

PRELIMINARY OFFICIAL STATEMENT DATED MARCH 18, 2019

In the opinion of Quarles & Brady LLP, Bond Counsel, assuming continued compliance with the requirements of the Internal Revenue Code of 1986, as amended, under existing law interest on the Notes is excludable from gross income and is not an item of tax preference for federal income tax purposes. See "TAX EXEMPTION" herein for a more detailed discussion of some of the federal income tax consequences of owning the Notes. The interest on the Notes is not exempt from present Wisconsin income or franchise taxes.

The Village will designate the Notes as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended, relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.

New Issue

Non-Rated

VILLAGE OF CROSS PLAINS, WISCONSIN (Dane County)

\$1,625,000* GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2019A

BID OPENING: March 25, 2019, 10:30 A.M., C.T.

CONSIDERATION: March 25, 2019, 7:00 P.M., C.T.

PURPOSE/AUTHORITY/SECURITY: The \$1,625,000* General Obligation Promissory Notes, Series 2019A (the "Notes") of the Village of Cross Plains, Wisconsin (the "Village") are being issued pursuant to Section 67.12(12), Wisconsin Statutes, for the public purpose of financing capital projects. The Notes are valid and binding general obligations of the Village, and all the taxable property in the Village is subject to the levy of a tax to pay the principal of and interest on the Notes as they become due which tax may, under current law, be levied without limitation as to rate or amount. Delivery is subject to receipt of an approving legal opinion of Quarles & Brady LLP, Milwaukee, Wisconsin.

DATE OF NOTES: April 11, 2019

MATURITY: April 1 as follows:

Year	Amount*	Year	Amount*	Year	Amount*
2020	\$30,000	2024	\$115,000	2028	\$285,000
2021	60,000	2025	185,000	2029	255,000
2022	70,000	2026	260,000		
2023	85,000	2027	280,000		

MATURITY ADJUSTMENTS: * The Village reserves the right to increase or decrease the principal amount of the Notes on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

TERM BONDS: See "Term Bond Option" herein.

INTEREST: April 1, 2020 and semiannually thereafter.

OPTIONAL REDEMPTION: Notes maturing April 1, 2028 and thereafter are subject to call for prior redemption on April 1, 2027 and any date thereafter, at a price of par plus accrued interest.

MINIMUM BID: \$1,608,750.

MAXIMUM BID: \$1,722,500.

GOOD FAITH DEPOSIT: A good faith deposit in the amount of \$32,500 shall be made by the winning bidder by wire transfer of funds.

PAYING AGENT: Bond Trust Services Corporation.

BOND COUNSEL: Quarles & Brady LLP.

MUNICIPAL ADVISOR: Ehlers and Associates, Inc.

BOOK-ENTRY-ONLY: See "Book-Entry-Only System" herein (unless otherwise specified by the purchaser).

This Preliminary Official Statement and the information contained herein are subject to completion and amendment. These securities may not be sold nor may offers to buy be accepted prior to the time the Official Statement is delivered in final form. Under no circumstances shall this Preliminary Official Statement constitute an offer to sell or the solicitation of an offer to buy these securities nor shall there be any sale of these securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. This Preliminary Official Statement is in a form deemed final as of its date for purposes of SEC Rule 15c2-12(b)(1), but is subject to revision, amendment and completion in a Final Official Statement.



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REPRESENTATIONS

No dealer, broker, salesperson or other person has been authorized by the Village to give any information or to make any representation other than those contained in this Preliminary Official Statement and, if given or made, such other information or representations must not be relied upon as having been authorized by the Village. *This Preliminary Official Statement does not constitute an offer to sell or a solicitation of an offer to buy any of the Notes in any jurisdiction to any person to whom it is unlawful to make such an offer or solicitation in such jurisdiction.*

This Preliminary Official Statement is not to be construed as a contract with the Syndicate Manager or Syndicate Members. Statements contained herein which involve estimates or matters of opinion are intended solely as such and are not to be construed as representations of fact. Ehlers and Associates, Inc. prepared this Preliminary Official Statement and any addenda thereto relying on information of the Village and other sources for which there is reasonable basis for believing the information is accurate and complete. Bond Counsel has not participated in the preparation of this Preliminary Official Statement and is not expressing any opinion as to the completeness or accuracy of the information contained therein. Compensation of Ehlers and Associates, Inc., payable entirely by the Village, is contingent upon the sale of the Notes.

COMPLIANCE WITH S.E.C. RULE 15c2-12

Certain municipal obligations (issued in an aggregate amount over \$1,000,000) are subject to Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended (the "Rule").

Preliminary Official Statement: This Preliminary Official Statement was prepared for the Village for dissemination to potential investors. Its primary purpose is to disclose information regarding the Notes to prospective underwriters in the interest of receiving competitive proposals in accordance with the sale notice contained herein. Unless an addendum is posted prior to the sale, this Preliminary Official Statement shall be deemed nearly final for purposes of the Rule subject to completion, revision and amendment in a Final Official Statement as defined below.

Review Period: This Preliminary Official Statement has been distributed to prospective bidders for review. Comments or requests for the correction of omissions or inaccuracies must be submitted to Ehlers and Associates, Inc. at least two business days prior to the sale. Requests for additional information or corrections in the Preliminary Official Statement received on or before this date will not be considered a qualification of a proposal received from an underwriter. If there are any changes, corrections or additions to the Preliminary Official Statement, interested bidders will be informed by an addendum prior to the sale.

Final Official Statement: Copies of the Final Official Statement will be delivered to the underwriter (Syndicate Manager) within seven business days following the proposal acceptance.

Continuing Disclosure: Subject to certain exemptions, issues in an aggregate amount over \$1,000,000 may be required to comply with provisions of the Rule which require that underwriters obtain from the issuers of municipal securities (or other obligated party) an agreement for the benefit of the owners of the securities to provide continuing disclosure with respect to those securities. This Preliminary Official Statement describes the conditions under which the Village is required to comply with the Rule.

CLOSING CERTIFICATES

Upon delivery of the Notes, the underwriter (Syndicate Manager) will be furnished with the following items: (1) a certificate of the appropriate officials to the effect that at the time of the sale of the Notes and all times subsequent thereto up to and including the time of the delivery of the Notes, this Preliminary Official Statement did not and does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading; (2) a receipt signed by the appropriate officer evidencing payment for the Notes; (3) a certificate evidencing the due execution of the Notes, including statements that (a) no litigation of any nature is pending, or to the knowledge of signers, threatened, restraining or enjoining the issuance and delivery of the Notes, (b) neither the corporate existence or boundaries of the Village nor the title of the signers to their respective offices is being contested, and (c) no authority or proceedings for the issuance of the Notes have been repealed, revoked or rescinded; and (4) a certificate setting forth facts and expectations of the Village which indicates that the Village does not expect to use the proceeds of the Notes in a manner that would cause them to be arbitrage bonds within the meaning of Section 148 of the Internal Revenue Code of 1986, as amended, or within the meaning of applicable Treasury Regulations.

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VILLAGE OF CROSS PLAINS VILLAGE BOARD

		<u>Term Expires</u>
J. Patrick Andreoni	Village President ¹	April 2019
Edwin Busch	Village Trustee	April 2019
Sarah Francois	Village Trustee	April 2019
Michael Pomykalski	Village Trustee	April 2019
Lee Sorensen	Village Trustee	April 2020
Jeanne Statz	Village Trustee	April 2020
Kevin Thusius	Village Trustee	April 2020

ADMINISTRATION

Bobbi Zauner, Finance Director/Village Treasurer

Mike Axon, Interim Village Administrator/Clerk²

PROFESSIONAL SERVICES

Boardman & Clark, Village Attorney, Madison, Wisconsin

Quarles & Brady LLP, Bond Counsel, Milwaukee, Wisconsin

Ehlers and Associates, Inc., Municipal Advisors, Waukesha, Wisconsin
(Other offices located in Roseville, Minnesota and Denver, Colorado)

¹ The current Village President will not seek re-election in Spring 2019. To date, there is one candidate running for the position.

² Final Interviews for the Administrator position will be conducted on March 16, 2019. The Village plans to approve a candidate at their March 25, 2019 board meeting.

INTRODUCTORY STATEMENT

This Preliminary Official Statement contains certain information regarding the Village of Cross Plains, Wisconsin (the "Village") and the issuance of its \$1,625,000* General Obligation Promissory Notes, Series 2019A (the "Notes"). Any descriptions or summaries of the Notes, statutes, or documents included herein are not intended to be complete and are qualified in their entirety by reference to such statutes and documents and the form of the Notes to be included in the resolution authorizing the issuance and sale of the Notes ("Award Resolution") to be adopted by the Board of Trustees on March 25, 2019.

Inquiries may be directed to Ehlers and Associates, Inc. ("Ehlers" or the "Municipal Advisor"), Waukesha, Wisconsin, (262) 785-1520, the Village's Municipal Advisor. A copy of this Preliminary Official Statement may be downloaded from Ehlers' web site at www.ehlers-inc.com by connecting to the link to the Bond Sales and following the directions at the top of the site.

THE NOTES

GENERAL

The Notes will be issued in fully registered form as to both principal and interest in denominations of \$5,000 each or any integral multiple thereof, and will be dated, as originally issued, as of April 11, 2019. The Notes will mature on April 1 in the years and amounts set forth on the cover of this Preliminary Official Statement. Interest will be payable on April 1 and October 1 of each year, commencing April 1, 2020, to the registered owners of the Notes appearing of record in the bond register as of the close of business on the 15th day (whether or not a business day) of the immediately preceding month. Interest will be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board ("MSRB"). **The rate for any maturity may not be more than 2.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2024 maturity, then the lowest rate that may be proposed for any later maturity is 2.50%.)** All Notes of the same maturity must bear interest from the date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

Unless otherwise specified by the purchaser, the Notes will be registered in the name of Cede & Co., as nominee for The Depository Trust Company, New York, New York ("DTC"). (See "Book-Entry-Only System" herein.) As long as the Notes are held under the book-entry system, beneficial ownership interests in the Notes may be acquired in book-entry form only, and all payments of principal of, premium, if any, and interest on the Notes shall be made through the facilities of DTC and its participants. If the book-entry system is terminated, principal of, premium, if any, and interest on the Notes shall be payable as provided in the Award Resolution.

The Village has selected Bond Trust Services Corporation, Roseville, Minnesota, to act as paying agent (the "Paying Agent"). Bond Trust Services Corporation and Ehlers are affiliate companies. The Village will pay the charges for Paying Agent services. The Village reserves the right to remove the Paying Agent and to appoint a successor.

OPTIONAL REDEMPTION

At the option of the Village, the Notes maturing on or after April 1, 2028 shall be subject to optional redemption prior to maturity on April 1, 2027 or any date thereafter, at a price of par plus accrued interest.

*Preliminary, subject to change.

Redemption may be in whole or in part of the Notes subject to prepayment. If redemption is in part, the selection of the amounts and maturities of the Notes to be redeemed shall be at the discretion of the Village. If only part of the Notes having a common maturity date are called for redemption, then the Village or Paying Agent, if any, will notify DTC of the particular amount of such maturity to be redeemed. DTC will determine by lot the amount of each participant's interest in such maturity to be redeemed and each participant will then select by lot the beneficial ownership interest in such maturity to be redeemed.

Notice of such call shall be given by sending a notice by registered or certified mail, facsimile or electronic transmission, overnight delivery service or in any other manner required by DTC, not less than 30 days nor more than 60 days prior to the date fixed for redemption to the registered owner of each Bond to be redeemed at the address shown on the registration books.

AUTHORITY; PURPOSE

The Notes are being issued pursuant to Section 67.12(12), Wisconsin Statutes, for the public purpose of financing capital projects.

ESTIMATED SOURCES AND USES*

Sources			
Par Amount of Notes		\$1,625,000	
Est Int Earnings		<u>1,000</u>	
Total Sources			\$1,626,000
Uses			
Total Underwriter's Discount		\$16,250	
Costs of Issuance		38,350	
Deposit to Project Construction Fund		1,571,000	
Rounding Amount		<u>400</u>	
Total Uses			\$1,626,000

*Preliminary, subject to change

SECURITY

For the prompt payment of the Notes with interest thereon and for the levy of taxes sufficient for this purpose, the full faith, credit and resources of the Village will be irrevocably pledged. The Village will levy a direct, annual, irrepealable tax on all taxable property in the Village sufficient to pay the interest on the Notes when it becomes due and also to pay and discharge the principal on the Notes at maturity, in compliance with Article XI, Section 3 of the Wisconsin Constitution. Such tax may, under current law, be levied without limitation as to rate or amount.

RATING

None of the outstanding indebtedness of the Village is currently rated, and the Village has not requested a rating on this issue. A rating for this issue may not be requested without contacting Ehlers and receiving the permission of the Village.

CONTINUING DISCLOSURE

In order to assist brokers, dealers, and municipal securities dealers, in connection with their participation in the offering of the Bonds, to comply with Rule 15c2-12 promulgated by the Securities and Exchange Commission, pursuant to the Securities and Exchange Act of 1934, as amended (the "Rule"), the Village shall agree to provide certain information to the Municipal Securities Rulemaking Board (MSRB) through its Electronic Municipal Market Access (EMMA) system, or any system that may be prescribed in the future. The Rule was last amended, effective February 27, 2019, to include an expanded list of material events.

On the date of issue and delivery, the Village shall execute and deliver a Continuing Disclosure Certificate, under which the Village will covenant for the benefit of holders including beneficial holders, to provide electronically, or in a manner otherwise prescribed, certain financial information annually and to provide notices of the occurrence of certain events enumerated in the Rule (the "Disclosure Undertaking"). The details and terms of the Disclosure Undertaking for the Village are set forth in Appendix D. Such Disclosure Undertaking will be in substantially the form attached hereto.

A failure by the Village to comply with any Disclosure Undertaking will not constitute an event of default on the Bonds. However, such a failure may adversely affect the transferability and liquidity of the Bonds and their market price.

In the previous five years, the Village believes it has not failed to comply in all material respects with its prior undertakings under the Rule. The Village has reviewed its continuing disclosure responsibilities along with any changes to the Rule, to ensure compliance. Ehlers is currently engaged as dissemination agent for the Village.

LEGAL OPINION

An opinion as to the validity of the Notes and the exemption from federal taxation of the interest thereon will be furnished by Quarles & Brady LLP, Bond Counsel to the Village, and will be available at the time of delivery of the Notes. The legal opinion will be issued on the basis of existing law and will state that the Notes are valid and binding general obligations of the Village; provided that the rights of the owners of the Notes and the enforceability of the Notes may be limited by bankruptcy, insolvency, reorganization, moratorium, and other similar laws affecting creditors' rights and by equitable principles (which may be applied in either a legal or equitable proceeding).

STATEMENT REGARDING BOND COUNSEL PARTICIPATION

Bond Counsel has not assumed responsibility for this Preliminary Official Statement or participated in its preparation (except with respect to the section entitled "TAX EXEMPTION" in the Preliminary Official Statement and the "FORM OF LEGAL OPINION" found in Appendix B).

TAX EXEMPTION

Quarles & Brady LLP, Milwaukee, Wisconsin, Bond Counsel, will deliver a legal opinion with respect to the federal income tax exemption applicable to the interest on the Notes under existing law substantially in the following form:

"The interest on the Notes is excludable for federal income tax purposes from the gross income of the owners of the Notes. The interest on the Notes is not an item of tax preference for purposes of the federal alternative minimum tax imposed by Section 55 of the Internal Revenue Code of 1986, as amended (the "Code") on individuals. The Code contains requirements that must be satisfied subsequent to the issuance of the Notes in order for interest on the Notes to be or continue to be excludable from gross income for federal income tax purposes. Failure to comply with certain of those requirements could cause the interest on the Notes to be included in gross income retroactively to the date of issuance of the Notes. The Village has agreed to comply with all of those requirements. The opinion set forth in the first sentence of this paragraph is subject to the condition that the Village comply with those requirements. We express no opinion regarding other federal tax consequences arising with respect to the Notes."

The interest on the Notes is not exempt from present Wisconsin income or franchise taxes.

Prospective purchasers of the Notes should be aware that ownership of the Notes may result in collateral federal income tax consequences to certain taxpayers. Bond Counsel will not express any opinion as to such collateral tax consequences. Prospective purchasers of the Notes should consult their tax advisors as to collateral federal income tax consequences.

From time to time legislation is proposed, and there are or may be legislative proposals pending in the Congress of the United States that, if enacted, could alter or amend the federal tax matters referred to above or adversely affect the market value of the Notes. It cannot be predicted whether, or in what form, any proposal that could alter one or more of the federal tax matters referred to above or adversely affect the market value of the Notes may be enacted. Prospective purchasers of the Notes should consult their own tax advisors regarding any pending or proposed federal tax legislation. Bond Counsel expresses no opinion regarding any pending or proposed federal tax legislation.

ORIGINAL ISSUE DISCOUNT

To the extent that the initial public offering price of certain of the Notes is less than the principal amount payable at maturity, such Notes ("Discounted Notes") will be considered to be issued with original issue discount. The original issue discount is the excess of the stated redemption price at maturity of a Discounted Note over the initial offering price to the public, excluding underwriters or other intermediaries, at which price a substantial amount of such Discounted Notes were sold (issue price). With respect to a taxpayer who purchases a Discounted Note in the initial public offering at the issue price and who holds such Discounted Note to maturity, the full amount of original issue discount will constitute interest that is not includible in the gross income of the owner of such Discounted Note for federal income tax purposes and such owner will not, subject to the caveats and provisions herein described, realize taxable capital gain upon payment of such Discounted Note upon maturity.

Original issue discount is treated as compounding semiannually, at a rate determined by reference to the yield to maturity of each individual Discounted Note, on days that are determined by reference to the maturity date of such Discounted Note. The amount treated as original issue discount on a Discounted Note for a particular semiannual accrual period is generally equal to (a) the product of (i) the yield to maturity for such Discounted Note (determined by compounding at the close of each accrual period) and (ii) the amount that would have been the tax basis of such Discounted Note at the beginning of the particular accrual period if held by the original purchaser; and less (b) the amount of any interest payable for such Discounted Note during the accrual period. The tax basis is determined by adding to the initial public offering price on such Discounted Note the sum of the amounts that have been treated as

original issue discount for such purposes during all prior periods. If a Discounted Note is sold or exchanged between semiannual compounding dates, original issue discount that would have been accrued for that semiannual compounding period for federal income tax purposes is to be apportioned in equal amounts among the days in such compounding period.

For federal income tax purposes, the amount of original issue discount that is treated as having accrued with respect to such Discounted Note is added to the cost basis of the owner in determining gain or loss upon disposition of a Discounted Note (including its sale, exchange, redemption, or payment at maturity). Amounts received upon disposition of a Discounted Note that are attributable to accrued original issue discount will be treated as tax-exempt interest, rather than as taxable gain.

The accrual or receipt of original issue discount on the Discounted Notes may result in certain collateral federal income tax consequences for the owners of such Discounted Notes. The extent of these collateral tax consequences will depend upon the owner's particular tax status and other items of income or deduction.

The Code contains additional provisions relating to the accrual of original issue discount. Owners who purchase Discounted Notes at a price other than the issue price or who purchase such Discounted Notes in the secondary market should consult their own tax advisors with respect to the tax consequences of owning the Discounted Notes. Under the applicable provisions governing the determination of state and local taxes, accrued interest on the Discounted Notes may be deemed to be received in the year of accrual even though there will not be a corresponding cash payment until a later year. Owners of Discounted Notes should consult their own tax advisors with respect to the state and local tax consequences of owning the Discounted Notes.

NOTE PREMIUM

To the extent that the initial offering price of certain of the Notes is more than the principal amount payable at maturity, such Notes ("Premium Notes") will be considered to have bond premium.

Any Premium Note purchased in the initial offering at the issue price will have "amortizable bond premium" within the meaning of Section 171 of the Code. The amortizable bond premium of each Premium Note is calculated on a daily basis from the issue date of such Premium Note until its stated maturity date (or call date, if any) on the basis of a constant interest rate compounded at each accrual period (with straight line interpolation between the compounding dates). An owner of a Premium Note that has amortizable bond premium is not allowed any deduction for the amortizable bond premium; rather the amortizable bond premium attributable to a taxable year is applied against (and operates to reduce) the amount of tax-exempt interest payments on the Premium Notes. During each taxable year, such an owner must reduce his or her tax basis in such Premium Note by the amount of the amortizable bond premium that is allocable to the portion of such taxable year during which the holder held such Premium Note. The adjusted tax basis in a Premium Note will be used to determine taxable gain or loss upon a disposition (including the sale, exchange, redemption, or payment at maturity) of such Premium Note.

Owners of Premium Notes who did not purchase such Premium Notes in the initial offering at the issue price should consult their own tax advisors with respect to the tax consequences of owning such Premium Notes. Owners of Premium Notes should consult their own tax advisors with respect to the state and local tax consequences of owning the Premium Notes.

QUALIFIED TAX-EXEMPT OBLIGATIONS

The Village will designate the Notes as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Code relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.

MUNICIPAL ADVISOR

Ehlers has served as municipal advisor to the Village in connection with the issuance of the Notes. The Municipal Advisor cannot participate in the underwriting of the Notes. The financial information included in this Preliminary Official Statement has been compiled by the Municipal Advisor. Such information does not purport to be a review, audit or certified forecast of future events and may not conform with accounting principles applicable to compilations of financial information. Ehlers is not a firm of certified public accountants. Ehlers is registered with the Securities and Exchange Commission and the MSRB as a Municipal Advisor.

MUNICIPAL ADVISOR AFFILIATED COMPANIES

Bond Trust Services Corporation ("BTSC") and Ehlers Investment Partners, LLC ("EIP") are affiliate companies of Ehlers. BTSC is chartered by the State of Minnesota and authorized in Minnesota, Wisconsin, Colorado, and Illinois to transact the business of a limited purpose trust company. BTSC provides paying agent services to debt issuers. EIP is a Registered Investment Advisor with the Securities and Exchange Commission. EIP assists issuers with the investment of bond proceeds or investing other issuer funds. This includes escrow bidding agent services. Issuers, such as the Village, have retained or may retain BTSC and/or EIP to provide these services. If hired, BTSC and/or EIP would be retained by the Village under an agreement separate from Ehlers.

INDEPENDENT AUDITORS

The basic financial statements of the Village for the fiscal year ended December 31, 2017 have been audited by Johnson Block and Company, Inc., Madison, Wisconsin, independent auditors (the "Auditor"). The report of the Auditor, together with the basic financial statements, component units financial statements, and notes to the financial statements are attached hereto as "APPENDIX A – FINANCIAL STATEMENTS". The Auditor has not been engaged to perform and has not performed, since the date of its report included herein, any procedures on the financial statements addressed in that report. The Auditor also has not performed any procedures relating to this Preliminary Official Statement.

RISK FACTORS

Following is a description of possible risks to holders of the Notes without weighting as to probability. This description of risks is not intended to be all-inclusive, and there may be other risks not now perceived or listed here.

Taxes: The Notes are general obligations of the Village, the ultimate payment of which rests in the Village's ability to levy and collect sufficient taxes to pay debt service. In the event of delayed billing, collection or distribution of property taxes, sufficient funds may not be available to the Village in time to pay debt service when due.

State Actions: Many elements of local government finance, including the issuance of debt and the levy of property taxes, are controlled by state government. Future actions of the state may affect the overall financial condition of the Village, the taxable value of property within the Village, and the ability of the Village to levy and collect property taxes.

Future Changes in Law: Various State and federal laws, regulations and constitutional provisions apply to the Village and to the Notes. The Village can give no assurance that there will not be a change in or interpretation of any such applicable laws, regulations and provisions which would have a material effect on the Village or the taxing authority of the Village.

Interest Rates: In the future, interest rates for this type of obligation may rise generally, possibly resulting in a reduction in the value of the Notes for resale prior to maturity.

Tax Exemption: If the federal government taxes all or a portion of the interest on municipal bonds or notes or if the State government increases its tax on interest on bonds and notes, directly or indirectly, or if there is a change in federal or state tax policy, then the value of these Notes may fall for purposes of resale. Noncompliance by the Village with the covenants in the Award Resolution relating to certain continuing requirements of the Code may result in inclusion of interest to be paid on the Notes in gross income of the recipient for United States income tax purposes, retroactive to the date of issuance.

Continuing Disclosure: A failure by the Village to comply with the Disclosure Undertaking for continuing disclosure (see "CONTINUING DISCLOSURE") will not constitute an event of default on the Notes. Any such failure must be reported in accordance with the Rule and must be considered by any broker, dealer, or municipal securities dealer before recommending the purchase or sale of the Notes in the secondary market. Such a failure may adversely affect the transferability and liquidity of the Notes and their market price.

