services and other revenues. Other revenues include capital contributions of \$221,347 to the Light & Water Utility and total interest income of \$97,713. The charges for services accounted for 97.1 percent of total revenues for the business-type activities for 2017, compared to Business-type activities increased the City of Cedarburg's net position by \$1,096,812. Light & Water and Sewer Utilities amounts were increases of \$1,012,997 and \$83,815, respectively. The Light & Water and Sewer Utilities are supported by user charges. The Sewer Utility charge is based on water usage for residential and commercial customers, and effluent volume and strength for our industrial customers. The revenues of 92.4 percent due to the capital contributions of \$1,055,946 in 2016. Operating revenues for business-type activities increased by \$101,311 from 2016. Light & Water Utility electric and water revenues decreased \$166,924 and the Sewer Utility charges increased by \$268,235

- There was a sale of the televising camera for Light and Water Utility operating revenues totaled \$13,901,981 for 2017, a decrease of \$166,924 from Sewer Utility operating revenues totaled \$2,574,525; an increase of \$268,235 from 2016. The increase 564.750. Sewer connection fees and reserve capacity fees increased 592,903 and 543,876 respectively. was due to the increase in residential and industrial use. 0
- 2016. The electric operating revenues decreased from 2016 by \$139,738 because of the decrease in sales. Water sales decreased \$27,186 from 2016; most of which was from the residential users; \$22,023. Interest revenue increased from 2016 by \$60,687 due to the rising interest rates.

Operating expenses for business-type activities, excluding depreciation, decreased by \$147,056 from 2016. Depreciation expenses increased \$177,099 from 2016.

- Sewer Utility operating expenses, excluding depreciation, decreased by \$52,854 from 2016. In 2016 there were added legal fees related to the plant's State license and a retirement with the payout of accrued sick leave and vacation. There were also unexpected collection system repairs in 2016. 0
  - Light & Water expenses, excluding depreciation, increased \$94,202 from 2016. Electric operating from 2016 \$49,714 due to an increase in maintenance of mains and services for replacement of manhole expenses decreased \$143,916 in part due to less electricity purchased. Water expenditures increased covers, uncollectible accounts written off, partial funding of a branding initiative and increase in pension and benefits due to a higher labor allocation. 0

Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS (Continued)	Governmental Funds (Continued)	General Fund (Continued) <ul> <li>Investment Income and Miscellaneous Revenues increased a total \$22,384 from 2016 due to the rising interest rates.</li> </ul>	General Fund expenditures increased by \$178,445 from 2016. Some of the significant changes in General Fund expenditures from the prior year were as follows:	<ul> <li>General Government expenditures decreased \$71,970 (6.4 percent) in part due to the Elections expenditures. There was a decrease in the number of elections from 2016. The attorney fees were 550,426 less in 2017 than 2016 because the fees related to the Amcast TJF creation were transferred to the TID No. 4 fund. The fees were incurred for the preparation of a developer's agreement for the clean- up and redevelopment of the Amcast site.</li> <li>Public Safety decreased by \$35,421 from 2016. The Patrol Division was \$74,113 less in expenditures than 2016 due to the retirements during the year. The Fire Department had an increase in expenditures of \$44,311 due to the retiremed ful time fire inspector and part time fire chief positions.</li> </ul>	<ul> <li>due to salaries and benefit increases. The Garage Department increased \$71,829 due to the reallocation of salaries. The Streets Maintenance Department decreased \$54,809.</li> <li>Culture, Recreation and Education increased \$104,609 from 2016. The Senior Center expenditures increased \$30,070 from the prior year. \$38,036 in tour expenditures were recorded in 2017 and none in 2016. Parks, Recreation and Forestry spending increased \$74,245 from 2016. Of this amount \$29,334 was from salares. Une to the less than normal smortal supplies spending increased \$36,428 from 2016. This amount \$29,334 was from salares. Use to the less than normal supplies spending increased \$36,428 from 2016. So this amount \$29,334 was from salares. Use to the less than normal supplies spending increased \$36,428 from 2016. So this amount \$29,334 was from salares. The lorestry operations. These and supplies spending increased \$36,428 from 2016. So this amount \$29,334 was from salares.</li> </ul>	Actual operating revenues were over budgeted revenues by \$119,153 due to public charges for services being \$115,715 over budget. The final budget outcome for 2017 was an increase in fund balance of \$12,090, compared to the amended budgeted use of fund balance of \$181,422.	
Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS (Continued)	Governmental Funds (Continued)	Approximately 30 percent of the total fund balance or \$1,607,031 constitutes unassigned fund balance, which is available for spending at the government's discretion. The remainder of the fund balance is assigned or restricted to indicate that it is not available for new spending because it has already been reserved or restricted to other items such as contracts and purchase orders of the prior year, debt service, legally restricted assets, impact fees, and non-current loans and notes receivable.	General Fund	The General Fund is the chief operating fund of the City of Cedarburg. As of December 31, 2017 the total fund balance of the General Fund was \$2,458,070 of which \$1,688,309 was unassigned. This unassigned fund balance represents approximately 18 percent of the total 2018 General Fund budgeted expenditures. Of the assigned fund balance, \$47,100 was appropriated for 2018 General Fund budgeted expenditures. For the assigned fund balance, \$47,00 was appropriated for 2018 General Fund budgeted expenditures. For the assigned fund balance, \$487,100 was appropriated for 2018 General Fund budgeted expenditures. For Department handgurs, bathroom upgrades at two park facilities, branding initiative, funding for the contingency to the Swimming Pool fund for a sand area shower are included in this amount. City policy requires a minimum of 17 percent and a maximum of 25 percent of General Fund expenditures of the ensuing year in unassigned funds.	The General Fund fund balance increased by \$12,090 during 2017. The 2017 original adopted budget for the City of Cedarburg's General Fund identified \$155,743 of expenditures over revenues or usage of fund balance. Actual operating expenditures and other financing uses were under budget by \$74,359 after the budget amendments were made for the year. Actual operating revenues and other financing sources were over budget by \$119,153 which was due the increase in bullding permit related fees and Public Works fees. In 2017 there was a one-time charge for an access card to the yard waste drop off site.	<ul> <li>General Fund revenues from the prior year were as follows:</li> <li>Property tax revenues from the prior year were as follows:</li> <li>Property tax revenues increased by 56,405 (1,1 percent) from prior year due to the tax levy increase.</li> <li>Intergovernmental revenues increased \$22,522 (2,2 percent) from prior year due the increase in fire insurance dues \$36,913. Other State revenues decreased from 2016. Building permits decreased from 2016 by \$23,994; 214 percent. Plumbing permits declined slight from 2016, \$2,360 or 9,3 percent.</li> <li>Fines, forfeitures and penalties decreased \$50,59 (10,4 percent) from 2016. The change was due to the decrease in the court penalties and costs received; a decrease of \$3,495. Parking violations increased by \$4,000. Dubio Chance for Sources increased \$6,000,775, 5 control to the tax in the court penalties and costs received; a decrease of \$3,495. Parking violations increased by \$4,000. Dubio Chance for Sources increased \$6,000,775, 5 control to the tax in the court penalties decreased of \$6,000.</li> </ul>	

City of Cedarburg Ozaukee County, Wisconsin

City of Cedarburg Ozaukee County, Wisconsin

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City of Cedarburg Ozaukee County, Wisconsin	Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	GENERAL FUND BUDGETARY HIGHLIGHTS	Differences between the original budget and the final amended budget are from purchase orders carried over from	2016 into 2017 and any appropriations made during the year. In 2017, there were appropriations to balance the budget due to the overages in the Parks, Recreation and Fortestty Department for the Public Works crew salaries and benefits, the Senior Center van operations and Center fours not budgeted and for the Celebrations account to reflect the donation and then payment to the Chamber of Commerce for the 4 <sup>th</sup> of July celebrations account to	As previously mentioned, the 2018 adopted budget included the use of \$487.100 of fund balance to fund the purchase of handouns for Police Department, bathroom uportades at two park facilities, branding initiative, funding	for the contingency reserve account, a transfer to Capital Improvements for a Fire Department project and the senior van purchase and a transfer to the swimming pool fund for a sand area shower. The net change in the fund balance for 2017 was an increase of \$12,090. Revenues for the year were over budget \$150,202 due to public changes for services.	Operating expenditures were \$72,834 under budget for the year. Public Safety was under budget \$113,409 for the vear. Canital Duttav accounts attributed to the reduction of that amount by \$173,934 as actual project costs.		CAPITAL ASSET AND DEBT ADMINISTRATION	Capital Assets	The City of Cedarburg's investment in capital assets for its governmental and business-type activities as of December 31, 2017 amounts to \$109,682,126 net of accumulated depreciation. This investment in capital assets includes land, buildings and improvements, infrastructure, machinery and equipment, and construction in progress.	The City of Cedarburg implemented the intrastructure component of GASB Statement No. 34 for the year ended December 31, 2003.	Major capital asset events that occurred during the year included the following: <ul> <li>Replacement of the boller at the Community Center Gym, \$93,736</li> <li>Emergency Management siren replacement (\$22,892</li> <li>Fire Department replacement of retaining wall: \$54,579</li> </ul>	<ul> <li>Public Works vehicle replacements; \$315,063, construction of DPW building; \$622,992</li> <li>Street improvements; \$776,118</li> <li>Storm sewer projects related to street projects; \$212,384, NR216 compliance of \$42,837</li> <li>Prochow Landfil remediation legal, testing and reporting expenditures; \$19,649 and engineering for the monomerce.</li> </ul>	<ul> <li>Parks, Recreation and Store ty expenditures included equipment replacements of \$248,978 and park improvements of \$8,879</li> </ul>		
City of Cedarburg Ozaukee County, Wisconsin	Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS (Continued)	Governmental Funds (Continued)	Capital Improvements Fund The Capital Improvement expenditures for 2017 included street and stormwater improvements, environmental computinging achiments purchases and provided street and stormwater improvements.	- 0	At the Police Department, station improvements for 2017 included an air conditioning unit and the radio console upgrade which was not purchased. The vehicle purchases were down by \$148,417 from 2016 since there were none in 2017.	The Fire Department retaining wall project was completed in 2017 but the concrete work was postponed until 2018.	Emergency Management siren replacement continued in 2017.	In 2017, there was a one-ton dump truck with plow and salter purchased along with two front end loaders with a blow and wing.	Street improvements for the year only varied by \$1,869 from 2016.	Sidewalk replacement expenditures were less than 2016 by \$50,043 due to saw cuts being made rather than full replacements in 2017.	Storm Water improvements were \$261, 112 less than 2016 due to the storm sewer issues discovered in Bridge Road during the construction.	Environmental expenditures included the continuing legal and monitoring fees for Prochnow Landfill along with dam engineering costs. There was a total increase of \$5.703; however, the dam engineering costs increased \$13,358.	Parks, Recreation and Forestry expenditures were up \$49,259 from 2016. The 2016 projects included the Zeunert path resurfacing and the Cedar Creek Park net climber. The aerial lift truck was not received until 2017. Equipment purchases were \$50,392 in 2016 and \$248,978 in 2017. Park Improvements were \$115,009 less than 2016.	Debt service paying agent fee was for the 2016 borrowing for the Public Works building and there wasn't a borrowing in 2017.	There was \$200,000 transferred out of the Library reserve account to Debt Service to offset the principal and interest payments on the building debt in 2017 and \$200,000 in 2016 for the same purpose. The \$7,474 transfer to the Library fund was the remaining funds from the building project budget.	

City of Cedarburg Ozaukee County, Wisconsin	Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES	The City's elected and appointed officials considered many factors when setting the fiscal year 2018 budget, the State legislative changes, general economic conditions, and public sentiments toward taxation. The City increased the assessed tax rate from \$7.48\$1,000 in 2016 to \$7.48\$1,000 in 2017; a 0.3 percent increase.	The City's total equalized value for 2017 was \$1,309,132,400; 4.4 percent more than 2016. The Ozaukee County unemployment rate as of December 2017 was 2 .1 percent down from 3.0 percent in December 2016. The State unemployment rate for December 2017 was 2.7 percent and 3.9 percent nationally. The County is doing well compared to the rest of the State and nation.	Funds were appropriated in the 2018 General Fund budget for one-time capital purchases and funding of the contingency reserve account from fund balance. There is \$5,200 for bathroom partitions at Zeunert and All Children's Playground, \$4,400 for new doors and locks for the bathrooms at All Children's Playground, a \$11,500 transfer to the Swimming Pool for a sand area shower and large strainer assembly, \$15,000 for a joint branding initiative, \$75,000 for transfer to Capital Improvements for the Fire Station improvements and Se65,000 for the purchase, \$10,000 for out and the contingency reserve account for a total of \$487,100 budgeted as a use of these funds.	Sewer flow rate increased from \$5,22/1,000 gallons in 2017 to \$5,30/1,000 in 2018. The monthly connection fee remained at \$1.4/month. Holding tank septage haulers' fees remained at the 2017 rate of \$8.70/1,000 gallons. The sectage tank haulers' frate sko remained at the same rate as 2017 of \$4.4.91/1,000 gallons.	Due to the Common Council's sentiment to keep the tax rate down, the funding levels for capital items that were previously paid for by cash are being funded by borrowing. This practice is not one the City wants to continue, but was necessary to get through the tough economic linnes and to keep the tax rate from rising. As development continues to grow the City's assessed value, pre-funding of street and storm water capital projects should be a priority for the 2019 budget.	With increasing costs, State revenue cuts, and State legislative changes it will be another difficult budget preparation year. In 2018, the City was not able to meet the expenditure restraint program requirement of less than a 1.70 percent increase in expenditures. Any and all expenditures tunded by the tax levy needed to be included in the collation. With the increase in Debt Service and capital projects the City was over the limit. The new development the City is currently seeing will hopefully help fund future expenditure increases and lost revenues. The State levy limit legislation makes it difficult to fund operations as necessary and causes the City to borrow for capital projects which was not a common practice in prior years.	CONTACTING THE CITY'S FINANCIAL MANAGEMENT	This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the City's finances and to show the City's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact the City Treasurer's Office at the City of Cedarburg, P.O. Box 49, Cedarburg, WI 53012. Other City contact information may be found on our website at www.ci.cedarburg.wil.
City of Cedarburg Ozaukee County, Wisconsin	Management's Discussion and Analysis As of and for the Year Ended December 31, 2017 (unaudited)	CAPITAL ASSET AND DEBT ADMINISTRATION (continued)	Capital Assets (continued) City of Cedarburg's Capital Assets	Governmental         Business-type         Total           Activities         Activities         Total           2017         2016         2017         2016           2017         2016         2017         2016           2017         2016         2017         2016           2018         28,249,524         52,115,434         51,036,4568           Buildings and improvements         24,452         15,744,233         84,605,010         80,085,530         109,080,930         95,879,523           Information         66,070         80,085,230         109,080,930         95,879,523         109,080,930         95,879,523	Control         Contro <thcontrol< th=""> <thcontrol< th=""> <thco< td=""><td>At the end of the fiscal year, the City of Cedarburg had a total general obligation debt outstanding of \$16,597,559 entirely backed by the full faith, credit, and resources of the City. There were no borrowings in 2017. Principal payments for 2017 totaled \$1,388,552.</td><td>State statutes limit the amount of general obligation debt a governmental entity may issue to 5 percent of its total equalized valuation. The current debt limitation for the City of Cedarburg is 565,457,365, which significantly exceeds the City's current outstanding general obligation debt. The City has established a policy whereby the City will not issue debt in excess of 4 percent of its total equalized valuation and the total annual debt service for general poligation debt shall not exceed 50 percent of the City's total annual general operating revenues (inclusive of all property tax levies and exclusive of revenues from proprietary entities). As of December 31, 2017 the City of Cedarburg's outstanding debt equaled 25,4 percent of the State authorized debt.</td><td>City of Cedarburg's Outstanding Debt Governmental Business-type Activities Activities 2017 2016 Control 2016 2017 2016 S15,647,559 \$16,951,111 \$ 950,000 \$16,597,559 \$17,956,111</td><td>Total 315,647,559 \$16,951,111 \$ 950,000 \$1,005,000 \$16,597,559 \$17,956,111</td><td></td></thco<></thcontrol<></thcontrol<>	At the end of the fiscal year, the City of Cedarburg had a total general obligation debt outstanding of \$16,597,559 entirely backed by the full faith, credit, and resources of the City. There were no borrowings in 2017. Principal payments for 2017 totaled \$1,388,552.	State statutes limit the amount of general obligation debt a governmental entity may issue to 5 percent of its total equalized valuation. The current debt limitation for the City of Cedarburg is 565,457,365, which significantly exceeds the City's current outstanding general obligation debt. The City has established a policy whereby the City will not issue debt in excess of 4 percent of its total equalized valuation and the total annual debt service for general poligation debt shall not exceed 50 percent of the City's total annual general operating revenues (inclusive of all property tax levies and exclusive of revenues from proprietary entities). As of December 31, 2017 the City of Cedarburg's outstanding debt equaled 25,4 percent of the State authorized debt.	City of Cedarburg's Outstanding Debt Governmental Business-type Activities Activities 2017 2016 Control 2016 2017 2016 S15,647,559 \$16,951,111 \$ 950,000 \$16,597,559 \$17,956,111	Total 315,647,559 \$16,951,111 \$ 950,000 \$1,005,000 \$16,597,559 \$17,956,111	

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### STATEMENT OF NET POSITION As of December 31, 2017

	Governmental Activities	Business - type Activities	Totals
ASSETS			
Cash and investments	\$ 11,284,014	\$ 10,012,910	\$ 21,296,924
Receivables:			
Taxes	3,572,711	-	3,572,711
Delinquent personal property taxes	43,423	121 121	43,423
Accounts	300,919	1,455,827	1,756,746
Interest	566	8,506	9,072
Internal balances	164,558	(164,558)	-
Materials and supplies	10,822	620,954	631,776
Prepaid items	7,645	4,729	12,374
Restricted Assets:			24. 229 (A. 17
Cash and investments	982,931	2,749,279	3,732,210
Loans	140,234	-	140,234
Other assets	-	132,053	132,053
Capital Assets:			
Land	8,249,524	2,115,434	10,364,958
Construction in progress	273,486	29,235	302,721
Other capital assets, net of depreciation	54,298,738	44,715,709	99,014,447
Total Assets	79,329,571	61,680,078	141,009,649
DEFERRED OUTFLOWS OF RESOURCES			
Unamortized loss on refunding	102,751		102,751
Pension related items	2,131,582	883,544	3,015,126
Total Deferred Outflows of Resources	2,234,333	883,544	3,117,877
LIABILITIES			
Accounts payable and accrued liabilities	678,365	1,069,265	1,747,630
Deposits	124,282	56,824	181,106
Due to other governments	5,884	-	5,884
Accrued interest payable	53,054	8,907	61,961
Noncurrent Liabilities		-,	
Compensated absences	499,723	376,460	876,183
Customer advances for construction	-	13,368	13,368
Deferred compensation	-	36,546	36,546
Pollution remediation liability	487,200	-	487,200
Net pension liability	284,627	106,695	391,322
Due within one year	1,301,682	41,990	1,343,672
Due in more than one year	14,586,838	933,524	15,520,362
Total Liabilities	18,021,655	2,643,579	20,665,234
DEFERRED INFLOWS OF RESOURCES			
Unearned revenue	9,398,113	5,446	9,403,559
Pension related items	873,216		1,244,976
Total Deferred Inflows of Resources	10,271,329		10,648,535
I GIAL DETENED ITTIOWS OF RESOURCES			
NET POSITION			
Net investment in capital assets	47,035,979		92,920,843
Restricted	1,080,229		3,829,508
Unrestricted	5,154,712	10,908,694	16,063,406
TOTAL NET POSITION	\$ 53,270,920	\$ 59,542,837	\$ 112,813,757

### STATEMENT OF ACTIVITIES For the Year Ended December 31, 2017

					Pro	gram Revenues		
Functions/Programs	3 <u>-</u>	Expenses		Charges for Services		Operating Grants and Contributions	5	Capital Grants and Contributions
Governmental Activities	•		•	715 011	•	101.070		
General government	\$	1,547,715	\$	745,044	\$	194,279	\$	-
Public safety		4,860,025		865,560		85,280		-
Public works		3,861,179		74,821		565,260		10,000
Health and human services		47,178		11,940		-		
Culture, recreation and education		2,988,303		678,276		224,496		<u></u>
Conservation and development		299,507		(3 <u>1</u> 4)		-		-
Interest and fiscal charges		301,759		-		-		-
Total Governmental Activities		13,905,666		2,375,641		1,069,315		10,000
Business-type Activities								
Light and Water Utility		12,259,490		13,901,981		-		221,347
Sewer Utility		2,737,677		2,574,525		-		-
Total Business-type Activities		14,997,167		16,476,506		-		221,347
Total	\$	28,902,833	\$	18,852,147	\$	1,069,315	\$	231,347

General revenues

Taxes

Property taxes, levied for general purposes Property taxes, levied for debt service Property taxes, levied for capital projects Property taxes, levied for library Property taxes, levied for other purposes Other taxes Intergovernmental revenues not restricted to specific programs Investment income Miscellaneous Total general revenues

Transfers

Change in net position

NET POSITION - Beginning of Year

**NET POSITION - END OF YEAR** 

See accompanying notes to the financial statements.

