



EHLERS

LEADERS IN PUBLIC FINANCE



Sean Lentz, CIPFA

Financial Advisor/Executive Vice President

Sean has been a Financial Advisor in the Ehlers' Roseville office since 1994 assisting Wisconsin and Minnesota cities, townships, counties, public utilities, and special districts with financing and development needs. Sean's greatest contribution to Ehlers and our clients is his ability to partner with administrative staff and governing bodies in communities small and large to design and present complex financial options that help community leaders choose the solution that will best fit their needs.

Sean Lentz
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AREAS OF EXPERTISE

Debt Planning and Issuance

- Analysis & Presentation of Alternative Financing Options, Plans And Tools Including:
 - General Obligation Debt
 - Utility Revenue Debt
 - Special Assessment "B" Bonds
 - CDA/RDA Lease Revenue Bonds
 - State Trust Fund Loans
 - Local Bank Loans
 - Clean Water und/Safe Drinking Water Loans
 - USDA Rural Development Loans
- Lease Revenue Financing
- Non-Profit & Industrial Revenue Bonds
- Refundings/Cash Defeasances
- Debt Service Fund/Cash Flow Analysis
- Representation to Bond Market & Credit Rating Agencies

Economic Development & Redevelopment

- Tax Increment District Creation & Amendment
- CDA/RDA District Creation
- Developer Proforma Analysis/But For Test
- Developer Negotiations
- TIF Revenue Bonds/Calculation of Developer Payments
- TIF Revenue Projections

Strategic and Financial Planning

- Debt Management
- Financial Management Plans
- Capital Improvements Planning
- Debt Studies
- Utility Rate Study Analysis

CERTIFICATIONS

- Certified Independent Public Finance Advisor

PROFESSIONAL MEMBERSHIPS

- Wisconsin Government Finance Officers Association
- WI City/County Management Association
- WI Clerks, Treasurers Finance Officers Association
- Municipal Treasurers Association of Wisconsin
- WI Rural Water Association
- WI Municipal Clerks Association
- National Association of Independent Public Finance Advisors
- Minnesota Institute of Public Finance

EDUCATION

- Bachelor of Arts (Business Administration-Finance)
University of St. Thomas, MN
- Honors: Summa Cum Laude