Book-Entry-Only System: The timely credit of payments for principal and interest on the Notes to the accounts of the Beneficial Owners of the Notes may be delayed due to the customary practices, standing instructions or for other unknown reasons by DTC participants or indirect participants. Since the notice of redemption or other notices to holders of these obligations will be delivered by the Village to DTC only, there may be a delay or failure by DTC, DTC participants or indirect participants to notify the Beneficial Owners of the Notes.

Depository Risk: Wisconsin Statutes direct the local treasurer to immediately deposit upon receipt thereof, the funds of the municipality in a public depository designated by the governing body. A public depository means a federal or state credit union, federal or state savings and loan association, state bank, savings and trust company, mutual savings bank or national bank in Wisconsin or the local government pooled investment fund operated by the State Investment Board. It is not uncommon for a municipality to have deposits exceeding limits of federal and state insurance programs. Failure of a depository could result in loss of public funds or a delay in obtaining them. Such a loss or delay could interrupt a timely payment of municipal debt.

Economy: A combination of economic, climatic, political or civil disruptions or terrorist actions outside of the control of the Village, including loss of major taxpayers or major employers, could affect the local economy and result in reduced tax collections and/or increased demands upon local government. Real or perceived threats to the financial stability of the Village may have an adverse effect on the value of the Notes in the secondary market.

Secondary Market for the Notes: No assurance can be given that a secondary market will develop for the purchase and sale of the Notes or, if a secondary market exists, that such Notes can be sold for any particular price. The underwriters are not obligated to engage in secondary market trading or to repurchase any of the Notes at the request of the owners thereof. Prices of the Notes as traded in the secondary market are subject to adjustment upward and downward in response to changes in the credit markets and other prevailing circumstances. No guarantee exists as to the future market value of the Notes. Such market value could be substantially different from the original purchase price.

Bankruptcy: The rights and remedies of the holders may be limited by and are subject to the provisions of federal bankruptcy laws, to other laws, or equitable principles that may affect the enforcement of creditors' rights, to the exercise of judicial discretion in appropriate cases and to limitations on legal remedies against local governments. The opinion of Bond Counsel to be delivered with respect to the Notes will be similarly qualified. See "MUNICIPAL BANKRUPTCY" herein.

Cybersecurity: The Village is dependent on electronic information technology systems to deliver services. These systems may contain sensitive information or support critical operational functions which may have value for unauthorized purposes. As a result, the electronic systems and networks may be targets of cyberattack. There can be no assurance that the Village will not experience an information technology breach or attack with financial consequences that could have a material adverse impact.

VALUATIONS

WISCONSIN PROPERTY VALUATIONS; PROPERTY TAXES

Equalized Value

Section 70.57, Wisconsin Statutes, requires the Department of Revenue to annually determine the equalized value (also referred to as full equalized value or aggregate full value) of all taxable property in each county and taxation district. The equalized value is an independent estimate of value used to equate individual local assessment policies so that property taxes are uniform throughout the various subdivisions in the State. Equalized value is calculated based on the history of comparable sales and information about value changes or taxing status provided by the local assessor. A comparison of the State-determined equalized value and the local assessed value, expressed as a percentage, is known as the assessment ratio or level of assessment. The Department of Revenue notifies each county and taxing jurisdiction of its equalized value on August 15; school districts are notified on October 1. The equalized value of each county is the sum of the valuations of all cities, villages, and towns within its boundaries. Taxing jurisdictions lying in more than one municipality, such as counties, school districts, or special taxing districts, use the equalized value of the underlying units in calculating and levying their respective levies. Equalized values are also used to apportion state aids and calculate municipal general obligation debt limits.

Assessed Value

The "assessed value" of taxable property in a municipality is determined by the local assessor, except for manufacturing properties which are valued by the State. Each city, village or town retains its own local assessor, who must be certified by the State Department of Revenue. Assessed value is used by these municipalities to determine tax levy mill rates and to apportion levies among individual property owners. Each taxing district must assess property at full value at least once in every five-year period. The State requires that the assessed values must be within 10% of State equalized values at least once every four years. The local assessor values property as of January 1 each year and submits those values to each municipality by the second Monday in June. The assessor also reports any value changes taking place since the previous year, to the Department of Revenue, by the second Monday in June.

CURRENT PROPERTY VALUATIONS

2018 Equalized Value	\$394,026,300
2018 Equalized Value Reduced by Tax Increment Valuation	\$369,753,900
2018 Assessed Value	\$394,391,500

2018 EQUALIZED VALUE BY CLASSIFICATION

	2018 Equalized Value	Percent of Total Equalized Value
Residential	\$ 312,163,800	79.224%
Commercial	74,549,100	18.920%
Manufacturing	3,893,800	0.988%
Agricultural	13,300	0.003%
Undeveloped	13,700	0.003%
Ag Forest	11,400	0.003%
Forest	34,200	0.009%
Personal Property	3,347,000	0.849%
Total	<u>\$ 394,026,300</u>	<u>100.000%</u>

TREND OF VALUATIONS

Year	Assessed Value	Equalized Value¹	Percent Increase/Decrease in Equalized Value
2014	\$ 334,086,100	\$ 341,993,100	3.70%
2015	337,034,500	352,785,100	3.16%
2016	341,718,200	357,182,700	1.25%
2017	347,042,900	382,300,700	7.03%
2018	394,391,500	394,026,300	3.07%

Source: Wisconsin Department of Revenue, Bureau of Equalization and Local Government Services Bureau.

¹ Includes tax increment valuation.

LARGER TAXPAYERS

Taxpayer	Type of Business/Property	2018 Equalized Value¹	Percent of Village's Total Equalized Value
Abilit Holdings LLC	Senior Apartments	\$ 5,763,784	1.46%
Mill Creek Apartments LLC	Apartments	5,202,219	1.32%
LB Land Investments Inc.	Commercial (Bank)	4,915,144	1.25%
Zander Place LLC	Apartments	4,814,058	1.22%
Cross Plains Exchange LLC	Apartments	4,719,665	1.20%
K&T Ventures LLC	Manufacturing	4,513,098	1.15%
Cedar Glen Associates	Apartments	3,111,483	0.79%
Mendota Family Ltd Prtshp	Apartments	2,597,064	0.66%
Individual	Commercial (Walgreens)	2,303,796	0.58%
Middleton Community Bank	Commercial (Bank)	2,102,723	0.53%
Total		\$ 40,043,034	10.16%
Village's Total 2018 Equalized Value ²		\$394,026,300	

Source: The Village.

¹ Calculated by dividing the 2018 Assessed Values by the 2018 Aggregate Ratio of assessment for the Village.

² Includes tax increment valuation.

DEBT

DIRECT DEBT¹

General Obligation Debt (see schedules following)

Total General Obligation Debt (includes the Notes)*	<u>\$ 11,725,000</u>
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Revenue Debt (see schedules following)

Total revenue debt secured by sewer revenues	<u>\$ 5,317,618</u>
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Total revenue debt secured by water revenues	<u>\$ 2,849,079</u>
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*Preliminary, subject to change.

¹ Outstanding debt is as of the dated date of the Notes.

Village of Cross Plains
Schedule of Bonded Indebtedness
General Obligation Debt
(As of April 18, 2019)

Fiscal Year Ending	GO Corp. Bonds Series 2010A		Bank Note		Bonds Series 2012A		Bank Note		Bonds Series 2014A	
	Dated Amount	Maturity	9/1/2011 \$725,000	4/1	5/15/2012 \$2,230,000	5/1	3/25/2013 \$535,000	4/1	6/11/2014 \$1,975,000	6/1
	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
2019		9,878		299	215,000	26,233		1,905	110,000	45,000
2020	240,000	16,515	15,000	448	185,000	22,648	60,000	3,420	120,000	43,270
2021	225,000	10,013	15,000	149	195,000	18,843	60,000	2,580	135,000	41,095
2022	225,000	3,375			205,000	14,438	60,000	1,620	135,000	38,530
2023					145,000	10,268	60,000	555	135,000	35,695
2024					150,000	6,468			140,000	32,530
2025					160,000	2,240			150,000	28,900
2026									100,000	25,550
2027									100,000	22,650
2028									100,000	19,550
2029									100,000	16,275
2030									100,000	12,850
2031									100,000	9,300
2032									100,000	5,650
2033									100,000	1,900
2034										
2035										
2036										
	690,000	39,780	30,000	896	1,255,000	101,135	240,000	10,080	1,725,000	378,745

Village of Cross Plains
Schedule of Bonded Indebtedness
General Obligation Debt
(As of April 18, 2019)

GO Prom Notes Series 2015A		GO Corp Bonds Series 2016A		Taxable GO Notes Series 2016B		GO Notes Series 2017A		GO Notes Series 2018A		GO Notes Series 2019A		Principal Outstanding*	Principal & Interest*	Total Interest*	Total Principal*	Principal Outstanding*	Principal & Interest*	Total Interest*	Total Principal*	Principal Outstanding*	Principal & Interest*	Year
4/8/2015	7/21/2016	10/20/2016	9/14/2017	8/9/2018	4/18/2019	Principal	Interest	Principal	Interest	Principal	Interest											
\$1,050,000	\$1,750,000	\$3,535,000	\$890,000	\$570,000	\$1,625,000*																	
4/1	6/1	3/1	9/1	4/1	4/1																	
Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Principal	Year
Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Interest	Year
8,663	34,450	22,053	7,496	5,958	69,359	455,000	161,933	616,933	616,933	616,933	616,933	11,270,000	616,933	161,933	455,000	11,270,000	616,933	161,933	455,000	616,933	2019	
16,388	33,100	41,305	14,318	11,916	69,359	1,379,000	203,326	1,582,326	1,582,326	1,582,326	1,582,326	9,891,000	1,582,326	203,326	1,379,000	9,891,000	1,582,326	203,326	1,379,000	1,582,326	2020	
100,000	100,000	405,000	75,000	54,000	30,000	1,424,000	178,464	1,602,464	1,602,464	1,602,464	1,602,464	8,467,000	1,602,464	178,464	1,424,000	8,467,000	1,602,464	178,464	1,424,000	1,602,464	2021	
100,000	100,000	420,000	75,000	54,000	70,000	1,444,000	150,628	1,594,628	1,594,628	1,594,628	1,594,628	7,023,000	1,594,628	150,628	1,444,000	7,023,000	1,594,628	150,628	1,444,000	1,594,628	2022	
150,000	100,000	435,000	100,000	53,000	85,000	1,263,000	124,404	1,387,404	1,387,404	1,387,404	1,387,404	5,760,000	1,387,404	124,404	1,263,000	5,760,000	1,387,404	124,404	1,263,000	1,387,404	2023	
200,000	100,000	445,000	100,000	53,000	115,000	1,303,000	99,152	1,402,152	1,402,152	1,402,152	1,402,152	4,457,000	1,402,152	99,152	1,303,000	4,457,000	1,402,152	99,152	1,303,000	1,402,152	2024	
175,000	100,000	205,000	110,000	53,000	185,000	1,138,000	74,948	1,212,948	1,212,948	1,212,948	1,212,948	3,319,000	1,212,948	74,948	1,138,000	3,319,000	1,212,948	74,948	1,138,000	1,212,948	2025	
2,100	20,200	1,500	2,645	2,465	280,000	623,000	47,960	670,960	670,960	670,960	670,960	1,943,000	670,960	47,960	623,000	1,943,000	670,960	47,960	623,000	670,960	2026	
	75,000		18,700		285,000	513,000	39,085	552,085	552,085	552,085	552,085	1,430,000	552,085	39,085	513,000	1,430,000	552,085	39,085	513,000	552,085	2027	
	75,000		17,088		285,000	430,000	33,363	463,363	463,363	463,363	463,363	1,000,000	463,363	33,363	430,000	1,000,000	463,363	33,363	430,000	463,363	2028	
	75,000		15,363		255,000	175,000	28,213	203,213	203,213	203,213	203,213	825,000	203,213	28,213	175,000	825,000	203,213	28,213	175,000	203,213	2029	
	75,000		13,563			175,000	22,863	197,863	197,863	197,863	197,863	650,000	197,863	22,863	175,000	650,000	197,863	22,863	175,000	197,863	2031	
	75,000		11,688			175,000	17,338	192,338	192,338	192,338	192,338	475,000	192,338	17,338	175,000	475,000	192,338	17,338	175,000	192,338	2032	
	100,000		9,375			200,000	11,275	211,275	211,275	211,275	211,275	275,000	211,275	11,275	200,000	275,000	211,275	11,275	200,000	211,275	2033	
	100,000		6,625			100,000	6,625	106,625	106,625	106,625	106,625	175,000	106,625	6,625	100,000	175,000	106,625	6,625	100,000	106,625	2034	
	100,000		3,750			100,000	3,750	103,750	103,750	103,750	103,750	75,000	103,750	3,750	100,000	75,000	103,750	3,750	100,000	103,750	2035	
	75,000		1,125			75,000	1,125	76,125	76,125	76,125	76,125	0	76,125	1,125	75,000	0	76,125	1,125	75,000	76,125	2036	
850,000	1,605,000	2,435,000	790,000	480,000	1,625,000	11,725,000	1,275,900	13,000,900	13,000,900	13,000,900	13,000,900	11,725,000	13,000,900	1,275,900	11,725,000	11,725,000	13,000,900	1,275,900	11,725,000	13,000,900		

* Preliminary, subject to change.

**Village of Cross Plains
Schedule of Bonded Indebtedness
Revenue Debt Secured by Water System Revenues
(As of April 18, 2019)**

Dated Amount	Water Revenue Bonds (SDWF)		Water Revenue Bonds (SDWF)		Fiscal Year Ending	Total Principal	Total Interest	Principal & Interest	Principal Outstanding	Principal %Paid	Year
	5537-01 9/23/2015 \$1,491,359	5537-02 5/23/2018 \$1,788,706 (\$1,534,030.69 drawn)	5/1	5/1							
	66,878	22,915	63,957	28,038	2019	130,835	50,953	181,788	2,718,243	4.59%	2019
	68,074	21,709	65,153	26,881	2020	133,227	48,590	181,817	2,585,016	9.27%	2020
	69,291	20,481	66,371	25,651	2021	135,663	46,132	181,795	2,449,354	14.03%	2021
	70,530	19,231	67,613	24,399	2022	138,143	43,629	181,772	2,311,211	18.88%	2022
	71,791	17,958	68,877	23,123	2023	140,668	41,081	181,749	2,170,543	23.82%	2023
	73,075	16,663	70,165	21,822	2024	143,240	38,486	181,725	2,027,303	28.84%	2024
	74,381	15,345	71,477	20,498	2025	145,858	35,843	181,701	1,881,445	33.96%	2025
	75,711	14,003	72,814	19,149	2026	148,525	33,152	181,677	1,732,920	39.18%	2026
	77,065	12,637	74,175	17,775	2027	151,240	30,412	181,652	1,581,680	44.48%	2027
	78,443	11,247	75,562	16,375	2028	154,005	27,622	181,627	1,427,675	49.89%	2028
	79,845	9,832	76,975	14,948	2029	156,821	24,780	181,601	1,270,854	55.39%	2029
	81,273	8,392	78,415	13,495	2030	159,688	21,887	181,575	1,111,166	61.00%	2030
	82,726	6,925	79,881	12,015	2031	162,607	18,941	181,548	948,559	66.71%	2031
	84,205	5,433	81,375	10,508	2032	165,580	15,941	181,521	782,978	72.52%	2032
	85,711	3,914	82,897	8,972	2033	168,608	12,886	181,493	614,371	78.44%	2033
	87,244	2,368	84,447	7,407	2034	171,690	9,775	181,465	442,680	84.46%	2034
	88,803	794	86,026	5,813	2035	174,829	6,607	181,436	267,851	90.60%	2035
			87,635	4,189	2036	87,635	4,189	91,824	180,216	93.67%	2036
			89,273	2,535	2037	89,273	2,535	91,809	90,943	96.81%	2037
			90,943	850	2038	90,943	850	91,793	0	100.00%	2038
TOTAL	1,315,048	209,847	1,534,031	304,444		2,849,079	514,291	3,363,370			

**Village of Cross Plains
Schedule of Bonded Indebtedness
Revenue Debt Secured by Sewer System Revenues
(As of April 18, 2019)**

Dated Amount	Revenue Bonds (CWF) 4417-02		Revenue Bonds (CWF) 4417-04		Revenue Bonds (CWF) 4417-05		Fiscal Year Ending	Total Principal	Total Interest	Principal & Interest	Principal Outstanding	Principal %Paid	Year
	6/22/2005	5/1	9/23/2015	5/1	5/23/2018	5/1							
\$6,895,094	\$6,895,094		\$1,651,582		\$1,134,191								
Maturity	5/1	5/1	5/1	5/1	5/1								
	Principal	Interest	Principal	Interest	Principal	Interest	2019	496,873	116,314	613,186	4,820,745	9.34%	2019
	386,909	64,206	70,671	34,902	39,292	17,206	2020	508,481	104,619	613,100	4,312,264	18.91%	2020
	396,059	54,947	72,394	33,158	40,027	16,515	2021	520,361	92,600	612,961	3,791,903	28.69%	2021
	405,426	45,469	74,159	31,371	40,776	15,759	2022	532,520	80,298	612,818	3,259,383	38.71%	2022
	415,015	35,768	75,967	29,541	41,538	14,989	2023	544,964	67,708	612,672	2,714,419	48.95%	2023
	424,830	25,837	77,819	27,666	42,315	14,205	2024	557,700	54,823	612,523	2,156,719	59.44%	2024
	434,877	15,670	79,717	25,746	43,106	13,407	2025	570,734	41,636	612,370	1,585,985	70.17%	2025
	445,162	5,264	81,660	23,779	43,912	12,593	2026	128,384	33,528	161,912	1,457,601	72.59%	2026
			83,651	21,764	44,733	11,764	2027	131,260	30,619	161,880	1,326,341	75.06%	2027
			85,690	19,699	45,570	10,920	2028	134,202	27,645	161,846	1,192,139	77.58%	2028
			87,780	17,585	46,422	10,060	2029	137,210	24,602	161,812	1,054,929	80.16%	2029
			89,920	15,419	47,290	9,184	2030	140,286	21,491	161,777	914,643	82.80%	2030
			92,112	13,200	48,175	8,291	2031	143,433	18,308	161,741	771,210	85.50%	2031
			94,357	10,927	49,075	7,382	2032	146,651	15,054	161,705	624,559	88.25%	2032
			96,658	8,598	49,993	6,455	2033	149,942	11,725	161,667	474,616	91.07%	2033
			99,014	6,213	50,928	5,512	2034	153,309	8,320	161,629	321,307	93.96%	2034
			101,428	3,770	51,880	4,551	2035	156,752	4,838	161,590	164,556	96.91%	2035
			103,901	1,267	52,851	3,571	2036	53,839	2,574	56,413	110,717	97.92%	2036
					53,839	2,574	2037	54,846	1,558	56,403	55,871	98.95%	2037
					55,871	522	2038	55,871	522	56,394	0	100.00%	2038
					942,441	187,018		5,317,618	758,782	6,076,400			
			1,466,900	324,603	942,441	187,018							
			2,908,278	247,161	1,466,900	324,603							

DEBT LIMIT

The constitutional and statutory general obligation debt limit for Wisconsin municipalities, including towns, cities, villages, and counties (Article XI, Section 3 of the Wisconsin Constitution and Section 67.03, Wisconsin Statutes) is 5% of the current equalized value.

Equalized Value	\$ 394,026,300
Multiply by 5%	<u>0.05</u>
Statutory Debt Limit	\$ 19,701,315
Less: General Obligation Debt (includes the Notes)*	<u>(11,725,000)</u>
Unused Debt Limit*	<u>\$ 7,976,315</u>

*Preliminary, subject to change.

OVERLAPPING DEBT¹

Taxing District	2018 Equalized Value	% In Village	Total G.O. Debt²	Village's Proportionate Share
Dane County	\$ 65,007,455,200	0.6061%	\$ 374,440,000	\$ 2,269,481
Madison Area Technical College District	88,862,705,893	0.4434%	183,555,000	813,883
Middleton-Cross Plains School District	7,403,239,814	5.3223%	206,065,000	<u>10,967,397</u>
Village's Share of Total Overlapping Debt				<u>\$ 14,050,761</u>

¹ Overlapping debt is as of the dated date of the Notes. Only those taxing jurisdictions with general obligation debt outstanding are included in this section.

² Outstanding debt based on information obtained on EMMA and the Municipal Advisor's records.

DEBT RATIOS

	G.O. Debt	Debt/Equalized Value \$369,753,900	Debt/ Per Capita 3,974¹
Total General Obligation Debt (includes the Notes)*	\$ 11,725,000	3.17%	\$ 2,950.43
Village's Share of Total Overlapping Debt	<u>14,050,761</u>	<u>3.80%</u>	<u>3,535.67</u>
Total*	\$ 25,775,761	6.97%	\$ 6,486.10

*Preliminary, subject to change.

DEBT PAYMENT HISTORY

The Village has never failed to make a payment of principal or interest on its debt. The Village has previously made payments on its debt that were delinquent specifically the April 1, 2014 principal and interest payments on the 2005 General Obligation Library Bonds. Subsequent to those delinquent payments, the Village has contracted with Bond Trust Services Corporation to act as paying agent on its outstanding obligations.

FUTURE FINANCING

The Village may apply for a \$1.5 million Safe Drinking Water Fund Loan and may finance \$725,000 in capital projects within the next 12 months.

¹ Estimated 2018 population.

TAX LEVIES AND COLLECTIONS

TAX LEVIES AND COLLECTIONS

Tax Year	Levy for Village Purposes Only	% Collected	Levy/Equalized Value Reduced by Tax Increment Valuation in Dollars per \$1,000
2014/15	\$2,338,831	100%	\$6.94
2015/16	2,325,375	100%	6.92
2016/17	2,447,850	100%	7.18
2017/18	2,675,050	100%	7.45
2018/19	2,906,719	[----- In process -----]	7.86

Property tax statements are distributed to taxpayers by the town, village, and city treasurers in December of the levy year. Current state law requires counties to pay 100% of the real property taxes levied to cities, villages, towns, school districts and other taxing entities on or about August 20 of the collection year.

Personal property taxes, special assessments, special charges and special taxes must be paid to the town, city or village treasurer in full by January 31, unless the municipality, by ordinance, permits special assessments to be paid in installments. Real property taxes must be paid in full by January 31 or in two equal installments by January 31 and July 31. Alternatively, municipalities may adopt a payment plan which permits real property taxes to be paid in three or more equal installments, provided that the first installment is paid by January 31, one-half of the taxes are paid by April 30 and the remainder is paid by July 31. Amounts paid on or before January 31 are paid to the town, city or village treasurer. Amounts paid after January 31, are paid to the county treasurer unless the municipality has authorized payment in three or more installments in which case payment is made to the town, city or village treasurer. On or before January 15 and February 20 the town, city or village treasurer settles with other taxing jurisdictions for all collections through December and January, respectively. In municipalities which have authorized the payment of real property taxes in three or more installments, the town, city or village treasurer settles with the other taxing jurisdictions on January 15, February 20 and on the fifteenth day of each month following the month in which an installment payment is required. On or before August 20, the county treasurer must settle in full with the underlying taxing districts for all real property taxes and special taxes. Any county board may authorize its county treasurer to also settle in full with the underlying taxing districts for all special assessments and special charges. The county may then recover any tax delinquencies by enforcing the lien on the property and retain any penalties or interest on the delinquencies for which it has settled. Uncollected personal property taxes owed by an entity that has ceased operations or filed a petition for bankruptcy, or are due on personal property that has been removed from the next assessment roll are collected from each taxing entity in the year following the levy year.

PROPERTY TAX RATES

Full value rates for property taxes expressed in dollars per \$1,000 of equalized value (excluding tax increment valuation) that have been collected in recent years have been as follows:

Year Levied/ Year Collected	Schools¹	County	Local	Other²	Total
2014/15	\$12.44	\$3.12	\$6.94	\$0.17	\$22.67
2015/16	12.55	3.15	6.92	0.18	22.80
2016/17	11.59	3.12	7.18	0.18	22.07
2017/18	11.26	3.14	7.45	0.00	21.85
2018/19	10.50	2.97	7.86	0.00	21.33

Source: Property Tax Rates were extracted from Statement of Taxes prepared by the Wisconsin Department of Revenue, Division of State and Local Finance.

LEVY LIMITS

Section 66.0602 of the Wisconsin Statutes, imposes a limit on property tax levies by cities, villages, towns and counties. No city, village, town or county is permitted to increase its tax levy by a percentage that exceeds its valuation factor (which is defined as a percentage equal to the greater of either the percentage change in the political subdivision's January 1 equalized value due to new construction less improvements removed between the previous year and the current or zero percent). The base amount in any year to which the levy limit applies is the actual levy for the immediately preceding year. In 2018, and in each year thereafter, the base amount is the actual levy for the immediately preceding year plus the amount of the payment from the State under Section 79.096 of the Wisconsin Statutes (an amount equal to the property taxes formerly levied on certain items of personal property), and the levy limit is the base amount multiplied by the valuation factor, minus the amount of the payment from the State under Section 79.096 of the Wisconsin Statutes. This levy limitation is an overall limit, applying to levies for operations as well as for other purposes.