	Governmental Activities	Bu	siness - type Activities	-	Totals
\$	(608,392)	\$	-	\$	(608,392)
	(3,909,185)				(3,909,185)
	(3,211,098)		-		(3,211,098)
	(35,238)				(35,238)
	(2,085,531)		-		(2,085,531)
	(299,507)		-		(299,507)
_	(301,759)		-		(301,759)
-	(10,450,710)			-	(10,450,710)
	-		1,863,838		1,863,838
	-		(163,152)		(163,152)
_	-		1,700,686		1,700,686
_	(10,450,710)		1,700,686		(8,750,024)
	5,869,661		-		5,869,661
	1,284,280				1,284,280
	1,192,000		-		1,192,000
	707,306		-		707,306
	65,827		-		65,827
	80,783		-		80,783
	443,911		-		443,911
	153,074		97,713		250,787
	178,552		71,227		249,779
_	9,975,394	-	168,940	-	10,144,334
_					
	772,814		(772,814)	0	-
		3. <u></u>	(772,814) 1,096,812		- 1,394,310
	772,814				- 1,394,310 111,419,447

See accompanying notes to the financial statements.

### BALANCE SHEET GOVERNMENTAL FUNDS As of December 31, 2017

		General Fund	In	Capital provements Fund
ASSETS	•			4 00 4 005
Unrestricted cash and investments	\$	6,635,997	\$	1,284,385
Restricted cash and investments		11 <b>-</b> 11		85-53
Receivables:				
Taxes		2,344,697		350,144
Delinquent personal property taxes		43,423		
Accounts		174,996		7,910
Interest		566		-
Loans		-		
Due from other funds		366,383		38,263
Materials and supplies		10,822		-
Prepaid expenditures		7,519		-
Advances to other funds		80,989		
TOTAL ASSETS	\$	9,665,392	\$	1,680,702
LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES				
Liabilities				
Accounts payable	\$	178,595	\$	20,657
Accrued liabilities		304,589		-
Deposits		110,813		13,469
Due to other funds		420,664		35,782
Due to other governments		5,884		-
Advance from other fund	_	-		-
Total Liabilities	-	1,020,545	<u></u>	69,908
Deferred Inflows of Resources				
Unavailable revenues		-		-
Unearned revenues		6,186,777		915,000
Total Deferred Inflows of Resources	-	6,186,777		915,000
Fund Balances				
Nonspendable		142,753		-
Restricted		-		-
Assigned		627,008		695,794
Unassigned (deficit)		1,688,309	-	
Total Fund Balances	12	2,458,070	<u>0</u>	695,794
TOTAL LIABILITIES, DEFERRED INFLOWS OF				
RESOURCES AND FUND BALANCES	\$	9,665,392	\$	1,680,702

Debt Service Fund		Nonmajor overnmental Funds	G	Total overnmental Funds
\$ 943,737	\$	1,419,507 982,931	\$	10,283,626 982,931
574,853 - - 26,833 - - -		303,017 96,268 140,234 224,742 - 126		3,572,711 43,423 279,174 566 140,234 656,221 10,822 7,645 80,989
\$ 1,545,423	\$	3,166,825	\$	16,058,342
\$ - - - - -	\$	40,130 37,072 - 591 - - 80,989 158,782	\$	239,382 341,661 124,282 457,037 5,884 80,989 1,249,235
1,502,211 1,502,211	1 <u>-</u>	140,234 794,125 934,359		140,234 9,398,113 9,538,347
43,212		1,080,229 1,074,733 (81,278) 2,073,684	-	142,753 1,123,441 2,397,535 1,607,031 5,270,760
<u>\$ 1,545,423</u>	\$	3,166,825	\$	16,058,342

### RECONCILIATION OF THE BALANCE SHEET OF GOVERNMENTAL FUNDS TO THE STATEMENT OF NET POSITION As of December 31, 2017

Total Fund Balances - Governmental Funds	\$	5,270,760
Amounts reported for governmental activities in the statement of net position are differe different because:	nt be	cause
Capital assets used in governmental funds are not financial resources and therefore are not reported in the funds		
Land		8,249,524
Construction in progress		273,486
Other capital assets, net of depreciation		54,298,738
Other long-term assets are not available to pay for current-period expenditures and therefore are unavailable in the funds		
Loan receivables		140,234
Internal service funds are used by the City to charge the cost of insurance to individual funds. The assets and liabilities of the internal service funds are included in governmental activities in the statement of net position.		890,185
The net pension liability does not related to current financial resources and is not reported in the governmental funds.		(284,627)
Deferred outflows of resources related to pensions do not relate to current financial resources and are not reported in the governmental funds.		2,131,582
Deferred inflows of resources related to pensions do not relate to current financial resources and are not reported in the governmental funds.		(873,216)
Some liabilities, including long-term debt, are not due and payable in the current period and therefore, are not reported in the funds.		
Bonds, notes payable and unamortized premium/(discount)		(15,888,520)
Compensated absences		(13,000,320) (499,723)
Unamortized loss on refunding		(499,723) 102,751
Pollution remediation liability		(487,200)
Accrued interest		(53,054)
	-	<u> </u>
NET POSITION OF GOVERNMENTAL ACTIVITIES	\$	53,270,920

### STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES -GOVERNMENTAL FUNDS For the Year Ended December 31, 2017

	_	General Fund	lm	Capital provements Fund
REVENUES				
Taxes	\$	5,869,661	\$	1,192,000
Intergovernmental		1,056,400		8,692
Licenses and permits		372,141		-
Fines, forfeitures and penalties		52,233		-
Public charges for services		210,805		56,520
Intergovernmental charges for services		215,824		
Investment income		54,616		7,964
Miscellaneous	2	179,472	-	65,267
Total Revenues	—	8,011,152	_	1,330,443
EXPENDITURES				
Current				
General government		1,053,802		-
Public safety		3,849,834		-
Public works		2,448,754		
Health and human services		-		-
Culture, recreation and education		975,614		-
Conservation and development		86,451		-
Capital Outlay		221,368		2,438,821
Debt Service				
Principal		-		-
Interest and fees	8- <u></u>	-		-
Total Expenditures		8,635,823		2,438,821
Excess (deficiency) of revenues				
over expenditures	3	(624,671)	-	(1,108,378)
OTHER FINANCING SOURCES (USES)				
Transfers in		772,814		100,000
Transfers out		(138,175)		(207,474)
Proceeds from sale of capital assets		2,122		27,133
Total Other Financing Sources (Uses)	_	636,761	0 <del></del>	(80,341)
Net Change in Fund Balances		12,090		(1,188,719)
FUND BALANCES - Beginning of Year	13	2,445,980		1,884,513
FUND BALANCES - END OF YEAR	<u>\$</u>	2,458,070	\$	695,794

	Debt Service Fund		Nonmajor overnmental Funds	Total Governmental Funds						
\$	1,284,280	\$	853,916	\$	9,199,857					
	4,932		214,375		1,284,399					
	-		-		372,141					
	-		21,072		73,305					
	37,222		1,066,232		1,370,779					
	-		-		215,824					
	1,011		16,726		80,317					
-	-	-	72,784	3 <u>-</u>	317,523					
	1,327,445	-	2,245,105		12,914,145					
	-		-		1,053,802					
	929		301,634		4,151,468					
	-		-		2,448,754					
	-		45,107		45,107					
	-		1,485,080		2,460,694					
			213,056		299,507					
	-		113,450		2,773,639					
	1,303,552		-		1,303,552					
	385,723	<u> </u>	-		385,723					
-	1,689,275	-	2,158,327	3	14,922,246					
	(361,830)		86,778	_	(2,008,101)					
	200,000		59,549		1,132,363					
	-		(13,900)		(359,549)					
	-		18,000		47,255					
	200,000	50 31	63,649	-	820,069					
	(161,830)		150,427		(1,188,032)					
	205,042		1,923,257		6,458,792					
\$	43,212	\$	2,073,684	\$	5,270,760					

### RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES For the Year Ended December 31, 2017

Net change in fund balances - total governmental funds	\$ (1,188,032)
Amounts reported for governmental activities in the statement of activities are different because:	
Governmental funds report capital outlays as expenditures. However in the statement of net position, the cost of these assets is capitalized and they are depreciated over their estimated useful lives and reported as depreciation expense. in the statement of activities Capital outlay is reported as an expenditure in the fund financial statements, but is capitalized in the government-wide statements Some items reported as outlay were not capitalized Contributed capital assets Depreciation is reported in the government-wide statements Net book value of assets retired	2,773,639 (302,566) 10,000 (1,924,729) (121,193)
Debt issued provides current financial resources to governmental funds, but issuing debt increases long-term liabilities in the statement of net position. Repayment of debt principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the statement of net position. Principal repaid	1,303,552
Some expenses in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds. Compensated absences Accrued interest on debt Net pension liability Deferred outflows of resources related to pensions Deferred inflows of resources related to pensions	(12,354) 90,368 255,208 (897,276) 270,033
Governmental funds report debt premiums and discounts as other financing sources (uses) or expenditures. However, in the statement of net position, these are reported as additions or deductions from long-term debt. These are allocated over the period the debt is outstanding in the statement of activities and are reported as interest expense Amortization of debt premiums Amortization of loss on refunding Amortization of debt discount	17,796 (21,632) (2,568)
Receivables not currently available are reported as revenue when collected or currently available in the fund finanical statements but are recognized as revenue when earned in the government-wide financial statements	48,090
Internal service funds are used by the City to charge the cost of insurance to individual funds. The net revenue of the internal service fund is reported in the governmental activities.	 (838)
CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES	\$ 297,498

### STATEMENT OF NET POSITION PROPRIETARY FUNDS As of December 31, 2017

		Business-ty	vpe A	Activities - Ente	erpri	se Funds	G	overnmental Activities
		Light and		ternal Service <sup>-</sup> und - Risk				
	v	Vater Utility	5	Sewer Utility		Totals	N	lanagement
ASSETS	<u> </u>							
CURRENT ASSETS								
Cash and investments	\$	7,154,932	\$	2,857,978	\$	10,012,910	\$	1,000,388
Receivables:		.1.2.022-			Τ.			.,
Accounts		1,454,239		1,588		1,455,827		21,745
Interest		8,506				8,506		-
Due from other funds		13,092		392,132		405,224		-
Materials and supplies		620,954				620,954		-
Prepayments		4,729		-		4,729		-
Other Assets - Commitment to community		44,786		-		44,786		-
Total Current Assets		9,301,238	о 3-	3,251,698	-	12,552,936	80. 19.	1,022,133
NON-CURRENT ASSETS								
Restricted Assets - cash and investments		171		2,749,108		2,749,279		-
Preliminary survey and investigation		37,890		-		37,890		-
Non-utility property		49,377		2 B		49,377		-
Capital Assets								
Land		378,837		1,736,597		2,115,434		-
Construction in progress		21,035		8,200		29,235		-
Property, plant, and equipment		51,730,733		32,874,277		84,605,010		-
Less: Accumulated depreciation	1	(17,080,945)		(22,808,356)	_	(39,889,301)	-	
Total Noncurrent Assets	107-	35,137,098	3. <del></del>	14,559,826	_	49,696,924	anne.	
Total Assets	-	44,438,336		17,811,524	25	62,249,860		1,022,133
DEFERRED OUTFLOWS OF RESOURCES Pension related items	-	644,271	)3	239,273	-	883,544	):	-

	Business-ty	pe Activities - Ente	erprise Funds	Governmental Activities
	Light and	Internal Service		
	Water Utility	Fund		
LIABILITIES				
CURRENT LIABILITIES				
Accounts payable	\$ 857,344		\$ 911,016	\$ 97,322
Accrued payroll	1	26,348	26,348	-
Accrued interest payable	2,057	6,850	8,907	-
Deposits	56,824	-	56,824	-
Due to other funds	561,882	7,900	569,782	34,626
Current portion of general obligation debt	112	41,990	41,990	-
Other current liability	131,901		131,901	-
Total Current Liabilities	1,610,008	136,760	1,746,768	131,948
NONCURRENT LIABILITIES				
Compensated absences	332,864	43,596	376,460	-
Customer advances for construction	13,368	140 <u>-</u> 1	13,368	-
Deferred compensation	36,546	-	36,546	-
Net pension liability	79,344	27,351	106,695	-
General obligation debt	-	933,524	933,524	-
Total Noncurrent Liabilities	462,122	1,004,471	1,466,593	
Total Liabilities	2,072,130	1,141,231	3,213,361	131,948
DEFERRED INFLOWS OF RESOURCES				
Unearned revenues	5,446	-	5,446	-
Pension related items	270,542	101,218	371,760	-
Total Deferred Inflows of Resources	275,988	101,218	377,206	
NET POSITION				
Net investment in capital assets	35,049,660	10,835,204	45,884,864	-
Restricted	171	2,749,108	2,749,279	-
Unrestricted	7,684,658	3,224,036	10,908,694	890,185
TOTAL NET POSITION	\$ 42,734,489	\$ 16,808,348	\$ 59,542,837	\$ 890,185

See accompanying notes to the financial statements.

### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION PROPRIETARY FUNDS For the Year Ended December 31, 2017

		Business-ty	pe A	ctivities - Enter	prise	e Funds	0	Sovernmental Activities
	Lig	ht and Water Utility		Sewer Utility		Totals		nternal Service Fund - Risk Management
OPERATING REVENUES								
Charges for services	\$	13,743,967	\$	2,574,525	\$	16,318,492	\$	318,864
Other operating revenues		158,014		-	_	158,014	3	31,689
Total Operating Revenues	_	13,901,981	<u></u>	2,574,525	_	16,476,506	<u></u>	350,553
OPERATING EXPENSES								
Operation and maintenance		10,821,480		1,451,923		12,273,403		404,177
Depreciation		1,437,566		1,124,400		2,561,966		-
Total Operating Expenses		12,259,046	7	2,576,323		14,835,369	_	404,177
Operating Income (Loss)		1,642,935		(1,798)		1,641,137	-	(53,624)
NONOPERATING REVENUES (EXPENSES) Investment income		63,696		34,017		97,713		52,786
		03,090				~ 그렇게 잘 잡다. 말 한 것 같아.		52,700
Amortization expense Interest expense		(444)		(1,343) (18,288)		(1,343) (18,732)		
Nonoperating revenues (expenses)		(141,723)		71,227		(70,496)		2
Total Nonoperating Revenues (Expense)		(78,471)		85,613	-	7,142	_	52,786
Income (Loss) Before Capital Contributions and			2					
Transfers	_	1,564,464		83,815		1,648,279		(838)
CAPITAL CONTRIBUTIONS AND TRANSFERS								
Capital contribution		221,347		-		221,347		×
Transfers		(772,814)		-		(772,814)		-
Total Capital Contributions and Transfers		(551,467)		-		(551,467)		-
Change in Net Position		1,012,997		83,815		1,096,812		(838)
NET POSITION - Beginning of Year		41,721,492		16,724,533		58,446,025	-	891,023
NET POSITION - END OF YEAR	\$	42,734,489	\$	16,808,348	\$	59,542,837	\$	890,185

### STATEMENT OF CASH FLOWS PROPRIETARY FUNDS For the Year Ended December 31, 2017

	Business - type	e Activities - Ente	erprise Funds	Governmental Activities
	Light and Water Utility	Sewer Utility	Totals	Internal Service Fund - Risk Management
CASH FLOWS FROM OPERATING ACTIVITIES				
Receipts from customers	\$ 13,671,470	\$ 2,693,323	\$ 16,364,793	\$-
Paid to suppliers for goods and services	(9,529,072)	(1,032,005)	(10,561,077)	(314,942)
Paid to employees for services	(1,212,277)	(531,405)	(1,743,682)	-
Receipts from municipality	309,463		309,463	364,237
Net Cash Flows From Operating Activities	3,239,584	1,129,913	4,369,497	49,295
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investment securities	(1,560,466)	(603,219)	(2,163,685)	(242,676)
Proceeds from sale and maturities of investment securities	1,549,267	591,642	2,140,909	235,377
Investment income	60,672	35,294	95,966	52,786
Net Cash Flows From Investing Activities	49,473	23,717	73,190	45,487
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Paid to municipality for tax equivalent	(765,000)	-	(765,000)	-
Transfers in (out)	(7,521)	-	(7,521)	-
Net Cash Flows From Noncapital				
Financing Activities	(772,521)		(772,521)	
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES				
Debt retired	- 1	(55,000)	(55,000)	-
Interest paid	-	(27,809)	(27,809)	-
Acquisition and contraction of capital assets	(3,429,103)	(1,216,577)	(4,645,680)	-
Salvage on retirement of plant	13,363	-	13,363	-
Cost of removal of property retired	(177,304)	-	(177,304)	-
Impact fees received	19,564	-	19,564	-
Contributions in-aid-of construction	80,761	-	80,761	
Net Cash Flows From Capital and				
Related Financing Activities	(3,492,719)	(1,299,386)	(4,792,105)	
Net Change in Cash and Cash Equivalents	(976,183)	(145,756)	(1,121,939)	94,782
CASH AND CASH EQUIVALENTS - Beginning of Year	6,570,820	3,959,044	10,529,864	111,464
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 5,594,637	\$ 3,813,288	\$ 9,407,925	\$ 206,246

	Ē	Business - Ty	pe A	Activities - Ent	erp	rise Funds	0.000	overnmental Activities
		Light and Water Utility		Sewerage )epartment		Totals	F	ernal Service und - Risk anagement
RECONCILIATION OF OPERATING INCOME (LOSS)	2				205 			
TO NET CASH FLOWS FROM OPERATING ACTIVITIES					-			
Operating income (loss)	\$	1,642,935	\$	(1,798)	\$	1,641,137 59,874	\$	(53,624)
Miscellaneous nonoperating activities Adjustments to Reconcile Operating Income		(11,353)		71,227		59,874		-
to Net Cash Flows From Operating Activities								
Depreciation		1,437,566		1,235,913		2,673,479		
Depreciation charged to clearing accounts		111,513		(111,513)				-
Changes in assets and liabilities:				(111,010)				
Accounts receivable		73,819		56,564		130,383		(15,485)
Due from other funds		(2,997)		(111,228)		(114,225)		63,795
Prepayments		(132)		-		(132)		-
Materials and supplies		(26,349)		-		(26,349)		-
Accounts payable		(137,979)		(31,357)		(169,336)		54,609
Accrued payroll and related benefits		33,585		(8,904)		24,681		-
Due to other funds		9,968		-		9,968		-
Deposits		1,515		-		1,515		-
Accrued interest on deposit		380		-		380		-
Pension related deferrals		101,133		27,809		128,942		-
Other current liabilities	-	5,980	( <del>1. 12</del>	3,200	-	9,180		
NET CASH FLOWS FROM OPERATING ACTIVITIES	\$	3,239,584	\$	1,129,913	\$	4,369,497	\$	49,295
RECONCILIATION OF CASH AND CASH								
EQUIVALENTS TO THE STATEMENT OF								
NET POSITION - PROPRIETARY FUNDS								
Current - cash and investments - unrestricted	\$	7,154,932	\$	2,857,978	\$	10,012,910	\$	1,000,388
Non-current - cash and investments - restricted		171		2,749,108		2,749,279		-
Non-cash equivalents	-	(1,560,466)	_	(1,793,798)		(3,354,264)		(794,142)
CASH AND CASH EQUIVALENTS	\$	5,594,637	\$	3,813,288	\$	9,407,925	\$	206,246
NONCASH CAPITAL AND RELATED FINANCING ACTIVITIES								
Amortization of premiums	\$		\$	1,343	\$	1,343	\$	
Developer financed additions to utility plant	\$ \$	3,042	\$	1,040	<del>9</del>	3,042	\$	
Contributions receivable	\$ \$	149,379	\$		<del>9</del>   \$	149,379	\$	
	φ	149,519	9		9	149,579	₽	-

### STATEMENT OF ASSETS AND LIABILITIES -AGENCY FUND As of December 31, 2017

	A	gency Fund
	т	ax Collection Fund
ASSETS		
Cash and investments	\$	9,820,134
Taxes receivable	1	6,088,244
Total Assets	\$	15,908,378
LIABILITIES		
Due to other governments	\$	15,908,378

See accompanying notes to the financial statements.

