

Investing School District Funds in Today's Marketplace



ECONOMIC & MARKET DATA

U.S. Treasury Rates

| Treasury Rates | | | | | | | | |
|----------------|---------|---------|--------|---------|--------|---------|---------|--|
| г. | 3/24/25 | 2/17/25 | MoM ∆ | 3/19/24 | ΥοΥ Δ | 3/25/23 | 2 ΥοΥ Δ | |
| 1 Mo. | 4.29% | 4.33% | -0.03% | 5.39% | -1.10% | 4.22% | 0.07% | |
| 2 Mo. | 4.31% | 4.33% | -0.01% | 5.40% | -1.09% | 4.48% | -0.17% | |
| 3 Mo. | 4.30% | 4.32% | -0.02% | 5.39% | -1.09% | 4.59% | -0.29% | |
| 6 Mo. | 4.30% | 4.36% | -0.05% | 5.37% | -1.07% | 4.84% | -0.54% | |
| 1 Yr. | 4.26% | 4.22% | 0.04% | 5.34% | -1.08% | 4.79% | -0.53% | |
| 2 Yr. | 4.14% | 4.26% | -0.12% | 5.09% | -0.95% | 4.36% | -0.22% | |
| 3 Yr. | 4.08% | 4.27% | -0.19% | 4.69% | -0.60% | 3.98% | 0.10% | |
| 5 Yr. | 4.06% | 4.33% | -0.27% | 4.47% | -0.41% | 3.82% | 0.25% | |
| 7 Yr. | 4.12% | 4.40% | -0.29% | 4.30% | -0.18% | 3.59% | 0.52% | |
| 10 Yr. | 4.22% | 4.48% | -0.26% | 4.31% | -0.09% | 3.57% | 0.65% | |
| 20 Yr. | 4.31% | 4.75% | -0.44% | 4.29% | 0.02% | 3.49% | 0.82% | |
| 30 Yr. | 4.64% | 4.70% | -0.06% | 4.55% | 0.09% | 3.84% | 0.80% | |