A political subdivision that did not levy its full allowable levy in the prior year can carry forward the difference between the allowable levy and the actual levy, up to a maximum of 1.5% of the prior year's actual levy. The use of the carry forward levy adjustment needs to be approved by a majority vote of the political subdivision's governing body (except in the case of towns) if the amount of carry forward levy adjustment is less than or equal to 0.5% and by a super majority vote of the political subdivision's governing body (three-quarters vote if the governing body is comprised of five or more members, two-thirds vote if the governing body is comprised of fewer than five members) (except in the case of towns) if the amount of the carry forward levy adjustment is greater than 0.5% up to the maximum increase of 1.5%. For towns, the use of the carry forward levy adjustment needs to be approved by a

¹ The Schools tax rate reflects the composite rate of all local school districts and technical college district.

² Includes the state reforestation tax which is apportioned to each county on the basis of its full value. Counties, in turn, apportion the tax to the tax districts within their borders on the basis of full value. It also includes taxes levied for special purpose districts such as metropolitan sewerage districts, sanitary districts, and public inland lake protection districts. Tax increment values are not included. State property taxes were eliminated in the State's 2017 - 2019 budget act.

majority vote of the annual town meeting or special town meeting after the town board has adopted a resolution in favor of the adjustment by a majority vote if the amount of carry forward levy adjustment is less than or equal to 0.5% or by two-thirds vote or more if the amount of carry forward levy adjustment is greater than 0.5% up to the maximum of 1.5%.

Beginning with levies imposed in 2015, if a political subdivision does not make an adjustment in its levy as described in the above paragraph in the current year, the political subdivision may increase its levy by the aggregate amount of the differences between the political subdivision's valuation factor in the previous year and the actual percent increase in a political subdivision's levy attributable to the political subdivision's valuation factor in the previous year, for the five years before the current year, less any amount of such aggregate amount already claimed as an adjustment in any of the previous five years. The calculation of the aggregate amount available for such adjustment may not include any year before 2014, and the maximum adjustment allowed may not exceed 5%. The use of the adjustment described in this paragraph requires approval by a two-thirds vote of the political subdivision's governing body, and the adjustment may only be used if the political subdivision's level of outstanding general obligation debt in the current year is less than or equal to the political subdivision's level of outstanding general obligation debt in the previous year.

Special provisions are made with respect to property taxes levied to pay general obligation debt service. Those are described below. In addition, the statute provides for certain other exclusions from and adjustments to the tax levy limit. Among the items excluded from the limit are amounts levied for any revenue shortfall for debt service on a revenue bond issued under Section 66.0621. Among the adjustments permitted is an adjustment applicable when a tax increment district terminates, which allows an amount equal to the prior year's allowable levy multiplied by 50% of the political subdivision's percentage growth due to the district's termination.

With respect to general obligation debt service, the following provisions are made:

- (a) If a political subdivision's levy for the payment of general obligation debt service, including debt service on debt issued or reissued to fund or refund outstanding obligations of the political subdivision and interest on outstanding obligations of the political subdivision, on debt originally issued before July 1, 2005, is less in the current year than in the previous year, the political subdivision is required to reduce its levy limit in the current year by the amount of the difference between the previous year's levy and the current year's levy.
- (b) For obligations authorized before July 1, 2005, if the amount of debt service in the preceding year is less than the amount of debt service needed in the current year, the levy limit is increased by the difference between the two amounts. This adjustment is based on scheduled debt service rather than the amount actually levied for debt service (after taking into account offsetting revenues such as sales tax revenues, special assessments, utility revenues, tax increment revenues or surplus funds). Therefore, the levy limit could negatively impact political subdivisions that experience a reduction in offsetting revenues.
- (c) The levy limits do not apply to property taxes levied to pay debt service on general obligation debt authorized on or after July 1, 2005.

The Notes were authorized after July 1, 2005 and therefore the levy limits do not apply to taxes levied to pay debt service on the Notes.

THE ISSUER

VILLAGE GOVERNMENT

The Village was incorporated in 1920 and is governed by a seven-member Board of Trustees, of which the Village President is a voting member. All are elected to two-year terms. The appointed Finance Director/Treasurer and Interim Administrator/Clerk are responsible for administrative details and financial records.

EMPLOYEES; PENSIONS

The Village employs a staff of 20 full-time, 12 part-time, and 42 seasonal employees. All eligible employees in the Village are covered under the Wisconsin Retirement System ("WRS") established under Chapter 40 of the Wisconsin Statutes ("Chapter 40"). The WRS is a cost-sharing multiple-employer defined benefit pension plan. The Department of Employee Trust Funds ("ETF") administers the WRS. Required contributions to the WRS are determined by the ETF Board pursuant to an annual actuarial valuation in accordance with Chapter 40 and the ETF's funding policies. The ETF Board has stated that its funding policy is to (i) ensure funds are adequate to pay benefits; (ii) maintain stable and predictable contribution rates for employers and employees; and (iii) maintain inter-generational equity to ensure the cost of the benefits is paid for by the generation that receives the benefits.

Village employees are required generally to contribute half of the actuarially determined contributions, and the Village generally may not pay the employees' required contribution. During the fiscal year ended December 31, 2015 ("Fiscal Year 2015"), the fiscal year ended December 31, 2016 ("Fiscal Year 2016") and the fiscal year ended December 31, 2017 ("Fiscal Year 2017"), the Village's portion of contributions to WRS (not including any employee contributions) totaled \$93,745, \$74,147 and \$72,376 respectively.

The Village implemented Governmental Accounting Standards Board Statement No. 68 ("GASB 68") for Fiscal Year 2016.

GASB 68 requires calculation of a net pension liability for the pension plan. The net pension liability is calculated as the difference between the pension plan's total pension liability and the pension plan's fiduciary net position. The pension plan's total pension liability is the present value of the amounts needed to pay pension benefits earned by each participant in the pension plan based on the service provided as of the date of the actuarial valuation. In other words, it is a measure of the present value of benefits owed as of a particular date based on what has been earned only up to that date, without taking into account any benefits earned after that date. The pension plan's fiduciary net position is the market value of plan assets formally set aside in a trust and restricted to paying pension plan benefits. If the pension plan's total pension liability exceeds the pension plan's fiduciary net position, then a net pension liability results. If the pension plan's fiduciary net position exceeds the pension plan's total pension liability, then a net pension asset results.

As of December 31, 2017, the total pension liability of the WRS was calculated as \$101.4 billion and the fiduciary net position of the WRS was calculated as \$104.4 billion, resulting in a net pension asset of \$3 billion.

Under GASB 68, each participating employer in a cost-sharing pension plan must report the employer's proportionate share of the net pension liability or net pension asset of the pension plan. Accordingly, for Fiscal Year 2016, the Village reported a liability of \$62,612 for its proportionate share of the net pension liability of the WRS. The net pension liability was measured as of December 31, 2016 based on the Village's share of contributions to the pension plan relative to the contributions of all participating employers. The Village's proportion was 0.00759631% of the aggregate WRS net pension asset as of December 31, 2016.

The calculation of the total pension liability and fiduciary net position are subject to a number of actuarial assumptions, which may change in future actuarial valuations. Such changes may have a significant impact on the calculation of net pension liability of the WRS, which may also cause the ETF Board to change the contribution requirements for employers and employees. For more detailed information regarding the WRS and such actuarial assumptions, see "APPENDIX A - FINANCIAL STATEMENTS" attached hereto.

Recognized and Certified Bargaining Units

All eligible Village personnel are covered by the Municipal Employment Relations Act ("MERA") of the Wisconsin Statutes. Pursuant to that law, employees have rights to organize and collectively bargain with municipal employers. MERA was amended by 2011 Wisconsin Act 10 (the "Act") and by 2011 Wisconsin Act 32, which altered the collective bargaining rights of public employees in Wisconsin.

As a result of the 2011 amendments to MERA, the Village is prohibited from bargaining collectively with municipal employees, other than public safety and transit employees, with respect to any factor or condition of employment except total base wages. Even then, the Village is limited to increasing total base wages beyond any increase in the consumer price index since 180 days before the expiration of the previous collective bargaining agreement (unless Village were to seek approval for a higher increase through a referendum). Ultimately, the Village can unilaterally implement the wages for a collective bargaining unit.

Under the changes to MERA, impasse resolution procedures were removed from the law for municipal employees of the type employed by the Village, including binding interest arbitration. Strikes by any municipal employee or labor organization are expressly prohibited. As a practical matter, it is anticipated that strikes will be rare. Furthermore, if strikes do occur, they may be enjoined by the courts. Additionally, because the only legal subject of bargaining is the base wage rates, all bargaining over items such as just cause, benefits, and terms of conditions of employment are prohibited and cannot be included in a collective bargaining agreement. Impasse resolution for public safety employees and transit employees is subject to final and binding arbitration procedures, which do not include a right to strike. Interest arbitration is available for transit employees if certain conditions are met.

The following bargaining units represent employees of the Village:

Bargaining Unit	Expiration Date of Current Contract
WPPA	December 31, 2019

OTHER POST EMPLOYMENT BENEFITS

The Village has obligations for some post-employment benefits based on contractual agreements and State Statutes. Accounting for these obligations is dictated by Governmental Accounting Standards Board Statement No. 75 (GASB 45). The Village has undertaken a review of its OPEB liabilities and has established a reserved fund balance to begin reserving funds to cover future health insurance expenses for qualifying retired staff.

Source: The Village.

LITIGATION

There is no litigation threatened or pending questioning the organization or boundaries of the Village or the right of any of its officers to their respective offices or in any manner questioning their rights and power to execute and deliver the Notes or otherwise questioning the validity of the Notes.

MUNICIPAL BANKRUPTCY

Municipalities are prohibited from filing for bankruptcy under Chapter 11 (reorganization) or Chapter 7 (liquidation) of the U.S. Bankruptcy Code (11 U.S.C. §§ 101-1532) (the “Bankruptcy Code”). Instead, the Bankruptcy Code permits municipalities to file a petition under Chapter 9 of the Bankruptcy Code, but only if certain requirements are met. These requirements include that the municipality must be “specifically authorized” under State law to file for relief under Chapter 9. For these purposes, “State law” may include, without limitation, statutes of general applicability enacted by the State legislature, special legislation applicable to a particular municipality, and/or executive orders issued by an appropriate officer of the State’s executive branch.

As of the date hereof, Wisconsin law contains no express authority for municipalities to file for bankruptcy relief under Chapter 9 of the Bankruptcy Code.

Nevertheless, there can be no assurance (a) that State law will not change in the future, while the Notes are outstanding, in a way that would allow the Village to file for bankruptcy relief under Chapter 9 of the Bankruptcy Code; or (b) even absent such a change in State law, that an executive order or other executive action could not effectively authorize the Village to file for relief under Chapter 9. If, in the future, the Village were to file a bankruptcy case under Chapter 9, the relevant bankruptcy court would need to consider whether the Village could properly do so, which would involve questions regarding State law authority as well as other questions such as whether the Village is a municipality for bankruptcy purposes. If the relevant bankruptcy court concluded that the Village could properly file a bankruptcy case, and that determination was not reversed, vacated, or otherwise substantially altered on appeal, then the rights of holders of the Notes could be modified in bankruptcy proceedings. Such modifications could be adverse to holders of the Notes, and there could ultimately be no assurance that holders of the Notes would be paid in full or in part on the Notes. Further, under such circumstances, there could be no assurance that the Notes would not be treated as general, unsecured debt by a bankruptcy court, meaning that claims of holders of the Notes could be viewed as having no priority (a) over claims of other creditors of the Village; (b) to any particular assets of the Village, or (c) to revenues otherwise designated for payment to holders of the Notes.

Moreover, if the Village were determined not to be a “municipality” for the purposes of the Bankruptcy Code, no representations can be made regarding whether it would still be eligible for voluntary or involuntary relief under Chapters of the Bankruptcy Code other than Chapter 9 or under similar federal or state law or equitable proceeding regarding insolvency or providing for protection from creditors. In any such case, there can be no assurance that the consequences described above for the holders of the Notes would not occur.

FUNDS ON HAND (as of December 31, 2018)

Fund	Total Cash and Investments
General	\$ 139,651
Parkland	229,564
Water	344,358
Sewer	295,169
Debt Service	117,430
Library	202,276
Tax Agency	4,311,938
Total Funds on Hand	<u>\$ 5,640,386</u>

ENTERPRISE FUNDS

Revenues available for debt service on the Village's enterprise funds have been as follows as of December 31 each year:

	2015	2016	2017	2018 Unaudited
Water				
Total Operating Revenues	\$ 394,259	\$ 466,274	\$ 462,598	\$ 459,600
Less: Operating Expenses	<u>(372,819)</u>	<u>(455,435)</u>	<u>(433,160)</u>	<u>(442,095)</u>
Operating Income	\$ 21,440	\$ 10,839	\$ 29,438	\$ 17,505
Plus: Depreciation	95,651	109,667	115,839	110,000
Interest Income	<u>412</u>	<u>553</u>	<u>322</u>	<u>1,326</u>
Revenues Available for Debt Service	<u><u>\$ 117,503</u></u>	<u><u>\$ 121,059</u></u>	<u><u>\$ 145,599</u></u>	<u><u>\$ 128,831</u></u>
Sewer				
Total Operating Revenues	\$ 1,191,799	\$ 1,330,430	\$ 1,360,604	\$ 1,432,469
Less: Operating Expenses	<u>(1,015,347)</u>	<u>(1,010,938)</u>	<u>(1,046,392)</u>	<u>(1,136,859)</u>
Operating Income	\$ 176,452	\$ 319,492	\$ 314,212	\$ 295,610
Plus: Depreciation	382,709	397,009	413,005	392,250
Interest Income	<u>3,586</u>	<u>3,784</u>	<u>2,070</u>	<u>2,009</u>
Revenues Available for Debt Service	<u><u>\$ 562,747</u></u>	<u><u>\$ 720,285</u></u>	<u><u>\$ 729,287</u></u>	<u><u>\$ 689,869</u></u>

SUMMARY GENERAL FUND INFORMATION

Following are summaries of the revenues and expenditures and fund balances for the Village's General Fund. These summaries are not purported to be the complete audited financial statements of the Village, and potential purchasers should read the included financial statements in their entirety for more complete information concerning the Village. Copies of the complete audited financial statements are available upon request. See Appendix A for the Village's 2017 audited financial statements.

COMBINED STATEMENT	FISCAL YEAR ENDING DECEMBER 31				
	2015 Audited	2016 Audited	2017 Audited	2018 Unaudited ¹	2019 Adopted Budget ²
Revenues					
Taxes and special assessments	\$ 1,148,098	\$ 1,029,469	\$ 1,035,505	\$ 1,232,485	\$ 1,419,850
Intergovernmental	308,518	375,291	408,785	395,029	407,750
Licenses and permits	102,128	108,212	120,202	124,192	91,250
Fines, forfeits and penalties	22,985	16,872	21,655	20,639	25,250
Public charges for services	24,660	71,574	77,856	72,354	77,750
Interest	2,708	9,058	12,274	1,359	15,000
Miscellaneous general revenues	16,250	10,387	49,974	79,904	23,750
Total Revenues	<u>\$ 1,625,347</u>	<u>\$ 1,620,863</u>	<u>\$ 1,726,251</u>	<u>\$ 1,925,962</u>	<u>\$ 2,060,600</u>
Expenditures					
Current:					
General government	\$ 408,040	\$ 381,359	\$ 356,636	\$ 322,711	\$ 368,850
Public safety	608,710	657,229	739,308	754,716	820,250
Public works	626,778	665,763	706,905	751,441	821,500
Health and social services	0	0	0	0	0
Culture and recreation	0	0	0	0	0
Conservation and development	30,101	67,386	72,615	60,695	50,000
Total Expenditures	<u>\$ 1,673,629</u>	<u>\$ 1,771,737</u>	<u>\$ 1,875,464</u>	<u>\$ 1,889,563</u>	<u>\$ 2,060,600</u>
Excess of revenues over (under) expenditures	\$ (48,282)	\$ (150,874)	\$ (149,213)	\$ 36,399	\$ 0
Other Financing Sources (Uses)					
Proceeds from capital lease	0	0	0	0	
Proceeds of long-term debt	0	0	0	0	
Operating transfers in	161,158	128,928	96,841	0	
Operating transfers out	(104,666)	0	0	0	
Total Other Financing Sources (Uses)	\$ 56,492	\$ 128,928	\$ 96,841	\$ 0	
Excess of revenues and other financing sources over (under) expenditures and other financing uses	\$ 8,210	\$ (21,946)	\$ (52,372)	\$ 36,399	
General Fund Balance January 1	297,920	306,130	284,184	231,812	
Prior Period Adjustment	0	0	0	0	
Residual Equity Transfer in (out)	0	0	0	0	
General Fund Balance December 31	<u>\$ 306,130</u>	<u>\$ 284,184</u>	<u>\$ 231,812</u>	<u>\$ 268,211</u>	
DETAILS OF DECEMBER 31 FUND BALANCE					
Nonspendable	45,349	18,483	23,481		
Restricted	0	0	0		
Committed	0	0	0		
Assigned	0	0	0		
Unassigned	260,781	265,701	208,331		
Total	<u>\$ 306,130</u>	<u>\$ 284,184</u>	<u>\$ 231,812</u>		

¹ Unaudited data is as of December 31, 2018.

² The 2019 budget was adopted on November 26, 2018.

GENERAL INFORMATION

LOCATION

The Village of Cross Plains, with a 2010 U.S. Census population of 3,538 and a current estimated population of 3,974 comprises an area of 1,006 acres and is located approximately 10 miles west of the City of Madison on US State Highway 14.

LARGER EMPLOYERS¹

Larger employers in the Village include the following:

Firm	Type of Business/Product	Estimated No. of Employees
Middleton-Cross Plains Area Schools	Elementary and secondary education	1,106 ²
Plastic Ingenuity, Inc.	Manufacturer of Thermoformed Plastic Packaging	350
State Bank of Cross Plains	Commercial Bank	75
Village of Cross Plains	Municipal government and services	68
Terry's Piggly Wiggly	Grocery Store	60
Kwik Trip	Convenience Store	36
Culver's	Restaurant	30
St. Francis Xavier Catholic	Catholic schools	30
Walgreens	Retail Drugstore	21
UW Health	Healthcare	13

Source: *ReferenceUSA, telephone survey by the Village (February 2019), Wisconsin Manufacturers Register, and the Wisconsin Department of Workforce Development.*

¹ This does not purport to be a comprehensive list and is based on available data obtained through a survey of individual employers, as well as the sources identified above. Some employers do not respond to inquiries for employment data.

² Includes all district employees.

BUILDING PERMITS

	2015	2016	2017	2018	2019 ¹
<u>New Single Family Homes</u>					
No. of building permits	4	5	26	17	1
Valuation	\$1,168,364	\$1,519,435	\$8,363,268	\$5,749,849	\$354,973
<u>New Multiple Family Buildings</u>					
No. of building permits	1	3	0	0	0
Valuation	\$5,800,000	\$6,832,000	\$0	\$0	\$0
<u>New Commercial/Industrial</u>					
No. of building permits	0	0	0	0	0
Valuation	\$0	\$0	\$0	\$0	\$0
<u>All Building Permits</u> <i>(including additions and remodelings)</i>					
No. of building permits	129	211	256	122	16
Valuation	\$8,540,405	\$11,006,157	\$12,309,272	\$9,313,982	\$1,195,285

Source: The Village.

¹ As of March 8, 2019.

U.S. CENSUS DATA

Population Trend: Village of Cross Plains

2000 U.S. Census	3,084
2010 U.S. Census	3,538
2018 Estimated Population	3,974
Percent of Change 2000 - 2010	+ 14.72%

Income and Age Statistics

	Village of Cross Plains	Dane County	State of Wisconsin	United States
2017 per capita income	\$34,740	\$37,193	\$30,557	\$31,177
2017 median household income	\$82,188	\$67,631	\$56,759	\$57,652
2017 median family income	\$91,150	\$91,169	\$72,542	\$70,850
2017 median gross rent	\$885	\$983	\$813	\$982
2017 median value owner occupied units	\$259,900	\$242,700	\$169,300	\$193,500
2017 median age	37.6 yrs.	34.8 yrs.	39.2 yrs.	37.8 yrs.

	State of Wisconsin	United States
Village % of 2017 per capita income	113.69%	111.43%
Village % of 2017 median family income	125.65%	128.65%

Housing Statistics

	<u>Village of Cross Plains</u>		
	2000	2017	Percent of Change
All Housing Units	1,228	1,548	26.06%

Source: 2000 and 2010 Census of Population and Housing, and 2017 American Community Survey (Based on a five-year estimate), U.S. Census Bureau (www.factfinder2.census.gov).

EMPLOYMENT/UNEMPLOYMENT DATA

Rates are not compiled for individual communities with populations under 25,000.

Year	<u>Average Employment</u>		<u>Average Unemployment</u>	
	Dane County		Dane County	State of Wisconsin
2014	294,498		3.7%	5.4%
2015	301,087		3.2%	4.5%
2016	309,856		2.8%	4.0%
2017	314,607		2.4%	3.3%
2018, December	314,484		1.9%	2.6%

Source: Wisconsin Department of Workforce Development.

FINANCIAL STATEMENTS

Potential purchasers should read the included financial statements in their entirety for more complete information concerning the Village's financial position. Such financial statements have been audited by the Auditor, to the extent and for the periods indicated thereon. The Village has not requested the Auditor to perform any additional examination, assessments or evaluation with respect to such financial statements since the date thereof, nor has the Village requested that the Auditor consent to the use of such financial statements in this Official Statement. Although the inclusion of the financial statements in this Official Statement is not intended to demonstrate the fiscal condition of the Village since the date of the financial statements, in connection with the issuance of the Notes, the Village represents that there have been no material adverse change in the financial position or results of operations of the Village, nor has the Village incurred any material liabilities, which would make such financial statements misleading.

Copies of the complete audited financial statements for the past three years and the current budget are available upon request from Ehlers.



JOHNSON BLOCK

CPAs

VILLAGE OF CROSS PLAINS
FINANCIAL STATEMENTS WITH
INDEPENDENT AUDITOR'S REPORT
DECEMBER 31, 2017

VILLAGE OF CROSS PLAINS

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INDEPENDENT AUDITOR'S REPORT

To the Village Board
Village of Cross Plains
Cross Plains, Wisconsin

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information of the Village of Cross Plains, Wisconsin, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Village's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Village of Cross Plains, Wisconsin as of December 31, 2017, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As noted in Note 8 to the financials, beginning net position of the governmental activities was reduced by \$562,845. The decrease was a result of the Village recognizing a long-term developer incentive obligation that was not previously recognized on the Government Wide Financial Statements.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, and Wisconsin Retirement System schedules on pages iii through x and 35-37 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Village of Cross Plains' basic financial statements. The supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Johnson Block and Company, Inc.

Johnson Block & Company, Inc.
Certified Public Accountants
Madison, WI
May 7, 2018

VILLAGE OF CROSS PLAINS
Management's Discussion and Analysis
December 31, 2017

As management of the Village of Cross Plains, we offer readers of the Village's basic financial statements this narrative overview and analysis of the financial activities of the Village for the fiscal year ended December 31, 2017.

Financial Highlights

- The assets and deferred outflows of resources of the Village exceeded its liabilities and deferred inflows of resources as of December 31, 2017 by \$8,350,377 (net position).
- The Village's total net position increased by \$2,200,615. The following factors contributed to the overall increase:
 - The Utility net position increased by \$760,330.
 - The Governmental net position increased by \$1,420,285. The increase was primarily due to contributed capital revenue recognized by the Village from developer infrastructure contributions.
- The local property tax levy (including the TIF increment) for 2017 (2018 revenue) was \$3,183,395, an increase 13.62% from the \$2,801,747 levy for 2016 (2017 revenue). The 2017 tax levy limit was adjusted for debt service on general obligation debt authorized after July 1, 2005. The assessed value of the Village for the 2017 roll was \$347,042,900 an increase of 11.9% over 2016.

Overview of the Basic Financial Statements

This discussion and analysis is intended to serve as an introduction to the Village of Cross Plains' basic financial statements. The Village's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the basic financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements The *government-wide financial statements* are designed to provide readers with a broad overview of the Village of Cross Plains' finances, in a manner similar to a private-sector business.

The *statement of net position* presents information on all of the Village's assets, deferred outflows, liabilities and deferred inflows, with the residual between the those elements reported as *net position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Village of Cross Plains is improving or deteriorating.