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CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the City of Cedarburg, Wisconsin ("the City") conform to accounting principles generally accepted in the United States of America as applicable to governmental units. The accepted standard-setting body catabilishing governmental accounting and financial reporting principles is the Governmental Accounting Standards Board (GASB).

### A. REPORTING ENTITY

to access, a majority of the economic resources received or held by the separate organization; and (3) the economic resources received or held by an individual organization that the primary government, or its component units, is entitled to, or has the ability to otherwise access, are significant to the primary units, or its constituents; (2) the primary government or its component units, is entitled to, or has the ability government and its component units. Component units are legally separate organizations for which the primary government is financially accountable or other organizations for which the nature and significance unit if all of the following criteria are met: (1) the economic resources received or held by the separate organization are entirely or almost entirely for the direct benefit of the primary government, its component organization, (2) it appoints a voting majority of the organization's governing body and there is a potential government. Certain legally separate, tax exempt organizations should also be reported as a component of their relationship with the primary government are such that their exclusion would cause the reporting entity's financial statements to be misleading. The primary government is financially accountable if (1) it for the organization to provide specific financial benefits to, or impose specific financial burdens on, the primary government, (3) the organization is fiscally dependent on and there is a potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the primary This report includes all of the funds of the city. The reporting entity for the city consists of the primary appoints a voting majority of the organization's governing body and it is able to impose its will on that government.

component unit serves or benefits, exclusively or almost exclusively, the primary government rather than its citizens, or (4) the total debt of the component unit will be paid entirely or almost entirely from resources Component units are reported using one of two methods, discrete presentation or blending. Generally, primary government and the component unit have substantively the same governing body and management of the primary government has operational responsibility for the component unit, (3) the component units should be discretely presented in a separate column in the financial statements. A component unit should be reported as part of the primary government using the blending method if it meets any one of the following criteria: (1) the primary government and the component unit have substantively the same governing body and a financial benefit or burden relationship exists, (2) the of the primary government.

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	B. GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS (cont.)	Fund Financial Statements (cont.)	Funds are organized as major funds or nonmajor funds within the governmental and proprietary statements. An emphasis is placed on major funds within the governmental and proprietary categories. A	tund is considered major if it is the primary operating tund of the city or meets the following criteria: a. Total assets/deferred outflows of resources, liabilities/deferred inflows of resources, revenues, or expenditures/expenses of that individual governmental or enterprise fund are at least 10% of the corresponding total for all funds of that category or type, and	b. The same element of the individual governmental or enterprise fund that met the 10% test is at least 5% of the corresponding total for all governmental and enterprise funds combined.	<ul> <li>In addition, any other governmental or enterprise fund that the city believes is particularly important to financial statement users may be reported as a major fund.</li> </ul>	Separate financial statements are provided for governmental funds, proprietary funds and fiduciary funds,	even mougn the latter are excluded from the goverimment-where intancial statements. Major indivioual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.	The city reports the following major governmental funds:	General Fund - accounts for the city's primary operating activities. It is used to account for and report all financial resources except those accounted for and reported in another fund. Dath services fund - used to account for and report financial resources that are restricted.	committed, or assigned to expenditure for the payment of general long-term debt principal, interest, and related costs, other than TID or enterphise debt.	Capital improvements fund - used to account for and report financial resources that are restricted, committed, or assigned to expenditures for capital outlays, including the acquisition or construction of capital facilities and other capital assets.	The city reports the following major enterprise funds:	Light and Water Utility - accounts for operations of the electrical and water system. Sewer Utility - accounts for operations of the sewer system.			Page 37
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	A. REPORTING ENTITY (cont)	Discretely Presented Component Unit	Community Development Authority of the City	The government-wide financial statements include the Community Development Authority of the City ("CDA") as a component unit. The CDA is a legally separate organization. The board of the CDA is appointed by the Mayor and confirmed by the Common Council. Wisconsis in Statutes provide for circumstances whereby the city can impose its will on the CDA, and also create a potential financial benefit to or burden on the city. The Community Development Authority of the City is part of the reporting	entity of the City of Cedarburg. However, the CDA had no financial transactions during 2017 which are material to these financial statements. Also, the CDA does not own any assets nor is it liable for any debt. Therefore, no financial statements are presented in this report. The CDA does not issue separate financial statements.	B. GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS	Government-Wide Financial Statements	The statement of net position and statement of activities display information about the reporting government as a whole. They include all funds of the reporting entity except for fiduciary funds. The statements distinuish helween novernmental and husiness. Yone activities. Governmental activities	generally are financed through taxes, intergovernmental revenues, and other nonexchange revenues. Business-type activities are financed in whole or in part by fees charged to external parties for goods or	services. Likewase, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.		specind function of segment. The city does not allocate indirect expenses to functions in the statement of activities. Program revenues, include 1) charges to customers or applicants who purchase, use or directly bueneft from goods, services, or privided by a given function or segment, and 2) grants and contributions that are restricted to meeting the orcentionent or capital requirements of a particular function	or segment. Taxes and other items not included among program revenues are reported as general revenues. Internally dedicated resources are reported as general revenues rather than as program	revenues.	Fund Financial Statements	Financial statements of the city are organized into funds, each of which is considered to be a separate accounting entity. Each fund is accounted for by providing a separate set of self-balancing accounts, which constitute its assets, deferred outflows of resources, liabilities, deferred inflows of resources, net position/fund balance, revenues, and expenditures/expenses.	Page 36

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

B. GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS (cont.)

### Fund Financial Statements (cont.)

The city reports the following nonmajor governmental funds:

Special Revenue Funds - used to account for and report the proceeds of specific revenue sources that are restricted or committed to expenditures for specified purposes (other than debt service or capital projects).

Cemetery Room Tax Recreation Programs Swimming Pool Community Development Block Grant Library Park Impact Fee Rescue/EMS Capital Projects Fund - used to account for and report financial resources that are restricted, committed, or assigned to expenditure for capital outlays, including the acquisition or construction of capital facilities and other capital assets.

Tax Incremental Finance (TIF) District No. 3 Tax Incremental Finance (TIF) District No. 4

In addition, the city reports the following fund types:

Internal Service Fund - used to account for and report the financing of goods or services provided by one department or agency to other departments or agencies of the city, or to other governmental units, on a cost-reimbursement basis.

**Risk Management** 

Agency Fund - used to account for and report assets held by the city in a trustee capacity or as an agent for individuals, private organizations, and/or other governmental units.

Tax Collection Fund

### CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

C. MEASUREMENT FOCUS, BASIS OF ACCOUNTING, AND FINANCIAL STATEMENT PRESENTATION

## Government-Wide Financial Statements

The government-wide statement of net position and statement of activities are reported using the economic resources measurement locus and the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when the liability is accounting, revenues are recognized when earned and expenses are recorded when the liability form incurred or economic asset used. Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange like transactions are recognized when the exchange takes place. Properly taxes are recorded as revenues in the year for which they are levied. Taxes receivable for the following year are recorded as revenues in the year for which they are levied. Taxes receivable for the following year are recorded as receivables and deferred inflows. Grants and similar items are recorded as revenue when earned, the area tare recorded as revenue when earned.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are charges between the city's tight and water and sewer utilities and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

### Fund Financial Statements

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recorded when they are both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. For this purpose, the city considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures are recorded when the related tund liability is incurred, except for unmatured interest on long-term debt, claims, judgments, compensated absences, and pension expenditures, which are recorded as a fund liability when expected to be paid with expendable financial resources.

Property taxes are recorded in the year levied as receivables and deferred inflows. They are recognized as revenues in the succeeding year when services financed by the levy are being provided. Intergovernmental aids and grants are recognized as revenues in the period the city is entitled the resources and the amounts are available. Amounts owed to the city which are not available are recorded as receivables and unavailable revenues. Amounts received before cligibility requirements (excluding time requirements) are recorded as infailities. Amounts received before cligibility requirements time requirements are recorded as deferred inflows. Special assessments are recorded as revenues when they become measurable and available as current assets. Amual installments due in future years are reflected as receivables and unavailable revenues. At December 31, 2017, there were \$430,735 and 5198,245 of City and Seven Ubility, respectively. unrecorded anticipated future assessments which are not recorded as receivables because collection is subject to certain events occurring in the future. No formal repayment schedule has been established.

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION OR EQUITY (cont.)	1. Deposits and Investments (cont.)	b. Bonds or securities of any county, city, drainage district, technical college district, viilage, town, or school district of the state. Also, bonds issued by a local exposition district, a local professional baseball park district, a local professional football stadium district, a local cultural arts district, the University of Wisconsin Hospitals and Clinics Authority, or the Wisconsin Aerospace Authority.	<ul> <li>Bonds or securities issued or guaranteed by the federal government.</li> </ul>	d. The local government investment pool.	<ul> <li>Any security maturing in seven years or less and having the highest or second highest rating category of a nationally recognized rating agency.</li> </ul>	<ol> <li>Securities of an open-end management investment company or investment trust, subject to various conditions and investment options.</li> </ol>	g. Repurchase agreements with public depositories, with certain conditions.	The city has adopted an investment policy. That policy follows the state statute for allowable investments. The Policy addresses custodial credit risk by stating that deposits shall not exceed federal and/or state	insurance coverage unless (a) they are collateralized by federal government securities at a rate of 110% of the investment; b) they are collateralized by local mortgages at a rate of 135% of the investments; or c) collateralization has been waived by the Common Council.	Investments are stated at fair value, which is the amount at which an investment could be exchanged in a current transaction between willing parties. Fair values are based on methods and inputs as outlined in Note III. A No investments are reported at amorized cost. Adjustments necessary to record investments at fair value are recorded in the operating statement as increases or the creases in investment income.	investment income on commingree investments of multiciper accoming units is anocated based on average balances. The difference between the bank statement balance and carrying value is due to outstanding checks and/or deposits in transit.	The Wisconsin Local Government Investment Pool (LGIP) is part of the State Investment Fund (SIF), and is managed by the State of Wisconsin Investment Board. The SIF is not revisitered with the Securities and	Exchange Commission, but operates under the statutory authority of Wisconsin Chapter 25. The SIF reports the fair value of its underlying assets annually. Participants in the LGIP have the right to withdraw their funds in total on one day's notice. At December 31, 2017, the fair value of the city 's share of the	LGIP's assets was substantially equal to the amount as reported in these statements.	See Note III. A. for further information.	Page 41
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	C. MEASUREMENT FOCUS, BASIS OF ACCOUNTING, AND FINANCIAL STATEMENT PRESENTATION (cont.)	Fund Financial Statements (cont.)	Revenues susceptible to accrual include property taxes, miscellaneous taxes, public charges for services, special assessments and interest. Other general revenues such as fines and forfeitures, inspection fees, recreation fees, and miscellaneous revenues are recognized when received in cash or when measurable and available under the criteria described above.	Proprietary and fiduciary fund financial statements (other than agency funds) are reported using the	economic resources measurement focus and the accrual basis of accounting, as described previously in this note. Agreen funds follow the accrual basis of accounting, and do not have a measurement forus.	The proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating	revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operations prevenues of the tioth and Worker and Souver Littings are character for reformers for ealer and exprise Social.	Egine and where any overclonines are unarged to deavenue of an agree and services, operation assessments are recorded as receivables and contribution revenue when levied. Operating expenses for proprietary funds include the cost of states and exprises, administrative expenses, and denrecisition on	capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.	All Financial Statements	The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assers, deferred outflows of resources, liabilities, and deferred inflows of resources and disclosure of contingent assets and liabilities at the financial statements and the reported amounts of revenues and expenditures/expenses during the reporting period. Actual results could differ from those estimates.	D. Assers, Deferred Ourflows of Resources, Liabilities, Deferred Inflows of Resources, AND Net Position or Equity	1. Deposits and Investments	For purposes of the statement of cash flows, the city considers all highly liquid investments with an initial maturity of three months or less when acquired to be cash equivalents.	Investment of city funds is restricted by Wisconsin state statutes. Available investments are limited to:	a. Time deposits in any credit union, bank, savings bank or trust company maturing in three years or less.	Page 40

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION OR EQUITY (cont.)	2. Receivables (cont.)	It is the city's policy to record unavailable revenue for the net amount of the receivable balance. As loans are repaid, revenue is recognized. When new loans are made from the repayments, expenditures are recorded. Interest received from loan repayments is recognized as revenue when received in cash. Any unspent loan repayments at year end are presented as restricted fund balance in the fund financial statements.	3. Materials and Supplies and Prepaid Items	Governmental fund inventories, if material, are recorded at cost based on the FIFO method using the purchases method of accounting. Proprietary fund inventories are generally used for construction and/or for operation and maintenance work. They are not for resale. They are valued at cost based on weighted average, and charged to construction and/or operation and maintenance expense when used.	Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements.	4. Restricted Assets	Mandatory segregations of assets are presented as restricted assets. Such segregations are required by bond agreements and other external parties. Current liabilities payable from these restricted assets are so	classified. The excess of restricted assets over current liabilities payable from restricted assets will be used first for retirement of related long-term debt. The remainder, if generated from earnings, is shown as restricted net position.	5. Capital Assets	Government-Wide Statements	Capital assets, which include property, plant and equipment, are reported in the government-wide financial statements. Capital assets are defined by the government as assets with an initial cost of more than \$5,000 for general and sewer capital and infrastructure assets and \$500 for light and water utility capital assets and an estimated useful rife in excess of one vear. All capital assets are valued at historical cost	or estimated historical cost if actual amounts are unavailable. Donated capital assets are recorded at their estimated acquisition value at the date of donation.	Page 43
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION OR EQUITY (CONL)	2. Receivables	Property taxes are levied in December on the assessed value as of the prior January 1. In addition to property taxes for the city, taxes are collected for and remitted to the state and county governments as well as the local school districts and technical college district. Taxes for all state and local governmental units billed in the current year for the succeeding year are reflected as receivables and due to other taxing units on the accompanying statement of assets and liabilities - agency fund.	Property tax calendar - 2017 tax roll:	Lien date and levy date December 2017 Tax bills mailed December 2017 Payment in full, or January 31, 2018 First installment due Juny 31, 2018 Second installment due July 31, 2018	in full ent real estate taxes	Delinquent real estate taxes as of July 31 are paid in full by the county, which assumes the collection thereof. No provision for uncollectible accounts receivable has been made for the light and water and	sewer utilities because they have the right by law to place substantially all delinquent bills on the tax roll, and other delinquent bills are generally not significant.	During the course of operations, transactions occur between individual funds that may result in amounts owed between funds. Short-term interfund loans are reported as "due to and from other funds." Long-term interfund loans (noncurrent portion) are reported as "advances from and to other funds." Interfund	receivables and payables between funds within governmental activities are eliminated in the statement of net position. Any reduction busistending between the governmental activities and business-type	acuvites are reported in the governmental-wide milancial statements as internal parances.	In the governmental fund financial statements, advances to other funds are offset equally by a nonspendable fund balance account which indicates that they do not constitute expendable available financial resources and, therefore, are not available for appropriation or by a restricted fund balance account, if the funds will ultimately be restricted when the advance is repaid.	The city has received state grant funds for economic development loan programs to various businesses and individuals. The city records a loan receivable when the loan has been made and funds have been disbursed. The amount recorded as economic development loans receivable has not been reduced by an allowance for uncollectible accounts.	Page 42

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. Assers, Deferred OutfLows of Resources, Liabilities, Deferred InFLows of Resources, and Net Position or Equity (cont.)	6. Other Assets	Designated investments - the Light and Water Commission has internally designated \$2,250,125 of cash and investments for future construction projects and monthly operating reserves.	Commitment to community - the Light and Water Utility charges fees to all customers as required by the 1999 Energy Reliability Act and 2006 Act 141. Revenues generated from the fees are used to fund energy conservation and low-income energy assistance ("Committment to Community") programs. The Utility is acting as an agent administering the program so net collections and expenses associated with the program are recorded as a current liability or asset on the statement of net position.	Preliminary survey and investigation - the balance represents initial project engineering costs related to utility plant construction. The balance will be capitalized upon commencement of the project.	Non-Utitity property - the Light and Water Utility in 2006, 2008, and 2016 transferred infrastructure and land no longer in utility use; specifically, the SW, Layton, and Lincoln Substations land, building and equipment and land from a well on Fair Street that was abandoned long ago. These assets, excluding land, are fully depreciated at PLocember 73, 2017. Costs to construct a fitness area and the cost of fitness equipment and flooring was recorded as nonutility property in 2011. Costs were partially offset in 2011 and	will continue to be so in future years through rees collected from users of the timess from. The utility dismantled and sold the switchgear at the former SW substation and removed other obsolete substation equipment in 2017, which reduced the value in non-utility property.	7. Deferred Outflows of Resources	A deferred outflow of resources represents a consumption of net position/fund balance that applies to a future period and will not be recognized as an outflow of resources (expense/expenditure) until that future time.	A deferred charge on refunding arises from the advance refunding of debt. The difference between the cost of the securities placed in trust for future payments of the refunded debt and the net carrying value of that debt is deferred and amortized as a component of interest expense over the shorter of the term of the	refunding issue or the original term of the refunded debt. The unamoritzed amount is reported as a deferred outflow of resources in the government-wide and proprietary fund financial statements.	Page 45
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. Assers, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources, and Net Position or Equity (cont.)	5. Capital Assets (cont.)	Government-Wide Statements (cont.)	Additions to and replacements of capital assets of business-type activities are recorded at original cost, which includes material, labor, verhead, and an allowance for the cost of funds used during construction when significant. For tax-exempt debt, the amount of interest capitalized equals the interest expense incurred during construction netted against any interest revenue from itemporary investment of borrowed fund proceeds. No interest was capitalized during the current year. The cost of renewals and betterments relating to retirement units is added to plant accounts. The cost of properly replaced, retired or otherwise disposed of, is deducted from plant accounts and, generally, together with removal costs less salvage, is changed to accumulated dereciation.	Depreciation of all exhaustible capital assets is recorded as an allocated expense in the statement of	activities, with accumulated depreciation reflected in the statement of net position. Depreciation is provided over the assets estimated useful lives using the straight-line method over the range of estimated useful lives by type of asset or is computed under that straight-line method using rates certified by the Public Service Commission for the Light and Water utility. The range of estimated useful lives by type of asset is as follows:	Buildings 25-99 Years Land improvements 15 Years Equipment 7-15 Years	5-10 gnals 15	Infrastructure - all other 60 Years Vehicles - 4-10 Years Electric plant in service 5-40 Years Water plant in service 10-80 Years Sewer plant in service 10-80 Years	Fund Financial Statements	In the fund financial statements, capital assets used in governmental fund operations are accounted for as capital outlay expenditures of the governmental fund upon acquisition. Capital assets used in proprietary fund operations are accounted for the same way as in the government-wide statements.	Page 44