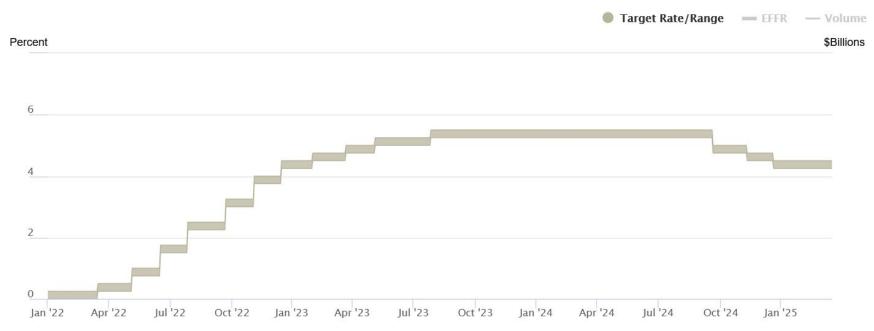


Source: FRED Date: 3/20/25



Federal Funds Effective Rate

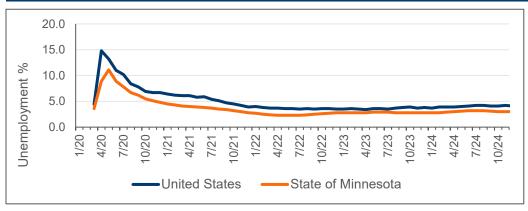






Source: Federal Reserve Bank of New York Date: 3/19/25

Unemployment & Inflation

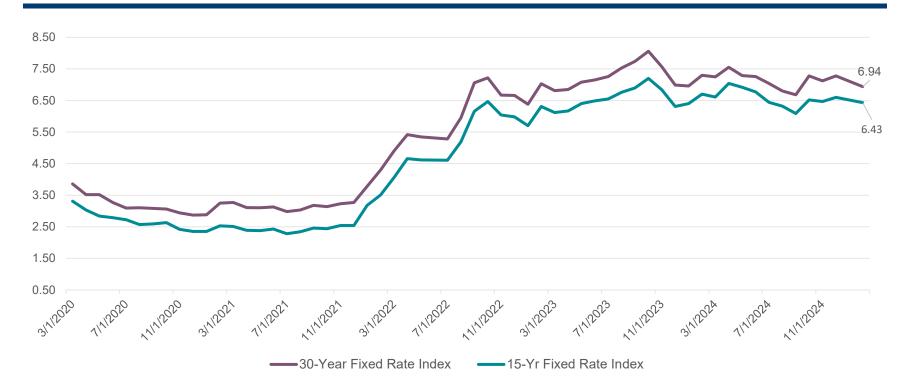


Source: FRED Date: 3/19/25





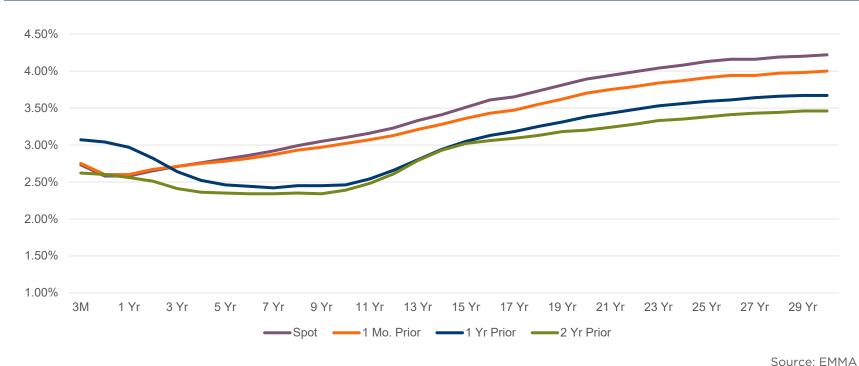
Mortgage Rates





Source: FRED Date: 3/20/25

AAA Tax-Exempt Yields







Investment Rates

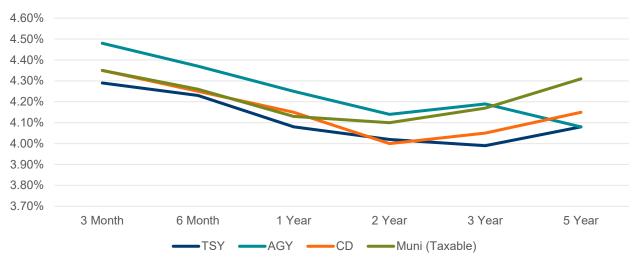


Source: FRED Date: 3/19/25



Credit Spreads



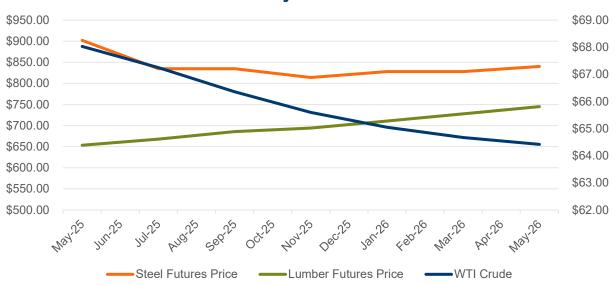


Source: FRED Date: 3/19/25



Commodity Forecast





Source: CME Date: 3/20/25



Borrowing & Reinvestment Rates

| Sample Tax Exempt Borrowing Rates ¹ | | | | | | |
|---|-------|--|--|--|--|--|
| <u>Term</u> | Rate | | | | | |
| 10 years | 3.21% | | | | | |
| 15 years | 3.64% | | | | | |
| 20 years | 3.93% | | | | | |
| 25 years | 4.14% | | | | | |
| 30 years | 4.29% | | | | | |

| U.S. Treasury Rates ² | | | | | |
|----------------------------------|-------|--|--|--|--|
| <u>Term</u> | Rate | | | | |
| 3 month | 4.29% | | | | |
| 6 month | 4.23% | | | | |
| 1 year | 4.06% | | | | |
| 3 year | 3.93% | | | | |
| 5 year | 4.01% | | | | |

^{1.} Bond yields for arbitrage purposes as of 3/20/2025. Assuming a AA-rated General Obligation credit, \$10mm issue size ,and 9-year call dates. For specific pricing information, please contact your Registered Municipal Advisor.



^{2.} U.S. Treasury rates as of 03/20/2025.



PERMISSIBLE INVESTMENTS

Permissible Investments

MN. Statute 118A.04

United States Securities:

 Governmental bonds, notes, bills, mortgages (excluding high-risk mortgage-backed securities), that are direct obligations or guaranteed by the United States, or its agencies or instrumentalities

State & Local Securities (municipal bonds):

- General obligations of any state or local government with a rating of "A" or better by a national bond rating service
- Revenue obligations of any state or local government with a rating of "AA" or better by a national bond rating service

Permissible Investments

MN. Statute 118A.04

Time Deposits:

 Need to be fully insured by the Federal Deposit Insurance Corporation (FDIC), the National Credit Union Administration (NCUA), or bankers' acceptances of United States banks

Commercial Paper:

 Issued by United States corporations or Canadian subsidiaries rated in the highest credit category by at least two nationally recognized rating agencies with maturities less than 270 days

Minnesota Joint Powers Investment Trusts:

Includes Local Government Investment Pools (LGIPs)

Permissible Investments

MN. Statute 118A.04

Money Market Funds:

- Registered under the Federal Investment Company act of 1940 and meets the conditions of rule 2a-7 of the Securities and Exchange Commission (SEC)
- Rated in the highest rating category by at least one nationally recognized rating organization

Repurchase Agreements

Consisting of collateral allowable by Minnesota Statute 118A.04

Guaranteed Investment Contracts (GICs)



ARBITRAGE

Arbitrage: The Basics

Investing tax-exempt bond proceeds in taxable investment products

IRS limits the allowable taxable investment earnings on tax-exempt bond proceeds

Required to rebate to the federal government earnings in excess of maximum allowed



Arbitrage: Small Issuer Exception

For school districts

- \$15 million in annual tax-exempt debt
- No more than \$5 million non-construction bonds

Unlimited earnings for 3 years for capital projects

Yield restrictions after 3 years



Arbitrage: Spending Exceptions

| | 6 Month Spending Exception | 18 Month Spending Exception | 24 Month Spending Exception |
|-----------|-------------------------------|-----------------------------|-----------------------------------|
| 6 Months | 100% | 15% | 10% |
| 12 Months | - | 60% | 45% |
| 18 Months | - | 100% | 75% |
| 24 Months | - | - | 100% |



Arbitrage Planning

- Forward looking arbitrage planning & analysis <u>prior</u> to issuing bonds
 - ✓ Earnings on bond proceeds add to funds available for capital project
 - ✓ Need construction draw & cash flow schedule
 - ✓ Work with Municipal Advisor, Arbitrage Consultant & Investment Adviser to develop strategy that seeks to:
 - Maximize bond proceeds investment earnings
 - > Proactively plan for potential arbitrage liability & rebate



Arbitrage Liability

Qualifying exceptions

Bond proceed balances

Types of investments

Duration & timing of bond proceeds spending



Arbitrage Strategies

Split bond issues

Spend down timing Taxable vs. tax-exempt investments

Ongoing monitoring & adjustments

Valuation methods



Your Presenters



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