The *statement of activities* presents information showing how the Village's position changed during the most recent year. All changes in position are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

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Both of the government-wide financial statements distinguish functions of the Village of Cross Plains that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the Village include: general government; public safety; health and social services; education and recreation; and conservation and development. The business-type activities of the Village include the water and sewer utilities.

The government-wide financial statements include only the Village of Cross Plains itself (known as the *primary government*). No component units were identified that should be included in the reporting entity. The statements do not include the legally separate fire and EMS districts.

The government-wide financial statements can be found on pages 1 and 2 of this report.

Fund financial statements A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Village of Cross Plains, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the Village can be divided into three categories: governmental funds, proprietary funds and fiduciary funds.

Governmental funds *Governmental funds* are used to account for essentially the same functions reported as *governmental activities* in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on *near-term inflows and outflows of spendable resources*, as well as on balances of *spendable resources* available at the end of the fiscal year. Such information may be useful in evaluating the Village's near-term financing requirements.

It is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Village's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures and changes in fund balances for the general fund, debt service fund and capital projects fund, all of which are considered to be major funds. The non-major governmental funds are reported together.

The Village adopts an annual appropriated budget for all of its governmental funds. Supplementary budgetary comparison statements have been provided for the general fund to demonstrate compliance with the budget.

The basic governmental fund financial statements can be found on pages 3 to 6 of this report.

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Proprietary funds There are two different types of proprietary funds. *Enterprise funds* are used to report the same functions presented as *business-type activities* in the government-wide financial statements. The Village uses enterprise funds to account for its utilities. Internal service funds are an accounting device used to accumulate and allocate costs internally among various functions. The Village of Cross Plains does not have any internal service funds.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the water and sewer utilities, each of which are considered to be major funds of the Village.

The basic proprietary fund financial statements can be found on pages 7 to 9 of this report.

Notes to the basic financial statements The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the basic financial statements can be found on pages 11 to 33 of this report.

Government-wide Financial Analysis

Net Position Net position may serve over time as a useful indicator of a government's financial position. The Village's net position was \$8,550,377 at the close of 2017.

	Village of Cross Plains Net Position					
	Governmental Activities		Business-Type Activities		Total	
	2017	2016	2017	2016	2017	2016
Current and other assets	\$ 4,255,239	\$ 6,586,854	\$ 2,986,997	\$ 2,443,183	\$ 7,241,636	\$ 9,030,037
Capital assets	11,630,489	9,982,629	12,241,378	12,213,712	23,872,667	22,196,341
Total Assets	\$ 15,885,728	\$ 16,569,483	\$ 15,228,375	\$ 14,656,895	\$ 31,114,303	\$ 31,226,378
Deferred charge on refunding	\$ 79,359	\$ 79,356	\$ -	\$ -	\$ 79,359	\$ 79,356
Deferred pension outflows	433,377	603,906	68,942	95,420	502,319	699,326
Other deferred debts	-	-	8,160	12,966	8,160	12,966
Total Deferred Outflows of Resources	\$ 503,916	\$ 683,262	\$ 77,102	\$ 108,386	\$ 581,018	\$ 791,648
Long-term liabilities outstanding	\$ 12,164,040	\$ 14,295,193	\$ 6,847,023	\$ 7,096,706	\$ 19,011,063	\$ 21,391,899
Other liabilities	423,212	358,960	220,913	183,445	644,125	542,405
Total Liabilities	\$ 12,587,252	\$ 14,654,153	\$ 7,067,936	\$ 7,280,151	\$ 19,655,188	\$ 21,934,304
Deferred tax levy	\$ 3,183,395	\$ 2,801,747	\$ -	\$ -	\$ 3,183,395	\$ 2,801,747
Deferred special assessments	102,292	102,292	-	-	102,292	102,292
Deferred pension inflows	174,376	227,957	26,085	34,404	200,461	262,361
Other deferred inflows	3,008	4,715	-	-	3,008	4,715
Total Deferred Inflows of Resources	\$ 3,463,071	\$ 3,136,711	\$ 26,085	\$ 34,404	\$ 3,489,156	\$ 3,171,115
Net Position:						
Net investment in capital assets	\$ 4,757,918	\$ 3,184,629	\$ 5,427,517	\$ 5,160,370	\$ 10,185,435	\$ 8,344,999
Restricted	564,304	681,787	1,462,043	1,315,398	2,026,347	1,997,185
Unrestricted (deficit)	(4,982,901)	(4,404,535)	1,321,496	(974,958)	(3,661,461)	(3,429,577)
Total Net Position	\$ 339,321	\$ (538,119)	\$ 2,211,056	\$ 7,450,726	\$ 8,550,377	\$ 6,912,607

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The largest portion of the Village's net position (\$10,185,435) reflects its investment in capital assets (e.g. land, buildings, machinery and equipment, infrastructure, etc.); less any related debt used to acquire those assets that are still outstanding. The Village uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the Village's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of the Village's net position (\$2,026,347) represents resources that are subject to external restrictions on how they may be used. The remaining *unrestricted deficit net position* is (\$3,118,545). This deficit is a result of economic development incentives associated with the Village's TID #3.

At the end of the current fiscal year, the Village of Cross Plains is able to report positive balances for the business-type activities. The governmental-type activities had an unrestricted deficit of (\$4,982,901).

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Village of Cross Plains Change in Net Position						
	Governmental Activities		Business-Type Activities		Total	
	2017	2016	2017	2016	2017	2016
Revenues						
Program Revenues:						
Charges for services and fees, fines and costs	\$ 370,630	\$ 373,650	\$ 1,919,115	\$ 1,829,068	\$ 2,289,745	\$ 2,202,718
Operating grants and contributions	455,667	460,070	-	-	455,667	460,070
Capital grants and contributions	1,196,554	-	362,276	-	1,558,830	-
General Revenues:						
Property taxes	2,801,747	2,705,572	-	-	2,801,747	2,705,572
Grants and contributions not restricted to specific programs	157,141	155,773	-	-	157,141	155,773
Unrestricted interest and investment	34,623	21,997	2,393	4,337	37,016	26,334
Miscellaneous	219,477	97,364	18,174	13,958	237,651	111,322
Total Revenues	\$ 5,235,839	\$ 5,814,426	\$ 2,301,958	\$ 1,847,363	\$ 7,537,797	\$ 5,661,789
Expenses						
General Government	393,443	473,658	-	-	393,443	473,658
Public Safety	870,906	837,856	-	-	870,906	837,856
Public Works	1,052,417	1,195,418	1,543,572	1,538,487	2,595,989	2,733,905
Health, Welfare and Sanitation	19,210	18,480	-	-	19,210	18,480
Culture and Recreation	1,057,419	1,086,999	-	-	1,057,419	1,086,999
Conservation and Development	132,850	1,190,821	-	-	132,850	1,190,821
Interest on Long-Term Debt	267,265	355,322	-	-	267,265	355,322
Total Expenses	\$ 3,793,610	\$ 5,158,554	\$ 1,543,572	\$ 1,538,487	\$ 5,337,182	\$ 6,097,041
Increase (Decrease) in net position before transfers	1,442,229	(1,344,128)	758,386	308,876	2,200,615	(1,035,252)
Transfers	(1,944)	(105)	1,944	105	-	-
Increase (Decrease) in Net Position	1,440,285	(1,344,233)	760,330	308,981	2,200,615	(1,035,252)
Net Position - January 1	(538,119)	806,114	7,450,726	7,141,745	6,912,607	7,947,859
Prior period adjustments	(562,845)	-	-	-	-	-
Net position - beginning, restated	(1,100,964)	806,114	7,450,726	7,141,745	6,912,607	7,947,859
Net Position - December 31	\$ 339,321	\$ (538,119)	\$ 8,211,056	\$ 7,450,726	\$ 9,113,222	\$ 6,912,607

Governmental Activities: Governmental activities increased the Village's net position by \$1,420,285, accounting for 65 percent of the total increase in net position of the Village. Key elements of this increase are as follows:

- The Village recognized \$1,167,132 in capital contribution revenue from developer infrastructure contributions

Business-type activities: Business-type activities increased the Village's net position by \$760,330, accounting for 35 percent of the change in the net position of the Village. Key elements of this increase are as follows:

- Sewer had operating income of \$314,212
- Water had operating income of \$29,438

Financial Analysis of the Village of Cross Plains' Funds

The Village uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements

Governmental funds The focus of the Village of Cross Plains' *governmental funds* is to provide information on near-term inflows, outflows, and balances of *spendable* resources. Such information is useful in assessing the Village's financing requirements. In particular, *unassigned fund balance* may serve as a useful measure of the Village's net resources available for spending at the end of the fiscal year.

As of December 31, 2017, the Village's governmental funds reported combined ending fund balances of \$600,633, a decrease of 82% from the prior year. This decrease was primarily due to refunding bonds issued in 2016. While the proceeds from these bonds were received during 2016, the existing debt was not refunded until January of 2017. Of the combined ending fund balance, (\$155,704) is an *unassigned deficit* and \$168,562 is *committed* for specific purposes. The remainder of fund balance is *non-spendable* or *restricted* to indicate that it is not available for new spending because it has already been committed for the following: 1) for prepayments that benefit periods beyond the end of the current year (\$13,641), 2) for non-current receivables (\$9,321), 3) for inventories (\$519), 4) for library projects (\$175,595), 5) for debt service (\$124,728), and 6) for capital projects (\$263,971).

The general fund is the chief operating fund of the Village. At the end of the current year, unassigned fund balance was at \$208,331.

VILLAGE OF CROSS PLAINS
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During the current year, the Village's general fund balance decreased by \$52,372.

Proprietary funds The Village of Cross Plains' proprietary fund financial statements provide the same type of information found in the Village's government-wide financial statements, but in more detail.

The Water Utility's operating income in 2017 was \$29,438, as compared to operating income of \$10,839 in 2016. In 2017, revenues decreased 0.79% and expenses decreased 4.89% from the prior year.

The Sewer Utility's operating income was \$314,212 in 2017 and \$319,492 in 2016. The decrease was due to a 2.27% increase in revenues and a 3.51% increase in expenses.

General Fund Budgetary Highlights

- Actual expenditures were over budget amounts by \$104,064, or 5.99% of the budgeted expenditures. Actual revenues were over budget by \$104,851.

Capital Asset and Debt Administration

Capital assets The Village of Cross Plains' investment in capital assets for its governmental and business-type activities as of December 31, 2017 amounts to \$23,872,067 (net of accumulated depreciation). This investment in capital assets includes land, buildings, improvements, machinery and equipment, and public domain infrastructure (roads and storm sewers). The net increase in the Village's investment in capital assets for the current year was \$4,757,918. This is due to additions to capital assets exceeding depreciation expense.

Additional information on the Village of Cross Plains' capital assets can be found in Note 3 on pages 20 and 21 of this report.

Long-term debt At the end of the current fiscal year, the Village had total debt outstanding of \$17,972,888. General obligation debt which was backed by the full faith of the Village totaled \$11,770,000. The remainder of \$6,202,888 is secured by revenues of the Water Utility and Sewer Utility.

During the fiscal year, the net decrease in the Village's debt was \$2,840,654.

Additional information on Village of Cross Plains' long-term debt can be found in Note 4 on pages 21 to 25 of this report.

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VILLAGE OF CROSS PLAINS
Management's Discussion and Analysis
December 31, 2017

Economic Factors and Next Year's Budgets and Rates

- The 2017 tax levy (to be collected in 2018) was subject to tax levy limits imposed by the State of Wisconsin. The State has extended these limits for the 2017 property tax levies.

Contacting the Village's Financial Management

This financial report is designed to provide a general overview of the Village of Cross Plains' finances. Questions, concerning any of the information provided in this report or requests for additional information should be addressed to the Village of Cross Plains Administrator, 2417 Brewery Road, Cross Plains, WI 53528.

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**Village of Cross Plains
Cross Plains, Wisconsin**

**Statement of Net Position
December 31, 2017**

	<u>Governmental</u> <u>Activities</u>	<u>Business-type</u> <u>Activities</u>	<u>Total</u>
ASSETS			
Cash and cash equivalents	\$ 1,218,734	\$ 537,004	\$ 1,755,738
Receivables	3,386,380	609,360	3,995,740
Internal Balances	(364,035)	364,035	-
Inventories	519	6,373	6,892
Other assets	13,641	7,582	21,223
Restricted assets:			
Cash and cash equivalents	-	1,462,043	1,462,043
Capital assets:			
Land, improvements and construction in progress	2,267,337	169,615	2,436,952
Capital assets, net of depreciation	<u>9,363,152</u>	<u>12,071,963</u>	<u>21,435,115</u>
Net capital assets	<u>11,630,489</u>	<u>12,241,578</u>	<u>23,872,067</u>
 Total assets	 <u>15,885,728</u>	 <u>15,227,975</u>	 <u>31,113,703</u>
DEFERRED OUTFLOWS OF RESOURCES			
Deferred charge on refunding	70,539	-	70,539
Deferred pension outflows	433,377	68,942	502,319
Other deferred debits	-	<u>8,160</u>	<u>8,160</u>
 Total deferred outflows of resources	 <u>503,916</u>	 <u>77,102</u>	 <u>581,018</u>
 Total Assets and Deferred Outflows of Resources	 <u>\$ 16,389,644</u>	 <u>\$ 15,305,077</u>	 <u>\$ 31,694,721</u>
LIABILITIES			
Accounts payable and accrued expenses	\$ 365,257	\$ 220,913	\$ 586,170
Long-term liabilities:			
Due within one year			
Bonds, notes payable and contracts	1,296,035	582,614	1,878,649
Accrued interest	51,821	28,306	80,127
Due in more than one year			
Bonds, notes payable and contracts	10,489,396	6,147,703	16,637,099
Compensated absences	326,788	-	326,788
Net pension liability	57,955	4,657	62,612
Deferred credits	-	<u>83,743</u>	<u>83,743</u>
Total liabilities	<u>12,587,252</u>	<u>7,067,936</u>	<u>19,655,188</u>
 Total liabilities	 <u>12,587,252</u>	 <u>7,067,936</u>	 <u>19,655,188</u>
DEFERRED INFLOWS OF RESOURCES			
Deferred tax levy	3,183,395	-	3,183,395
Deferred special assessments	102,292	-	102,292
Deferred pension inflows	174,376	26,085	200,461
Other deferred inflows	3,008	-	3,008
 Total deferred inflows of resources	 <u>3,463,071</u>	 <u>26,085</u>	 <u>3,489,156</u>
NET POSITION			
Net investment in capital assets	4,757,918	5,427,517	10,185,435
Restricted for:			
Library	175,605	-	175,605
Capital Projects	263,971	-	263,971
Debt service	124,728	353,761	478,489
Plant replacement fund	-	1,108,282	1,108,282
Unrestricted (deficit)	<u>(4,982,901)</u>	<u>1,321,496</u>	<u>(3,661,405)</u>
Total net position	<u>339,321</u>	<u>8,211,056</u>	<u>8,550,377</u>
 Total Liabilities, Deferred Inflows of Resources, and Net Position	 <u>\$ 16,389,644</u>	 <u>\$ 15,305,077</u>	 <u>\$ 31,694,721</u>

The accompanying notes to financial statements are an integral part of this statement.

Village of Cross Plains
Cross Plains, Wisconsin

Statement of Activities

For the Year Ended December 31, 2017

Functions/Programs	Program Revenue			Net (Expense) Revenue and Changes in Net Position			
	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Governmental Activities	Business-type Activities	Total
Governmental Activities:							
General Government	\$ 393,443	\$ 121,003	\$ -	\$ -	\$ (272,440)	\$ -	\$ (272,440)
Public Safety	870,906	31,313	16,645	-	(822,948)	-	(822,948)
Public Works	1,052,417	6,341	235,806	1,181,554	371,284	-	371,284
Health, Welfare and Sanitation	19,210	-	-	-	(19,210)	-	(19,210)
Culture and Recreation	1,057,419	201,313	196,563	15,000	(644,543)	-	(644,543)
Conservation and Development	132,850	10,660	6,653	-	(115,537)	-	(115,537)
Interest on Long-term Debt	267,365	-	-	-	(267,365)	-	(267,365)
Total governmental activities	3,793,610	370,630	455,667	1,196,554	(1,770,759)	-	(1,770,759)
Business-type Activities:							
Water	372,116	462,597	-	216,199	-	\$ 306,680	306,680
Sewer	1,171,456	1,456,518	-	146,077	-	431,139	431,139
Total business-type activities	1,543,572	1,919,115	-	362,276	-	737,819	737,819
Total	\$ 5,337,182	\$ 2,289,745	\$ 455,667	\$ 1,558,830	(1,770,759)	\$ 737,819	(1,032,940)
General revenues:							
Taxes:							
Property taxes, levied for general purposes					1,892,747	-	1,892,747
Property taxes, levied for debt service					909,000	-	909,000
Grants and contributions not restricted to specific programs					157,141	-	157,141
Unrestricted investment earnings					34,623	2,393	37,016
Miscellaneous					219,477	18,174	237,651
Transfers					(1,944)	1,944	-
Total general revenues and transfers					3,211,044	22,511	3,233,555
Change in net position					1,440,285	760,330	2,200,615
Net Position - Beginning					(538,119)	7,450,726	6,912,607
Prior period adjustments					(562,845)	-	(562,845)
Net position - beginning, restated					(1,100,964)	7,450,726	6,349,762
Net Position - Ending					\$ 339,321	\$ 8,211,056	\$ 9,113,222

The accompanying notes to financial statements are an integral part of this statement.

**Village of Cross Plains
Cross Plains, Wisconsin
Balance Sheet
Governmental Funds
December 31, 2017**

	<u>General Fund</u>	<u>Debt Service Fund</u>	<u>Capital Projects Fund</u>	<u>TID #3 Fund</u>	<u>Parks Fund</u>	<u>Non-Major Governmental Funds</u>	<u>Total Governmental Funds</u>
ASSETS							
Cash and Cash Equivalents	\$ 320,472	\$ 124,728	\$ 406,312	\$ -	\$ 166,274	\$ 200,945	\$ 1,218,731
Receivables:							
Taxes	1,139,425	1,014,000	-	508,345	248,450	273,175	3,183,395
Special Assessments	102,947	-	-	-	-	-	102,947
Accounts	17,794	-	82,245	-	-	-	100,039
Inventories	519	-	-	-	-	-	519
Prepaid Expenses	13,641	-	-	-	-	-	13,641
Total Assets	<u>\$ 1,594,798</u>	<u>\$ 1,138,728</u>	<u>\$ 488,557</u>	<u>\$ 508,345</u>	<u>\$ 414,724</u>	<u>\$ 474,120</u>	<u>\$ 4,619,272</u>

LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES

Liabilities:							
Accounts Payable	\$ 92,045	\$ -	\$ 224,586	\$ -	\$ 9,077	\$ 10,977	\$ 336,685
Accrued Liabilities	560	-	-	-	-	-	560
Other Payables	28,009	-	-	-	-	-	28,009
Advances Payable	-	-	-	364,035	-	-	364,035
Total Liabilities	<u>120,614</u>	<u>-</u>	<u>224,586</u>	<u>364,035</u>	<u>9,077</u>	<u>10,977</u>	<u>729,289</u>
Deferred Inflows of Resources:							
Subsequent Year Tax Levy	1,139,425	1,014,000	-	508,345	248,450	273,175	3,183,395
Deferred Special Assessments	102,947	-	-	-	-	-	102,947
Other Deferred Inflows	-	-	-	-	3,008	-	3,008
Total Deferred Inflows of Resources	<u>1,242,372</u>	<u>1,014,000</u>	<u>-</u>	<u>508,345</u>	<u>251,458</u>	<u>273,175</u>	<u>3,289,350</u>
Fund Balances:							
Nonspendable	23,481	-	-	-	-	-	23,481
Restricted	-	124,728	263,971	-	-	175,595	564,294
Committed	-	-	-	-	154,189	14,373	168,562
Unassigned (Deficit)	208,331	-	-	(364,035)	-	-	(155,704)
Total Fund Balances	<u>231,812</u>	<u>124,728</u>	<u>263,971</u>	<u>(364,035)</u>	<u>154,189</u>	<u>189,968</u>	<u>600,633</u>
Total Liabilities, Deferred Inflows of Resources and Fund Balances	<u>\$ 1,594,798</u>	<u>\$ 1,138,728</u>	<u>\$ 488,557</u>	<u>\$ 508,345</u>	<u>\$ 414,724</u>	<u>\$ 474,120</u>	<u>\$ 4,619,272</u>

The accompanying notes to financial statements are an integral part of this statement.

**Village of Cross Plains
Cross Plains, Wisconsin**

**Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position
December 31, 2017**

Total fund balance, governmental funds	\$	600,633
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Amounts reported for governmental activities in the Statement of Net Position are different because:

Capital assets used in governmental activities are not current financial resources and therefore are not reported in this fund financial statement, but are reported in the governmental activities of the Statement of Net Position.

Governmental capital assets	20,188,704	
Governmental accumulated depreciation	<u>(8,558,214)</u>	11,630,490

Some receivables (such as Special Assessments) are not available to pay current period expenditures and therefore are not reported in the fund financial statement, but are reported in the governmental activities of the Statement of Net Position.

Special Assessments	<u>655</u>	655
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Pension deferred outflows of resources and deferred inflows of resources are actuarially determined by the defined benefit pension plan. These items are reflected in the Statement of Net Position and are being amortized with pension expense in the Statement of Activities. The deferred outflows of resources and deferred inflows of resources are not financial resources or uses and therefore are not reported in the fund statements.

Deferred outflows of resources	433,377	
Deferred inflows of resources	<u>(174,376)</u>	259,001

Some liabilities, (such as Notes Payable, Long-term Compensated Absences, and Bonds Payable), are not due and payable in the current period and are not included in the fund financial statement, but are included in the governmental activities of the Statement of Net Position.

General obligation debt	(11,785,431)	
Unamortized loss on advanced refunding	70,539	
Accrued vacation and sick	(326,788)	
Net pension liability	(57,955)	
Accrued interest	<u>(51,821)</u>	(12,151,456)

Rounding		(2)
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Net Position of Governmental Activities in the Statement of Net Position	<u>\$</u>	<u>339,321</u>
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The accompanying notes to financial statements are an integral part of this statement.

Village of Cross Plains
Cross Plains, Wisconsin

Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds
For the Year Ended December 31, 2017

	General Fund	Debt Service Fund	Capital Projects Fund	TID #3 Fund	Parks Fund	Non-Major Governmental Funds	Total Governmental Funds
REVENUES							
Property Taxes	\$ 1,031,650	\$ 909,000	\$ -	\$ 353,897	\$ 249,000	\$ 258,200	\$ 2,801,747
Other Taxes	3,855	-	-	-	-	-	3,855
Intergovernmental	408,785	-	29,422	6,653	-	108,521	553,381
License and Permits	120,202	-	-	-	-	-	120,202
Fines, Forfeits and Penalties	21,655	-	-	-	-	3,525	25,180
Public Charges for Services	77,856	-	32,985	125	195,940	-	306,906
Intergovernmental Charges for Services	-	-	-	-	734	-	734
Investment Income (Loss)	12,274	-	-	-	-	16,448	28,722
Miscellaneous Income	49,974	-	121,565	-	25,717	16,694	213,950
Total Revenues	1,726,251	909,000	183,972	360,675	471,391	403,388	4,054,677
EXPENDITURES							
Current:							
General Government	356,636	-	-	-	-	-	356,636
Public Safety	739,308	-	-	-	-	-	739,308
Public Works	706,905	-	-	-	-	-	706,905
Culture, Recreation and Education	-	-	-	-	443,242	372,910	816,152
Conservation and Development	72,615	-	-	69,574	-	-	142,189
Capital Outlay	-	-	1,166,309	-	2,338	-	1,168,647
Debt Service:							
Principal Repayment	-	815,416	-	2,689,900	-	-	3,505,316
Interest and Fiscal Charges	-	147,153	29,316	157,555	-	-	334,024
Fiscal Charges	-	5,051	-	-	-	-	5,051
Total Expenditures	1,875,464	967,620	1,195,625	2,917,029	445,580	372,910	7,774,228
Excess (Deficiency) of Revenues Over Expenditures	(149,213)	(58,620)	(1,011,653)	(2,556,354)	25,811	30,478	(3,719,551)
OTHER FINANCING SOURCES (USES)							
Proceeds from Long-Term Debt	-	-	890,000	-	-	-	890,000
Issuance Premium on Long-Term Debt	-	-	3,481	-	-	-	3,481
Transfers In	96,841	10,000	-	37,226	-	-	144,067
Transfers Out	-	(37,226)	-	(98,785)	(10,000)	-	(146,011)
Total Other Financing Sources and Uses	96,841	(27,226)	893,481	(61,559)	(10,000)	-	891,537
Net Change in Fund Balances	(52,372)	(85,846)	(118,172)	(2,617,913)	15,811	30,478	(2,828,014)
Fund Balances (Deficit) - Beginning	284,184	210,574	382,143	2,253,878	138,378	159,490	3,428,647
Fund Balances - Ending	\$ 231,812	\$ 124,728	\$ 263,971	\$ (364,035)	\$ 154,189	\$ 189,968	\$ 600,633

The accompanying notes to financial statements are an integral part of this statement.