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. Assers, Deferred Dutflows of Resources, Liabilities, Deferred Inflows of Resources, AND Net Position or Equity (cont.)	11. Equity Classifications	Government-Wide Statements Equity is classified as net position and displayed in three components:	a. Net investment in capital assets - Consists of capital assets including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances (excluding unspent debt proceeds) of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets.	b. Restricted net position - Consists of net position with constraints placed on their use either by 1) external groups such as creditors, grantors, contributors, or laws or regulations of other governments or, 2) law through constitutional provisions or enabling legislation.	c. Unrestricted net position - All other net positions that do not meet the definitions of "restricted" or "net investment in capital assets."	When both restricted and unrestricted resources are available for use, it is the city's policy to use restricted resources first, then unrestricted resources as they are needed.	Fund Statements	Governmental fund balances are displayed as follows:	<ul> <li>Nonspendable - Includes fund balance amounts that cannot be spent either because they are not in spendable form or because legal or contractual requirements require them to be maintained intact.</li> </ul>	b. Restricted - Consists of fund balances with constraints placed on their use either by 1) external groups such as creditors, grantors, contributions, or laws or regulations of other governments or 2) law through constitutional provisions or enabling legislation.	<ul> <li>Committed - Includes fund balance amounts that are constrained for specific purposes that are internally inposed by the government through formal action of the highest level of decision maxim a uthority. Eurority Faund halance amounts are committed through a formal action freedution of</li> </ul>	the Common your full obtained action must occur prior to the end of the reporting period, but the amount of the commitment, which will be subject to the constraints, may be determined in the subsequent period. Any changes to the constraints imposed require the same formal action of the Common Council that originally created the commitment.	Page 47
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION OR EQUITY (cont.)	8. Compensated Absences	Under terms of employment, employees are granted sick leave and vacations in varying amounts. Only benefits considered to be vested are disclosed in these statements. Sick leave pay earned and not taken is cumulative. Sick leave is earned at the rate of 1.25 working days for each month of service up to a maximum of 15 days for police department employees and 12 days for all other employees per year and a	total of 120 days. Upon retirement, disability, or death, the employee or their estate shall be paid, at the current wage rade, 50% of the accumulated unused sick leave pay benefits. All employees who have reached the maximum allotment of 120 sick days shall be compensated 30% of any sick days accumulated over 120. This compensation shall be paid in the first check of the following year at the previous year's rate. At December 31, 2017, 50% of the accumulated sick leave pay benefits estimated to	be paid out for all employees is recorded as a liability in the government-wide inhancial statements. All vested vacation and sick leave pay is accrued when incurred in the government-wide and proprietary fund financial statements. A liability for these amounts is reported in governmental funds only if they have	matured, for example, as a result of employee resignations and retirements, and are payable with expendable resources. Employees event vacation in varying amounts based on length of service. Generally, City employees are not allowed to accumulate vacation pay. Light and Water Utility employees are allowed to accumulate unused vacation pay, which is recorded as an expense of the Light and Water are allowed to accumulate unused vacation pay.	Utility Enterprise Fund when earned.	Payments for vacation and sick leave will be made at rates in effect when the benefits are used. Accumulated vacation and sick leave liabilities at December 31, 2017, are determined on the basis of current salary rates and include salary related payments.	9. Long-Term Obligations	All long-term obligations to be repaid from governmental and business-type resources are reported as liabilities in the government-wide statements. The long-term obligations consist primarily of notes and bonds payable, accured compensated absences, net pension liability and pollution remediation liability.	Long-term obligations for governmental funds are not reported as liabilities in the fund financial statements. The face value of debts (plus any premiums) are reported as other financing sources and payments of principal and interest are reported as expenditures. The accounting in proprietary funds is the	same as it is in the government-wide statements.	A deferred inflow of resources represents an acquisition of net position/fund balance that applies to a future period and therefore will not be recognized as an inflow of resources (revenue) until that future time.	Page 46

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION OR EQUITY (cont.)	13. Basis for Existing Rates	Sewer Utility	Sewer rates are changed on January 1 of each year. The rates as of January 1, 2017 remained the same as 2016 as \$5.22 per 1,000 galions with a \$14 monthly connection fee. For January 1, 2018, the sewer use charge will increase to \$5.30 per 1,000 galions with a \$14 monthly connection fee. <i>Electric Utility</i>	Current electric rates were approved by the PSCW effective May 1, 2016. The rates are designed to provide a 5.0% return on rate base.	ruator Jurity Clirrant water rates were anninued hu the DSC/M effective. January 1, 2016 destinned to minuide a 6,6%	return on rate base	NOTE II - STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY	A. BUDGETARY INFORMATION	A budget has been adopted for the General Fund, Capital Improvement Fund, Debt Service Fund, Special Boundary Eurod	revenue Fund - Vernuetry, special revenuer Fund - Kononi ax, Special Revenue Fund - Kreteration Programs, Special Revenue Fund - Sminning Pool, Special Revenue Fund - Park Impact Fee and Special Revenue Fund - Library. A budget has not been formally adopted for Special Revenue Fund - Community Development Block Grant, Special Revenue Fund - Rescue/EMS, Capital Project Fund - TIF No. 3 Fund and Capital Project Fund - TIF No. 4. Wisconsin Statute 65.90 requires that an annual budget be adopted for all funds.	
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE I - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)	D. ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION OR EQUITY (cont.)	11. Equity Classifications (cont.)	Fund Statements (cont.)	d. Assigned - Includes spendable fund balance amounts that are intended to be used for specific purposes that do not meet the criteria to be classified as restricted or committed. The Common Council has, by resolution, adopted a financial policy authorizing the Administrator/Treasurer to assign amounts for a specific purpose. Assignments may take place after the end of the reporting period.	<ul> <li>Unassigned - Includes residual positive fund balance within the general fund which has not been classified within the other above mentioned categories. Unassigned fund balance may also include negative balances for any governmental fund if expenditures exceed amounts restricted, committed, or assigned for those purposes.</li> </ul>	Proprietary fund equity is classified the same as in the government-wide statements.	The city considers restricted amounts to be spent first when both restricted and unrestricted fund balance	is available unless there are legal documents / contracts that prohibit doing this, such as in grant agreements requiring dollar for dollar spending. Additionally, the city would first use committed, then assigned and lastly unassigned amounts of unrestricted fund balance when expenditures are made.	See Note III. H. for further information.	12. Pension	For purposes of measuring the net pension asset (liability), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Wisconsin Retirement System (WRS) and additions tokeductions from WRS' fiduciary net position have been determined on the same basis as they are reported by WRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.	

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE III - DETAILED NOTES ON ALL FUNDS	A. Deposits and investments	The city maintains a cash and investment pool that is available for use by all funds. Each fund type's portion of this pool is displayed on the statement of net position and balance sheet as cash and	investments. The city's deposits and investments at year end were comprised of the following:		1	Deposits \$ 27,310,965 \$ 27,656,709 Custodial credit 4,773,486 4,773,486 Custodial credit interest US agencies rate and investments highly sensitive to interest	State and local bonds 271,025 271,025 Credit, custodial credit,	interest late and investments highly sensitive to interest rate channes	Corporate bonds 587,587 587,587 Credit, custorial credit, interests and	concentration of credit and investements highly	sensitive to interest rate	LGIP 1,770,677 1,770,677 Credit interest US treasuries 134,452 134,452 Custodial credit, interest rate and investments	Petty cash 1.076 N/A	Total Deposits and Investments <u>\$ 34,849,268</u> <u>\$ 35,195,936</u>	Reconciliation to financial statements	Per statement of net position Unrestricted cash and investments \$ 21,296,924 Restricted cash and investments 3,732,210 Per statement of assets and iabilities -	agency fund Agency fund <u> </u>	Total Deposits and Investments <u>\$ 34,849,268</u>
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017		B. EXCESS EXPENDITURES AND OTHER FINANCING USES OVER APPROPRIATIONS EXCESS	Budgeted         Actual         Expenditures Over         T           Funds         Expenditures         Expenditures         Pudget         P	Special Revenue Fund - Room 80,783 \$ 15,783 Tax 75,783 Tax 75,783 Tax 7	213,526 283,309 69,783	Swimming Pool 362,059 362,314 255	The city controls expenditures at the function level for the General Fund. For all other funds the City controls expenditures at the fund level. Some individual fund experienced expenditures which exceeded appropriations. The detail of those items can be found in the city's year-end budget to actual report.	C. DEFICIT BALANCES	Generally accepted accounting principles require disclosure of individual funds that have deficit balances at year end.	As of December 31, 2017, the following individual funds held a deficit balance:	Fund Amount Reason	Capital Project Fund - TIF District \$ 24,516 Expenditures exceeded revenues	No. 3 Capital Project Fund - TIF District 56,762 Expenditures exceeded revenues No. 4	ŝ	by type of district (20-27 years) and may be extended in some cases. TIF District No. 3 and TIF District No. 4 thud deficits are anticipated to be funded with future contributions, general tax revenues, or long- term borrowing.	D I MITATIONS ON THE DISTRICT'S TAY I EVV	ax levy dollar the city's equalized	value due to new construction or zero percent. Changes in debt service from one year to the next are generatily exempt from this limit with certatien exceptions. The city is required to reduce its allowable levy by the estimated amount of the revenue it collects for certain services. If those services were funded in 2013.	by the property tax levy. Levies can be increased above the allowable limits if the amount is approved by referendum.

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)	A. DEPOSITS AND INVESTMENTS (cont.)	Custodial Credit Risk (cont.) Deposits (cont.)	As of December 31, 2017, \$25,954,242 of the city's total bank balances were exposed to custodial credit risk as follows:	Uninsured and uncollateralized S 1,124,998 Uninsured and collateral held by the pledging financial institution's 24,829,244 trust department or agent not in the city's name 24,829,244	w	Investments	For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the city will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party.	The city does not have any investments exposed to custodial credit risk.	Credit Risk	Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations.	As of December 31, 2017, the city's investments were rated as follows:	Investment Type Services	State and Local Bonds AA3 through AAA	The city also held investments in the following external pool which is not rated:	rgip		Page 63
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)	A. DEPOSITS AND INVESTMENTS (cont.)	Deposits in each local and area bank are insured by the FDIC in the amount of \$250,000 for time and savings accounts (including NOW accounts) and \$250,000 for demand deposit accounts (interest-bearing and nominetest-bearing). In addition; if deposits are held in an institution outside of the state in which the noncernent is located discuss are nowned anounds are included to a lotal of \$550,000 for the combined amount	generative accounts, instance and an and the second s	Bank accounts are also insured by the State Deposit Guarantee Fund in the amount of \$400,000. However, due to the nature of this fund, recovery of material principal losses may not be significant to individual municipalities. This coverage has not been considered in computing custodial credit risk.	The Securities Investor Protection Corporation (SIPC), created by the Securities Investor Protection Act of 1970, is an independent government-sponsored corporation (not an agency of the U.S. government).	SIPC membership provides account protection up to a maximum of \$500,000 per customer, of which \$100,000 may be in cash, \$500,000 of the city's investments are covered by SIPC.	The city categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs	are significant other observable inputs, Level 3 inputs are significant unobservable inputs.	The valuation methods for recurring fair value measurements are as follows:	Market value     December 31, 2017	Investment Type Level 1 Level 2 Level 3 Total US acencies 5 4.773.486 5 5 5 5 4.773.486	134,452	<u>\$ 4,907,938</u> <u>\$ 658,612</u> <u>\$ - \$ 5</u>	Custodial Credit Risk	Deposits	Custodial credit risk is the risk that in the event of a financial institution failure, the city's deposits may not be returned to the city.	Page 52

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)	B. RECEIVABLES (cont.)	Governmental funds report <i>unavailable or unearned revenue</i> in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period. Property taxes levied for the subsequent year are not earned and cannot be used to injuidate liabilities of the current period. Governmental funds also defer revenue recognition in connection with resources that have been received, but not yet earned. At the end of the governmental funds expended in the governmental funds revenue reported in the governmental funds.	Unearned Unavailable Property taxes receivable for subsequent year \$ 9,398,113 \$ -	Loan receivables - 140,234 Total Unearmed/Unavailable Revenue for <u>\$ 9,398,113</u> <u>\$ 140,234</u> Governmental Funds	C. RESTRICTED ASSETS	The following represent the balances of the restricted assets: Equipment Replacement Account	The sewer utility established an equipment replacement account to be used for significant mechanical equipment replacement as required by the Wisconsin Department of Natural Resources. <i>Impact Fee Account</i>	The light and water utility and sewer utility has received impact fees which must be spent in accordance with the local ordinance and state statutes. Any unspent funds must be refunded to the current property owner.	Community Development Block Grant	Restricted assets have been reported in connection with monies from the Community Development Block Grant (CDBG) federal program. These monies have been used to fund local community development activities in the City providing loans to local businesses. Outstanding loans have an interest rate of 2.00% and repayment goes through June 1, 2022.
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)	A. DEPOSITS AND INVESTMENTS (cont.)	Interest Rate Risk Interest rate risk is the risk that changes in interest rates will adversely affect the value of an investment. As of December 31, 2017, the citys investments were as follows:	Investment Type Fair Value Less than 1 1-3 4-6	US agencies \$ 4,773,486 \$ 889,126 \$ 2,918,146 \$ 966,214 US treasuries 134,452 - 134,452 State and local bonds 271,025 - 271,025 Corporate bonds 587,587 198,987 292,529 95,971	Totals	Investments Highly Sensitive to Interest Rate Changes	At December 31, 2017, the city held \$4,773,486, \$134,452, \$271,025 and \$587,587 in US agencies, US treasuries. State and local bornds and corporate bonds respectively. With all fixed income securities, as interest rates rise, the values will fall. The longer the time to maturity, the more sensitive the value will be to a change in interest rates. The longest time to maturity on any holding is 6 years maturing September 6, 2024.	See Note I.D.1. for further information on deposit and investment policies. B. RECEIVABLES	All of the receivables on the balance sheet are expected to be collected within one year, except for	delinquent personal property taxes of \$43,423.

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

## NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

C. RESTRICTED ASSETS (cont.)

Following is a list of restricted assets at December 31, 2017:

	I	Restricted Assets
Equipment replacement account	69	2,465,208
Light and Water impact fee account		171
Sewer impact fee account		283,900
CDBG account		901,623
CDBG receivables		140,234
Park impact fee account	,	81,308

D. CAPITAL ASSETS

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Capital asset activity for the year ended December 31, 2017, was as follows:

	Beginning Balance	Additions	Deletions		Ending Balance
Governmental Activities Capital assets not being depreciated Land Construction in progress	\$ 8,239,524 8,228,707	\$ 10,000 687,477	\$ 8,642,698	ŝ	8,249,524 273,486
Total Capital Assets Not Being Depreciated	16,468,231	697,477	8,642,698		8,523,010
Capital assets being depreciated Buildings and Improvements	15,794,293	8,703,059	21,432		24,475,920
Infrastructure	45,136,103	984,324	222,482	4	45,897,945
Vehicles	6,699,214	631,956	611,104		6,720,066
Machinery and Equipment	3,998,811	106,955	40,378	1	4,065,388
Total Capital Assets Being Depreciated	71,628,421	10,426,294	895,396	~	81,159,319
Total Capital Assets	88,096,652	11,123,771	9,538,094	~	89,682,329

### CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

## NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

D. CAPITAL ASSETS (cont.)	Beginning Balance	Additions	Deletions	Ending Balance
Governmental Activities (cont.)				
Less: Accumulated depreciation for Buildings and Improvements	(3.375.688)	(494.764)	14.316	(3.856.136)
Infrastructure	(15.648.923)	(752.267)	222,482	(16.178.708)
Vehicles	(4,278,789)	(520,510)	502,509	(4,296,790)
Machinery and Equipment	(2.406,655)	(157,188)	34,896	(2.528.947)
Total Accumulated Depreciation	(25,710,055)	(1,924,729)	774,203	(26,860,581)
Net Capital Assets Being Depreciated	45,918,366	8,501,565	121,193	54,298,738
Total Governmental Activities Capital Assets, Net of Accumulated Depreciation	\$ 62,386,597	\$ 9,199,042	\$ 8,763,891	\$ 62,821,748
Depreciation expense was charged to functions as follows:	ions as follows:			
<b>Governmental Activities</b>				

ties	tt \$ 28,626	305,310	1,153,249	Services 2,071		
<b>Sovernmental Activities</b>	General goverment	Public safety	Public works	Health and human services	Culture, recreation and education	

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)	s (cont.)	ties (cont.)	Beginning Ending Balance Additions Deletions Balance	ng depreciated \$ 378,837 \$ 5 \$ 378,837 ogress 32,716 - 11,681 21,035	1 otal Capital Assets Not Being 411,553 - 11,681 399,872	Jepreciated 49,371,221 3,174,909 815,397 51,730,733	49,371,221 3,174,909 815,397 51,730,733	il Assets 49.782.774 3,174,909 827,078 52,130,605	Accumulated depreciation for (16,356,293) (1,717,353) 992,701 (17,080,945) Total Accumulated Depreciation (16,356,293) (1,717,353) 992,701 (17,080,945)	Net Capital Assets Being33,014,9281,457,556(177,304)34,649,788 Depreciated	Net Light and Water Capital <u>\$ 33,426,481</u> <u>\$ 1,457,556</u> <u>\$ (165,623)</u> <u>\$ 35,049,660</u> Assets	Business-type Capital Assets, Net <u>\$ 45,486,003</u> <u>\$ 4,235,123</u> <u>\$ 2,840,748</u> <u>\$ 46,860,378</u> of Accumulated Depreciation	Depreciation expense was charged to functions as follows:	tities \$ 1,124,400	Total Business-type Activities Depreciation Expense	Depreciation expense may be different from business-type activity accumulated depreciation additions because of joint metering, salvage, cost of removal, internal allocations, or costs associated with the disposal of assets.
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)	D. CAPITAL ASSETS (cont.)	Business-type Activities (cont.)	Beginning Ending Balance Additions Deletions Balance I inhit and Water	\$ 1,736,597 \$ - \$ - \$ 1,736,597 Capita 1,286,594 149,089 1,429,483 8,200 Coi	Total Capital Assets Not Being 3,025,191 149,089 1,429,483 1,744,797 Depreciated Depreciated	Capital assets being depreciated Capital assets being depreciated 3.752.878 1,592,610 32,874,277 Plant in service Plant in service control depreciated control depreci	rotal Capital Assets being 30,714,009 3,752,878 1,592,610 32,874,277 Depreciated	Total Capital Assets <u>33,739,200</u> 3,901,967 3,022,093 34,619,074 Total Capital Assets	Less:         Accumulated depreciation for         (21,699,678)         (1,124,400)         15,722         (22,808,356)         Plant in service         Plant in service         Plant in service         Total Accumulated Depreciation for           Total Accumulated Depreciation         (21,699,678)         (1,124,400)         15,722         (22,808,356)         Plant in service         Plant in service         Total Accumulated Depreciation         Total Accumulated Depreciation         Total Accumulated Depreciation         Total Accumulated Depreciation         Total Accumulated Depreciated Depre	Net Capital Assets Being 9,014,331 2,628,478 1,576,888 10,065,921 Depreciated Depreciated	Net Sewer Capital Assets <u>\$ 12,039,522</u> <u>\$ 2,777,567</u> <u>\$ 3,006,371</u> <u>\$ 11,810,718</u> Ass	Business-ty of Accum	Depreciation expense	Business-type Activities Sever Ught and Water	Total Business	Depreciation expense because of joint meter disposal of assets.

