



EHLERS

LEADERS IN PUBLIC FINANCE



James A. Mann
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James A. Mann, CIPFA Financial Advisor/Vice President

Jim has been a Financial Advisor in the Ehlers' Wisconsin office since 2000 assisting Wisconsin cities, townships, counties, public utilities, school districts, and special districts design and implement financial solutions. Prior to joining Ehlers he had 11 years of local government management experience including seven years as Village Administrator for the Village of Slinger, Wisconsin. One of Jim's greatest contributions to Ehlers and our clients is his ability to facilitate board, councils, and commissions through their financing options to arrive at a financial solution that best meets the needs of the client.

AREAS OF EXPERTISE

Debt Planning and Issuance

- Analysis & Presentation of Alternative Financing Options, Funding Sources, Plans And Tools
- General Obligation and Revenue Debt
- CDA/RDA Lease Revenue Bonds
- Special Assessment Bonds
- Refundings/Cash Defeasances
- Representation to Bond Market & Rating Agencies

Strategic and Financial Planning

- Capital Improvements Planning
- Project Feasibility Studies
- Financial Goals & Objectives Facilitation
- Project Impact Analysis
- Financial Management Plans
- Impact Fee Studies

Economic Development

- Tax Increment District Creation & Amendment
- CDA/RDA Creation
- Developer Recruitment
- Developer *pro forma* Analysis
- Development Agreement Negotiation
- Developer Performance Evaluation

Public Participation

- Public Participation Process
- Community Goals & Objectives Facilitation
- Project Planning
- Referendum Services

Wisconsin School Services

- Referendum Planning
- Analysis & Presentation of Alternative Financing Options, Funding Sources, Plans And Tools
- Cashflow Borrowing

CERTIFICATIONS

- Certified Independent Public Finance Advisor

PROFESSIONAL MEMBERSHIPS

- *International City Managers Association*
- *WI City/County Management Association*
- *Wisconsin Government Finance Officers Association*
- *WI Clerks, Treasurers Finance Officers Association*
- *Municipal Treasurers Association of Wisconsin*
- *WI Rural Water Association*
- *WI Association of School District Administrators*
- *WI Municipal Clerks Association*
- *WI Towns Association*
- *Wisconsin Association of School Business Officials*

EDUCATION

- *Bachelor of Science (Public Administration/Political Science) University Wisconsin-La Crosse, WI*
- *Masters of Public Administration University Wisconsin-Milwaukee, WI*

Designing Customized Financial Solutions for Outstanding Communities

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