**Village of Cross Plains
Cross Plains, Wisconsin**

**Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to
the Statement of Activities
For the Year Ended December 31, 2017**

Net change in fund balances - total governmental funds: \$ (2,828,014)

Amounts reported for Governmental Activities in the Statement of Activities are different because:

Governmental funds report outlays for capital assets as expenditures because such outlays use current financial resources. In contrast, the Statement of Activities reports only a portion of the outlay as expense. The outlay is allocated over the assets' estimated useful lives as depreciation expense for the period.

This is the amount by which capital outlays, \$1,064,513, were less than depreciation, \$583,784, in the current period. 480,729

Capital contributions from developers increase net position in the statement of activities, but do not appear in the governmental funds because they are not financial resources. 1,167,132

Governmental funds report debt proceeds as current financial resources. In contrast, the Statement of Activities treats such issuance of debt as a liability. Governmental funds report repayment of debt principal as an expenditure. In contrast, the Statement of Activities treats such repayments as a reduction in long-term liabilities.

The amount of long-term debt principal payments in the current year 3,505,316
The amount of long-term debt acquired in the current year (890,000)
2,615,316

Some expenses reported in the Statement of Activities do not require the use of current financial resources and these are not reported as expenditures in governmental funds:

Accrued interest not reflected on Governmental funds 80,527
Compensated absences recorded when paid in Governmental funds (21,843)
Amortization of loss on refunding (8,817)

Pension expense reported in the governmental funds represents current year required contributions into the defined benefit pension plan. Pension expense in the Statement of Activities is actuarially determined by the defined benefit pension plan as the difference between the net pension asset from the prior year to the current year, with some adjustments. (64,741)

Rounding (4)

Change in net position of governmental activities \$ 1,420,285

The accompanying notes to financial statements are an integral part of this statement.

Village of Cross Plains
Cross Plains, Wisconsin

Statement of Net Position
Proprietary Funds
December 31, 2017

	Enterprise Funds		
	Water	Sewer	Total
ASSETS			
Current Assets:			
Cash and Cash Equivalents	\$ 278,731	\$ 258,273	\$ 537,004
Receivables			
Accounts	147,942	461,418	609,360
Advances Receivable	-	364,035	364,035
Inventories	5,686	688	6,374
Prepaid Expenses	3,250	4,332	7,582
Total Current Assets	<u>435,609</u>	<u>1,088,746</u>	<u>1,524,355</u>
Restricted Assets:			
Restricted Cash and Cash Equivalents	41,999	1,420,044	1,462,043
Total Restricted Assets	<u>41,999</u>	<u>1,420,044</u>	<u>1,462,043</u>
Capital Assets:			
Construction Work in Progress	55,719	83,579	139,298
Capital Assets	5,333,550	13,199,807	18,533,357
Less Accumulated Depreciation	(1,593,454)	(4,837,624)	(6,431,078)
Net Capital Assets	<u>3,795,815</u>	<u>8,445,762</u>	<u>12,241,577</u>
Total Assets	<u>4,273,423</u>	<u>10,954,552</u>	<u>15,227,975</u>
DEFERRED OUTFLOWS OF RESOURCES			
Deferred Pension Outflows	28,109	49,130	77,239
Other Deferred Debits	-	8,160	8,160
Total Deferred Outflows of Resources	<u>28,109</u>	<u>57,290</u>	<u>85,399</u>
Total Assets and Deferred Outflows of Resources	<u>\$ 4,301,532</u>	<u>\$ 11,011,842</u>	<u>\$ 15,313,374</u>
LIABILITIES			
Current Liabilities:			
Accounts Payable	\$ 89,213	\$ 131,701	\$ 220,914
Accrued Liabilities	5,901	22,405	28,306
Current Portion of Long-Term Debt:			
Bonds and Loans Payable	90,703	491,911	582,614
Total Current Liabilities	<u>185,817</u>	<u>646,017</u>	<u>831,834</u>
Non-Current Liabilities:			
Long-Term Debt			
Bonds and Loans Payable	1,450,048	4,697,655	6,147,703
Other Liabilities			
Net Pension Liability	1,878	2,778	4,656
Deferred Credits	83,743	-	83,743
Total Other Liabilities	<u>85,621</u>	<u>2,778</u>	<u>88,399</u>
Total Non-Current Liabilities	<u>1,535,669</u>	<u>4,700,433</u>	<u>6,236,102</u>
Total Liabilities	<u>1,721,486</u>	<u>5,346,450</u>	<u>7,067,936</u>
DEFERRED INFLOWS OF RESOURCES			
Deferred Pension Inflows	13,221	21,161	34,382
Total Deferred Inflows of Resources	<u>13,221</u>	<u>21,161</u>	<u>34,382</u>
NET POSITION			
Net Investment in Capital Assets	2,171,321	3,256,196	5,427,517
Restricted	41,999	1,420,044	1,462,043
Unrestricted	353,505	967,991	1,321,496
Total Net Position	<u>2,566,825</u>	<u>5,644,231</u>	<u>8,211,056</u>
Total Liabilities, Deferred Inflows of Resources, and Net Position	<u>\$ 4,301,532</u>	<u>\$ 11,011,842</u>	<u>\$ 15,313,374</u>

The accompanying notes to financial statements are an integral part of this statement

**Village of Cross Plains
Cross Plains, Wisconsin**

**Statement of Revenues, Expenses and Changes in Net Position
Proprietary Funds
For the Year Ended December 31, 2017**

	Enterprise Funds		
	<u>Water</u>	<u>Sewer</u>	<u>Total</u>
OPERATING REVENUES			
Charges for Services	\$ 455,489	\$ 1,349,691	\$ 1,805,180
Other Operating Revenues	7,109	10,913	18,022
Total Operating Revenues	462,598	1,360,604	1,823,202
OPERATING EXPENSES			
Operation and Maintenance	228,065	633,387	861,452
Depreciation and Amortization	115,839	413,005	528,844
Taxes	89,256	-	89,256
Total Operating Expenses	433,160	1,046,392	1,479,552
Operating Income (Loss)	29,438	314,212	343,650
NON-OPERATING REVENUES (EXPENSES)			
Interest and Investment Revenue	322	2,070	2,392
Miscellaneous Non-Operating Revenue	18,172	-	18,172
Hook Up Fees	-	95,914	95,914
Interest Expense	(27,250)	(123,074)	(150,324)
Total Non-Operating Revenues (Expenses)	(8,756)	(25,090)	(33,846)
Income (Loss) Before Capital Contributions and Transfers	20,682	289,122	309,804
Capital Contributions	216,199	146,077	362,276
Transfers In	33,500	54,750	88,250
Change in Net Position	270,381	489,949	760,330
Total Net Position - Beginning	2,296,444	5,154,282	7,450,726
Total Net Position - Ending	\$ 2,566,825	\$ 5,644,231	\$ 8,211,056

The accompanying notes to financial statements are an integral part of this statement

**Village of Cross Plains
Cross Plains, Wisconsin**

**Statement of Cash Flows
Proprietary Funds
For the Year Ended December 31, 2017**

	<u>Enterprise Funds</u>		
	<u>Water</u>	<u>Sewer</u>	<u>Total</u>
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers	\$ 453,961	\$ 1,366,878	\$ 1,820,839
Payments to suppliers	(74,892)	(471,907)	(546,799)
Payments to employees	(108,797)	(139,940)	(248,737)
Internal activity - payments from (to) other funds	-	(364,035)	(364,035)
Taxes paid	(89,256)	(7,482)	(96,738)
Net cash provided (used) by operating activities	<u>181,015</u>	<u>383,515</u>	<u>564,530</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES			
Proceeds from capital debt	171,516	158,880	330,396
Purchase or construction of capital assets	(130,131)	(59,496)	(189,627)
Proceeds from sale of capital assets	4,217	-	4,217
Transfers from (to) other funds	33,500	54,750	88,250
Hook up fees	-	95,914	95,914
Principal paid on capital debt	(86,532)	(469,189)	(555,721)
Interest paid on capital debt	(27,500)	(125,120)	(152,620)
Net cash provided (used) by capital and related financing activities	<u>(34,930)</u>	<u>(344,261)</u>	<u>(379,191)</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest and dividends	322	2,070	2,392
Net cash provided (used) by investing activities	<u>322</u>	<u>2,070</u>	<u>2,392</u>
Net increase (decrease) in cash and cash equivalents	146,407	41,324	187,731
Cash at beginning of year	174,323	1,636,993	1,811,316
Cash at end of year	<u>\$ 320,730</u>	<u>\$ 1,678,317</u>	<u>\$ 1,999,047</u>
Reconciliation of operating income (loss) to net cash provided (used) by operating activities			
Operating income (loss)	\$ 29,438	\$ 314,212	\$ 343,650
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities			
Joint Meter	12,765	(12,765)	-
Depreciation expense	115,839	408,199	524,038
Amortization expense	-	4,806	4,806
Pension expense	4,420	5,632	10,052
Changes in assets, deferred outflows, liabilities and deferred inflows:			
Receivables, net	(8,637)	17,187	8,550
Due from other funds	-	(364,035)	(364,035)
Accounts and other payables	27,190	10,279	37,469
Net cash provided (used) by operating activities	<u>\$ 181,015</u>	<u>\$ 383,515</u>	<u>\$ 564,530</u>
Reconciliation of cash and cash equivalents to statement of net position			
Cash and cash equivalents	\$ 278,731	\$ 258,273	\$ 537,004
Restricted cash and cash equivalents	41,999	1,420,044	1,462,043
	<u>\$ 320,730</u>	<u>\$ 1,678,317</u>	<u>\$ 1,999,047</u>

The accompanying notes to financial statements are an integral part of this statement.

**Village of Cross Plains
Statement of Net Position
Fiduciary Fund
December 31, 2017**

	<u>Tax Agency</u>
ASSETS	
Cash and Investments	\$ 3,491,379
Property Taxes Receivable	1,678,606
Total receivables	<u>5,169,985</u>
 Total Assets	 <u><u>\$ 5,169,985</u></u>
 LIABILITIES	
 Due to Other Governments	 <u>5,169,985</u>
 Total Liabilities	 <u><u>\$ 5,169,985</u></u>

The accompanying notes to financial statements are an integral part of this statement.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

I. Significant Accounting Policies

The accounting policies of the Village of Cross Plains, Wisconsin conform to accounting principles generally accepted in the United States of America as applicable to governmental units.

A. Reporting Entity

The reporting entity for the Village consists of (a) the primary government, (b) organizations for which the primary government is financially accountable, and (c) other organizations for which the nature and significance of their relationship with the primary government are such that their exclusion would cause the reporting entity's financial statements to be misleading or incomplete. Component units are legally separate organizations for which the elected officials of the primary government are financially accountable. The primary government is financially accountable if it appoints a voting majority of the organization's governing body and (1) it is able to impose its will on that organization or (2) there is a potential for the organization to provide specific financial benefits to or burdens on the primary government. The primary government may be financially accountable if an organization is fiscally dependent on the primary government. The Village has no component units which must be included in the reporting entity because of the significance of their operational or financial relationships with the Village.

See Note 6 regarding joint ventures.

B. Government-Wide and Fund Financial Statements

Government-Wide Financial Statements

The government-wide financial statements report information on all of the nonfiduciary activities of the Village. The effect of most interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The statement of activities demonstrates the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers for services provided by a given function or segment and 2) grants and contributions that are restricted to meeting the requirements of a particular function. Taxes and other items not included in program revenues are reported as general revenues.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

Fund Financial Statements

Fund financial statements of the reporting entity are organized into individual funds, each of which is considered to be a separate accounting entity. Each fund is accounted for by providing a separate set of self-balancing accounts, which constitute its assets, deferred outflows, liabilities, deferred inflows, net position/fund equity, revenues, and expenditures/expenses.

In addition, all funds in the fund financial statements are reported as business-type activities, governmental activities or fiduciary funds. The definitions for these types of activities are discussed in other portions of Note 1.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

I. Significant Accounting Policies (Continued)
B. Government-Wide and Fund Financial Statements (Continued)

Fund Financial Statements (Continued)

Funds are reported as major funds or non-major funds within the governmental and proprietary statements. An emphasis is placed on major funds within the governmental and proprietary categories. A fund is considered major if it is the primary operating fund of the Village or meets the following criteria:

- a. Total assets and deferred outflows, liabilities and deferred inflows, revenues, or expenditures/expenses of that individual governmental or enterprise fund are at least 10 percent of the corresponding total for all funds of that category or type and
- b. Total assets and deferred outflows, liabilities and deferred inflows, revenues, or expenditures/expenses of the individual governmental fund or enterprise fund are at least 5 percent of the corresponding total for all governmental and enterprise funds combined.
- c. In addition, any other governmental or proprietary fund that the Village believes is particularly important to financial statement users may be reported as a major fund.

The Village reports the following major governmental funds:

The General Fund is the general operating fund of the municipality. It is used to account for all financial resources except those required to be accounted for in another fund.

The Debt Service Fund is used to account for the accumulation of resources for, and the payment of, general long-term debt principal, interest, and related costs.

The Capital Projects Fund is used to account for financial resources to be used for the acquisition or construction of major capital facilities (other than those financed by Proprietary Funds).

Tax Increment District #3 Fund ("TID #3") is used to account for financial resources to be used for improvements in the Village's TIF district.

Parks Fund is used to account for the operations of the parks and recreation programs of the Village.

The Village reports the following major proprietary funds:

Enterprise Funds - The enterprise funds are the water utility and the sewer utility.

The nonmajor governmental funds of the Village are the Library Operations Fund and the Library Endowment Fund.

In addition, the Village reports the following fund type:

Agency Funds - used to account for assets held by the Village in a trustee capacity or as an agent for individuals, private organizations, and/or other governmental units. The Village reports its tax collection activity as an agency fund.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

1. Significant Accounting Policies (Continued)
C. Measurement Focus and Basis of Accounting

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recognized when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized in the year for which they are levied. Grants and similar items are recognized when all eligibility requirements have been met.

The governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recorded when both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. The Village considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Resources not available to finance expenditures and commitments of the current period are recorded as deferred inflows of resources or nonspendable fund equity. Expenditures are recorded when the related fund liability is incurred, except for debt service expenditures, claims, judgments, compensated absences, and pension expenditures, which are recorded as a fund liability when expected to be paid with expendable available financial resources.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures/expenses during the reporting period. Actual results could differ from those estimates.

D. Budgets

Annual budgets, as required by state statutes, are approved by the Village Board. Budgets were adopted for the general fund, debt service fund and capital projects fund. Appropriations lapse at year-end unless specifically carried over. Expenditures are controlled at the department level. See notes to required supplementary information for additional information.

E. Cash and Cash Equivalents

For purposes of the statement of cash flows, the Village considers all highly liquid, unrestricted investments with an initial maturity of three months or less to be cash equivalents.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

1. Significant Accounting Policies (Continued)
F. Taxes Receivable

Property taxes are recorded in the year levied as receivables and deferred inflows. They are recognized as revenues in the succeeding year when services financed by the levy are being provided. In addition to property taxes for the municipality, taxes are collected for and remitted to the state and county governments as well as the local and vocational school districts. Taxes for other state and local governmental units collected in the current year for the succeeding year are reported as payable to other governments. Taxes are levied in December on the assessed value as of the prior January 1.

Property tax calendar - 2017 tax roll

Lien date and levy date	December, 2017
Tax bills mailed	December, 2017
Payment in full, or	
First installment due	January 31, 2018
Second installment due	July 31, 2018
Personal property taxes in full	January 31, 2018
Tax sale - 2017 delinquent real estate taxes	October, 2020

G. Allowance for Uncollectible Accounts

Delinquent real estate taxes are paid in full by the county, which assumes the collection thereof. No provision for uncollectible accounts receivable has been made in the accompanying utility financial statements because the water and sewer utilities have the right by law to place delinquent bills on the tax roll.

H. Capital Assets

Additions to and replacements of capital assets are recorded at original cost, which includes material, labor, overhead, and interest incurred during construction. Contributed capital assets are recorded at fair market value at the time received. The cost of property replaced, retired, or otherwise disposed of, is deducted from plant accounts and accumulated depreciation.

The cost of streets and curb and gutter acquired prior to 2001 was estimated. The cost of storm water drainage systems and sidewalks acquired prior to 2001 has not been capitalized.

Capital assets acquired for governmental purposes are recorded as expenditures in the governmental fund financial statements.

Depreciation is recorded using the straight line method over the estimated useful lives. The rate used in the sewer utility varies between 1.11% to 20%. The rate used in the water utility varies between 1.3% to 26.7%.

I. Inventories

Proprietary fund inventories are generally used for construction or maintenance - not for resale. They are valued at cost based on first in - first out and charged to construction or maintenance when used.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

I. Significant Accounting Policies (Continued)
J. Long Term Debt

In the government-wide and proprietary fund financial statements, long-term liabilities are reported as liabilities. Long term liabilities are not reported in the governmental fund financial statements. Proceeds of long-term debt issues are reflected as "Other Financing Sources" in the operating statement of the recipient fund. Retirement of these issues is reported as an expenditure in the year in which the debt matures or is repaid, whichever is earlier.

K. Deferred Regulatory Credit

In 2004, the Public Service Commission of Wisconsin required regulated utilities (the water utility) to create a deferred regulatory credit account. The amount of the credit was equal to the estimated accumulated depreciation on contributed utility plant as of December 31, 2003. The credit has the effect of reducing the rate base used by the Commission in approving user rates charged by the utilities. The credit is being amortized to non-operating income over a period of 20 years.

L. Compensated Absences

The governmental funds have not recorded liabilities for accrued employee vacations and sick leave since these will not be liquidated from current revenues. The actual expenditure will be recorded at the time the benefits are used by the employee, and will be paid at the rate of pay then in effect. Under terms of employment, municipal employees are granted vacations and sick leave in varying amounts. To the extent that sick leave and vacation must be paid by the municipality when an employee leaves employment, such amounts are considered to be a long-term liability and are reported in the government-wide and proprietary fund financial statements.

M. Claims and Judgments

Claims and judgments are recorded as liabilities if all the conditions of Governmental Accounting Standards Board pronouncements are met. Claims and judgments that would normally be liquidated with expendable available financial resources are recorded during the year as expenditures in the governmental funds. The related expenditure is recognized when the liability is liquidated. Claims and judgments are reported in the government-wide and proprietary fund financial statements as expenses when the related liabilities are incurred.

N. Deferred Outflows and Inflows of Resources

Deferred outflows of resources represent a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then.

Deferred inflows of resources represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time.

O. Equity

Equity is classified as net position in the government-wide and proprietary fund financial statements and displayed in three components. 1) Net investment in capital assets – the amount of capital assets less accumulated depreciation and outstanding debt related to the purchase, construction or improvement of capital assets. 2) Restricted net position – amount of net position subject to restrictions that are imposed by external groups or law. 3) Unrestricted net position – net position that is classified as neither of the above.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

I. Significant Accounting Policies (Continued)
O. Equity (Continued)

When both restricted and unrestricted resources are available, it is the Village's policy to use restricted resources first, then unrestricted resources as they are needed.

In the fund financial statements, governmental fund balance is presented in five possible categories:

Nonspendable – resources which cannot be spent because they are either a) not in spendable form or; b) legally or contractually required to be maintained intact.

Restricted – resources with constraints placed on the use of resources are either a) externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments; or b) imposed by law through constitutional provisions or enabling legislation.

Committed – resources which are subject to limitation the government imposes upon itself at its highest level of decision making, and that remain binding unless removed in the same manner.

Assigned – resources neither restricted nor committed for which a government has stated intended use for a specific purpose. This intent can be expressed through the Village Board or through the Village Board delegating this responsibility to the Village Administrator/Clerk-Treasurer through the budgetary process.

Unassigned – resources which cannot be properly classified in one of the other four categories. The General Fund is the only fund that reports a positive unassigned fund balance amount. Unassigned balances also include negative balances in the governmental funds reporting resources restricted for specific programs.

The Village would typically use Restricted fund balances first, followed by Committed resources and then Assigned resources, but reserves the right to selectively spend Unassigned resources first and to defer the use of these other classified funds.

P. Revenues and Expenses

Intergovernmental aids and grants are recognized as revenues in the period the related expenditures are incurred, if applicable, or when the municipality is entitled to the aids.

Special assessments are recorded as revenues when collected. Annual installments due in future years are reflected as receivables and deferred inflows.

Proprietary fund revenues are recorded when services are billed. Unbilled receivables are not recorded since the amount is not material. Rates charged by the water utility are regulated by the Public Service Commission (PSC) of Wisconsin. Rates charged by the sewer utility are approved by the Village Board.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Village's enterprise funds are user charges for water consumption and for wastewater disposal and treatment. Operating expenses for enterprise funds include the cost of services, administrative expenses and depreciation. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses. Contributions and contributed capital to the water and sewer utilities are reflected as non-operating revenue.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

1. Significant Accounting Policies (Continued)
Q. Pensions

For purposes of measuring the net pension liability (asset), deferred outflows of resources and deferred inflows of resources related to pensions, pension expense, information about the fiduciary net position of the Wisconsin Retirement System (WRS), and additions to/deductions from WRS's fiduciary net position have been determined on the same basis as they are reported for WRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

R. Risk Management

The Village is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omission; injuries to employees; and natural disasters. The Village maintains commercial insurance coverage covering each of those risks of loss. Management believes such coverage is sufficient to preclude any significant uninsured losses to the Village. Settled claims have not exceeded this commercial coverage in any of the past three fiscal years.

2. Cash and Investments

Investment of Village funds is restricted by State statutes. Available investments are limited to:

- (1) Deposits in any credit union, bank, savings bank, trust company or savings and loan association which is authorized to transact business in this State;
- (2) Bonds or securities issued or guaranteed as to principal and interest by the federal government, or by a commission, board or other instrumentality of the federal government;
- (3) Bonds or securities of any county, drainage district, VTAE district, village, city, town, or school district of this State;
- (4) Any security which matures or which may be tendered for purchase at the option of the holder within not more than seven years of the date on which it is acquired, if that security has a rating which is the highest or second highest rating category assigned by Standard & Poor's Corporation, Moody's investor service or other similar nationally recognized rating agency or if that security is senior to, or on a parity with, a security of the same issuer which has such a rating;
- (5) The local government pooled-investment fund as established under Section 25.50 of the Wisconsin Statutes;
- (6) Agreements in which a public depository agrees to repay funds advanced to it by the Board, plus interest, if the agreement is secured by bonds or securities issued or guaranteed as to principal and interest by the federal government;
- (7) Securities of an open-end management investment company or investment trust, subject to various conditions and investment options;
- (8) Bonds issued by the University of Wisconsin Hospital and Clinics Authority and the Wisconsin Aerospace Authority.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

2. Cash and Investments (Continued)

The Village's deposits and investments at year end were comprised of the following:

	Bank Balance	Carrying Value Balance	Associated Risk
Deposits	\$ 8,760,702	\$ 9,115,172	Custodial credit risk
Total Cash and Investments	\$ 8,760,702	\$ 9,115,172	
Reconciliation to financial statements			
Per statement of net position			
Unrestricted cash and investments	\$ 4,132,137		
Restricted cash and investments	1,315,598		
Per statement of net position -			
Fiduciary Funds			
Tax Agency	3,667,637		
Total Cash and Investments	\$ 9,115,172		

Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates.

The Village does not have a formal investment policy that limits investment maturities as a means of managing its exposure of fair value losses arising from increasing interest rates.

Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. State law limits investments in commercial paper, corporate bonds and mutual bond funds to the top two ratings issued by nationally recognized statistical rating organizations. The Village has no investment policy that would further limit its investment choices.

Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, the Village would not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial risk for investments is the risk that, in the event of failure of the counterparty (e.g. broker-dealer) to a transaction, the Village would not be able to recover the value of its investment of collateral securities that are in the possession of another party. The Village does not have an investment policy for custodial credit risk.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

2. Cash and Investments (Continued)

Custodial Credit Risk (Continued)

Deposits in each local and area bank are insured by the FDIC in the amount of \$250,000 for time and savings accounts and \$250,000 for demand deposit accounts. Bank accounts are also insured by the State Deposit Guarantee Fund in the amount of \$400,000. However, due to the relatively small size of the Guarantee Fund in relationship to the total deposits covered and other legal implications, recovery of material principal losses may be significant to individual organizations.

