

### **Budgeting Process to Promote Public Engagement**

Dan Tienter & Kyle Sawyer

#### **Session Overview**

- What is public engagement?
- When developing the budget...
  - ✓ Why does public engagement matter?
  - ✓ What kind of public engagement works best?
- What make for good (or better) public engagement?
- Are there any organizations doing it well?



#### **Typical Budget Process**





#### Budget Hearing: City of Cincinnati, Ohio





### What is Public Engagement?

- Broad term describing ways stakeholders may become more informed (and perhaps influence) public decisions
  - ✓ Information & outreach
  - ✓ Consultation
  - ✓ Participation & deliberation
- Sometimes called:
  - ✓ Community or Civic Engagement
  - ✓ Community Consultation
  - ✓ Public Involvement



#### **Public Engagement Benefits**





## **Public Engagement Benefits, Continued**

- What happens if the public does not understand...
  - ✓ Cost?
  - ✓ Market?
  - ✓ Regulations?
- Public engagement helps create reasonable demand for services





### **Public Engagement Risks**

- When done poorly, it may...
  - ✓ Create cynicism
  - ✓ Squander resources
  - ✓ Waste time
  - ✓ Cause backlash





### Public Engagement Risks, Continued...

- The Citizens League found that Truth-in-Taxation alone...
  - ✓ Discouraged engagement
  - ✓ Created frustration
  - ✓ Lacked context
  - ✓ Limited feedback

COUNTY OF MILLE LACS, MINNESOTA NOTICE OF TRUTH-IN-TAXATION PUBLIC HEARING ON THE MILLE LACS COUNTY FINAL BUDGET AND LEVY NOTICE IS HEREBY GIVEN, that

• Truth-in-Taxation wasn't designed to be "default... [or] dominant process for citizen engagement"



"Lower my taxes!"

> "Don't fix my road!"

"Goats, not mowers!"

"Improve my park!" Involving the Community in the Budget Process...

#### **Levels of Public Engagement**

#### DEGREE OF DIFFICULTY + PUBLIC IMPACT

INFORM

provide balanced, objective info that the public should know and act on

#### CONSULT

obtain and consider feedback or input on issues, ideas and decisions

#### INVOLVE

work with the public to understand issues and problems + include them in identifying options for moving forward

#### COLLABORATE

partner with the public, seeking advice and innovations that become embedded as much as possible in decisions

#### **EMPOWER**

final decisions are made by the public, who are one of the players implementing those decisions

# What Are You Trying to Accomplish?

- Through public engagement are you attempting to...
  - ✓ Promote participation?
  - ✓ Educate the public?
  - ✓ Build or improve partnerships?
- The answers to these questions should change your strategy





# **Communicating Budget Impact**

- Be honest and transparent
- Provide background and education
- Keep it simple and relatable
- Use visuals





#### Communicating Budget Impact Arlington, Texas





#### **Types of Public Engagement**





## Which Type Works Best?

#### No single best way!

- Any public engagement effort should be tailored to the community
- When picking a strategy, consider...
  - ✓ Issue
  - ✓ Time & resources
  - ✓ Political & senior leadership
  - ✓ Consultants
  - ✓ Communications & feedback
  - ✓ Participants



#### What else to think about?

#### Be prepared to...

#### Promote problem solving

# Respond to public emotion

#### Provide accessibility

# Evaluate the effort

#### Be authentic



### Newsletters

- Types
  - ✓ Quarterly publications
  - ✓ Budget-in-brief
- Strengths & weaknesses
  - + Broad reach
  - + Tailored to desired input
  - Little feedback
  - Decision passed





#### Newsletters, Continued...

#### Strategies for Success

- Visually appealing
- Factual & easy to comprehend
- Focusing on areas of public interest
- Providing it early in the process
- Using it as a tool to inform on other opportunities to provide input



#### Surveys

- Types
  - ✓ Statistically significant
  - ✓ Non-statistically significant
- Strengths & weaknesses
  - + Potential to reach many residents
  - + Variety of opinions
  - Limited responses
  - Focused opinions





#### Surveys, Continued...

- Strategies for success
  - ✓ Be statistically significant
  - ✓ Use multiple media (mail, online, phone)
  - ✓ Incorporate facts & not just questions (current cost of services)
  - ✓ Choose the right questions (what are you trying to accomplish?)