Construction     Construction     Construction     Construction       Construction     Construction     Construction     Construction     Construction     Construction       Construction     Construction     Construction     Construction     Construction     Construction     Construction     Construction       Construction	CITY OF CEDARBURG		CITY OF CEDARBURG
LIL EDUNG     Derivation       LIL FUNDS     LIL INUDG       LIL ALLED NOTES ON ALL FUNDS     LIL INUDG       LIL ALLED NOTES     LIL INUDG       Provide Fund     Anonut       Provide Fund     Anonut       LIL ALLED NOTES     Societting and vertifier according and any vertifier according according and any vertifier according according according any vertifier according accor	NOTES TO FINANCIAL STATEMEN' As of and for the Year Ended December 3	S , 2017	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017
Lither Non-Reserve Non-Traverse Non-Non-Reserve Non-Reserve Non-Reser	OTE III - DETAILED NOTES ON ALL FUNDS (cont.)		NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)
Dest         Intrind Recruising Payment (crit)           Torie evidence and payelies including any overdence on pooled cash         The principal paymen of the accounting galance and any overdence and pooled cash           Physics End         Amount         Amount         Amounting galance and any overdence on pooled cash           Physics End         Amount         Amounting galance and any overdence on pooled cash         Amounting galance and any overdence and overdence and any overdence and overdence and overdence and any overdence and any overdence and any overdence and overdence any overdence and overdence and overdence and overdence a	E. INTERFUND RECEWABLES/PAYABLES, ADVANCES AND TRANSFERS		E. INTERFUND RECEIVABLES/PAYABLES, ADVANCES AND TRANSFERS (cont.)
The elevendes and pepades incluring any overderfactor pooled cash     The principal percent entrurchs is collecting terms placed on tax out. All remaining balance and any overderfactor pooled cash       Payable Find     Anonit       Payable Find     Payable Find	Interfund Receivables/Payables		Interfund Receivables/Payables (cont.)
Manual Bodiel Revenue fund - Steal Revenue fund -	be following is a schedule of interfund receivables and payables incluind investment accounts: Become and accounts: Become and Euror	ling any overdrafts on pooled cash Amount	The principal purpose of these interfunds is collecting items placed on tax roll. All remainin resulted from the time lag between the dates that (1) interfund goods and services are pro reinpursable expenditures occur, (2) transactions are recorded in the accounting system,
Tar.			
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Tax Tax Capital Improvement Fund Special Revenue Fund - Cemetery Scoral Bavanue Fund - CDRG		Auramces The general fund is advancing funds to the Capital Project Fund - TIF District No. 3 and th Project Fund - TIF District No. 4. The amount advanced is determined by the deficiency of expenditures and other financing sources since the district's inception. No repayment sche
Enteral Fund         10,660         Destrict No. 3         2017, the General Fund - 11:0         Amount         Fund sadamed 33,2721 to the Capital Project Fund - 11:0           Enteral Fund         64,786         56,353         and \$56,752 to the Capital Project Fund - 11:0         Amount         Principal Fundse           Enteral Fund         34,286         56,333         and \$4,786         Amount         Principal Fundse           Enteral Fund         54,736         56,333         and \$4,786         Amount         Principal Fundse           Enteral Fund         153,036         53,037         Amount         Amount         Principal Fundse           Schedul Revenue Fund         153,036         Schedul Revenue Fund         Capital Improvement Fund         20,000         Euter Amount         Principal Pupose           Schedul Revenue Fund         1,061,445         Schedul Revenue Fund         Capital Improvement Fund         20,000         Euter Amount         7,41         10 fund operations           Schedul Revenue Fund         1,061,445         Schedul Revenue Fund         37,175         10 fund operations           Schedul Revenue Fund         1,000         East Revice Fund         37,175         10 fund operations           Schedul Revenue Fund         1,000         Schedul Revenue Fund         37,175         10 f		55,166	established.
Tansfers         Tansfers           remeral Fund         54,35           remeral Fund         54,35           remeral Fund         56,33           remeral Fund         56,33           remeral Fund         56,33           remeral Fund         56,33           remeral Fund         36,33           remeral Fund         36,30           remeral Fund         15,30           remeral Fund         1061,446           remeral Fund         remeral Fund           remeral Fund         20,000           remeral Fund         20,011 <tr< td=""><td></td><td>103,680</td><td>As of December 31, 2017, the General Fund has advanced \$24,227 to the Capital Project District No. 3 and \$56,762 to the Capital Project Fund - TIF District No. 4.</td></tr<>		103,680	As of December 31, 2017, the General Fund has advanced \$24,227 to the Capital Project District No. 3 and \$56,762 to the Capital Project Fund - TIF District No. 4.
Endersit Fund (serversit Fund (serversi Fund (serversit Fund (serversit Fund (serversit Fund (serversit		1,110	Transfers
Fund Mater Utility         33,050 (15,175)         Fund Transferred To         Fund Transferred To         Fund Transferred From         Amount         Principal Purpose           Retrand Mater Utility         15,175 (36,175)         Evend Mater Utility         33,050 (36,145)         Fund Transferred To         Amount         Principal Purpose           Retrand Mater Utility         36,175 (36,175)         Evend Mater Utility         33,050 (36,145)         Evend Mater Utility         3,000 (36,145)         Principal Purpose           Retrand Mater Utility         3,037 (36,145)         Evend Mater Utility         3,000 (36,145)         Evend Mater Utility         3,000 (36,145)         Evend Mater Utility         3,000 (36,146)         Evend Evend Capital Improvement Fund         7,47         To fund operations           Revenue Fund         Capital Improvement Fund         7,47         To fund operations         10,000         Evend expital Purchases           Revenue Fund         Amount         Capital Improvement Fund         7,47         To fund operations         10,000         Fund expital Purchases           Revenue Fund         Amount         Amount         Capital Improvement Fund         7,47         To fund operations           Revenue Fund         Amount         Amount         Call Fund         1,000         To fund operations         2,00,000		64,786 26,833 34 626	The following is a schedule of interfund transfers:
Marker Utility git and Water Utility git and Water Utility git and Water Utility git and Water Utility aver Utility aver Utility git and Water Utility aver U		33,056	Fund Transferred From Amount
ght and Water Utility     3.837     3.837     3.837     3.837     3.837       ever Utility     7.100     7.100     7.000     7.000     Fortual movement Fund       ever Utility     7.100     7.11     7.41     7.41     7.41     7.41       ever Utility     7.61     1.061.446     200.000     Fortual movement Fund     7.41     7.41     7.41     7.41       is     1.061.446     Special Revenue Fund     Capital Improvement Fund     7.41     7.41     7.41     7.41     7.41       is     164.558     Special Revenue Fund     Capital Improvement Fund     7.47     7.41     7.41       remment-Wide Statement of     164.558     Secial Revenue Fund     7.47     7.41     7.41       remment-Wide Statement of     164.558     Swimming Pool     Special Revenue Fund     7.17     10.00       remment-Wide Statement of     164.558     Amount     Special Revenue Fund     7.43     7.41     7.41       remment-Wide Statement of     164.558     Special Revenue Fund     7.17     10.00     7.41       remment-Wide Statement of     205.101     Amount     Special Revenue Fund     7.42     7.41     7.41       remetal currints     2.366.707     Morun operations     Special Revenue Fund		195,175 363,070	Light and Water Utility \$ 772,814
Internation     0.132       Secial Revenue Fund     Capital Improvement Fund     7,474     To fund operations       (866.883)     (886.883)     (886.883)     7,474     To fund operations       (866.883)     (886.883)     (886.883)     37,175     To fund operations       Remement-Wride Statement of     (886.883)     Swimming Pool     General Fund     1,000     To fund operations       Remement-Wride Statement of     (164.658)     Amount     Special Revenue Fund     37,175     To fund operations       Payable Fund     Amount     Less: Fund eliming Pool     Caental Fund     37,175     To fund operations       Revenue Ind     Amount     Swimming Pool     Caental Revenue Fund     37,175     To fund operations       Revenue Ind     Amount     Less: Fund eliminations     1,132,363     1,132,363       Revenue Ind     202,149     Less: Fund eliminations     1,132,363       Revenue Ind     Activities     366,707     1369,649       Revenue Ind     Activities     164,658     1,132,963       Revenue Ind     Activities     164,658     1,132,363       Revenue Ind     Activities     164,658     1,132,963       Revenue Ind     Activities     164,658     1,132,363		3,637 7,900	Capital Improvement Fund 200,000
(1866.883)     (1866.883)       remment-Wide Statement of Payable Fund     (1866.883)       Payable Fund     (154.565)       Payable Fund     (133.900)       Total - Fund Financial Statements     (1,132,363)       Payable Fund     (1,132,363)       Dovernmental Activities     (1,132,363)       (1,132,363)     (1,132,363)       Dovernmental Activities     (1,132,363)	cial Statemen	2,1 <u>32</u> 1,061,446	Capital Improvement Fund 7,474 General Fund 1,000
Total - Fund     Swimming Pool     Special revenue rund - Special revenue rund - Special revenue rund - Special revenue rund - Total - Fund Financial Statements     Total - Fund Financial Statements     1,132,363       Payable Fund     Amount     Amount     Total - Fund Financial Statements     1,132,363       Uusiness-type Activities     \$ 366,707     Less: Fund eliminations     (359,549)       iousi Statements     \$ 164,558     Total Transfers - Government-Wide Statement     (359,549)	Less: Fund eliminations	(896,888)	General Fund 37,175
Payable Fund     Amount     Total - Fund Financial Statements     1,132,363       tusiness-type Activities     \$ 366,707     Less: Fund eliminations     (359,549)       sovernmental Activities     \$ 164,558     Total Transfers - Government-Wide Statement     (359,549)       noial Statements     \$ 164,558     Overnment-Wide Statement     (359,549)			Special Revenue Fund - Recreation Programs 13.900
Usiness-type Activities     \$ 366,707     Less: Fund eliminations     (359,549)       iovernmental Activities     (202,149)     Total Transfers - Government-Wide Statement     (359,549)       incial Statements     \$ 164,558     of Activities     (359,549)		Amount	
ncial Statements <u>\$ 164,558</u> of Activities	Business-type Activities Governmental Activities		1
			Ś
	l amounts are due within one year.	Dane 60	

CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

E. INTERFUND RECEIVABLES/PAYABLES, ADVANCES AND TRANSFERS (cont.)

Transfers (cont.)

Fund Transferred To	Fund Transferred From	1	Amount
Governmental Activities Business-type Activities	Business-type Activities Governmental Activities	w	772,814

Total Government-wide Financial Statements

772,814

Generally, transfers are used to (1) move revenues from the fund that collects them to the fund that the budget requires to expend them, (2) move receipts restricted to debt service from the funds collecting the receipts to the debt service fund, and (3) use unrestricted revenues collected in the general fund to finance various programs accounted for in other funds in accordance with budgetary authorizations.

F. LONG-TERM OBLIGATIONS

Long-term obligations activity for the year ended December 31, 2017, was as follows:

	Be	Beginning Balance	Inc	Increases	5	Decreases		Ending Balance	¥-	Amounts Due Within One Year
Governmental Activities Bonds and Notes Payable General obligation debt (Discounts)/Premiums	\$	16,951,111 256,189	ŝ	• •	\$	1,303,552 15,228	\$	15,647,559 240,961	\$	1,287,102
Sub-totals	-	17,207,300		1		1,318,780		15,888,520		1,301,682
Other Liabilities Accumulated sick pay		487,369		12,364				499,723		
Pollution remediation liability Net pension liability		487,200				255,208		487,200 284,627		
Total Other Liabilities		1,514,404		12,354	П	255,208		1,271,550	П	
Total Governmental Activities Long-Term Liabilities	5	\$ 18,721,704	\$	12,354	69	s 1,573,988	5	\$ 17,160,070	5	1,301,682
Business-type Activities Bonds and Notes Payable General obligation debt	ŝ	1,005,000	\$		\$	55,000	\$	950.000 25.514	s	40,000
Sub-totals		1,031,857		1		56.343		975,514	I	41,990

### CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

F. LONG-TERM OBLIGATIONS (cont.)

Business-type Activities (cont.) Other Liabilities (cont.) Other Labilities \$ 360,863 \$ 24,701 \$ Componsated absences \$ 360,863 \$ 24,701 \$ Other long-term labilities 23,302 \$ Net pension lability 23,302 \$ Total Other Labilities 646,720 24,701 \$		Decreases	Balance	Vithin One Year	ar
ed absences \$ 360,663 \$ animiseties \$ 360,663 \$ labilities \$ 223,352 her Liabilities \$ 46,720					
62,665 62,665 646,720	201 6	N QUA	C 378 A60		
223,392 646,720		12.751	49,914		
B46,720 846,720		116.697	106,69		•
	701	138,352	533,069		[1
Total Business-type Activities Long-Term \$ 1,6/8,5/7 \$ 24,701 \$	701 S	194,695	\$ 1,508,583	S S	41,990

In accordance with Wisconsin Statutes, total general obligation indebtedness of the city may not exceed 5% of the equalized value of taxable property within the city's jurisdiction. The debt limit as of December 31, 2017, was \$65,457,365. Total general obligation debt outstanding at year end was \$16,597,559.

### General Obligation Debt

All general obligation notes and bonds payable are backed by the full faith and credit of the city. Notes and bonds in the governmental funds will be retired by future property tax levies or tax increments accumulated by the debt service fund. Business-type activities debt is payable by revenues from user fees of those funds or, if the revenues are not sufficient, by future tax levies.

<b>Governmental Activities</b>					-	Balance
General Obligation Debt	Date of Issue	Final Maturity	Interest Rates	Original Indebtedness		December 31, 2017
GO Notes	6/3/2015	3/1/2015	2.00%	\$ 3,470,000	s	3,020,000
GO Notes	9/5/2012	3/1/2027	0.50 - 2.20%	5,565,000		4,125,000
Build America Bonds	6/3/2010	3/15/2020	4.25%	800.000		272,559
GO Notes	5/18/2016	3/1/2036	1.50 - 3.00%	8,700,000		8,230,000
Total Governmental Activities - General Obligation Debt	ctivities - Gene	ral Obligation	Debt		s_1	15,647,559
Business-type Activities						Balance
General Obligation Debt	Date of	Final	Interest Rates	Original		December 31, 2017
General Ubligation Lebt	Issue	INIBIUITY	Rates	Indeptedness		

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950,000

60

1.50 - 3.00% \$ 1,005,000

3/1/2036

5/18/2016

GO Notes

### CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

F. LONG-TERM OBLIGATIONS (cont.)

### General Obligation Debt (cont.)

Debt service requirements to maturity are as follows:

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		General Obligation Deb	ligati	Activities ion Debt		General Obligation D	/pe A	ctivities on Debt
Years		Principal		Interest		Principal		Interest
2018	69	1,287,102	69	308,821	69	40,000	ŝ	20,550
2019		1,365,804		285,919		45,000		19,813
2020		1.379,653		262,209		45,000		19,138
2021		1,390,000		236,563		45,000		18,462
2022		1,405,000		212,112		45,000		17,675
2023-2027		4,520,000		751,600		235,000		74,675
2028-2032		2,265,000		428,738		260,000		49,581
2033-2036	1	2,035,000		123,969	1	235,000	I	14,256
Totale	\$	15.647.559	69	2,609,931	63	950,000	67	234,150

### Other Debt Information

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Estimated payments of compensated absences, pollution remediation and net pension liability are not included in the debt service requirement schedules. The compensated absences liability, pollution remediation liability, and net pension liability attributable to governmental activities will be liquidated primarily by the general fund.

### Lessor - Operating Leases

The City of Cedarburg entered into various legal agreements to use a portion of the City's water tower to attach antennae. For the year ended December 31, 2017, the City received \$143,653. The terms of the leases are for the years, while a right to extend for four additional five-year terms. The following is a summary of projected revenues for the next five years.

	AC	Activities
	Pri	Principal
	S	153,628
		161,310
		169,375
		177,844
		186,736
otals	s	848,893

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## CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

## G. POLLUTION REMEDIATION OBLIGATIONS

At year end December 31, 2017, the city was obligated to address the future pollution cleanup activities at *Procinow* Landin, due to federal or statel laws and regulators. The effy sobilgation originated in to health or welfare or the environment. Examples of expected future remediation activity costs include legal services, site investigation, and required post-remediation monitoring costs. The amount reported as a pollution remediation obligation represents the current value of the cash flows expected to be paid for tress activities. Any expected recoverines would be treated separately as a receivable when such enimbursements become measurable. As of December 31, 2017, the obligation was \$487,200. The city will recognize these labilities and related separately as a receivable when such evaluation and relative or new information which may affect its estimate. Only when actual outlays are made are they recognized in the government fund financial statements. Actual cost multi also reduce the amount of the lability on the government fund financial statements. Actual cost mould as are mode to final biolity on the government when fund control statements. Actual cost may be higher due to inflation, and the labolity on the government when fund transit is tatements. Actual cost may be higher due to inflation.

## H. NET POSITION/FUND BALANCES

Net position reported on the government wide statement of net position at December 31, 2017, includes the following:

### **Governmental Activities**

Net Investment in Capital Assets	
Land	\$ 8,249,524
Construction in progress	2/3,486
Other capital assets, net of accumulated depreciation	54,298,738
Less: Long-term debt outstanding	(15,647,559)
Plus: Unamortized refunding loss	102,751
Less: Unamortized debt premium	(240,961)
Total Net Investment in Capital Assets	47,035,979
Restricted	
Community development	901,360
Park impact fees	146,094
Library	32,775
Total Restricted	1,080,229
Unrestricted	5,154,712
Total Governmental Activities Net Position	\$ 53,270,920

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# NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

H. NET POSITION/FUND BALANCES (cont.)

### **Governmental Funds**

Governmental fund balances reported on the fund financial statements at December 31, 2017, include the following:

	Fund	Fund	Debt Service Fund	Nonmajor Funds	Totals
Fund Balances					
Nonspendable: Noncurrent receivables	\$ 43.423				S 43 423
Prenaid and inventory	18 341				
Advance to other fund	80,989	с н.			80,989
Restricted for:					
Debt service		,	43,212		43.212
Park impact fees		1		146,094	146.094
Community development	•	•	,	901,360	901,360
Library		'	1	32,775	32,775
Assigned to:					
Revaluations	116,949		•		116,949
Subsequent year					
purchases	22,959	1	1		22,959
Subsequent years					
budget	487,100	•		•	487,100
Capital improvements	•	695,794	*		695,794
Cemetery				267,573	267,573
Room tax	•			462	462
Recreation programs	,			90,953	90,953
Swimming pool	•		•	15	15
Rescue/EMS		•	1	715,730	715,730
Unassigned (deficit):	1,688,309	,		(81,278)	1,607,031

 Total Fund
 \$ 2,458,070
 \$ 695,794
 \$ 43,212
 \$ 2,073,684
 \$ 5,270,760

 Balances (Deficit)
 \$ 2,458,070
 \$ 695,794
 \$ 43,212
 \$ 2,073,684
 \$ 5,270,760

## CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE III - DETAILED NOTES ON ALL FUNDS (cont.)

H. NET POSITION/FUND BALANCES (cont.)

### **Business-type Activities**

Business-type Activities		
Net Investment in Capital Assets		
Land	\$	2,115,434
Construction in progress		29,235
Other capital assets, net of accumulated depreciation		44,715,709
Less: Long-term debt outstanding		(950,000)
Plus: Unamortized debt discount		(25,514)
Total Net Investment in Capital Assets		45,884,864
Restricted		
Light and Water impact fees		171
Equipment replacement		2,465,208
Sewer impact fees		283,900
Total Restricted		2,749,279
Unrestricted	I	10,908,694
Total Business-type Activities Net Position	s	59,542,837

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## NOTE IV - OTHER INFORMATION

A. EMPLOYEES' RETIREMENT SYSTEM

*Plan description.* The WRS is a cost-sharing multiple-employer defined benefit pension plan. WRS benefits and other plan provisions are established by Chapter 40 of the Wisconsin Statures. Benefit terms may only be modified by the legislature. The retirement system is administered by the Wisconsin Department of Employee Trust Funds (ETF). The system provides coverage to all eligible State of Wisconsin, local government and other public employees. All employees, initially employed by a participating WRS employed for at least one year from employee's date of hire strenge to be employed for at least one year from employee's date of hire are eligible to participate in the WRS.

ETF issues a standalone Comprehensive Annual Financial Report (CAFR), which can be found at http://eft.wi.gov/publications/cafr.htm. Vesting. For employees beginning participation on or after January 1, 1990, and no longer actively employed on or after April 24, 1998, creditable service in each of five years is required for eligibility for a retirement annulty. Participants employed prior to 1990 and on or after April 24, 1998, and prior to July 1, 2011, are immediately vested. Participants who initially became WRS eligible on or after July 1, 2011, must have five years of creditable service to be vested. **Benefits provided.** Employees who retire at or after age 65 (54 for protective occupation employees, 62 for elected officials and State executive participants) are entitled to receive an unreduced retirement benefit. The factors influencing the benefit are: (1) final average earnings, (2) years of creditable service, and (3) a formula factor.

Final average earnings is the average of the participant's three highest years' earnings. Creditable service is the creditable current and prior service expressed in years or decimal equivalents of partial years for which a participant receives earnings and makes contributions as required. The formula factor is a standard percentage based on employment calegory.

Employees may retire at age 55 (50 for protective occupation employees) and receive reduced benefits. Employees terminating covered employment before becoming eligible for a retirement benefit may withdraw their contributions and forfeit all rights to any subsequent benefits.

The WRS also provides death and disability benefits for employees.

CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE IV - OTHER INFORMATION (cont.)

# A. EMPLOYEES' RETIREMENT SYSTEM (cont.)

Post-retirement adjustments. The Employee Trust Funds Board may periodically adjust annuity payments from the retirement system based on annual investment performance in accordance with s. (05895), together with other actuarial experience factors, create a surplus (shortfall) in the reserves, as determined by the system's consulting actuary. Annuity increases are not based on cost of living or other similar factors. For Corre annual intuity increases are not based on cost of living or other similar factors. For Corre annuity adjustments granted annount (the "floor") set at retirement. The Corre and Variable annuity adjustments granted during recent years are so follows:

Year	Core Fund Adjustment	Variable Fund Adjustment
2	3.0%	10%
8	6.6	0
6	(2.1)	(42)
0	(1.3)	22
-	(1.2)	÷
2012	(7.0)	(2)
3	(9.6)	თ
4	4.7	25
5	2.9	2
2016	0.5	(2)

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# NOTE IV - OTHER INFORMATION (cont.)

# A. EMPLOYEES' RETIREMENT SYSTEM (cont.)

Contributions. Required contributions are determined by an annual actuarial valuation in accordance with Employee category. Required contributions for protective employees are the same rate as general employees. Employers are required to contribute the remainder of the actuarially determined contribution rate. The employer may not pay the employee required contribution unless provided for by an existing Chapter 40 of the Wisconsin Statutes. The employee required contribution is one-half of the actuarially determined contribution rate for General category employees and Executives and Elected Officials. Starting on January 1, 2016, the Executives and Elected Officials category merged into the General collective bargaining agreement.

During the reporting period, the WRS recognized \$459,037 in contributions from the city.

Contribution rates as of December 31, 2017 are:

Employee Category	Employee	Employe
General (Executives & Elected Officials)	6.8%	6.8%
Protective with Social Security	6.8%	11.0%
Protective without Social Security	6.8%	15.3%

Pension Liability, Pension Expense, Deferred Outflows of Resources and Deferred Inflows of **Resources Related to Pensions**  At December 31, 2017, the city reported a liability of \$391,322 for its proportionate share of the net pension liability. The net pension liability was measured as of December 31, 2015, and the total pension liability used to cacluate the net pension liability was determined by an actuarial valuation as of December 31, 2015 rolled forward to December 31, 2016. No material changes in assumptions of benefit terms pension liability was based on the city's share of contributions to the pension plan relative to the contributions of all participating employers. At December 31, 2016, the city's proportion was 0.04747672%, which was an increase of 0.00050832% from its proportion measured as of December 31, occurred between the actuarial valuation date and the measurement date. The city's proportion of the net 2015.

For the year ended December 31, 2017, the city recognized pension expense of \$1,003,287

### CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE IV - OTHER INFORMATION (cont.)

# A. EMPLOYEES' RETIREMENT SYSTEM (cont.)

At December 31, 2017, the city reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	s of	"	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 149	149,211	ю	1,230,673
Changes in assumptions	406	409,142		
Net differences between projected and actual earnings on pension plan investments	1,947	1,947,874		
Changes in proportion and differences between employer contributions and proportionate share of contributions				14,303
Employer contributions subsequent to the measurement date	508	508,899		
Totals	\$ 3,015,126 \$	5,126	s	1,244,976

contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability (asset) in the year ended December 31, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in pension expense as \$508,899 reported as deferred outflows related to pension resulting from the WRS Employer's follows:

Year Ended December 31:	Defer of I	Deferred Outflows of Resources	Defe	Deferred Inflows of Resources
2018	s	911,833	\$	397,134
2019		911,832		397,134
2020		746,931		396,625
2021		(65,048)		53,996
2022		679		87

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# NOTE IV - OTHER INFORMATION (cont.)

# A. EMPLOYEES' RETIREMENT SYSTEM (cont.)

Actuarial assumptions. The total pension liability in the December 31, 2016 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement.

December 31, 2015	December 31, 2016	Entry Age	Fair Market Value	7.2%	7.2%		3.2%	0.2% - 5.6%	Wisconsin 2012 Mortality Table	2.1%
Actuarial Valuation Date:	Measurement Date of Net Pension Liability (Asset):	Actuarial Cost Method:	Asset Valuation Method:	Long-Term Expected Rate of Return:	Discount Rate:	Salary Increases:	Infiation	Seniority/Merit	Mortality:	Post-retirement Adjustments*:

 No post-retirement adjustment is guaranteed. Actual adjustments are based on recognized investment return, actuarial experience and other factors. 2.1% is the assumed annual adjustment based on the investment return assumption and the post-retirement discount rate. Actuarial assumptions are based upon an experience study conducted in 2015 using experience from 2012 – 2014 The total pension liability for December 31, 2016 is based upon a roll-forward of the liability calculated from the December 31, 2015 actuarial valuation.

### CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE IV - OTHER INFORMATION (cont.)

# A. EMPLOYEES' RETIREMENT SYSTEM (cont.)

Long-term expected return on plan assets. The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding appected future rate rates of return by the target asset allocation rates of return for each major asset class are summarized in the following table:

Core Fund Asset Class	Current Asset Allocation %	Destination Target Asset Allocation %	Long-Term Expected Nominal Rate of Return %	Long-Term Expected Real Rate of Return %
Global Equities	50%	45%	8.3%	5.4%
Fixed Income	24.5	37	4.2	1.4
Inflation Sensitive Assets	15.5	20	4.3	1.5
Real Estate	8	7	6.5	3.6
Private Equity/Debt	8	7	9.4	6.5
Multi-Asset	4	4	6.6	3.7
Total Core Fund	110	120	7.4	4.5
Variable Fund Asset Class				
U.S Equities	70	20	7.6	4.7
International Equities	30	30	8.5	5.6
Total Variable Fund	100	100	6.7	5.0

New England Pension Consultants Long Term US CPI (Inflation) Forecast: 2.75% Asset Allocations are managed within established ranges, target percentages may differ from actual monthly allocations

CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE IV - OTHER INFORMATION (cont.)	B. Risk MANAGEMENT (cont.)	Public Entity Risk Pool	Wisconsin Municipal Insurance Commission (WMIC) Cities and Villages Mutual Insurance Company (CVMIC)	The WMIC is an intergoverrmental cooperation commission created by contract under Section 68.30 of the Wisconsin Statutes. It was created in August, 1987 for the purpose of facilitating the organization, establishment and capitalization of the CVMIC, and has numerous cities and villages as members.	The CVMIC is a municipal mutual insurance company established on September 14, 1987 under Section 611.23 of the Wisconsin Statutes. The CVMIC provides liability insurance coverage to the cities and villages which make up the membership of the WMIC.	The CVMIC is self-insured up to a maximum of \$2,000,000 of each insurance risk. Losses paid by CVMIC plus administrative expenses will be recovered through premiums to the participating pool of municipatities. The city's share of such losses is not material.	Management of each organization consists of a board of directors or officers comprised of representatives elected by each of three classes of participants based on population. The city does not exercise any control over the activities of the agencies beyond the election of the officers and board.	Financial statements of WMIC and CVMIC can be obtained directly from CVMIC's offices.	The city pays an annual premium to CVMIC for its general liability insurance, which provides coverage up to \$5,000,000 per occurrence, less the city's relained liability. The city's relatined liability is limited to \$17,500 per occurrence and an annual aggregate limit of \$70,000. An actuarially determined estimate has been recorded for this liability as well as for claims incurrend but not reported at December 31, 2017. A total inbility of approximately \$32,170 at December 31, 2017. A total inbility of approximately \$32,170 at December 31, 2017, was recorded as recorded for this incurrence in the fund's claims location but not reported at December 13, 2017. A total liability of approximately \$32,170 at December 31, 2017, was recorded as relating to a provimately \$10, 2017.	Beginning Claims Paid/ Ending Balance Incurred Claims Settled Balance	2016 \$ 4,464 \$ 643,707 \$ 605,615 \$ 42,556 2017 42,556 689,166 \$ 339,552 92,170 C. COMMITMENTS AND CONTINGENCIES	Claims and judgments are recorded as liabilities if all the conditions of Governmental Accounting Standards Board pronouncements are met. The liability and expenditure for claims and judgments are only reported in governmental funds if it has matured. Claims and judgments are recorded in the government-wide statements and proprietary funds as expenses when the related liabilities are incurred.	Page 75
CITY OF CEDARBURG	NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017	NOTE IV - OTHER INFORMATION (cont.)	A. EMPLOYEES' RETIREMENT SYSTEM (cont.)	Single discount rate. A single discount rate of 7.20% was used to measure the total pension liability.	This single ascount rate was based on the expected rate of ferum on pension plan investments of 7.20% and a long term bond rate of 3.78%. Because of the unique structure of WRS, the 7.20% expected rate of return implies that a dividend of approximately 2.1% will be add be add. For purposes of the single discount rate. It was assumed that the dividend dividend works be add. The prodiction of cash flows used to	determine this single discourt rate assumed that plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. Based on these assumptions, the pension plan's induciary net position was projected to be available to make all projected future benefit payments.	(including expected dividends) of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension llability.	Sensitivity of the city's proportionate share of the net pension liability (asset) to changes in the discount rate. The following presents the city's proportionate share of the net pension liability (asset) calculated using the discount rate of 7.20 percent, as well as what the city's proportionate share of the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.20 percent) or 1-percentage-point lower (8.20 percent) than the current rate:	1% Decrease to 1% Decrease to Discount Rate Current Discount Rate (6.5.20%) Rate (7.20%) (8.20%)	6 \$391,322 \$(	<b>Persion plan fiduciary net position.</b> Detailed information about the pension plan's fiduciary net position is available in separately issued financial statements available at http://eff.wi.gov/publications/cafr.htm. At December 31, 2017, the city reported a payable to the pension plan which represents contractually required contributions outstanding as of the end of the year.	B. Risk Management	The city is exposed to various risks of loss related to torts; theft of, damage to, or destruction of assets; errors and omissions; workers compensation; and health care of its employees. The city participates in a public entity risk pool called to provide coverage for losses from torts; theft of, damage to, or destruction of assets; errors and omission; workers compensation; and health care of its employees. However, other risks, such as torts; theft of, damage to, or destruction of assets; errors and omission; workers	compensation, and realith care of its employees are accounted tot and intranced by the city in the general fund.	Page 74

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# NOTE IV - OTHER INFORMATION (cont.)

E. EFFECT OF NEW ACCOUNTING STANDARDS ON CURRENT-PERIOD FINANCIAL STATEMENTS

The Governmental Accounting Standards Board (GASB) has approved the following.

- Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions •
- Statement No. 83, Certain Asset Retirement Obligations •
- Statement No. 84, Fiduciary Activities •
- Statement No. 85, Omnibus 2017 •
- Statement No. 86, Certain Debt Extinguishment Issues •
- Statement No. 87, Leases •

When they become effective, application of these standards may restate portions of these financial statements.

### CITY OF CEDARBURG

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2017

# NOTE IV - OTHER INFORMATION (cont.)

## F. MID-MORAINE MUNICIPAL COURT

During 2002, the City became a member of the Mid-Moraine Municipal Court. The Court handles collection of fines, fees and penalties and then distributes them to the originating municipality. The City's share of court expenses is determined based on the number of citations and complaints filed on behalf of the City compared to that of the other participating municipalities. This agreement will terminate on April 30, 2021.

Municipality	% Expenses Paid
City of Cedarburg	2.81 %
fillage of Grafton	7.40
fillage of Thiensville	1.67
City of West Bend	25.84
Village of Germantown	11.96
City of Hartford	9.79
fillage of Kewaskum	2.83
fillage of Slinger	6.94
village of Jackson	4.40
City of Port Washington	70.7
/illage of Saukville	4.60
Town of Hartford	0.33
City of Mequon	11.45
Town of Trenton	2.38
Village of Newburg	0.11
village of Fredonia	0.42
Total	100.00 %

CITY OF CEDARBURG

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET TO ACTUAL - GENERAL FUND For the Year Ended December 31, 2017

	ļ	Budgeted Amounts	Amo	unts		Vari	Variance with
		Original		Final	Actual	Fin	Final Budget
REVENUES							
Taxes	17	5,869,616	49	5,869,616	\$ 5,869,661	\$	45
Intergovernmental		983,469		983,469	1,056,400		72,931
Licenses and permits		429.335		414,010	372,141		(41,869)
Fines, forfeitures and penalties		67,500		67,500	52,233		(15,267)
Public charges for services		76,565		95,090	210,805		115,715
Intergovernmental charges for services		217,614		217,614	215,824		(1,790)
Investment income		31.400		31,400	54,616		23.216
Miscelianeous		162,972		189,772	179,472		(10,300)
Total Revenues		7,838,471		7,868,471	8,011,152		142,681
EXPENDITURES							
Current							
General government		1,068,915		1,093,494	1,053,802		39,692
Public safety		3,978,243		3,963,243	3,849,834		113,409
Public works		2,502.004		2,488,904	2,448,754		40,150
Culture, recreation and education		918,502		977,702	975,614		2,088
Conservation and development		87,880		87,880	86,451		1,429
Capital Outlay		97,434	ļ	97,434	221,368	Ţ	(123,934)
Total Expenditures	1	8,652,978	1	8,708,657	8,635,823		72,834
Excess (deficiency) of revenues over (under) expenditures	1	(814,507)		(840,186)	(624,671)		215,515
OTHER FINANCING SOURCES (USES)							
Transfers in		798,464		798,464	772,814		(25,650)
Transfers out		(139,700)		(139,700)	(138,175)		1,525
Proceeds from sale of capital assets					2,122	1	2,122
Total Other Financing Sources (Uses)	ł	658,764		658,764	636,761	I	(22,003)
Net Change in Fund Balance	\$	(155,743)	\$	(181,422)	12,090	-	193,512
FUND BALANCE - Beginning of Year					2,445,980		
					S 2458 070		

REQUIRED SUPPLEMENTARY INFORMATION

See independent auditors' report and accompanying notes to required supplementary information.

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CITY OF CEDARBURG	NOTES TO REQUIRED SUPPLEMENTARY INFORMATION As of and for the Year Ended December 31, 2017	BUDGETARY INFORMATION	Budgetary information is derived from the annual operating budget and is presented using generally accepted accounting principles and the modified accrual basis of accounting.	The budgeted amounts presented include any amendments made. The city may authorize transfers of budgeted amounts within functions. Transfers between functions and changes to the overall budget must be approved by a two-thirds council action.	Appropriations lapse at year end unless specifically carried over. There was \$22,959 carried over to the following year. Budgets are adopted at the function level of expenditure for the general fund and total expenditures for the all other funds.	Wisconsin Retirement System Pension	The amounts determined for each fiscal year were determined as of the calendar year-end that occurred within the fiscal year.	The city is required to present the last ten fiscal years of data; however accounting standards allow the presentation of as many years as are available until ten fiscal years are presented.	Changes of benefit terms. There were no changes of benefit terms for any participating employer in Wisconsin Retirement System.	Change of assumptions. There were no changes in the assumptions.						
	SSET) -			Plan Fiduciary Net Position as a Percentage of the Totat	Pension Liability	99.12%	rstem		Contributions as a Percentage of Covered	Payroll	7,60% 7,43% 8.06%					
	CITY OF CEDARBURG SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY/(ASSET) -	3TEM , 2017			1 A A A A A A A A A A A A A A A A A A A	6.26%	SCHEDULE OF EMPLOYER CONTRIBUTIONS - WISCONSIN RETIREMENT SYSTEM For the Year Ended December 31, 2017		100	Payroll	\$ 6,094,159 \$ 6,246,295 \$ 6,313,813					
	CITY OF CEDARBURG ATE SHARE OF THE NET P	d December 31		Covered	~ ~ ~ ~ ~ ~	\$ 6,246,295	IONS - WISCO d December 31		Contribution Deficiency	(Excess)	 თთთ					
	CITY OF (	WISCONSIN RETIREMENT SYSTEM For the Year Ended December 31, 2017		Proportionate Share of the Net Pension	Liability/(Asset) \$ (1,146,730) \$ 763,227	\$ 391,322	YER CONTRIBUTIONS - WISCONSIN I For the Year Ended December 31, 2017	Contributions in	Relation to the Contractually Required	Contributions	\$ 463,416 \$ 463,871 \$ 508,899					
	LE OF PROPORT	Ľ		Proportion of the Net Pension		0.047476720%			Contractually Required	Contributions	\$ 463,416 \$ 463,871 \$ 508,899					
	SCHEDU			-	1	2/31/16	SCHED		y's Fiscal	ear End	2/31/15 \$ 2/31/16 \$ 2/31/17 \$					

Page 81 See independent auditors' report and accompanying notes to required supplementary information.

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See independent auditors' report.

City's Fiscal Year End

12/31/15 12/31/16 12/31/17

12/31/14 12/31/15 12/31/16

WRS Fiscal Year End

CITY OF CEDARBURG

NONMAJOR GOVERNMENTAL FUNDS COMBINING BALANCE SHEET As of December 31, 2017

	Cemetery Fund	Room Tax Fund	Tax	Pag	Recreation Programs Fund		Community Development Block Grant Fund
ASSETS	- 100 000						
Unrestricted cash and investments	970'R07 ¢	0	( )	A		A	
Restricted cash and investments Receivables:	•		•				\$70'L08
Taxes			•				1
Accounts	966	2	22,472				'
Loans	•		•		•		140,234
Prepaid expenses	•		•		•		'
Due from other funds	1		1		103,680	.,	2
Total Assets	\$ 270,023	\$ 23	22,472	S	103,680	S	1,041,857
LIABILITIES, DEFERRED INFLOWS OF							
RESOURCES AND FUND BALANCE							
Liabilities							
Accounts payable	9 8	2	21,770	s	11,058	s	
Accrued liabilities	366		•		1,669		•
Due to other funds	88		240		•		263
Advance from other funds	'		1		1		'
Total Liabilities	460	2	22,010		12,727		263
Deferred Inflows of Resources							
Unavailable revenues	•		•		,		140,234
Unearned revenues	1,990		1		'		
Total Deferred Inflows of Resources	1,990		1		'		140,234
Fund Balances (Deficit) Restricted			'				901.360
Assigned	267.573		462		90,953		
Unassigned (deficit)			'				
Total Fund Balances (Deficit)	267,573		462		90,953		901,360
TOTAL LIABILITIES, DEFERRED INFLOWS OF	000 020 0		544	6	000 001		1 044 057
RESOURCES, AND FUND BALANCES (DEFICITS)	\$ 2/0,023	2	22,4/2	2	103,680	2	1,041,85/

SUPPLEMENTARY INFORMATION

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CITY OF CEDARBURG

### NONMAJOR GOVERNMENTAL FUNDS COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

COMPINING STATEMENT OF REVENUES, EXTENDIOR CHANGES IN FUND BALANCES	For the Year Ended December 31, 2017
--	--------------------------------------

		Special Revenue Funds	enue runds	
	Cemetery	Room Tax	Recreation Programs	Community Development Block Grant
	Fund	Fund	Fund	Fund
Taxes		S 80.783	,	5
Intergovernmental				
Fines. forfeitures and penalties			•	
Public charges for services	20,450		263.031	
Investment income (loss)	(193)			13,268
Miscellaneous	15,850		16,747	19,971
Total revenues	36,107	80,783	279,778	33,239
EXPENDITURES				
Current				
Public safety	,	7		
Health and human services	45.107			
Culture, recreation and education		,	269,410	
Conservation and development	я.	80,783	•	74,442
Capital Outlay	1			
Total expenditures	45,107	80,783	269,410	74,442
Excess (deficiency) of revenues over expenditures	(000'6)		10,368	(41,203)
OTHER FINANCING SOURCES (USES)			,	
Transfers in		•	1,000	•
Transfers out	,	•	(13,900)	
Sale of capital assets		1	1	1
Total Other Financing Sources (Uses)	1	1	(12,900)	
Net Changes in Fund Balances (Deficits)	(000)		(2,532)	(41,203)
FUND BALANCES (Deficits) - Beginning of Year	276,573	462	93,485	942,563
FUND BALANCES (Deficits) - END OF YEAR	\$ 267,573	\$ 462	\$ 90,953	\$ 901,360