Fluctuating cash flows during the year due to tax collections, receipt of state aids and/or proceeds from borrowing may have resulted in temporary balances exceeding insured amounts by substantially higher amounts.

As of December 31, 2017, all of the Village's deposits with financial institutions were covered by federal depository insurance limits, collateralized by securities held by the pledging financial institution or were held in an Insured Cash Sweep (ICS) account. Funds held in the ICS account that exceed FDIC limits are deposited into separate accounts at different financial institutions to ensure that their balances never exceed the FDIC limits.

Concentration of Credit Risk

The Village does not have a policy for concentration of credit risk. No Village investment represents 5% or more of the total investments.

Restricted Cash and Investments

The use of certain cash and investment accounts is restricted by loan and grant agreements. The restricted accounts are as follows:

	1/1/2017	Increases	Decreases	12/31/2017
Enterprise Funds:				
Sewerage System Depreciation Fund - includes annual deposits, and will be used for the sewer collection system	\$ 73,365	\$ 75,566	\$ -	\$ 148,931
Sewerage System Bond Fund - includes annual deposits and is used to pay off Clean Water Fund loan	306,661	311,764	306,661	311,764
Water System Bond Fund - includes annual deposits and is used to pay off Safe Drinking Water loan	41,477	522	-	41,999
Plant Replacement Fund - required by the DNR, includes annual deposits and is restricted for treatment plant equipment	893,894	65,455	-	959,349
Total	<u>\$ 1,315,397</u>	<u>\$ 453,307</u>	<u>\$ 306,661</u>	<u>\$ 1,462,043</u>

The Sewer Utility also holds cash from connection fees that totaled \$578,578 and \$482,664 at December 31, 2017 and 2016, respectively. This cash is not held in a separate restricted account.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

3. Capital Assets

Capital asset activity for the year ended December 31, 2017 is shown below:

	Balance 1/1/2017	Additions	Deletions	Balance 12/31/2017
Governmental Activities				
<i>Capital assets, not being depreciated</i>				
Land	\$ 2,153,845	\$ -	\$ -	\$ 2,153,845
Construction work in progress	17,690	95,802	-	113,492
Subtotals	<u>2,171,535</u>	<u>95,802</u>	<u>-</u>	<u>2,267,337</u>
<i>Capital assets, being depreciated</i>				
Infrastructure	6,830,333	1,181,554	-	8,011,887
Buildings and improvements	7,281,252	468,218	-	7,749,470
Equipment and vehicles	1,719,774	486,070	45,835	2,160,009
Subtotals	<u>15,831,359</u>	<u>2,135,842</u>	<u>45,835</u>	<u>17,921,366</u>
<i>Accumulated depreciation</i>				
Infrastructure	3,347,018	261,837	-	3,608,855
Buildings and improvements	3,375,432	183,025	-	3,558,457
Equipment and vehicles	1,297,815	138,922	45,835	1,390,902
Subtotals	<u>8,020,265</u>	<u>583,784</u>	<u>45,835</u>	<u>8,558,214</u>
<i>Net capital assets, being depreciated</i>	<u>7,811,094</u>	<u>1,552,058</u>	<u>-</u>	<u>9,363,152</u>
Capital Assets, net	<u>\$ 9,982,629</u>	<u>\$ 1,647,860</u>	<u>\$ -</u>	<u>\$ 11,630,489</u>
Business-type Activities				
<i>Capital assets, not being depreciated</i>				
Land	\$ 30,317	\$ -	\$ -	\$ 30,317
Construction work in progress	139,298	-	-	139,298
Subtotals	<u>30,317</u>	<u>-</u>	<u>-</u>	<u>169,615</u>
<i>Capital assets, being depreciated</i>				
Sewer utility plant	12,980,293	205,574	10,922	13,174,945
Water utility plant	4,994,836	346,330	13,072	5,328,094
Subtotals	<u>17,975,129</u>	<u>551,904</u>	<u>23,994</u>	<u>18,503,039</u>
<i>Accumulated depreciation</i>				
Sewer utility plant	4,453,111	395,434	10,922	4,837,623
Water utility plant	1,477,921	128,604	13,072	1,593,453
Subtotals	<u>5,931,032</u>	<u>524,038</u>	<u>23,994</u>	<u>6,431,076</u>
<i>Net capital assets, being depreciated</i>	<u>12,044,097</u>	<u>27,866</u>	<u>-</u>	<u>12,071,963</u>
Capital Assets, net	<u>\$ 12,074,414</u>	<u>\$ 27,866</u>	<u>\$ -</u>	<u>\$ 12,241,578</u>

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

3. Capital Assets (Continued)

Depreciation expense was charged to functions on the Statement of Activities as follows:

Governmental activities:	
General government	\$ 22,351
Public safety	89,071
Public works	306,927
Recreation and education	165,435
Total	<u>\$ 583,784</u>
Business-type activities:	
Sewer Utility	\$ 395,434
Water Utility	128,604
Total	<u>\$ 524,038</u>

4. Long Term Obligations

The following is a summary of the long-term debt transactions for the year ended December 31, 2017:

	Balance 1/1/2017	Increases	Decreases	Balance 12/31/2017	Due Within One Year
<u>General Obligation Debt</u>					
General	\$ 13,857,900	\$ 890,000	\$ 3,505,329	\$ 11,242,571	\$ 1,275,048
Proprietary	597,000	-	69,571	527,429	69,951
Total	<u>\$ 14,454,900</u>	<u>\$ 890,000</u>	<u>\$ 3,574,900</u>	<u>\$ 11,770,000</u>	<u>\$ 1,344,999</u>
<u>Developer Incentives</u>					
General	\$ 562,845	\$ -	\$ 19,985	\$ 542,860	\$ 20,987
<u>Mortgage Revenue Debt</u>					
Proprietary	\$ 6,358,642	\$ 330,396	\$ 486,150	\$ 6,202,888	\$ 512,663

Interest paid in 2017 on general obligation and mortgage revenue debt was \$317,379 and \$139,651 respectively.

A. General Obligation Debt

All general obligation notes and bonds payable are backed by the full faith and credit of the municipality. General obligation notes and bonds will be retired by future property tax levies accumulated by the debt service funds. Tax increment district debt is payable from annual tax increments collected on the tax roll. If the tax increments are not sufficient, the debt will be paid by future tax levies. Proprietary fund debt is payable by revenues from user fees of those funds.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

4. Long Term Obligations (Continued)
A. General Obligation Debt (Continued)

In accordance with Wisconsin Statutes, total general obligation indebtedness of the municipality may not exceed five percent of the equalized value of taxable property within the municipality's jurisdiction. The debt limit as of December 31, 2017 was \$19,115,035. The total of general obligation debt at December 31, 2017 was \$11,770,000.

The following debt issues comprise the outstanding balance as of December 31, 2017:

Issue Description	Balance
Bonds dated December 2, 2010 for refinancing of existing debt and capital improvements, with semi-annual interest payments and annual principal payments with final payment due on March 1, 2022. Interest varies from 70% to 3.00%	\$1,255,000
Note dated August 31, 2011 for refinancing of existing debt and capital improvements, with semi-annual interest payments and annual principal payments with final payment due on April 1, 2021. Interest at 1.99%	70,000
Bonds dated May 15, 2012 for refinancing of existing debt and capital improvements, with semi-annual interest payments and annual principal payments with final payment due on May 1, 2025. Interest varies at 70% to 2.80%	1,355,000
Bonds dated May 15, 2012 for sewerage system improvements, payable in annual installments of principal and semi-annual payments of interest. Final maturity May 1, 2025. Interest varies at 70% to 2.80%	70,000
Bonds dated May 15, 2012 for water system improvements, payable in annual installments of principal and semi-annual payments of interest. Final maturity May 1, 2025. Interest varies at 70% to 2.80%	50,000
Bonds dated April 17, 2013 for refinancing of existing debt and capital improvements, with semi-annual interest payments and annual principal payments with final payment due on April 1, 2023. Interest varies at 45% to 1.85%	342,571
Bonds dated April 17, 2013 for sewerage system improvements, payable in annual installments of principal and semi-annual payments of interest. Final maturity April 1, 2023. Interest varies at 45% to 1.85%	27,429
Bonds dated June 11, 2014 for refinancing of existing debt and capital improvements, with semi-annual interest payments and annual principal payments with final payment due on June 1, 2033. Interest varies from 80% to 3.80%	1,825,000
Note dated April 7, 2015 for capital improvements, with semi-annual interest payments and annual principal payments with final payment due on April 1, 2025. Interest varies from 8%-2.4%	975,000
Note dated July 21, 2016 for capital improvements, with semi-annual interest payments and annual principal payments with final payment due on June 1, 2036. Interest varies from 1.1%-3.0%	1,675,000

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

4. Long Term Obligations (Continued)
A. General Obligation Debt (Continued)

Note dated October 20, 2016 for TID #3 refinancing existing debt and development incentives, with annual interest payments and annual principal payments with final payment due on March 1, 2025. Interest varies from 1.1%-2.4%.

3,235,000

Note dated September 14, 2017 for capital improvements, with semi-annual interest payments and annual principal payments with final payment due on September 1, 2027. Interest varies from 1.35%-2.3%.

890,000

Total General Obligation Debt

\$4,125,000

B. Mortgage Revenue Debt

Issue Description

Bonds dated June 22, 2005 for treatment plant upgrade, secured by sewer utility revenues, payable in annual installments of principal and semi-annual payments of interest. Final maturity May 1, 2025. Interest at 2.365%.

Balance

Bonds dated September 23, 2015 for distribution infrastructure upgrades, secured by water utility revenues, payable in annual installments of principal and semi-annual payments of interest. Final maturity May 1, 2035. Interest at 1.788%.

1,380,751

Bonds dated September 23, 2015 for collection infrastructure upgrades, secured by sewer utility revenues, payable in annual installments of principal and semi-annual payments of interest. Final maturity May 1, 2035. Interest at 2.438%.

1,535,889

Total Mortgage Revenue Debt

\$6,202,888

C. Developer Obligations

The Village has an obligation to pay a developer as an incentive for development. The loan is paid off over 20 years at 4.8% interest through 2024. After that the interest rate is adjusted to an interest rate of 300 basis points over the ten-year United States Treasury Rate, as of January 1, 2025, fixed for an additional ten-year period. As of December 31, 2017, the Village had \$542,860 in outstanding developer obligations. The repayment schedule is outlined in note 12.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

4. Long Term Obligations (Continued)
D. Debt Service Requirements

Debt service requirements to maturity on General Obligation debt are as follows:

Years	Governmental Activities		Proprietary Funds		Total
	Principal	Interest	Principal	Interest	
2018	1,275,048	223,940	69,952	9,887	1,578,827
2019	1,185,048	204,066	74,952	8,774	1,472,840
2020	1,220,429	182,811	74,571	8,599	1,486,410
2021	1,240,429	160,525	69,571	7,213	1,477,737
2022	1,245,429	135,087	74,571	6,056	1,461,143
2023-2027	3,746,188	367,373	143,812	7,682	4,265,055
2028-2032	875,000	137,025	-	3,000	1,015,025
2033-2036	455,000	20,675	20,000	2,100	497,775
Totals	\$ 11,242,571	\$ 1,431,501	\$ 527,429	\$ 53,311	\$ 13,254,811

Debt service requirements to maturity on Mortgage Revenue Debt are as follows:

Years	Proprietary Funds		Total
	Principal	Interest	
2018	512,663	133,954	646,617
2019	524,459	122,022	646,480
2020	536,527	109,813	646,341
2021	548,876	97,322	646,198
2022	561,512	84,540	646,052
2023-2027	2,085,430	241,931	2,327,361
2028-2032	867,319	107,557	974,876
2033-2036	566,102	18,325	584,427
Totals	\$ 6,202,888	\$ 915,464	\$ 7,118,352

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

4. Long Term Obligations (Continued)
E. Other Long-Term Obligations

The following is a summary of changes in other long-term obligations for the year ended December 31, 2017

	Balance 1/1/2017	Increases	Decreases	Balance 12/31/2017
Compensated Absences:				
Vacation	\$ 15,281	\$ --	\$ 518	\$ 14,763
Sick Leave	289,664	22,361	--	312,025
Total Compensated Absences	\$ 304,945	\$ 22,361	\$ 518	\$ 326,788

Compensated Absences

A retiring employee may apply the accumulated sick leave balance to future health insurance premiums. The Village finances these benefits on a pay-as-you-go basis. The obligations for compensated absences will be paid out of the general fund.

F. Commitments – Proprietary Fund

To secure access to a biosolids facility to treat and store biosolids, the Village has signed a biosolids treatment agreement with the Dane-Iowa Wastewater Commission allowing the Village to submit all of their biosolids until 2020. Under the terms of the agreement, the Village pays for their determined share of the operation, maintenance and replacement cost associated with the facility, interest and principal payments made for the year on the facility, cost for treatment to filtrate from the de-watered biosolids based on the total number of pounds hauled to the facility, administrative costs, testing costs and transportation costs. Costs for the year ended December 31, 2017 were \$170,249. The facility began operating in July 2000. Payments prior to start-up were capitalized and are being amortized over the term of the agreement.

G. Utility Revenue Requirements

The Sewer and Water Utilities are required by bond ordinances to produce net revenues sufficient to provide 110% of the annual principal and interest requirements on the mortgage revenue bonds

	Sewer	Water
Net revenues required	\$ 556,917	\$ 89,803
2017 net revenues	\$ 729,287	\$ 227,952

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

5. Employee Retirement Plan

Defined Benefit Pension Plan

Plan Description. The WRS is a cost-sharing multiple-employer defined benefit pension plan. WRS benefits and other plan provisions are established by Chapter 40 of the Wisconsin Statutes. Benefit terms may only be modified by the legislature. The retirement system is administered by the Wisconsin Department of Employee Trust Funds (ETF). The system provides coverage to all eligible State of Wisconsin, local government and other public employees. All employees, initially employed by a participating WRS employer on or after July 1, 2011, and expected to work at least 1200 hours a year (880 hours for teachers and school district educational support employees) and expected to be employed for at least one year from employee's date of hire are eligible to participate in the WRS.

ETF issues a standalone Comprehensive Annual Financial Report (CAFR), which can be found at <http://saw.wi.gov/publications/cabr.htm>.

Vesting. For employees beginning participation on or after January 1, 1990, and no longer actively employed on or after April 24, 1998, creditable service in each of five years is required for eligibility for a retirement annuity. Participants employed prior to 1990 and on or after April 24, 1998, and prior to July 1, 2011, are immediately vested. Participants who initially became WRS eligible on or after July 1, 2011, must have five years of creditable service to be vested.

Benefits provided. Employees who retire at or after age 65 (54 for protective occupation employees, 62 for elected officials and State executive participants) are entitled to receive an unreduced retirement benefit. The factors influencing the benefit are: (1) final average earnings, (2) years of creditable service, and (3) a formula factor.

Final average earnings is the average of the participant's three highest years' earnings. Creditable service is the creditable current and prior service expressed in years or decimal equivalents of partial years for which a participant receives earnings and makes contributions as required. The formula factor is a standard percentage based on employment category.

Employees may retire at age 55 (50 for protective occupation employees) and receive reduced benefits. Employees terminating covered employment before becoming eligible for a retirement benefit may withdraw their contributions and forfeit all rights to any subsequent benefits.

The WRS also provides death and disability benefits for employees

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

5. Employee Retirement Plan (Continued)

Post-Retirement Adjustments. The Employee Trust Funds Board may periodically adjust annuity payments from the retirement system based on annual investment performance in accordance with s. 40.27, Wis. Stat. An increase (or decrease) in annuity payments may result when investment gains (losses), together with other actuarial experience factors, create a surplus (shortfall) in the reserves, as determined by the system's consulting actuary. Annuity increases are not based on cost of living or other similar factors. For Core annuities, decreases may be applied only to previously granted increases. By law, Core annuities cannot be reduced to an amount below the original, guaranteed amount (the "floor") set at retirement. The Core and Variable annuity adjustments granted during recent years are as follows:

Year	Core Fund Adjustment	Variable Fund Adjustment
2007	30%	100%
2008	6.6	0
2009	(2.1)	(42)
2010	(1.3)	22
2011	(1.2)	11
2012	(7.0)	(7)
2013	(9.6)	9
2014	4.7	25
2015	2.9	2
2016	0.5	(5)

Contributions. Required contributions are determined by an annual actuarial valuation in accordance with Chapter 40 of the Wisconsin Statutes. The employee required contribution is one-half of the actuarially determined contribution rate for general category employees, including teachers, and Executives and Elected Officials. Required contributions for protective employees are the same rate as general employees. Employees are required to contribute the remainder of the actuarially determined contribution rate. The employer may not pay the employee required contribution unless provided for by an existing collective bargaining agreement.

During the reporting period, the WRS recognized \$72,376 in contributions from the employer.

Contribution rates as of December 31, 2017 are:

Employee Category	Employee	Employer
General	6.8%	6.8%
Protective with Social Security	6.8%	10.6%
Protective without Social Security	6.8%	14.9%

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

5. Employee Retirement Plan (Continued)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At December 31, 2017, the Village reported a liability (asset) of \$62,612 for its proportionate share of the net pension liability (asset). The net pension liability (asset) was measured as of December 31, 2016, and the total pension liability (asset) used to calculate the net pension liability (asset) was determined by an actuarial valuation as of December 31, 2015 rolled forward to December 31, 2016. No material changes in assumptions or benefit terms occurred between the actuarial valuation date and the measurement date. The Village's proportion of the net pension liability (asset) was based on the Village's share of contributions to the pension plan relative to the contributions of all participating employers. At December 31, 2016, the Village's proportion was 0.00759631%, which was an increase of .00003162% from its proportion measured as of December 31, 2015.

For the year ended December 31, 2016, the Village recognized pension expense of \$159,932.

At December 31, 2017, the Village reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 23,874	\$ (196,908)
Changes of assumptions	65,463	-
Net difference between projected and actual earnings on pension plan investments	311,661	-
Changes in proportion and difference between Employer contributions and proportionate share of contributions	-	(3,552)
Employer contributions subsequent to the measurement date	101,321	-
Total	\$ 502,319	\$ (200,461)

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

5. Employee Retirement Plan (Continued)

\$101,321 reported as deferred outflows related to pension resulting from the WRS Employer's contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability (asset) in the year ended December 31, 2017. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in pension expense as follows:

Year Ended December 31:	Net Deferred Outflows (Inflows) of Resources
2018	\$ 81,851
2019	81,851
2020	55,735
2021	(18,999)
2022	99

Actuarial assumptions: The total pension liability in the December 31, 2016, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Actuarial Valuation Date:	December 31, 2015
Measurement Date of Net Pension Liability (Asset):	December 31, 2016
Actuarial Cost Method:	Entry Age
Asset Valuation Method:	Fair Market Value
Long-Term Expected Rate of Return:	7.2%
Discount Rate:	7.2%
Salary Increases:	3.2%
Inflation:	0.2% - 5.6%
Seniority/Merit Mortality:	Wisconsin 2012 Mortality Table
Post-Retirement Adjustments*	2.1%

* No post-retirement adjustment is guaranteed. Actual adjustments are based on recognized investment return, actuarial experience and other factors. 2.1% is the assumed annual adjustment based on the investment return assumption and the post-retirement discount rate.

Actuarial assumptions are based upon an experience study conducted in 2015 using experience from 2012 - 2014. The total pension liability for December 31, 2016 is based upon a roll-forward of the liability calculated from the December 31, 2015 actuarial valuation.

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

5. Employee Retirement Plan (Continued)

Long-term expected Return on Plan Assets: The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Allocation Targets and Expected Returns As of December 31, 2016					
Core Fund Asset Class	Asset Allocation %	Destination Target Asset Allocation %	Long-Term Expected Nominal Rate of Return %	Long-Term Expected Real Rate of Return %	Long-Term Expected Real Rate of Return %
Global Equities	50	45	8.3	5.4	5.4
Fixed Income	24.5	37	4.2	1.4	1.4
Inflation Sensitive Assets	15.5	20	4.3	1.5	1.5
Real Estate	8	7	6.5	3.6	3.6
Private Equity/Debt	8	7	9.4	6.5	6.5
Multi-Asset	4	4	6.6	3.7	3.7
Total Core Fund	110	120	7.4	4.5	4.5
Variable Fund Asset Class					
U.S. Equities	70	70	7.6	4.7	4.7
International Equities	30	30	8.5	5.6	5.6
Total Variable Fund	100	100	7.9	5	5

New England Pension Consultants Long Term US CPI (Inflation) Forecast: 2.75%
Asset Allocations are managed within established ranges, target percentages may differ from actual monthly allocations

Single Discount rate: A single discount rate of 7.20% was used to measure the total pension liability. This single discount rate was based on the expected rate of return on pension plan investments of 7.20% and a long term bond rate of 3.78%. Because of the unique structure of WRS, the 7.20% expected rate of return implies that a dividend of approximately 2.1% will always be paid. For purposes of the single discount rate, it was assumed that the dividend would always be paid. The projection of cash flows used to determine this single discount rate assumed that plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments (including expected dividends) of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Village's proportionate share of the net pension liability (asset) to changes in the discount rate: The following presents the Village's proportionate share of the net pension liability (asset) calculated using the discount rate of 7.20 percent, as well as what the Village's proportionate share of the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.20 percent) or 1-percentage-point higher (8.20 percent) than the current rate:

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

5. Employee Retirement Plan (Continued)

	1% Decrease to Discount Rate (6.20%)	Current Discount Rate (7.20%)	1% Increase to Discount Rate (8.20%)
Village's proportionate share of the net pension liability (asset)	\$ 823,697	\$ 62,612	\$ (523,459)

Pension plan fiduciary net position. Detailed information about the pension plan's fiduciary net position is available in separately issued financial statements available at <http://cityofmpl.gov/publications/call.htm>

Payables to the Pension Plan

As of December 31, 2017, the Village had an unfunded actuarial accrued liability of \$89,383.

6. Joint Venture

The Village of Cross Plains and the Towns of Berry and Cross Plains, jointly operate a fire district and the local emergency medical service district. The communities share in the annual operation of each district based on population. The Village's share of both districts' operation is about 50%.

The governing bodies are made up of board members from each community. The local board appoints local representatives. The governing bodies have authority to adopt their own budgets and control the financial affairs of the districts. The Village's expenditures for services totaled \$75,197 paid to the fire district and \$61,139 paid to the emergency medical service district for 2017. The Village believes that the districts will continue to provide services in the future at similar rates.

The statement of net position includes half of the cost of the districts' station buildings.

Financial information of the districts as of December 31, 2017 is available directly from the districts' office.