#### Workshops

- Types
  - ✓ Charrette
  - ✓ Workshops
  - Strengths & weaknesses
    - + Opportunity to discuss opinions
    - + Chance to receive desired input
    - Limited attendance
    - Multiple meetings

#### Workshops, Continued...

- Strategies for success
  - ✓ Time it appropriately
  - ✓ Set up the room correctly
  - Combine other engagement tools (newsletters and surveys)
  - ✓ Include the right staff



### **Boards & Commissions**

- Types
  - ✓ Advisory committees
  - ✓ Taskforces
- Strengths & weaknesses
  - + Help shape initiatives
  - + Voices in the community
  - + Use their expertise & education
  - Have a primary focus



#### Agenda - Approved

#### FINANCE COMMITTEE

Consider: Who benefits? Who is burdened? Who does not have a voice at the table? How can policymakers mitigate unintended consequences?

### Boards & Commissions, Continued...

- Strategies for success
  - ✓ Pick the right participants
  - ✓ Assess community needs
  - ✓ Gather input from a cross-section of the community
  - ✓ Communicate with staff who deliver local services
  - ✓ Formulate budget needs





### **Participatory Budgeting**



- Strengths & Weaknesses
  - + Explore ideas & themes
  - + Works with groups & individuals
  - Time-consuming
  - Complicated

26

### **Participatory Budgeting**

- Strategies for success
  - ✓ Use the advisory type
  - ✓ Communicate the process, rules & timeline
  - ✓ Educate participants about the budget & funding sources
  - ✓ Leverage a hybrid format for meetings
  - ✓ Employ a "shopping basket" form of voting
  - $\checkmark\,$  Give participants at least 30 days to vote



#### **Revised Budget Process**





## Example: Kansas City, Missouri

- Engaging residents
  - ✓ City Website, Twitter, Facebook, NextDoor
  - ✓ Resident work sessions & focus groups
- Online transparency tools to educate & inform
  - ✓ Open Data KC: data access portal
  - ✓ Open Budget: interactive tool
  - ✓ Pick your priority
  - ✓ Online budget simulation



#### **Example:** Kansas City, Missouri

### Pick Your Priority





#### Example: Kansas City, Missouri

- Results
  - ✓ 100+ residents participated in focus groups
  - ✓ Restored funding
  - ✓ Creation of new programs/initiatives
- Lessons learned
  - ✓ Start slow & think realistically
  - ✓ Align policies & tools with government's strategies, planning





#### Example: Milwaukee, Wisconsin

- Mayor proclaimed first-ever "Budget Awareness Week"
- Included budget-themed events:
  - ✓ Virtual Budget Hearings
  - ✓ "Making \$ense of City Budgeting Exercise"
  - ✓ American Rescue Plan Webinar
  - ✓ Budget Priority Survey Challenge
- City provided webpage with budget resources in four languages





#### Example: Milwaukee, Wisconsin

- Lessons learned
  - ✓ Be creative
  - Provide information in multiple forums & formats
  - Provide tools for community partners (e.g., media kit)
  - ✓ Build on & around required events
  - ✓ Include elected & senior leadership





#### Always remember...

# What I hear when I'm being yelled at is people caring loudly at me. 34

#### Let's Talk!



Kyle Sawyer Senior Fiscal Consultant ksawyer@ehlers-inc.com 651-697-8539



Dan Tienter Senior Financial Specialist dtienter@ehlers-inc.com 612-337-8537



#### **Important Disclosures**

Ehlers is the joint marketing name of the following affiliated businesses (collectively, the "Affiliates"): Ehlers & Associates, Inc. ("EA"), a municipal advisor registered with the Municipal Securities Rulemaking Board ("MSRB") and the Securities and Exchange Commission ("SEC"); Ehlers Investment Partners, LLC ("EIP"), an SEC registered investment adviser; and Bond Trust Services Corporation ("BTS"), a holder of a limited banking charter issued by the State of Minnesota.

Where an activity requires registration as a municipal advisor pursuant to Section 15B of the Exchange Act of 1934 (Financial Management Planning and Debt Issuance & Management), such activity is or will be performed by EA; where an activity requires registration as an investment adviser pursuant to the Investment Advisers Act of 1940 (Investments and Treasury Management), such activity is or will be performed by EIP; and where an activity requires licensing as a bank pursuant to applicable state law (paying agent services shown under Debt Issuance & Management), such activity is or will be performed by endet by BTS. Activities not requiring registration may be performed by any Affiliate.

This communication does not constitute an offer or solicitation for the purchase or sale of any investment (including without limitation, any municipal financial product, municipal security, or other security) or agreement with respect to any investment strategy or program. This communication is offered without charge to clients, friends, and prospective clients of the Affiliates as a source of general information about the services Ehlers provides. This communication is neither advice nor a recommendation by any Affiliate to any person with respect to any municipal financial product, municipal security, or other security, as such terms are defined pursuant to Section 15B of the Exchange Act of 1934 and rules of the MSRB. This communication does not constitute investment advice by any Affiliate that purports to meet the objectives or needs of any person pursuant to the Investment Advisers Act of 1940 or applicable state law.

