



EHLERS

LEADERS IN PUBLIC FINANCE



Joel Sutter, CIPFA Financial Advisor/Executive Vice President

Joel has been a Financial Advisor in the Ehlers' Roseville office since 1996, helping Minnesota school districts to design and implement financial solutions. Prior to joining Ehlers he was Business Manager at the Rosemount-Apple Valley-Eagan School District for 9 years and a research analyst for the MN Department of Education and Minnesota Senate. One of Joel's greatest contributions to Ehlers and our clients is his expertise in structuring large and complex financing plans for school districts. Joel is the Team Leader of the Ehlers Minnesota Education Team.

Joel Sutter
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AREAS OF EXPERTISE

Debt Planning and Issuance

- Analysis & Presentation of Alternative Financing Options, Plans And Tools
- Property Tax Impact Analysis
- Preparation of Information for Publication and Presentation
- Voter-Approved Building Bonds
- Maximum Effort Capital Loans
- Alternative Facilities Bonds
- Capital Facilities Bonds
- Qualified Zone Academy Bonds (QZAB's)
- Cash Flow Borrowing
- Refundings
- Lease Purchases
- Arbitrage Rebate Services

Operating Referendum Planning and Assistance

Capital Projects Levy Assistance

Truth in Taxation Hearing Presentations

TIF and Abatement Analysis

Assistance with Legislative Initiatives

Lease Levy Approval

Long-Term Financial Planning and Capital Improvement Planning

CERTIFICATIONS

- Certified Independent Public Finance Advisor

PROFESSIONAL MEMBERSHIPS

- *Minnesota Association of School Business Officials*
- *Minnesota Association of School Administrators*
- *Minnesota School Boards Association*
- *Association of School Business Officials International*

EDUCATION

- *Bachelor of Arts (Economics) Magna cum laude Carleton College, Northfield, MN*
- *Master of Arts (Public Affairs), Hubert H. Humphrey Institute-University of Minnesota*