7. Net Position and Fund Balances

The following are net investments in capital assets at December 31, 2017:

	Governmental	Water	Sewer
Capital assets, net	\$ 11,630,489	\$ 3,795,815	\$ 8,445,762
Less long-term debt	(11,242,571)	(1,540,751)	(5,189,566)
Less deferred credit	-	(83,743)	-
Debt not related to capital	4,370,000	-	-
	\$ 4,757,918	\$ 2,171,321	\$ 3,256,196

The following is restricted net position at December 31, 2017:

	Governmental	Water	Sewer
Library	\$ 175,605	\$ -	\$ -
Capital projects	263,971	-	-
Debt service	124,728	41,999	311,762
Plant replacement fund	-	-	1,108,282
	\$ 564,304	\$ 41,999	\$ 1,420,044

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

7. Net Position and Fund Balances (Continued)

Fund balances as of December 31, 2017 include the following:

Nonspendable:	
General Fund:	\$ 13,641
Prepaid Expenses	519
Inventories	9,321
Non-current receivables	
Total	\$ 23,481
Restricted:	
Debt Service Fund	\$ 124,728
Library Endowment Fund	175,595
Capital Projects Fund	263,971
Total	\$ 564,294
Committed:	
Parks Fund:	\$ 33,440
Pool Improvements	58,921
Baer Park Improvements	61,828
Other Improvements	
Library Operations	14,373
Total	\$ 168,562
Unassigned:	
General Fund	\$ 208,332
TIF #3 (Deficit)	(364,035)
Total	\$ (155,703)

8. Net Position Restatement

A prior period adjustment has been recorded as follows:

	Governmental Activities
Net Position December 31, 2016 as Previously Reported	\$ (538,119)
Adjustment to recognize developer incentive obligation	(562,845)
Net Position January 1, 2017, as Restated	\$ (1,100,964)

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

9. Advances

Interfund loans were used to transfer monies as a result of a cash shortfall. The composition of interfund balances as of December 31, 2017 is as follows:

Receivable Fund	Payable Fund	Amount
Sewer	TID #3	\$ 364,035

All balances are expected to be repaid within a year

10. Transfers

Interfund transfers are generally used to cover debt payments, to pay the Water fund's tax equivalent and to move payments and receipts to the correct fund

The following is a schedule of interfund transfers made during 2017:

Transfers Out:	General Fund	Debt Service	TID 3	Water	Sewer	Total Transfers Out
TID #3	\$ 10,335	\$ -	\$ -	\$ 33,500	\$ 54,750	\$ 98,785
Parks Fund	-	10,000	-	-	-	10,000
Debt Service	-	-	37,226	-	-	37,226
Water	86,306	-	-	-	-	86,306
Total Transfer In	\$ 96,841	\$ 10,000	\$ 37,226	\$ 33,500	\$ 54,750	\$ 232,317

11. Contingencies and Commitments

Funding for the operating budget of the Village comes from many sources, including property taxes, grants and aids from other units of government, user fees, fines and permits, and other miscellaneous revenues. The State of Wisconsin provides a variety of aid and grant programs which benefit the Village. Those aid and grant programs are dependent on continued approval and funding by the Wisconsin governor and legislature, through their budget processes. Any changes made by the State to funding or eligibility of local aid programs could have a significant impact on the future operating results of the Village

12. Tax Abatements

Tax abatements are a reduction in tax revenues that results from an agreement between one or more governments and an individual or entity in which (a) one or more governments promise to forgo tax revenues to which they are otherwise entitled and (b) the individual or entity promises to take a specific action after the agreement has been entered into that contributes to economic development or otherwise benefits the governments or the citizens of those governments

VILLAGE OF CROSS PLAINS
Notes to Financial Statements
December 31, 2017

12. Tax Abatements (Continued)

The Village of Cross Plains, through its TID #3, has entered into tax abatement agreement with a developer in the form of tax incremental financing incentives to stimulate economic development. The abatement is authorized through the TID #3 project plan. The agreement requires the Village to make annual repayments of property taxes collected with the TID to the developer based on the terms of the agreement

As of December 31, 2017, the Village provides tax abatements for the following programs:

	Tax Abatement Program	Amount in Taxes Abated
	Milestone Senior Living	\$ 47,120

Years	Principal	Interest	Total
2018	20,987	26,133	47,120
2019	22,039	23,081	47,120
2020	23,143	23,977	47,120
2021	24,303	22,817	47,120
2022	25,521	21,599	47,120
2023-2027	148,122	87,478	235,600
2028-2032	189,149	46,451	235,600
2033-2034	89,596	4,644	94,240
Totals	\$ 542,860	\$ 258,180	\$ 801,040

Repayment of the developer obligation through tax abatements is as follows:

13. Subsequent Events

In February of 2018, the Village approved contracts for road and utility improvements. Total costs are estimated to be approximately \$3,814,000

Village of Cross Plains
Cross Plains, Wisconsin

Budget and Actual (with Variances)
General Fund
For the Year Ended December 31, 2017

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
REVENUES				
Property Taxes	\$ 1,031,650	\$ 1,031,650	\$	\$
Other Taxes	3,500	3,500	3,855	355
Special Assessment Revenue	1,000	1,000	*	(1,000)
Intergovernmental	407,500	407,500	408,785	1,285
License and Permits	95,750	95,750	120,202	24,452
Fines, Forfeits and Penalties	24,750	24,750	21,655	(3,095)
Public Charges for Services	33,000	33,000	77,856	44,856
Interest Income	5,000	5,000	12,274	7,274
Miscellaneous Income	19,250	19,250	49,974	30,724
Total Revenues	1,621,400	1,621,400	1,726,251	104,851
EXPENDITURES				
Current:				
General Government	391,500	391,500	356,636	34,864
Public Safety	719,700	719,700	739,308	(19,608)
Public Works	630,200	630,200	706,905	(76,705)
Conservation and Development	30,000	30,000	72,615	(42,615)
Total Expenditures	1,771,400	1,771,400	1,875,464	(104,064)
Excess (Deficiency) of Revenues Over Expenditures	(150,000)	(150,000)	(149,213)	787
OTHER FINANCING SOURCES (USES)				
Transfers In	105,000	105,000	96,841	(8,159)
Total Other Financing Sources and Uses	105,000	105,000	96,841	(8,159)
Net Change in Fund Balances	(45,000)	(45,000)	(52,372)	(7,372)
Fund Balances - Beginning	284,184	284,184	284,184	-
Fund Balances - Ending	\$ 239,184	\$ 239,184	\$ 231,812	\$ (7,372)

VILLAGE OF CROSS PLAINS
REQUIRED SUPPLEMENTARY INFORMATION

**VILLAGE OF CROSS PLAINS
WISCONSIN RETIREMENT SYSTEM
December 31, 2017**

**SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY (ASSET)
AS OF THE MEASUREMENT DATE
Last 10 Fiscal Years**

Year ended December 31,	Proportion of the net pension liability (asset)	Proportionate share of the net pension liability (asset)	Covered- employee payroll	Proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll	Plan fiduciary net position as a percentage of the total pension liability (asset)
2016	0.00759631%	\$ 62,612	\$ 984,885	6.36%	99.12%
2015	0.00756469%	122,925	984,583	12.48%	98.20%
2014	0.00747317%	(183,511)	932,557	(19.68%)	102.74%

**SCHEDULE OF VILLAGE'S CONTRIBUTIONS
FOR THE YEAR ENDED
Last 10 Fiscal Years**

Year ended December 31,	Contractually required contributions	Contributions in relation to the contractually required contributions	Contribution deficiency (excess)	Covered-employee payroll	Contributions as a percentage of covered- employee payroll
2017	\$ 101,322	\$ (101,322)	\$ -	\$ 1,064,651	9.52%
2016	89,239	(89,239)	-	991,801	9.00%
2015	93,746	(93,746)	-	981,258	9.55%

**Village of Cross Plains
Cross Plains, Wisconsin
Budget and Actual (with Variances)
Parks Fund
For the Year Ended December 31, 2017**

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
REVENUES				
Property Taxes	\$ 249,000	\$ 249,000	\$ -	-(10,500)
Intergovernmental	10,500	10,500	-	21,690
Public Charges for Services	174,250	174,250	195,940	(1,766)
Intergovernmental Charges for Services	2,500	2,500	734	(2,783)
Miscellaneous Income	28,500	28,500	25,717	6,641
Total Revenues	464,750	464,750	471,391	
EXPENDITURES				
Current:				
Culture, Recreation and Education	446,250	446,250	443,242	3,008
Capital Outlay	-	-	2,338	(2,338)
Total Expenditures	446,250	446,250	445,580	670
Excess (Deficiency) of Revenues Over Expenditures	18,500	18,500	25,811	7,311
OTHER FINANCING SOURCES (USES)				
Transfers Out	(28,500)	(28,500)	(10,000)	18,500
Total Other Financing Sources and Uses	(28,500)	(28,500)	(10,000)	18,500
Net Change in Fund Balances	(10,000)	(10,000)	15,811	25,811
Fund Balances - Beginning	138,378	138,378	138,378	-
Fund Balances - Ending	\$ 128,378	\$ 128,378	\$ 154,189	\$ 25,811

VILLAGE OF CROSS PLAINS
Notes to Required Supplementary Information
For the Year Ended December 31, 2017

1. Excess Expenditures over Appropriations

The Village controls expenditures at the department level. Some General Fund individual line items experienced expenditures which exceeded appropriations as follows:

	Budget	Actual	Variance
Public Safety	\$719,700	\$741,337	\$(19,608)
Public Works	630,200	706,905	(76,705)
Conservation and Development	30,000	72,615	(42,615)

2. Employee Retirement Plan

Changes of Benefit Terms. There were no changes of benefit terms for any participating employer in WRS.

Changes of Assumptions. Rates used in mortality tables were updated based on actual WRS experience and adjusted for future mortality improvements using the MP-2015 fully generational improvement scale (multiplied by 50%). The mortality table was adopted by the Board in connection with the 2012-2014 Experience Study. This assumption is used to measure the probabilities of participants dying before retirement and the probabilities of each benefit payment being made after retirement.

Village of Cross Plains
Cross Plains, Wisconsin

Village of Cross Plains
Cross Plains, Wisconsin

Balance Sheet
Non-Major Governmental Funds
December 31, 2017

Income Statements
Water and Sewer Utilities
For the Years Ended December 31, 2017 and 2016

	Library Operations	Library Endowment Fund	Total Non-Major Governmental Funds
ASSETS			
Cash and Cash Equivalents	\$ 25,350	\$ 175,595	\$ 200,945
Receivables:			
Taxes	273,175	-	273,175
Total Assets	\$ 298,525	\$ 175,595	\$ 474,120
LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES			
Liabilities:			
Accounts Payable	\$ 10,977	\$ -	\$ 10,977
Total Liabilities	10,977	-	10,977
Deferred Inflows of Resources:			
Subsequent Year Tax Levy	273,175	-	273,175
Total Deferred Inflows of Resources	273,175	-	273,175
Fund Balances:			
Restricted	-	175,595	175,595
Committed	14,373	-	14,373
Total Fund Balances	14,373	175,595	189,968
Total Liabilities, Deferred Inflows of Resources and Fund Balances	\$ 298,525	\$ 175,595	\$ 474,120

	Sewer Utility	Water Utility	Totals
	2017	2016	
Operating Revenues:			
Sales/Service			
Residential	\$ 1,143,724	\$ 236,299	\$ 1,380,023
Commercial	105,056	21,757	126,813
Industrial	35,152	4,947	40,099
Irrigation	-	21,693	21,693
Multi-family	-	20,807	20,807
Fire Protection	-	11,301	11,301
Public Authorities	65,759	138,685	204,444
Other operating revenues	10,913	7,109	18,022
Total operating revenues	1,360,604	462,598	1,823,202
Operating Expenses:			
Plant operation and maintenance	489,202	125,513	614,715
General	144,185	102,552	246,737
Depreciation	408,199	115,839	524,038
Amortization	4,806	-	4,806
Taxes	-	89,256	89,256
Total operating expenses	1,046,392	433,160	1,479,552
Operating income (Loss)	314,212	29,438	343,650
Other Income (Expense)			
Interest income	2,070	322	2,392
Interest expense	(123,074)	(27,250)	(150,324)
Hook up fees	95,914	-	95,914
Misc non-operating income	146,077	220,414	366,491
Amortization	-	13,957	13,957
Transfer in	54,750	33,500	88,250
Net income (Loss)	\$ 489,949	\$ 270,381	\$ 760,330

Village of Cross Plains
Cross Plains, Wisconsin

Statement of Revenues, Expenditures and Changes in Fund Balances
Non-Major Governmental Funds
For the Year Ended December 31, 2017

	<u>Library Operations</u>	<u>Library Endowment Fund</u>	<u>Total Non- Major Governmental Funds</u>
REVENUES			
Property Taxes	\$ 258,200	-	\$ 258,200
Intergovernmental	108,521	-	108,521
Fines, Forfeits and Penalties	3,525	-	3,525
Investment Income (Loss)	-	16,448	16,448
Miscellaneous Income	8,404	8,290	16,694
Total Revenues	<u>378,650</u>	<u>24,738</u>	<u>403,388</u>
EXPENDITURES			
Current:			
Culture, Recreation and Education	362,501	10,409	372,910
Total Expenditures	<u>362,501</u>	<u>10,409</u>	<u>372,910</u>
Excess (Deficiency) of Revenues Over Expenditures	<u>16,149</u>	<u>14,329</u>	<u>30,478</u>
Net Change in Fund Balances	16,149	14,329	30,478
Fund Balances - Beginning	(1,776)	161,266	159,490
Fund Balances - Ending	<u>\$ 14,373</u>	<u>\$ 175,595</u>	<u>\$ 189,968</u>

FORM OF LEGAL OPINION

(See following pages)

Quarles & Brady LLP
411 East Wisconsin Avenue
Milwaukee, WI 53202

April 11, 2019

Re: Village of Cross Plains, Wisconsin ("Issuer")
\$1,625,000 General Obligation Promissory Notes, Series 2019A,
dated April 11, 2019 ("Notes")

We have acted as bond counsel to the Issuer in connection with the issuance of the Notes. In such capacity, we have examined such law and such certified proceedings, certifications, and other documents as we have deemed necessary to render this opinion.

Regarding questions of fact material to our opinion, we have relied on the certified proceedings and other certifications of public officials and others furnished to us without undertaking to verify the same by independent investigation.

The Notes are numbered from R-1 and upward; bear interest at the rates set forth below; and mature on April 1 of each year, in the years and principal amounts as follows:

<u>Year</u>	<u>Principal Amount</u>	<u>Interest Rate</u>
2020	\$30,000	___%
2021	60,000	___
2022	70,000	___
2023	85,000	___
2024	115,000	___
2025	185,000	___
2026	260,000	___
2027	280,000	___
2028	285,000	___
2029	255,000	___

Interest is payable semi-annually on April 1 and October 1 of each year commencing on April 1, 2020.

The Notes maturing on April 1, 2028 and thereafter are subject to redemption prior to maturity, at the option of the Issuer, on April 1, 2027 or on any date thereafter. Said Notes are redeemable as a whole or in part, and if in part, from maturities selected by the Issuer, and within each maturity by lot, at the principal amount thereof, plus accrued interest to the date of redemption.

[The Notes maturing in the years _____ are subject to mandatory redemption by lot as provided in the resolution authorizing the Notes, at the redemption price of par plus accrued interest to the date of redemption and without premium.]

We further certify that we have examined a sample of the Notes and find the same to be in proper form.

Based upon and subject to the foregoing, it is our opinion under existing law that:

1. The Notes have been duly authorized and executed by the Issuer and are valid and binding general obligations of the Issuer.

2. All the taxable property in the territory of the Issuer is subject to the levy of ad valorem taxes to pay principal of, and interest on, the Notes, without limitation as to rate or amount. The Issuer is required by law to include in its annual tax levy the principal and interest coming due on the Notes except to the extent that necessary funds have been irrevocably deposited into the debt service fund account established for the payment of the principal of and interest on the Notes.

3. The interest on the Notes is excludable for federal income tax purposes from the gross income of the owners of the Notes. The interest on the Notes is not an item of tax preference for purposes of the federal alternative minimum tax imposed by Section 55 of the Internal Revenue Code of 1986, as amended (the "Code") on individuals. The Code contains requirements that must be satisfied subsequent to the issuance of the Notes in order for interest on the Notes to be or continue to be excludable from gross income for federal income tax purposes. Failure to comply with certain of those requirements could cause the interest on the Notes to be included in gross income retroactively to the date of issuance of the Notes. The Issuer has agreed to comply with all of those requirements. The opinion set forth in the first sentence of this paragraph is subject to the condition that the Issuer comply with those requirements. We express no opinion regarding other federal tax consequences arising with respect to the Notes.

We express no opinion regarding the accuracy, adequacy, or completeness of the Official Statement or any other offering material relating to the Notes. Further, we express no opinion regarding tax consequences arising with respect to the Notes other than as expressly set forth herein.

The rights of the owners of the Notes and the enforceability thereof may be subject to bankruptcy, insolvency, reorganization, moratorium and similar laws affecting creditors' rights and may be subject to the exercise of judicial discretion in accordance with general principles of equity, whether considered at law or in equity.

This opinion is given as of the date hereof, and we assume no obligation to revise or supplement this opinion to reflect any facts or circumstances that may hereafter come to our attention, or any changes in law that may hereafter occur.

QUARLES & BRADY LLP

BOOK-ENTRY-ONLY SYSTEM

1. The Depository Trust Company ("DTC"), New York, New York, will act as securities depository for the securities (the "Securities"). The Securities will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered Security certificate will be issued for [each issue of] the Securities, [each] in the aggregate principal amount of such issue, and will be deposited with DTC. [If, however, the aggregate principal amount of [any] issue exceeds \$500 million, one certificate will be issued with respect to each \$500 million of principal amount, and an additional certificate will be issued with respect to any remaining principal amount of such issue.]
2. DTC, the world's largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments (from over 100 countries) that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has a Standard & Poor's rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com.
3. Purchases of Securities under the DTC system must be made by or through Direct Participants, which will receive a credit for the Securities on DTC's records. The ownership interest of each actual purchaser of each Security ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the Securities are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in Securities, except in the event that use of the book-entry system for the Securities is discontinued.
4. To facilitate subsequent transfers, all Securities deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Securities with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Securities; DTC's records reflect only the identity of the Direct Participants to whose accounts such Securities are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

5. Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time. [Beneficial Owners of Securities may wish to take certain steps to augment the transmission to them of notices of significant events with respect to the Securities, such as redemptions, tenders, defaults, and proposed amendments to the Security documents. For example, Beneficial Owners of Securities may wish to ascertain that the nominee holding the Securities for their benefit has agreed to obtain and transmit notices to Beneficial Owners. In the alternative, Beneficial Owners may wish to provide their names and addresses to the registrar and request that copies of notices be provided directly to them.]
6. Redemption notices shall be sent to DTC. If less than all of the Securities within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.
7. Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to Securities unless authorized by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to Village as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts Securities are credited on the record date (identified in a listing attached to the Omnibus Proxy).
8. Redemption proceeds, distributions, and dividend payments on the Securities will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the Village or Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, Agent, or the Village, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions, and dividend payments to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the Village or Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.
9. A Beneficial Owner shall give notice to elect to have its Securities purchased or tendered, through its Participant, to [Tender/Remarketing] Agent, and shall effect delivery of such Securities by causing the Direct Participant to transfer the Participant's interest in the Securities, on DTC's records, to [Tender/Remarketing] Agent. The requirement for physical delivery of Securities in connection with an optional tender or a mandatory purchase will be deemed satisfied when the ownership rights in the Securities are transferred by Direct Participants on DTC's records and followed by a book-entry credit of tendered Securities to [Tender/Remarketing] Agent's DTC account.
10. DTC may discontinue providing its services as depository with respect to the Securities at any time by giving reasonable notice to the Village or Agent. Under such circumstances, in the event that a successor depository is not obtained, Security certificates are required to be printed and delivered.
11. The Village may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Security certificates will be printed and delivered to DTC.
12. The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the Village believes to be reliable, but the Village takes no responsibility for the accuracy thereof.

FORM OF CONTINUING DISCLOSURE CERTIFICATE

(See following pages)

CONTINUING DISCLOSURE CERTIFICATE

This Continuing Disclosure Certificate (the "Disclosure Certificate") is executed and delivered by the Village of Cross Plains, Dane County, Wisconsin (the "Issuer") in connection with the issuance of \$1,625,000 General Obligation Promissory Notes, Series 2019A, dated April 11, 2019 (the "Securities"). The Securities are being issued pursuant to a resolution adopted on March 25, 2019 (the "Resolution") and delivered to _____ (the "Purchaser") on the date hereof. Pursuant to the Resolution, the Issuer has covenanted and agreed to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events. In addition, the Issuer hereby specifically covenants and agrees as follows:

Section 1(a). Purpose of the Disclosure Certificate. This Disclosure Certificate is being executed and delivered by the Issuer for the benefit of the holders of the Securities in order to assist the Participating Underwriters within the meaning of the Rule (defined herein) in complying with SEC Rule 15c2-12(b)(5). References in this Disclosure Certificate to holders of the Securities shall include the beneficial owners of the Securities. This Disclosure Certificate constitutes the written Undertaking required by the Rule.

Section 1(b). Filing Requirements. Any filing under this Disclosure Certificate must be made solely by transmitting such filing to the MSRB (defined herein) through the Electronic Municipal Market Access ("EMMA") System at www.emma.msrb.org in the format prescribed by the MSRB. All documents provided to the MSRB shall be accompanied by the identifying information prescribed by the MSRB.

Section 2. Definitions. In addition to the defined terms set forth in the Resolution, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Section, the following capitalized terms shall have the following meanings:

"Annual Report" means any annual report provided by the Issuer pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"Audited Financial Statements" means the Issuer's annual financial statements, which are currently prepared in accordance with generally accepted accounting principles (GAAP) for governmental units as prescribed by the Governmental Accounting Standards Board (GASB) and which the Issuer intends to continue to prepare in substantially the same form.

"Final Official Statement" means the Final Official Statement dated March 26, 2019 delivered in connection with the Securities, which is available from the MSRB.

"Financial Obligation" means a (i) debt obligation; (ii) derivative instrument entered into in connection with, or pledged as security or a source of payment for, an existing or planned debt obligation; or (iii) guarantee of (i) or (ii). The term Financial Obligation shall not include municipal securities as to which a final official statement has been provided to the MSRB consistent with the Rule.

"Fiscal Year" means the fiscal year of the Issuer.

"Governing Body" means the Village Board of the Issuer or such other body as may hereafter be the chief legislative body of the Issuer.

"Issuer" means the Village of Cross Plains, Dane County, Wisconsin, which is the obligated person with respect to the Securities.

"Issuer Contact" means the Village Administrator/Clerk of the Issuer who can be contacted at Village Hall, 2417 Brewery Road, Cross Plains, Wisconsin 53528, phone (608) 798-3241, fax (608) 798-3817.

"Listed Event" means any of the events listed in Section 5(a) of this Disclosure Certificate.

"MSRB" means the Municipal Securities Rulemaking Board.

"Participating Underwriter" means any of the original underwriter(s) of the Securities (including the Purchaser) required to comply with the Rule in connection with the offering of the Securities.

"Rule" means SEC Rule 15c2-12(b)(5) promulgated by the SEC under the Securities Exchange Act of 1934, as the same may be amended from time to time, and official interpretations thereof.

"SEC" means the Securities and Exchange Commission.

Section 3. Provision of Annual Report and Audited Financial Statements.

(a) The Issuer shall, not later than 365 days after the end of the Fiscal Year, commencing with the year ended December 31, 2018, provide the MSRB with an Annual Report filed in accordance with Section 1(b) of this Disclosure Certificate and which is consistent with the requirements of Section 4 of this Disclosure Certificate. The Annual Report may be submitted as a single document or as separate documents comprising a package, and may cross-reference other information as provided in Section 4 of this Disclosure Certificate; provided that the Audited Financial Statements of the Issuer may be submitted separately from the balance of the Annual Report and that, if Audited Financial Statements are not available within 365 days after the end of the Fiscal Year, unaudited financial information will be provided, and Audited Financial Statements will be submitted to the MSRB when and if available.

(b) If the Issuer is unable or fails to provide to the MSRB an Annual Report by the date required in subsection (a), the Issuer shall send in a timely manner a notice of that fact to the MSRB in the format prescribed by the MSRB, as described in Section 1(b) of this Disclosure Certificate.

Section 4. Content of Annual Report. The Issuer's Annual Report shall contain or incorporate by reference the Audited Financial Statements and updates of the following sections of the Final Official Statement to the extent such financial information and operating data are not included in the Audited Financial Statements:

1. DEBT - Direct Debt
2. DEBT - Debt Limit
3. VALUATIONS - Current Property Valuations
4. TAX LEVIES AND COLLECTIONS - Tax Levies and Collections

Any or all of the items listed above may be incorporated by reference from other documents, including official statements of debt issues of the Issuer or related public entities, which are available to the public on the MSRB's Internet website or filed with the SEC. The Issuer shall clearly identify each such other document so incorporated by reference.

Section 5. Reporting of Listed Events.

(a) This Section 5 shall govern the giving of notices of the occurrence of any of the following events with respect to the Securities:

1. Principal and interest payment delinquencies;
2. Non-payment related defaults, if material;
3. Unscheduled draws on debt service reserves reflecting financial difficulties;
4. Unscheduled draws on credit enhancements reflecting financial difficulties;
5. Substitution of credit or liquidity providers, or their failure to perform;
6. Adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with respect to the tax status of the Securities, or other material events affecting the tax status of the Securities;
7. Modification to rights of holders of the Securities, if material;
8. Securities calls, if material, and tender offers;
9. Defeasances;
10. Release, substitution or sale of property securing repayment of the Securities, if material;
11. Rating changes;

12. Bankruptcy, insolvency, receivership or similar event of the Issuer;
13. The consummation of a merger, consolidation, or acquisition involving the Issuer or the sale of all or substantially all of the assets of the Issuer, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material;
14. Appointment of a successor or additional trustee or the change of name of a trustee, if material;
15. Incurrence of a Financial Obligation of the Issuer, if material, or agreement to covenants, events of default, remedies, priority rights, or other similar terms of a Financial Obligation of the Issuer, any of which affect holders of the Securities, if material; and
16. Default, event of acceleration, termination event, modification of terms, or other similar events under the terms of a Financial Obligation of the Issuer, any of which reflect financial difficulties.

For the purposes of the event identified in subsection (a)12. above, the event is considered to occur when any of the following occur: the appointment of a receiver, fiscal agent or similar officer for the Issuer in a proceeding under the U.S. Bankruptcy Code or in any other proceeding under state or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the Issuer, or if such jurisdiction has been assumed by leaving the existing governing body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the Issuer.