- 2			Special Re	Special Revenue Funds			Capi	ital Pro	Capital Project Funds	spu		
Swi	Swimming	_	Park Impact	1			114		,	Ļ	Tota	Total Nonmajor
	Fund		Fund	Fund	Re	Rescue/EMS	District No. 3	10.3	District No.	ict No. 4	5	Funds
\$	43,023	69	,	\$ 452,431	\$	655,025	ŝ	•	\$		\$	1,419,507
	•		81,308	•		'				•		982,931
	26,654		3	276,363		.1		1		1		303,017
	•			68		72,733		•		1		96,268
				•		,		1		•		140,234
	•			126		•						126
	1,110		64,786	55,166		*		'		'		224,742
\$	70,787	69	146,094	\$ 784,154	ŝ	727,758	\$	1	\$	1	\$	3,166,825
	31	69		\$ 7,265	\$		\$	1	\$	,	ŝ	40,130
	1,089			21,920		12,028		ł.				37,072
	•		•	•		ł.		•		•		591
	1		1	1		1	24	24,227		56,762		80,989
	1,120	1	1	29,185		12,028	51	24,227		56,762		158,782
			,			,		'				140,234
1	69,652			722,194	į			289		•		794,125
	69,652			722,194				289		1		934,359
	• •		146,094	32,775		·						1,080,229
	15				3	/15,/30	(27	(24,516)		(56,762)		1,074,733 (81,278)
	15		146,094	32,775		715,730	(27	(24,516)		(56,762)		2,073,684
69	70.787	60	146 094	\$ 784.154	(4)	727.758	S		en en		Ś	3.166.825
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	S	Special Revenue Funds	enue	E Funds		i	Capital Project Funds	roject F	Funds		
	- 5	Park Impact					1		-	Tota	Total Nonmajor
Ē		Fund		Fund	Fund Fund	SWE	District No. 3		District No. 4	5	Governmental Funds
65,658	69		\$	707,306	69	,	\$ 169	s		69	853,916
				205,284	6	9,091			,	2	214,375
í		•		21,072		¢			e.		21,072
240,065		112,038		2,392	428	428,256			•		1,066,232
•		579		•	6	3,072					16,726
5,531		•	ļ	14,385		300			•		72,784
311,254		112,617		950,439	440	440,719	169				2,245,105
		,			301	301,634					301,634
X		)		8		.*					45,107
322,826		e		892,844		t)					1,485,080
•				•		•	1,069		56,762		213,056
39,488				•	73	73,962			•		113,450
362,314				892,844	375	375,596	1,069		56,762		2,158,327
(51,060)		112,617		57,595	66	65,123	(006)		(56,762)		86,778
51,075				7,474		,			×.		59,549
i.		•				•			0		(13,900)
	1				18	18,000					18,000
51,075		1		7,474	18	18,000					63,649
15		112,617		65,069	83	83,123	(006)	6	(56,762)		150,427
1		33,477		(32,294)	632	632,607	(23,616)		1	1	1,923,257
12	5	146.094	S	32.775	S 715	715 730	S (24.516)	5	(56 762)	v.	2.073.684

### **APPENDIX B**

### FORM OF LEGAL OPINION

(See following pages)

Quarles & Brady LLP 411 East Wisconsin Avenue Milwaukee, WI 53202

### June 28, 2018

### Re: City of Cedarburg, Wisconsin ("Issuer") \$1,245,000 General Obligation Promissory Notes, Series 2018A, dated June 28, 2018 ("Notes")

We have acted as bond counsel to the Issuer in connection with the issuance of the Notes. In such capacity, we have examined such law and such certified proceedings, certifications, and other documents as we have deemed necessary to render this opinion.

Regarding questions of fact material to our opinion, we have relied on the certified proceedings and other certifications of public officials and others furnished to us without undertaking to verify the same by independent investigation.

The Notes are numbered from R-1 and upward; bear interest at the rates set forth below; and mature on March 1 of each year, in the years and principal amounts as follows:

Year	Principal Amount	Interest Rate
2019	\$110,000	%
2020	115,000	
2021	115,000	
2022	120,000	
2023	125,000	
2024	125,000	
2025	130,000	
2026	130,000	
2027	135,000	
2028	140,000	

Interest is payable semi-annually on March 1 and September 1 of each year commencing on March 1, 2019.

The Notes maturing on March 1, 2026 and thereafter are subject to redemption prior to maturity, at the option of the Issuer, on March 1, 2025 or on any date thereafter. Said Notes are redeemable as a whole or in part, and if in part, from maturities selected by the Issuer, and within each maturity by lot, at the principal amount thereof, plus accrued interest to the date of redemption.

[The Notes maturing in the years \_\_\_\_\_\_\_ are subject to mandatory redemption by lot as provided in the resolution authorizing the Notes, at the redemption price of par plus accrued interest to the date of redemption and without premium.]

We further certify that we have examined a sample of the Notes and find the same to be in proper form.

Based upon and subject to the foregoing, it is our opinion under existing law that:

1. The Notes have been duly authorized and executed by the Issuer and are valid and binding general obligations of the Issuer.

2. All the taxable property in the territory of the Issuer is subject to the levy of <u>ad</u> <u>valorem</u> taxes to pay principal of, and interest on, the Notes, without limitation as to rate or amount. The Issuer is required by law to include in its annual tax levy the principal and interest coming due on the Notes except to the extent that necessary funds have been irrevocably deposited into the debt service fund account established for the payment of the principal of and interest on the Notes.

3. The interest on the Notes is excludable for federal income tax purposes from the gross income of the owners of the Notes. The interest on the Notes is not an item of tax preference for purposes of the federal alternative minimum tax imposed by Section 55 of the Internal Revenue Code of 1986, as amended (the "Code") on corporations (as that term is defined for federal income tax purposes) and individuals. However, for purposes of computing the alternative minimum tax imposed on corporations, the interest on the Notes is included in adjusted current earnings. We note, however, that the 2017 tax act (Public Law 115-97) enacted on December 22, 2017, repealed the alternative minimum tax on corporations for tax years beginning after December 31, 2017. Accordingly, any discussion herein regarding corporate alternative minimum tax is applicable only to a corporation's tax years beginning before January 1, 2018. The Code contains requirements that must be satisfied subsequent to the issuance of the Notes in order for interest on the Notes to be or continue to be excludable from gross income for federal income tax purposes. Failure to comply with certain of those requirements could cause the interest on the Notes to be included in gross income retroactively to the date of issuance of the Notes. The Issuer has agreed to comply with all of those requirements. The opinion set forth in the first sentence of this paragraph is subject to the condition that the Issuer comply with those requirements. We express no opinion regarding other federal tax consequences arising with respect to the Notes.

We express no opinion regarding the accuracy, adequacy, or completeness of the Official Statement or any other offering material relating to the Notes. Further, we express no opinion regarding tax consequences arising with respect to the Notes other than as expressly set forth herein.

The rights of the owners of the Notes and the enforceability thereof may be subject to bankruptcy, insolvency, reorganization, moratorium and similar laws affecting creditors' rights and may be subject to the exercise of judicial discretion in accordance with general principles of equity, whether considered at law or in equity. This opinion is given as of the date hereof, and we assume no obligation to revise or supplement this opinion to reflect any facts or circumstances that may hereafter come to our attention, or any changes in law that may hereafter occur.

QUARLES & BRADY LLP

### **APPENDIX C**

### **BOOK-ENTRY-ONLY SYSTEM**

- 1. The Depository Trust Company ("DTC"), New York, New York, will act as securities depository for the securities (the "Securities"). The Securities will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered Security certificate will be issued for [each issue of] the Securities, [each] in the aggregate principal amount of such issue, and will be deposited with DTC. [If, however, the aggregate principal amount of [any] issue exceeds \$500 million, one certificate will be issued with respect to each \$500 million of principal amount, and an additional certificate will be issued with respect to any remaining principal amount of such issue.]
- 2. DTC, the world's largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments (from over 100 countries) that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has a Standard & Poor's rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com.
- 3. Purchases of Securities under the DTC system must be made by or through Direct Participants, which will receive a credit for the Securities on DTC's records. The ownership interest of each actual purchaser of each Security ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the Securities are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in Securities, except in the event that use of the book-entry system for the Securities is discontinued.
- 4. To facilitate subsequent transfers, all Securities deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Securities with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Securities; DTC's records reflect only the identity of the Direct Participants to whose accounts such Securities are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

- 5. Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time. [Beneficial Owners of Securities may wish to take certain steps to augment the transmission to them of notices of significant events with respect to the Securities, such as redemptions, tenders, defaults, and proposed amendments to the Security documents. For example, Beneficial Owners of Securities may wish to ascertain that the nominee holding the Securities for their benefit has agreed to obtain and transmit notices to Beneficial Owners. In the alternative, Beneficial Owners may wish to provide their names and addresses to the registrar and request that copies of notices be provided directly to them.]
- 6. Redemption notices shall be sent to DTC. If less than all of the Securities within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.
- 7. Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to Securities unless authorized by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to City as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts Securities are credited on the record date (identified in a listing attached to the Omnibus Proxy).
- 8. Redemption proceeds, distributions, and dividend payments on the Securities will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the City or Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, Agent, or the City, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions, and dividend payments to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the City or Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of DTC. and Indirect Participants.
- 9. A Beneficial Owner shall give notice to elect to have its Securities purchased or tendered, through its Participant, to [Tender/Remarketing] Agent, and shall effect delivery of such Securities by causing the Direct Participant to transfer the Participant's interest in the Securities, on DTC's records, to [Tender/Remarketing] Agent. The requirement for physical delivery of Securities in connection with an optional tender or a mandatory purchase will be deemed satisfied when the ownership rights in the Securities are transferred by Direct Participants on DTC's records and followed by a book-entry credit of tendered Securities to [Tender/Remarketing] Agent's DTC account.
- 10. DTC may discontinue providing its services as depository with respect to the Securities at any time by giving reasonable notice to the City or Agent. Under such circumstances, in the event that a successor depository is not obtained, Security certificates are required to be printed and delivered.
- 11. The City may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Security certificates will be printed and delivered to DTC.
- 12. The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the City believes to be reliable, but the City takes no responsibility for the accuracy thereof.

### FORM OF CONTINUING DISCLOSURE CERTIFICATE

(See following pages)

### CONTINUING DISCLOSURE CERTIFICATE

This Continuing Disclosure Certificate (the "Disclosure Certificate") is executed and delivered by the City of Cedarburg, Ozaukee County, Wisconsin (the "Issuer") in connection with the issuance of \$1,245,000 General Obligation Promissory Notes, Series 2018A, dated June 28, 2018 (the "Securities"). The Securities are being issued pursuant to a resolution adopted on June 11, 2018 (the "Resolution") and delivered to \_\_\_\_\_\_ (the "Purchaser") on the date hereof. Pursuant to the Resolution, the Issuer has covenanted and agreed to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events. In addition, the Issuer hereby specifically covenants and agrees as follows:

Section 1(a). Purpose of the Disclosure Certificate. This Disclosure Certificate is being executed and delivered by the Issuer for the benefit of the holders of the Securities in order to assist the Participating Underwriters within the meaning of the Rule (defined herein) in complying with SEC Rule 15c2-12(b)(5). References in this Disclosure Certificate to holders of the Securities shall include the beneficial owners of the Securities. This Disclosure Certificate constitutes the written Undertaking required by the Rule.

<u>Section 1(b). Filing Requirements</u>. Any filing under this Disclosure Certificate must be made solely by transmitting such filing to the MSRB (defined herein) through the Electronic Municipal Market Access ("EMMA") System at <u>www.emma.msrb.org</u> in the format prescribed by the MSRB. All documents provided to the MSRB shall be accompanied by the identifying information prescribed by the MSRB.

<u>Section 2. Definitions</u>. In addition to the defined terms set forth in the Resolution, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Section, the following capitalized terms shall have the following meanings:

"Annual Report" means any annual report provided by the Issuer pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"Audited Financial Statements" means the Issuer's annual financial statements, which are currently prepared in accordance with generally accepted accounting principles (GAAP) for governmental units as prescribed by the Governmental Accounting Standards Board (GASB) and which the Issuer intends to continue to prepare in substantially the same form.

"Final Official Statement" means the Final Official Statement dated June 12, 2018 delivered in connection with the Securities, which is available from the MSRB.

"Fiscal Year" means the fiscal year of the Issuer.

"Governing Body" means the Common Council of the Issuer or such other body as may hereafter be the chief legislative body of the Issuer. "Issuer" means the City of Cedarburg, Ozaukee County, Wisconsin, which is the obligated person with respect to the Securities.

"Issuer Contact" means the City Administrator/Treasurer of the Issuer who can be contacted at W63 N645 Washington Avenue, Cedarburg, Wisconsin, phone (262) 375-7606, fax (262) 375-7906.

"Listed Event" means any of the events listed in Section 5(a) of this Disclosure Certificate.

"MSRB" means the Municipal Securities Rulemaking Board.

"Participating Underwriter" means any of the original underwriter(s) of the Securities (including the Purchaser) required to comply with the Rule in connection with the offering of the Securities.

"Rule" means SEC Rule 15c2-12(b)(5) promulgated by the SEC under the Securities Exchange Act of 1934, as the same may be amended from time to time, and official interpretations thereof.

"SEC" means the Securities and Exchange Commission.

Section 3. Provision of Annual Report and Audited Financial Statements.

(a) The Issuer shall, not later than 365 days after the end of the Fiscal Year, commencing with the year ending December 31, 2018, provide the MSRB with an Annual Report filed in accordance with Section 1(b) of this Disclosure Certificate and which is consistent with the requirements of Section 4 of this Disclosure Certificate. The Annual Report may be submitted as a single document or as separate documents comprising a package, and may cross-reference other information as provided in Section 4 of this Disclosure Certificate; provided that the Audited Financial Statements of the Issuer may be submitted separately from the balance of the Annual Report and that, if Audited Financial Statements are not available within 365 days after the end of the Fiscal Year, unaudited financial information will be provided, and Audited Financial Statements will be submitted to the MSRB when and if available.

(b) If the Issuer is unable or fails to provide to the MSRB an Annual Report by the date required in subsection (a), the Issuer shall send in a timely manner a notice of that fact to the MSRB in the format prescribed by the MSRB, as described in Section 1(b) of this Disclosure Certificate.

<u>Section 4. Content of Annual Report</u>. The Issuer's Annual Report shall contain or incorporate by reference the Audited Financial Statements and updates of the following sections of the Final Official Statement to the extent such financial information and operating data are not included in the Audited Financial Statements:

- 1. DEBT Direct Debt
- 2. DEBT Debt Limit
- 3. VALUATIONS Current Property Valuations
- 4. TAX LEVIES AND COLLECTIONS Tax Levies and Collections

Any or all of the items listed above may be incorporated by reference from other documents, including official statements of debt issues of the Issuer or related public entities, which are available to the public on the MSRB's Internet website or filed with the SEC. The Issuer shall clearly identify each such other document so incorporated by reference.

### Section 5. Reporting of Listed Events.

(a) This Section 5 shall govern the giving of notices of the occurrence of any of the following events with respect to the Securities:

- 1. Principal and interest payment delinquencies;
- 2. Non-payment related defaults, if material;
- 3. Unscheduled draws on debt service reserves reflecting financial difficulties;
- 4. Unscheduled draws on credit enhancements reflecting financial difficulties;
- 5. Substitution of credit or liquidity providers, or their failure to perform;
- 6. Adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with respect to the tax status of the Securities, or other material events affecting the tax status of the Securities;
- 7. Modification to rights of holders of the Securities, if material;
- 8. Securities calls, if material, and tender offers;
- 9. Defeasances;
- 10. Release, substitution or sale of property securing repayment of the Securities, if material;
- 11. Rating changes;
- 12. Bankruptcy, insolvency, receivership or similar event of the Issuer;
- 13. The consummation of a merger, consolidation, or acquisition involving the Issuer or the sale of all or substantially all of the assets of the Issuer, other than in the ordinary course of business, the entry into a definitive agreement to undertake

such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material; and

14. Appointment of a successor or additional trustee or the change of name of a trustee, if material.

For the purposes of the event identified in subsection (a)12. above, the event is considered to occur when any of the following occur: the appointment of a receiver, fiscal agent or similar officer for the Issuer in a proceeding under the U.S. Bankruptcy Code or in any other proceeding under state or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the Issuer, or if such jurisdiction has been assumed by leaving the existing governing body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the Issuer.

(b) When a Listed Event occurs, the Issuer shall, in a timely manner not in excess of ten business days after the occurrence of the Listed Event, file a notice of such occurrence with the MSRB. Notwithstanding the foregoing, notice of Listed Events described in subsections (a) (8) and (9) need not be given under this subsection any earlier than the notice (if any) of the underlying event is given to holders of affected Securities pursuant to the Resolution.

(c) Unless otherwise required by law, the Issuer shall submit the information in the format prescribed by the MSRB, as described in Section 1(b) of this Disclosure Certificate.

<u>Section 6. Termination of Reporting Obligation</u>. The Issuer's obligations under the Resolution and this Disclosure Certificate shall terminate upon the legal defeasance, prior redemption or payment in full of all the Securities.

Section 7. Issuer Contact; Agent. Information may be obtained from the Issuer Contact. Additionally, the Issuer may, from time to time, appoint or engage a dissemination agent to assist it in carrying out its obligations under the Resolution and this Disclosure Certificate, and may discharge any such agent, with or without appointing a successor dissemination agent.

<u>Section 8. Amendment; Waiver</u>. Notwithstanding any other provision of the Resolution or this Disclosure Certificate, the Issuer may amend this Disclosure Certificate, and any provision of this Disclosure Certificate may be waived, if the following conditions are met:

(a)(i) The amendment or waiver is made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature, or status of the Issuer, or the type of business conducted; or

(ii) This Disclosure Certificate, as amended or waived, would have complied with the requirements of the Rule at the time of the primary offering, after taking into account any amendments or interpretations of the Rule, as well as any change in circumstances; and

(b) The amendment or waiver does not materially impair the interests of beneficial owners of the Securities, as determined and certified to the Issuer by an underwriter, financial advisor, bond counsel or trustee.

In the event this Disclosure Certificate is amended for any reason other than to cure any ambiguities, inconsistencies, or typographical errors that may be contained herein, the Issuer agrees the next Annual Report it submits after such amendment shall include an explanation of the reasons for the amendment and the impact of the change, if any, on the type of financial statements or operating data being provided.

If the amendment concerns the accounting principles to be followed in preparing financial statements, then the Issuer agrees that it will give an event notice and that the next Annual Report it submits after such amendment will include a comparison between financial statements or information prepared on the basis of the new accounting principles and those prepared on the basis of the former accounting principles.

Section 9. Additional Information. Nothing in this Disclosure Certificate shall be deemed to prevent the Issuer from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Annual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the Issuer chooses to include any information in any Annual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the Issuer shall have no obligation under this Disclosure Certificate to update such information or include it in any future Annual Report or notice of a Listed Event.

<u>Section 10. Default</u>. (a) Except as described in the Final Official Statement, in the previous five years, the Issuer has not failed to comply in all material respects with any previous undertakings under the Rule to provide annual reports or notices of events.

(b) In the event of a failure of the Issuer to comply with any provision of this Disclosure Certificate any holder of the Securities may take such actions as may be necessary and appropriate, including seeking mandate or specific performance by court order, to cause the Issuer to comply with its obligations under the Resolution and this Disclosure Certificate. A default under this Disclosure Certificate shall not be deemed an event of default with respect to the Securities and the sole remedy under this Disclosure Certificate in the event of any failure of the Issuer to comply with this Disclosure Certificate shall be an action to compel performance. <u>Section 11. Beneficiaries</u>. This Disclosure Certificate shall inure solely to the benefit of the Issuer, the Participating Underwriters and holders from time to time of the Securities, and shall create no rights in any other person or entity.

IN WITNESS WHEREOF, we have executed this Certificate in our official capacities effective the 28th day of June, 2018.