(b) When a Listed Event occurs, the Issuer shall, in a timely manner not in excess of ten business days after the occurrence of the Listed Event, file a notice of such occurrence with the MSRB. Notwithstanding the foregoing, notice of Listed Events described in subsections (a) (8) and (9) need not be given under this subsection any earlier than the notice (if any) of the underlying event is given to holders of affected Securities pursuant to the Resolution.

(c) Unless otherwise required by law, the Issuer shall submit the information in the format prescribed by the MSRB, as described in Section 1(b) of this Disclosure Certificate.

Section 6. Termination of Reporting Obligation. The Issuer's obligations under the Resolution and this Disclosure Certificate shall terminate upon the legal defeasance, prior redemption or payment in full of all the Securities.

Section 7. Issuer Contact; Agent. Information may be obtained from the Issuer Contact. Additionally, the Issuer may, from time to time, appoint or engage a dissemination agent to assist

it in carrying out its obligations under the Resolution and this Disclosure Certificate, and may discharge any such agent, with or without appointing a successor dissemination agent.

Section 8. Amendment; Waiver. Notwithstanding any other provision of the Resolution or this Disclosure Certificate, the Issuer may amend this Disclosure Certificate, and any provision of this Disclosure Certificate may be waived, if the following conditions are met:

(a)(i) The amendment or waiver is made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature, or status of the Issuer, or the type of business conducted; or

(ii) This Disclosure Certificate, as amended or waived, would have complied with the requirements of the Rule at the time of the primary offering, after taking into account any amendments or interpretations of the Rule, as well as any change in circumstances; and

(b) The amendment or waiver does not materially impair the interests of beneficial owners of the Securities, as determined and certified to the Issuer by an underwriter, financial advisor, bond counsel or trustee.

In the event this Disclosure Certificate is amended for any reason other than to cure any ambiguities, inconsistencies, or typographical errors that may be contained herein, the Issuer agrees the next Annual Report it submits after such amendment shall include an explanation of the reasons for the amendment and the impact of the change, if any, on the type of financial statements or operating data being provided.

If the amendment concerns the accounting principles to be followed in preparing financial statements, then the Issuer agrees that it will give an event notice and that the next Annual Report it submits after such amendment will include a comparison between financial statements or information prepared on the basis of the new accounting principles and those prepared on the basis of the former accounting principles.

Section 9. Additional Information. Nothing in this Disclosure Certificate shall be deemed to prevent the Issuer from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Annual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the Issuer chooses to include any information in any Annual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the Issuer shall have no obligation under this Disclosure Certificate to update such information or include it in any future Annual Report or notice of occurrence of a Listed Event.

Section 10. Default. (a) Except as described in the Final Official Statement, in the previous five years, the Issuer has not failed to comply in all material respects with any previous undertakings under the Rule to provide annual reports or notices of events.

(b) In the event of a failure of the Issuer to comply with any provision of this Disclosure Certificate any holder of the Securities may take such actions as may be necessary and appropriate, including seeking mandate or specific performance by court order, to cause the Issuer to comply with its obligations under the Resolution and this Disclosure Certificate. A default under this Disclosure Certificate shall not be deemed an event of default with respect to the Securities and the sole remedy under this Disclosure Certificate in the event of any failure of the Issuer to comply with this Disclosure Certificate shall be an action to compel performance.

Section 11. Beneficiaries. This Disclosure Certificate shall inure solely to the benefit of the Issuer, the Participating Underwriters and holders from time to time of the Securities, and shall create no rights in any other person or entity.

IN WITNESS WHEREOF, we have executed this Certificate in our official capacities effective the 11th day of April, 2019.

(SEAL)

President

Village Administrator/Clerk

APPENDIX E

NOTICE OF SALE

\$1,625,000* GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2019A VILLAGE OF CROSS PLAINS, WISCONSIN

Bids for the purchase of \$1,625,000* General Obligation Promissory Notes, Series 2019A (the "Notes") of the Village of Cross Plains, Wisconsin (the "Village") will be received at the offices of Ehlers and Associates, Inc. ("Ehlers"), 3060 Centre Pointe Drive, Roseville, Minnesota 55113-1105, Municipal Advisors to the Village, until 10:30 A.M., Central Time, and **ELECTRONIC PROPOSALS** will be received via **PARITY**, in the manner described below, until 10:30 A.M. Central Time, on March 25, 2019, at which time they will be opened, read and tabulated. The bids will be presented to the Board of Trustees for consideration for award by resolution at a meeting to be held at 7:00 P.M., Central Time, on the same date. The bid offering to purchase the Notes upon the terms specified herein and most favorable to the Village will be accepted unless all bids are rejected.

PURPOSE

The Notes are being issued pursuant to Section 67.12(12), Wisconsin Statutes, for the public purpose of financing capital projects. The Notes are valid and binding general obligations of the Village, and all the taxable property in the Village is subject to the levy of a tax to pay the principal of and interest on the Notes as they become due which tax may, under current law, be levied without limitation as to rate or amount.

DATES AND MATURITIES

The Notes will be dated April 11, 2019, will be issued as fully registered Notes in the denomination of \$5,000 each, or any integral multiple thereof, and will mature on April 1 as follows:

<u>Year</u>	<u>Amount*</u>	<u>Year</u>	<u>Amount*</u>	<u>Year</u>	<u>Amount*</u>
2020	\$30,000	2024	\$115,000	2028	\$285,000
2021	60,000	2025	185,000	2029	255,000
2022	70,000	2026	260,000		
2023	85,000	2027	280,000		

ADJUSTMENT OPTION

* The Village reserves the right to increase or decrease the principal amount of the Notes on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

TERM BOND OPTION

Bids for the Notes may contain a maturity schedule providing for any combination of serial bonds and term bonds, subject to mandatory redemption, so long as the amount of principal maturing or subject to mandatory redemption in each year conforms to the maturity schedule set forth above. All dates are inclusive.

INTEREST PAYMENT DATES AND RATES

Interest will be payable on April 1 and October 1 of each year, commencing April 1, 2020, to the registered owners of the Notes appearing of record in the bond register as of the close of business on the 15th day (whether or not a business day) of the immediately preceding month. Interest will be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board. **The rate for any maturity may not be more than 2.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2024 maturity, then the lowest rate that may be proposed for any later maturity is 2.50%.)** All Notes of the same maturity must bear interest from date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

BOOK-ENTRY-ONLY FORMAT

Unless otherwise specified by the purchaser, the Notes will be designated in the name of Cede & Co., as nominee for The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository for the Notes, and will be responsible for maintaining a book-entry system for recording the interests of its participants and the transfers of interests between its participants. The participants will be responsible for maintaining records regarding the beneficial interests of the individual purchasers of the Notes. So long as Cede & Co. is the registered owner of the Notes, all payments of principal and interest will be made to the depository which, in turn, will be obligated to remit such payments to its participants for subsequent disbursement to the beneficial owners of the Notes.

PAYING AGENT

The Village has selected Bond Trust Services Corporation, Roseville, Minnesota, to act as paying agent (the "Paying Agent"). Bond Trust Services Corporation and Ehlers are affiliate companies. The Village will pay the charges for Paying Agent services. The Village reserves the right to remove the Paying Agent and to appoint a successor.

OPTIONAL REDEMPTION

At the option of the Village, the Notes maturing on or after April 1, 2028 shall be subject to optional redemption prior to maturity on April 1, 2027 or any date thereafter, at a price of par plus accrued interest.

Redemption may be in whole or in part of the Notes subject to prepayment. If redemption is in part, the selection of the amounts and maturities of the Notes to be redeemed shall be at the discretion of the Village. If only part of the Notes having a common maturity date are called for redemption, then the Village or Paying Agent, if any, will notify DTC of the particular amount of such maturity to be redeemed. DTC will determine by lot the amount of each participant's interest in such maturity to be redeemed and each participant will then select by lot the beneficial ownership interest in such maturity to be redeemed.

Notice of such call shall be given by sending a notice by registered or certified mail, facsimile or electronic transmission, overnight delivery service or in any other manner required by DTC, not less than 30 days nor more than 60 days prior to the date fixed for redemption to the registered owner of each Note to be redeemed at the address shown on the registration books.

DELIVERY

On or about April 11, 2019, the Notes will be delivered without cost to the winning bidder at DTC. On the day of closing, the Village will furnish to the winning bidder the opinion of Bond Counsel hereinafter described, an arbitrage certification, and certificates verifying that no litigation in any manner questioning the validity of the Notes is then pending or, to the best knowledge of officers of the Village, threatened. Payment for the Notes must be received by the Village at its designated depository on the date of closing in immediately available funds.

LEGAL OPINION

An opinion as to the validity of the Notes and the exemption from federal taxation of the interest thereon will be furnished by Quarles & Brady LLP, Bond Counsel to the Village, and will be available at the time of delivery of the Notes. The legal opinion will be issued on the basis of existing law and will state that the Notes are valid and binding general obligations of the Village; provided that the rights of the owners of the Notes and the enforceability of the Notes may be limited by bankruptcy, insolvency, reorganization, moratorium, and other similar laws affecting creditors' rights and by equitable principles (which may be applied in either a legal or equitable proceeding).

STATEMENT REGARDING COUNSEL PARTICIPATION

Bond Counsel has not assumed responsibility for this Preliminary Official Statement or participated in its preparation (except with respect to the section entitled "TAX EXEMPTION" in the Preliminary Official Statement and the "FORM OF LEGAL OPINION" found in Appendix B).

SUBMISSION OF BIDS

Bids must not be for less than \$1,608,750, nor more than \$1,722,500, plus accrued interest on the principal sum of \$1,625,000 from date of original issue of the Notes to date of delivery. Prior to the time established above for the opening of bids, interested parties may submit a bid as follows:

- 1) Electronically to bondsale@ehlers-inc.com; or
- 2) Electronically via **PARITY** in accordance with this Notice of Sale until 10:30 A.M. Central Time, but no bid will be received after the time for receiving bids specified above. To the extent any instructions or directions set forth in **PARITY** conflict with this Notice of Sale, the terms of this Notice of Sale shall control. For further information about **PARITY**, potential bidders may contact Ehlers or i-Deal LLC at 1359 Broadway, 2nd Floor, New York, New York 10018, Telephone (212) 849-5021.

Bids must be submitted to Ehlers via one of the methods described above and must be received prior to the time established above for the opening of bids. Each bid must be unconditional except as to legality. Neither the Village nor Ehlers shall be responsible for any failure to receive a facsimile submission.

A good faith deposit ("Deposit") in the amount of \$32,500 shall be made by the winning bidder by wire transfer of funds to **KleinBank, 1550 Audubon Road, Chaska, Minnesota, ABA No. 091915654 for credit: Ehlers and Associates Good Faith Account No. 3208138**. Such Deposit shall be received by Ehlers no later than two hours after the bid opening time. The Village reserves the right to award the Notes to a winning bidder whose wire transfer is initiated but not received by such time provided that such winning bidder's federal wire reference number has been received by such time. In the event the Deposit is not received as provided above, the Village may award the Notes to the bidder submitting the next best bid provided such bidder agrees to such award. The Deposit will be retained by the Village as liquidated damages if the bid is accepted and the Purchaser fails to comply therewith.

The Village and the winning bidder who chooses to so wire the Deposit hereby agree irrevocably that Ehlers shall be the escrow holder of the Deposit wired to such account subject only to these conditions and duties: 1) All income earned thereon shall be retained by the escrow holder as payment for its expenses; 2) If the bid is not accepted, Ehlers shall, at its expense, promptly return the Deposit amount to the winning bidder; 3) If the bid is accepted, the Deposit shall be returned to the winning bidder at the closing; 4) Ehlers shall bear all costs of maintaining the escrow account and returning the funds to the winning bidder; 5) Ehlers shall not be an insurer of the Deposit amount and shall have no liability hereunder except if it willfully fails to perform or recklessly disregards, its duties specified herein; and 6) FDIC insurance on deposits within the escrow account shall be limited to \$250,000 per bidder.

No bid can be withdrawn after the time set for receiving bids unless the meeting of the Village scheduled for award of the Notes is adjourned, recessed, or continued to another date without award of the Notes having been made.

AWARD

The Notes will be awarded to the bidder offering the lowest interest rate to be determined on a True Interest Cost (TIC) basis. The Village's computation of the interest rate of each bid, in accordance with customary practice, will be controlling. In the event of a tie, the sale of the Notes will be awarded by lot. The Village reserves the right to reject any and all bids and to waive any informality in any bid.

BOND INSURANCE

If the Notes are qualified for any bond insurance policy, the purchase of such policy shall be at the sole option and expense of the winning bidder. Any cost for such insurance policy is to be paid by the winning bidder, except that, if the Village requested and received a rating on the Notes from a rating agency, the Village will pay that rating fee. Any rating agency fees not requested by the Village are the responsibility of the winning bidder.

Failure of the municipal bond insurer to issue the policy after the Notes are awarded to the winning bidder shall not constitute cause for failure or refusal by the winning bidder to accept delivery of the Notes.

CUSIP NUMBERS

The Village will assume no obligation for the assignment or printing of CUSIP numbers on the Notes or for the correctness of any numbers printed thereon, but will permit such numbers to be printed at the expense of the winning bidder, if the winning bidder waives any delay in delivery occasioned thereby.

QUALIFIED TAX-EXEMPT OBLIGATIONS

The Village will designate the Notes as qualified tax-exempt obligations for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

CONTINUING DISCLOSURE

In order to assist the Underwriters in complying with the provisions of Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934 the Village will enter into an undertaking for the benefit of the holders of the Notes. A description of the details and terms of the undertaking is set forth in Appendix D of the Preliminary Official Statement.

NEW ISSUE PRICING

The winning bidder will be required to provide, in a timely manner, certain information necessary to compute the yield on the Notes pursuant to the provisions of the Internal Revenue Code of 1986, as amended, and to provide a certificate which will be provided by Bond Counsel upon request.

(a) The winning bidder shall assist the Village in establishing the issue price of the Notes and shall execute and deliver to the Village at closing an "issue price" or similar certificate satisfactory to Bond Counsel setting forth the reasonably expected initial offering price to the public or the sales price or prices of the Notes, together with the supporting pricing wires or equivalent communications. All actions to be taken by the Village under this Notice of Sale to establish the issue price of the Notes may be taken on behalf of the Village by the Village's municipal advisor identified herein and any notice or report to be provided to the Village may be provided to the Village's municipal advisor.

(b) The Village intends that the provisions of Treasury Regulation Section 1.148-1(f)(3)(i) (defining “competitive sale” for purposes of establishing the issue price of the Notes) will apply to the initial sale of the Notes (the “competitive sale requirements”) because:

- (1) The Village shall disseminate this Notice of Sale to potential underwriters in a manner that is reasonably designed to reach potential investors;
- (2) all bidders shall have an equal opportunity to bid;
- (3) the Village may receive bids from at least three underwriters of municipal bonds who have established industry reputations for underwriting new issuances of municipal bonds; and
- (4) the Village anticipates awarding the sale of the Notes to the bidder who submits a firm offer to purchase the Notes at the highest price (or lowest interest cost), as set forth in this Notice of Sale.

Any bid submitted pursuant to this Notice of Sale shall be considered a firm offer for the purchase of the Notes, as specified in this bid.

(c) If all of the requirements of a “competitive sale” are not satisfied, the Village shall advise the winning bidder of such fact prior to the time of award of the sale of the Notes to the bidder. In such event, any bid submitted will not be subject to cancellation or withdrawal and the Village agrees to use the rule selected by the bidder on its bid form to determine the issue price for the Notes. On its bid form, each bidder must select one of the following two rules for determining the issue price of the Notes: (1) the first price at which 10% of a maturity of the Notes (the “10% test”) is sold to the public as the issue price of that maturity or (2) the initial offering price to the public as of the sale date as the issue price of each maturity of the Notes (the “hold-the-offering-price rule”).

(d) If all of the requirements of a “competitive sale” are not satisfied and the bidder selects the hold-the-offering-price rule, the winning bidder shall (i) confirm that the underwriters have offered or will offer the Notes to the public on or before the date of award at the offering price or prices (the “initial offering price”), or at the corresponding yield or yields, set forth in the bid submitted by the winning bidder and (ii) agree, on behalf of the underwriters participating in the purchase of the Notes, that the underwriters will neither offer nor sell unsold Notes of any maturity to which the hold-the-offering-price rule shall apply to any person at a price that is higher than the initial offering price to the public during the period starting on the sale date and ending on the earlier of the following:

- (1) the close of the fifth (5th) business day after the sale date; or
- (2) the date on which the underwriters have sold at least 10% of that maturity of the Notes to the public at a price that is no higher than the initial offering price to the public.

The winning bidder will advise the Village promptly after the close of the fifth (5th) business day after the sale whether it has sold 10% of that maturity of the Notes to the public at a price that is no higher than the initial offering price to the public.

The Village acknowledges that in making the representation set forth above, the winning bidder will rely on:

(i) the agreement of each underwriter to comply with requirements for establishing issue price of the Notes, including, but not limited to, its agreement to comply with the hold-the-price rule, if applicable to the Notes, as set forth in an agreement among underwriters and the related pricing wires,

(ii) in the event a selling group has been created in connection with the initial sale of the Notes to the public, the agreement of each dealer who is a member of the selling group to comply with the requirements for establishing

issue price of the Notes, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable to the Notes, as set forth in a selling group agreement and the related pricing wires, and

(iii) in the event that an underwriter or dealer who is a member of the selling group is a party to a third-party distribution agreement that was employed in connection with the initial sale of the Notes to the public, the agreement of each broker-dealer that is party to such agreement to comply with the requirements for establishing issue price of the Notes, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable to the Notes, as set forth in the third-party distribution agreement and the related pricing wires. The Village further acknowledges that each underwriter shall be solely liable for its failure to comply with its agreement regarding the requirements for establishing issue price rule of the Notes, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable to the Notes, and that no underwriter shall be liable for the failure of any other underwriter, or of any dealer who is a member of a selling group, or of any broker-dealer that is a party to a third-party distribution agreement to comply with its corresponding agreement to comply with the requirements for establishing issue price of the Notes, including, but not limited to, its agreement to comply with the hold-the-offering-price rule as applicable to the Notes.

(e) If all of the requirements of a “competitive sale” are not satisfied and the bidder selects the 10% test, the bidder agrees to promptly report to the Village, Bond Counsel and Ehlers the prices at which the Notes have been sold to the public. That reporting obligation shall continue, whether or not the closing date has occurred, until either (i) all Notes of that maturity have been sold or (ii) the 10% test has been satisfied as to each maturity of the Notes, provided that, the winning bidder’s reporting obligation after the Closing Date may be at reasonable periodic intervals or otherwise upon request of the Village or bond counsel.

(f) By submitting a bid, each bidder confirms that:

(i) any agreement among underwriters, any selling group agreement and each third-party distribution agreement (to which the bidder is a party) relating to the initial sale of the Notes to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group, and each broker-dealer that is party to such third-party distribution agreement, as applicable, to:

(A) report the prices at which it sells to the public the unsold Notes of each maturity allocated to it, whether or not the Closing Date has occurred until either all securities of that maturity allocated to it have been sold or it is notified by the winning bidder that either the 10% test has been satisfied as to the Notes of that maturity, provided that, the reporting obligation after the Closing Date may be at reasonable periodic intervals or otherwise upon request of the Village or bond counsel.

(B) comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the winning bidder and as set forth in the related pricing wires, and

(ii) any agreement among underwriters or selling group agreement relating to the initial sale of the Notes to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group and each broker dealer that is a party to a third-party distribution agreement to be employed in connection with the initial sale of the Notes to the public to require each broker-dealer that is a party to such third-party distribution agreement to:

(A) to promptly notify the winning bidder of any sales of Notes that, to its knowledge, are made to a purchaser who is a related party to an underwriter participating in the initial sale of the Notes to the public (each such term being used as defined below), and

(B) to acknowledge that, unless otherwise advised by the underwriter, dealer or broker-dealer, the winning bidder shall assume that each order submitted by the underwriter, dealer or broker-dealer is a sale to the public.

(g) Sales of any Notes to any person that is a related party to an underwriter participating in the initial sale of the Notes to the public (each term being used as defined below) shall not constitute sales to the public for purposes of this Notice of Sale. Further, for purposes of this Notice of Sale:

- (i) “public” means any person other than an underwriter or a related party,
- (ii) “underwriter” means (A) any person that agrees pursuant to a written contract with the Village (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Notes to the public and (B) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (A) to participate in the initial sale of the Notes to the public (including a member of a selling group or a party to a third-party distribution agreement participating in the initial sale of the Notes to the public),
- (iii) a purchaser of any of the Notes is a “related party” to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (A) more than 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (B) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (C) more than 50% common ownership of the value of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and
- (iv) “sale date” means the date that the Notes are awarded by the Village to the winning bidder.

PRELIMINARY OFFICIAL STATEMENT

Bidders may obtain a copy of the Preliminary Official Statement relating to the Notes prior to the bid opening by request from Ehlers at www.ehlers-inc.com by connecting to the Bond Sales link. The Syndicate Manager will be provided with an electronic copy of the Final Official Statement within seven business days of the bid acceptance. Up to 10 printed copies of the Final Official Statement will be provided upon request. Additional copies of the Final Official Statement will be available at a cost of \$10.00 per copy.

Information for bidders and bid forms may be obtained from Ehlers at 3060 Centre Pointe Drive, Roseville, Minnesota 55113-1105, Telephone (651) 697-8500.

By Order of the Board of Trustees

Bobbi Zauner, Finance Director/Treasurer
Village of Cross Plains, Wisconsin

BID FORM

The Board of Trustees
Village of Cross Plains, Wisconsin

March 25, 2019

RE: \$1,625,000* General Obligation Promissory Notes, Series 2019A
DATED: April 11, 2019

For all or none of the above Notes, in accordance with the Notice of Sale and terms of the Global Book-Entry System (unless otherwise specified by the Purchaser) as stated in this Official Statement, we will pay you \$_____ (not less than \$1,608,750, nor more than \$1,722,500) plus accrued interest to date of delivery for fully registered Notes bearing interest rates and maturing in the stated years as follows:

_____ % due 2020	_____ % due 2024	_____ % due 2028
_____ % due 2021	_____ % due 2025	_____ % due 2029
_____ % due 2022	_____ % due 2026	
_____ % due 2023	_____ % due 2027	

* The Village reserves the right to increase or decrease the principal amount of the Notes on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

The rate for any maturity may not be more than 2.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2024 maturity, then the lowest rate that may be proposed for any later maturity is 2.50%). All Notes of the same maturity must bear interest from date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

We enclose our Deposit in the amount of \$32,500, to be held by the Village pending delivery and payment. Alternatively, if we are the winning bidder, we will wire our Deposit to **KleinBank, 1550 Audubon Road, Chaska, Minnesota, ABA No. 091915654 for credit: Ehlers and Associates Good Faith Account No. 3208138.** Such Deposit shall be received by Ehlers and Associates no later than two hours after the bid opening time. The Village reserves the right to award the Notes to a winning bidder whose wire transfer is initiated but not received by such time provided that such winning bidder's federal wire reference number has been received. In the event the Deposit is not received as provided above, the Village may award the Notes to the bidder submitting the next best bid provided such bidder agrees to such award. If our bid is not accepted, said deposit shall be promptly returned to us. If the Deposit is wired to such escrow account, we agree to the conditions and duties of Ehlers and Associates, Inc., as escrow holder of the Deposit, pursuant to the Notice of Sale. This bid is for prompt acceptance and is conditional upon delivery of said Notes to The Depository Trust Company, New York, New York, in accordance with the Notice of Sale. Delivery is anticipated to be on or about April 11, 2019.

This bid is subject to the Village's agreement to enter into a written undertaking to provide continuing disclosure under Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934 as described in the Preliminary Official Statement for the Notes.

We have received and reviewed the Official Statement and have submitted our requests for additional information or corrections to the Final Official Statement. As Syndicate Manager, we agree to provide the Village with the reoffering price of the Notes within 24 hours of the bid acceptance.

This bid is a firm offer for the purchase of the Notes identified in the Notice of Sale, on the terms set forth in this bid form and the Notice of Sale, and is not subject to any conditions, except as permitted by the Notice of Sale.

By submitting this bid, we confirm that we are an Underwriter and have an established industry reputation for underwriting new issuances of municipal bonds. YES: ____ NO: ____.

If the competitive sale requirements are not met, we elect to use the (circle one): 10% test / hold-the-offering-price rule to determine the issue price of the Notes.

Account Manager: _____ By: _____
Account Members:

Award will be on a true interest cost basis. According to our computations (the correct computation being controlling in the award), the total dollar interest cost (including any discount or less any premium) computed from April 11, 2019 of the above bid is \$_____ and the true interest cost (TIC) is _____%.

The foregoing offer is hereby accepted by and on behalf of the Board of Trustees of the Village of Cross Plains, Wisconsin, on March 25, 2019.

By: _____ By: _____
Title: _____ Title: _____