Michael O'Keefe Mayor

(SEAL)

Constance K. McHugh City Clerk

### **APPENDIX E**

### NOTICE OF SALE

### \$1,245,000\* GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2018A CITY OF CEDARBURG, WISCONSIN

Bids for the purchase of \$1,245,000\* General Obligation Promissory Notes, Series 2018A (the "Notes") of the City of Cedarburg, Wisconsin (the "City") will be received at the offices of Ehlers & Associates, Inc. ("Ehlers"), 3060 Centre Pointe Drive, Roseville, Minnesota 55113-1105, Municipal Advisors to the City, until 11:00 A.M., Central Time, and **ELECTRONIC PROPOSALS** will be received via **PARITY**, in the manner described below, until 11:00 A.M. Central Time, on June 11, 2018, at which time they will be opened, read and tabulated. The bids will be presented to the Common Council for consideration for award by resolution at a meeting to be held at 7:00 P.M., Central Time, on the same date. The bid offering to purchase the Notes upon the terms specified herein and most favorable to the City will be accepted unless all bids are rejected.

### PURPOSE

The Notes are being issued pursuant to Section 67.12(12), Wisconsin Statutes, for public purposes including financing street and dam improvements. The Notes are general obligations of the City, and all the taxable property in the City is subject to the levy of a tax to pay the principal of and interest on the Notes as they become due which tax may, under current law, be levied without limitation as to rate or amount.

### DATES AND MATURITIES

The Notes will be dated June 28, 2018, will be issued as fully registered Notes in the denomination of \$5,000 each, or any integral multiple thereof, and will mature on March 1 as follows:

Year	Amount*	Year	Amount*	Year	<u>Amount</u> *
2019	\$110,000	2023	\$125,000	2027	\$135,000
2020	115,000	2024	125,000	2028	140,000
2021	115,000	2025	130,000		
2022	120,000	2026	130,000		

### **ADJUSTMENT OPTION**

\* The City reserves the right to increase or decrease the principal amount of the Notes on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

### **TERM BOND OPTION**

Bids for the Notes may contain a maturity schedule providing for any combination of serial bonds and term bonds, subject to mandatory redemption, so long as the amount of principal maturing or subject to mandatory redemption in each year conforms to the maturity schedule set forth above. All dates are inclusive.

### INTEREST PAYMENT DATES AND RATES

Interest will be payable on March 1 and September 1 of each year, commencing March 1, 2019, to the registered owners of the Notes appearing of record in the bond register as of the close of business on the 15th day (whether or not a business day) of the immediately preceding month. Interest will be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board. The rate for any maturity may not be more than 1.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2019 maturity, then the lowest rate that may be proposed for any later maturity is 3.50%.) All Notes of the same maturity must bear interest from date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

### **BOOK-ENTRY-ONLY FORMAT**

Unless otherwise specified by the purchaser, the Notes will be designated in the name of Cede & Co., as nominee for The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository for the Notes, and will be responsible for maintaining a book-entry system for recording the interests of its participants and the transfers of interests between its participants. The participants will be responsible for maintaining records regarding the beneficial interests of the individual purchasers of the Notes. So long as Cede & Co. is the registered owner of the Notes, all payments of principal and interest will be made to the depository which, in turn, will be obligated to remit such payments to its participants for subsequent disbursement to the beneficial owners of the Notes.

### **PAYING AGENT**

The City may select a bank or trust company to act as paying agent (the "Paying Agent"). If a Paying Agent is selected, the City will pay the charges for Paying Agent services. The City reserves the right to remove the Paying Agent and to appoint a successor.

### **OPTIONAL REDEMPTION**

At the option of the City, the Notes maturing on or after March 1, 2026 shall be subject to optional redemption prior to maturity on March 1, 2025 or on any date thereafter, at a price of par plus accrued interest.

Redemption may be in whole or in part of the Notes subject to prepayment. If redemption is in part, the selection of the amounts and maturities of the Notes to be redeemed shall be at the discretion of the City. If only part of the Notes having a common maturity date are called for redemption, then the City or Paying Agent, if any, will notify DTC of the particular amount of such maturity to be redeemed. DTC will determine by lot the amount of each participant's interest in such maturity to be redeemed and each participant will then select by lot the beneficial ownership interest in such maturity to be redeemed.

Notice of such call shall be given by sending a notice by registered or certified mail, facsimile or electronic transmission, overnight delivery service or in any other manner required by DTC, not less than 30 days nor more than 60 days prior to the date fixed for redemption to the registered owner of each Note to be redeemed at the address shown on the registration books.

### DELIVERY

On or about June 28, 2018, the Notes will be delivered without cost to the winning bidder at DTC. On the day of closing, the City will furnish to the winning bidder the opinion of bond counsel hereinafter described, an arbitrage certification, and certificates verifying that no litigation in any manner questioning the validity of the Notes is then pending or, to the best knowledge of officers of the City, threatened. Payment for the Notes must be received by the City at its designated depository on the date of closing in immediately available funds.

### LEGAL MATTERS

An opinion as to the validity of the Notes and the exemption from federal taxation of the interest thereon will be furnished by Quarles & Brady LLP, Bond Counsel to the City, and will be available at the time of delivery of the Notes. The legal opinion will be issued on the basis of existing law and will state that the Notes are valid and binding general obligations of the City; provided that the rights of the owners of the Notes and the enforceability of the Notes may be limited by bankruptcy, insolvency, reorganization, moratorium, and other similar laws affecting creditors' rights and by equitable principles (which may be applied in either a legal or equitable proceeding). (See "FORM OF LEGAL OPINION" found in Appendix B).

Quarles & Brady LLP has also been retained by the City to serve as Disclosure Counsel to the City with respect to the Notes. Although, as Disclosure Counsel to the City, Quarles & Brady LLP has assisted the City with certain disclosure matters, Quarles & Brady LLP has not undertaken to independently verify the accuracy, completeness or sufficiency of this Official Statement or other offering material relating to the Notes and assumes no responsibility whatsoever nor shall have any liability to any other party for the statements or information contained or incorporated by reference in this Official Statement. Further, Quarles & Brady LLP makes no representation as to the suitability of the Notes for any investor.

### SUBMISSION OF BIDS

Bids must not be for less than \$1,232,550, nor more than \$1,319,700, plus accrued interest on the principal sum of \$1,245,000 from date of original issue of the Notes to date of delivery. Prior to the time established above for the opening of bids, interested parties may submit a bid as follows:

- 1) Electronically to <u>bondsale@ehlers-inc.com;</u> or
- 2) Facsimile submission to Ehlers, Facsimile Number (651) 697-8555; or
- 3) Electronically via PARITY in accordance with this Notice of Sale until 11:00 A.M. Central Time, but no bid will be received after the time for receiving bids specified above. To the extent any instructions or directions set forth in PARITY conflict with this Notice of Sale, the terms of this Notice of Sale shall control. For further information about PARITY, potential bidders may contact Ehlers or i-Deal LLC at 1359 Broadway, 2<sup>nd</sup> Floor, New York, New York 10018, Telephone (212) 849-5021.

Bids must be submitted to Ehlers via one of the methods described above and must be received prior to the time established above for the opening of bids. Each bid must be unconditional except as to legality. Neither the City nor Ehlers shall be responsible for any failure to receive a facsimile submission.

A good faith deposit ("Deposit") in the amount of \$24,900 shall be made by the winning bidder by wire transfer of funds to **KleinBank**, **1550 Audubon Road**, **Chaska**, **Minnesota**, **ABA No. 091915654 for credit: Ehlers & Associates Good Faith Account No. 3208138**. Such Deposit shall be received by Ehlers no later than two hours after the bid opening time. The City reserves the right to award the Notes to a winning bidder whose wire transfer is initiated but not received by such time provided that such winning bidder's federal wire reference number has been received by such time. In the event the Deposit is not received as provided above, the City may award the Notes to the bidder submitting the next best bid provided such bidder agrees to such award. The Deposit will be retained by the City as liquidated damages if the bid is accepted and the Purchaser fails to comply therewith.

The City and the winning bidder who chooses to so wire the Deposit hereby agree irrevocably that Ehlers shall be the escrow holder of the Deposit wired to such account subject only to these conditions and duties: 1) All income earned thereon shall be retained by the escrow holder as payment for its expenses; 2) If the bid is not accepted, Ehlers shall, at its expense, promptly return the Deposit amount to the winning bidder; 3) If the bid is accepted, the Deposit shall be returned to the winning bidder at the closing; 4) Ehlers shall bear all costs of maintaining the escrow account

and returning the funds to the winning bidder; 5) Ehlers shall not be an insurer of the Deposit amount and shall have no liability hereunder except if it willfully fails to perform or recklessly disregards, its duties specified herein; and 6) FDIC insurance on deposits within the escrow account shall be limited to \$250,000 per bidder.

No bid can be withdrawn after the time set for receiving bids unless the meeting of the City scheduled for award of the Notes is adjourned, recessed, or continued to another date without award of the Notes having been made.

### AWARD

The Notes will be awarded to the bidder offering the lowest interest rate to be determined on a True Interest Cost (TIC) basis. The City's computation of the interest rate of each bid, in accordance with customary practice, will be controlling. In the event of a tie, the sale of the Notes will be awarded by lot. The City reserves the right to reject any and all bids and to waive any informality in any bid.

### BOND INSURANCE

If the Notes are qualified for any bond insurance policy, the purchase of such policy shall be at the sole option and expense of the winning bidder. Any cost for such insurance policy is to be paid by the winning bidder, except that, if the City requested and received a rating on the Notes from a rating agency, the City will pay that rating fee. Any rating agency fees not requested by the City are the responsibility of the winning bidder.

Failure of the municipal bond insurer to issue the policy after the Notes are awarded to the winning bidder shall not constitute cause for failure or refusal by the winning bidder to accept delivery of the Notes.

### CUSIP NUMBERS

The City will assume no obligation for the assignment or printing of CUSIP numbers on the Notes or for the correctness of any numbers printed thereon, but will permit such numbers to be printed at the expense of the winning bidder, if the winning bidder waives any delay in delivery occasioned thereby.

### **QUALIFIED TAX-EXEMPT OBLIGATIONS**

The City will designate the Notes as qualified tax-exempt obligations for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

### CONTINUING DISCLOSURE

In order to assist the underwriters in complying with the provisions of Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended, the City will enter into an undertaking for the benefit of the holders of the Notes. A description of the details and terms of the undertaking is set forth in Appendix D of the Preliminary Official Statement.

### **NEW ISSUE PRICING**

The winning bidder will be required to provide, in a timely manner, certain information necessary to compute the yield on the Notes pursuant to the provisions of the Internal Revenue Code of 1986, as amended, and to provide a certificate which will be provided by Bond Counsel upon request.

(a) The winning bidder shall assist the City in establishing the issue price of the Notes and shall execute and deliver to the City at closing an "issue price" or similar certificate satisfactory to Bond Counsel setting forth the reasonably expected initial offering price to the public or the sales price or prices of the Notes, together with the supporting pricing wires or equivalent communications. All actions to be taken by the City under this Notice of Sale

to establish the issue price of the Notes may be taken on behalf of the City by the City's municipal advisor identified herein and any notice or report to be provided to the City may be provided to the City's municipal advisor.

(b) The City intends that the provisions of Treasury Regulation Section 1.148-1(f)(3)(i) (defining "competitive sale" for purposes of establishing the issue price of the Notes) will apply to the initial sale of the Notes (the "competitive sale requirements") because:

- (1) The City shall disseminate this Notice of Sale to potential underwriters in a manner that is reasonably designed to reach potential investors;
- (2) all bidders shall have an equal opportunity to bid;
- (3) the City may receive bids from at least three underwriters of municipal bonds who have established industry reputations for underwriting new issuances of municipal bonds; and
- (4) the City anticipates awarding the sale of the Notes to the bidder who submits a firm offer to purchase the Notes at the highest price (or lowest interest cost), as set forth in this Notice of Sale.

Any bid submitted pursuant to this Notice of Sale shall be considered a firm offer for the purchase of the Notes, as specified in this bid.

(c) If all of the requirements of a "competitive sale" are not satisfied, the City shall advise the winning bidder of such fact prior to the time of award of the sale of the Notes to the Underwriter. In such event, any bid submitted will not be subject to cancellation or withdrawal and the City agrees to use the rule selected by the Underwriter on its bid form to determine the issue price for the Notes. On its bid form, each Underwriter must select one of the following two rules for determining the issue price of the Notes: (1) the first price at which 10% of a maturity of the Notes (the "10% test") is sold to the public as the issue price of that maturity or (2) the initial offering price to the public as of the sale date as the issue price of each maturity of the Notes (the "hold-the-offering-price rule").

(d) <u>If all of the requirements of a "competitive sale" are not satisfied and the Underwriter selects the hold-the-offering-price rule</u>, the winning bidder shall (i) confirm that the underwriters have offered or will offer the Notes to the public on or before the date of award at the offering price or prices (the "initial offering price"), or at the corresponding yield or yields, set forth in the bid submitted by the winning bidder and (ii) agree, on behalf of the underwriters participating in the purchase of the Notes, that the underwriters will neither offer nor sell unsold Notes of any maturity to which the hold-the-offering-price rule shall apply to any person at a price that is higher than the initial offering price to the public during the period starting on the sale date and ending on the earlier of the following:

- (1) the close of the fifth (5<sup>th</sup>) business day after the sale date; or
- (2) the date on which the underwriters have sold at least 10% of that maturity of the Notes to the public at a price that is no higher than the initial offering price to the public.

The winning bidder shall promptly advise the City when the underwriters have sold 10% of that maturity of the Notes to the public at a price that is no higher than the initial offering price to the public, if that occurs prior to the close of the fifth  $(5^{th})$  business day after the sale date.

The City acknowledges that in making the representation set forth above, the winning bidder will rely on (i) the agreement of each underwriter to comply with the hold-the-price rule, as set forth in an agreement among underwriters and the related pricing wires, (ii) in the event a selling group has been created in connection with the initial sale of the Notes to the public, the agreement of each dealer who is a member of the selling group to comply with the hold-the-offering-price rule, as set forth in a selling group agreement and the related pricing wires, and (iii) in the event that an underwriter is a party to a retail distribution agreement that was employed in connection with the initial sale of the Notes to the public, the agreement of each broker-dealer that is party to such agreement to comply with the hold-the-

offering-price rule, as set forth in the retail distribution agreement and the related pricing wires. The City further acknowledges that each underwriter shall be solely liable for its failure to comply with its agreement regarding the hold-the-offering-price rule and that no underwriter shall be liable for the failure of any other underwriter, or of any dealer who is a member of a selling group, or of any broker-dealer that is a party to a retail distribution agreement to comply with its corresponding agreement regarding the hold-the-offering-price rule as applicable to the Notes.

(e) <u>If all of the requirements of a "competitive sale" are not satisfied and the Underwriter selects the 10% test</u>, the Underwriter agrees to promptly report to the City, Bond Counsel and Ehlers the prices at which the Notes have been sold to the public. That reporting obligation shall continue, whether or not the closing date has occurred, until the 10% test has been satisfied as to each maturity of the Notes or until all of the Notes of a certain maturity have been sold.

(f) By submitting a bid, each bidder confirms that (i) any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the bidder is a party) relating to the initial sale of the Notes to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group, and each broker-dealer that is party to such retail distribution agreement, as applicable, to (A) report the prices at which it sells to the public the unsold Notes of each maturity allotted to it until it is notified by the winning bidder that either the 10% test has been satisfied as to the Notes of that maturity or all Notes of that maturity have been sold to the public, and (B) comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the winning bidder and as set forth in the related pricing wires, and (ii) any agreement among underwriters relating to the initial sale of the Notes to the public, together with the related pricing wires, contains or will contain language obligating each underwriter that is a party to a retail distribution agreement to be employed in connection with the initial sale of the Notes to the public to require each broker-dealer that is a party to such retail distribution agreement to (A) report the prices at which it sells to the public the unsold Notes of each maturity allotted to it until it is notified by the winning bidder or such underwriter that either the 10% test has been satisfied as to the Notes of that maturity or all Notes of that maturity have been sold to the public, and (B) comply with the hold-the-offering-price rule, if applicable, in each case if an for so long as directed by the winning bidder or such underwriter and as set forth in the related pricing wires.

(g) Sales of any Notes to any person that is a related party to an underwriter shall not constitute sales to the public for purposes of this Notice of Sale. Further, for purposes of this Notice of Sale:

- (i) "public" means any person other than an underwriter or a related party,
- (ii) "underwriter" means (A) any person that agrees pursuant to a written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Notes to the public and (B) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (A) to participate in the initial sale of the Notes to the public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Notes to the public),
- (iii) a purchaser of any of the Notes is a "related party" to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (i) at least 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (ii) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (iii) more than 50% common ownership of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and

(iv) "sale date" means the date that the Notes are awarded by the City to the winning bidder.

### PRELIMINARY OFFICIAL STATEMENT

Bidders may obtain a copy of the Preliminary Official Statement relating to the Notes prior to the bid opening by request from Ehlers at <u>www.ehlers-inc.com</u> by connecting to the Bond Sales link. The Syndicate Manager will be provided with an electronic copy of the Final Official Statement within seven business days of the bid acceptance. Up to 10 printed copies of the Final Official Statement will be provided upon request. Additional copies of the Final Official Statement will be available at a cost of \$10.00 per copy.

Information for bidders and bid forms may be obtained from Ehlers at 3060 Centre Pointe Drive, Roseville, Minnesota 55113-1105, Telephone (651) 697-8500.

By Order of the Common Council

Christy Mertes, City Administrator/Treasurer City of Cedarburg, Wisconsin

### **BID FORM**

### The Common Council City of Cedarburg, Wisconsin

### RE: \$1,245,000\* General Obligation Promissory Notes, Series 2018A DATED: June 28, 2018

For all or none of the above Notes, in accordance with the Notice of Sale and terms of the Global Book-Entry System (unless otherwise specified by the Purchaser) as stated in this Official Statement, we will pay you \$\_\_\_\_\_\_ (not less than \$1,232,550, nor more than \$1,319,700) plus accrued interest to date of delivery for fully registered Notes bearing interest rates and maturing in the stated years as follows:

 % due	2019	 % due	2023	 % due	2027
% due	2020	% due	2024	 % due	2028
 % due	2021	% due	2025		
 % due	2022	 % due	2026		

\* The City reserves the right to increase or decrease the principal amount of the Notes on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

The rate for any maturity may not be more than 1.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2019 maturity, then the lowest rate that may be proposed for any later maturity is 3.50%.) All Notes of the same maturity must bear interest from date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

We enclose our Deposit in the amount of \$24,900, to be held by you pending delivery and payment. Alternatively, if we are the winning bidder, we will wire our Deposit to KleinBank, 1550 Audubon Road, Chaska, Minnesota, ABA No. 091915654 for credit: Ehlers & Associates Good Faith Account No. 3208138. Such Deposit shall be received by Ehlers & Associates no later than two hours after the bid opening time. The City reserves the right to award the Notes to a winning bidder whose wire transfer is initiated but not received by such time provided that such winning bidder's federal wire reference number has been received. In the event the Deposit is not received as provided above, the City may award the Notes to the bidder submitting the next best bid provided such bidder agrees to such award. If our bid is not accepted, said deposit shall be promptly returned to us. If the Deposit is wired to such escrow account, we agree to the conditions and duties of Ehlers & Associates, Inc., as escrow holder of the Deposit, pursuant to the Notice of Sale. This bid is for prompt acceptance and is conditional upon delivery of said Notes to The Depository Trust Company, New York, New York, in accordance with the Notice of Sale. Delivery is anticipated to be on or about June 28, 2018.

This bid is subject to the City's agreement to enter into a written undertaking to provide continuing disclosure under Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934 as described in the Preliminary Official Statement for the Notes.

We have received and reviewed the Official Statement and have submitted our requests for additional information or corrections to the Final Official Statement. As Syndicate Manager, we agree to provide the City with the reoffering price of the Notes within 24 hours of the bid acceptance.

This bid is a firm offer for the purchase of the Notes identified in the Notice of Sale, on the terms set forth in this bid form and the Notice of Sale, and is not subject to any conditions, except as permitted by the Notice of Sale.

By submitting this bid, we confirm that we are an Underwriter and have an established industry reputation for underwriting new issuances of municipal bonds. YES: \_\_\_\_\_ NO: \_\_\_\_.

If the competitive sale requirements are <u>not</u> met, we elect to use the (circle one): 10% test / hold-the-offering-price rule to determine the issue price of the Notes.

By:
putations (the correct computation being controlling in the award),
premium) computed from June 28, 2018 of the above bid is
on Council of the City of Cedarburg, Wisconsin, on June 11, 2018.
By:
Title: