



# Protecting Public Funds in Today's Market Environment

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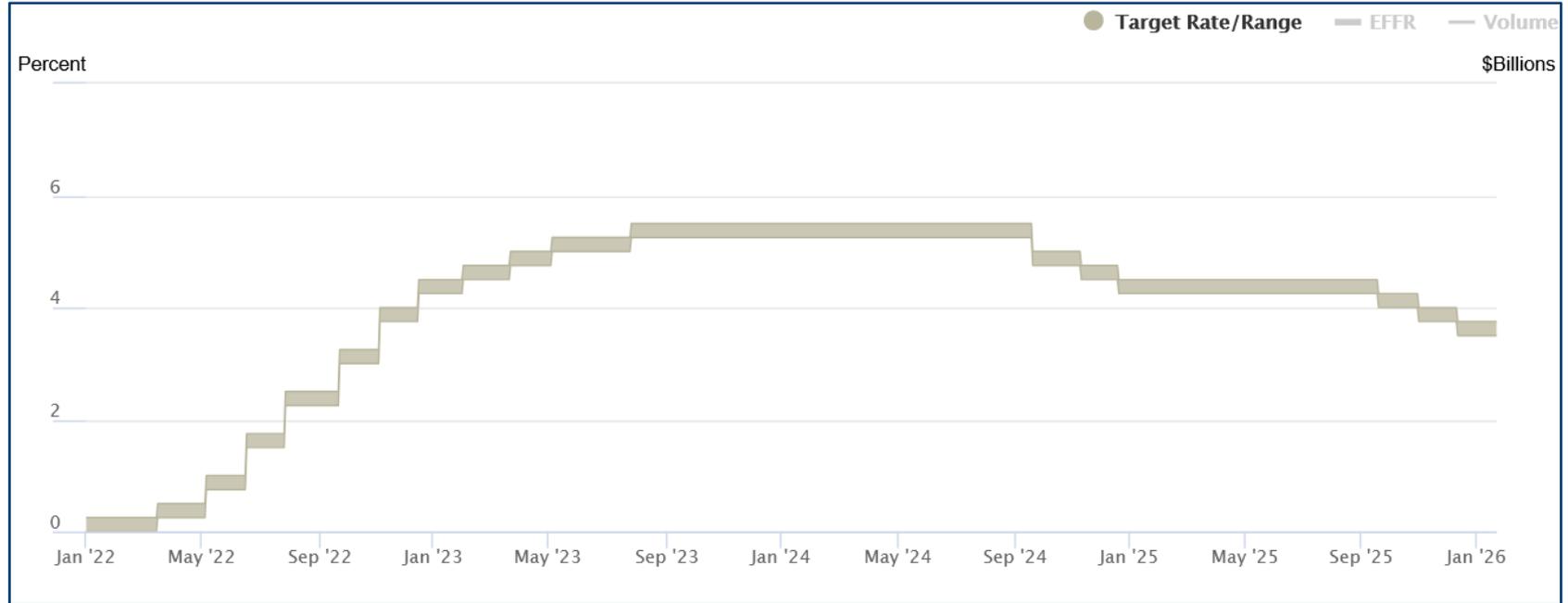
# U.S. Treasury Rates

Treasury Rates							
	1/26/2026	12/26/2025	MoM $\Delta$	1/26/2025	YoY $\Delta$	1/26/2024	2 YoY $\Delta$
<b>1 Mo.</b>	3.69%	3.61%	0.08%	4.33%	-0.64%	5.38%	-1.69%
<b>2 Mo.</b>	3.70%	3.58%	0.11%	4.36%	-0.66%	5.38%	-1.68%
<b>3 Mo.</b>	3.66%	3.64%	0.03%	4.30%	-0.64%	5.37%	-1.71%
<b>6 Mo.</b>	3.64%	3.58%	0.06%	4.28%	-0.64%	5.22%	-1.58%
<b>1 Yr.</b>	3.52%	3.49%	0.03%	4.14%	-0.62%	4.78%	-1.26%
<b>2 Yr.</b>	3.60%	3.48%	0.12%	4.20%	-0.60%	4.35%	-0.75%
<b>3 Yr.</b>	3.66%	3.53%	0.13%	4.25%	-0.59%	4.15%	-0.49%
<b>5 Yr.</b>	3.82%	3.70%	0.12%	4.34%	-0.52%	4.04%	-0.22%
<b>7 Yr.</b>	4.01%	3.90%	0.11%	4.44%	-0.43%	4.10%	-0.09%
<b>10 Yr.</b>	4.21%	4.13%	0.08%	4.54%	-0.33%	4.14%	0.07%
<b>20 Yr.</b>	4.77%	4.77%	0.00%	4.83%	-0.06%	4.49%	0.28%
<b>30 Yr.</b>	4.81%	4.82%	-0.01%	4.77%	0.04%	4.37%	0.44%



Source: FRED  
Date: 1/26/26

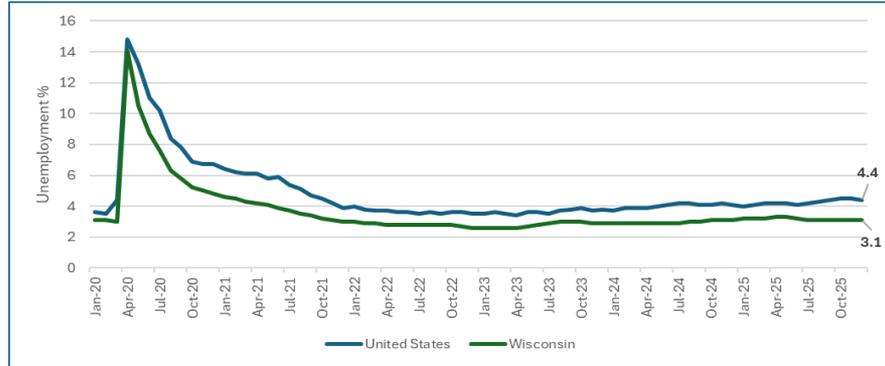
# Federal Funds Effective Rate: Jan '22 - Jan '25



Source: Federal Reserve Bank of New York  
Date: 1/26/26

# Unemployment & Inflation

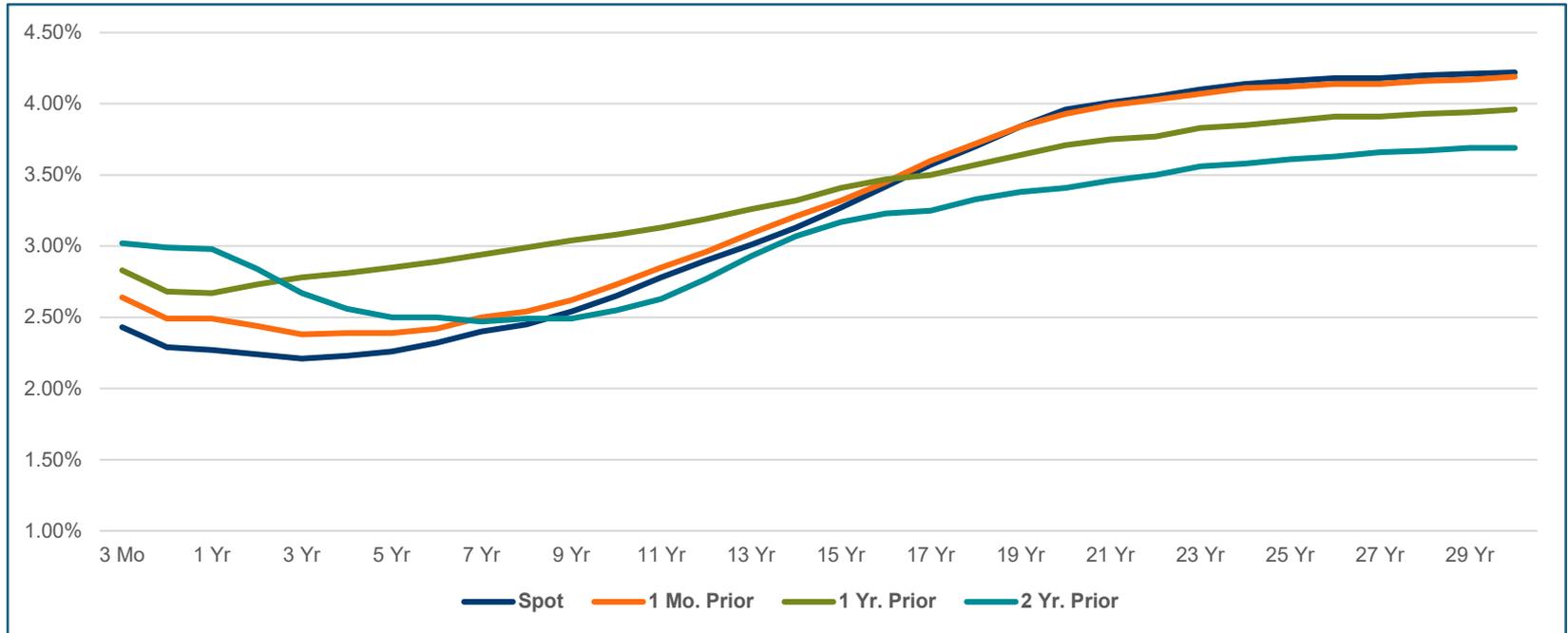
	Unemployment		CPI
	United States	State of Wisconsin	United States
2025 December	4.4	3.1	2.7
2025 November	4.5	3.1	2.7
2025 October	NA*	NA*	NA*
2025 September	4.4	3.1	3.0
2025 August	4.3	3.1	2.9
2025 July	4.2	3.1	2.7
2025 June	4.1	3.2	2.7
2025 May	4.2	3.3	2.4
2025 April	4.2	3.3	2.3
2025 March	4.2	3.2	2.4
2025 February	4.1	3.2	2.8
2025 January	4.0	3.2	3.0
2024 December	4.1	3.1	2.9
2024 November	4.2	3.1	2.7
2024 October	4.1	3.1	2.6
2024 September	4.1	3.0	2.4
2024 August	4.2	3.0	2.5
2024 July	4.2	2.9	2.9
2024 June	4.1	2.9	3.0
2024 May	4.0	2.9	3.3
2024 April	3.9	2.9	3.4
2024 March	3.9	2.9	3.5
2024 February	3.9	2.9	3.2
2024 January	3.7	2.9	3.1



\*Data points were not officially released by Federal Government

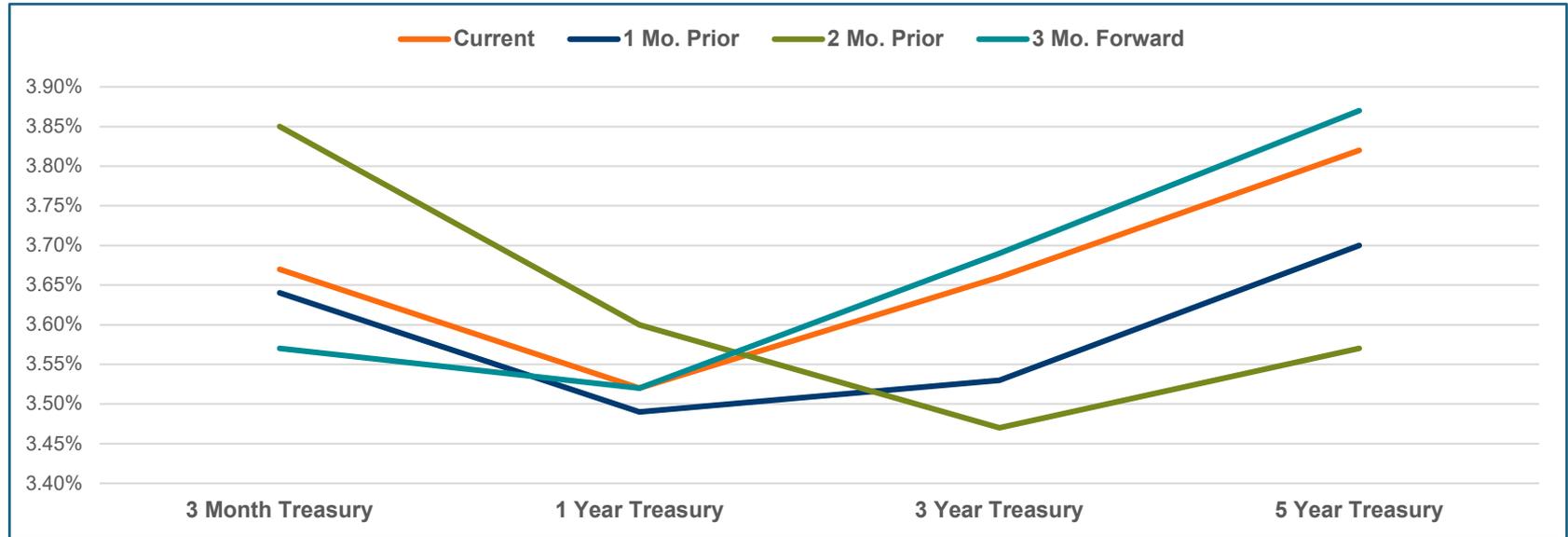
Source: FRED  
Date: 2/4/26

# AAA Tax Exempt Yields



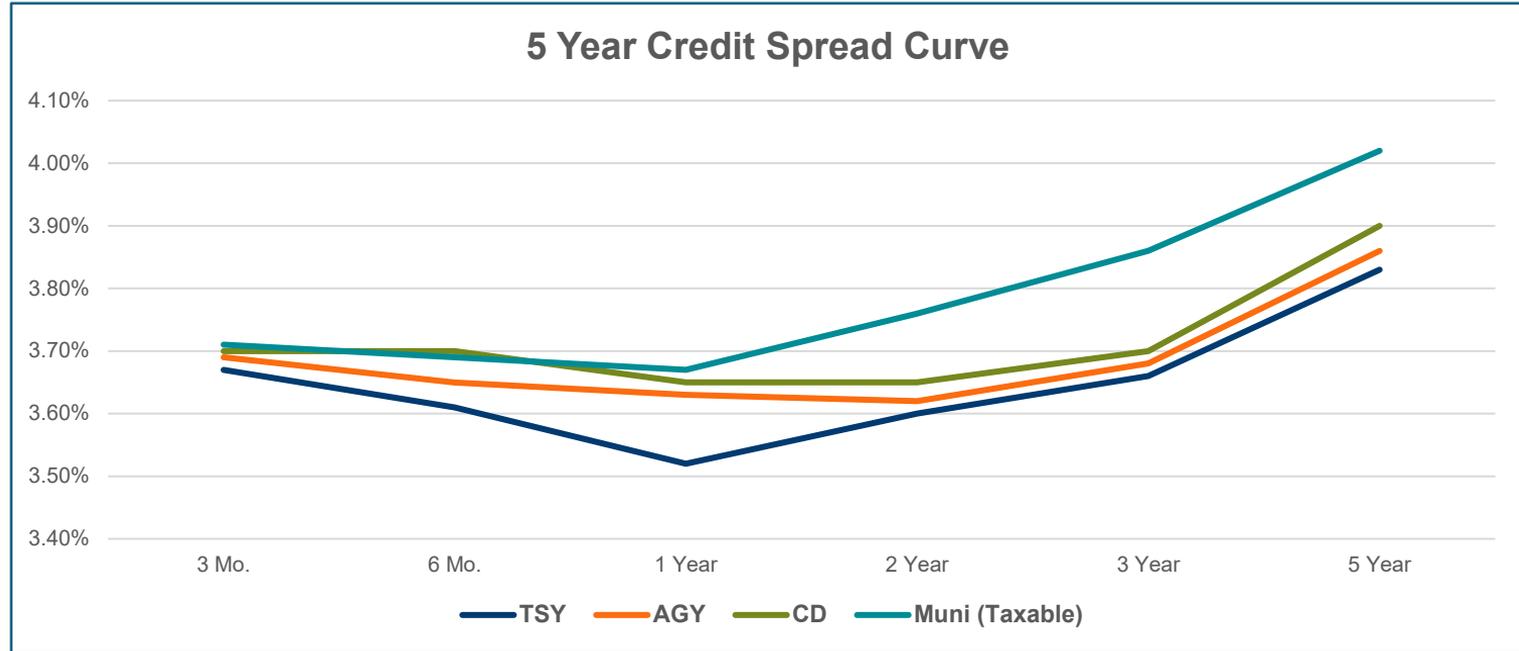
Source: EMMA  
Date: 1/26/26

# Investment Rates



Source: FRED  
Date: 1/26/26

# Credit Spreads



Source: FRED  
Date: 1/26/26

# Borrowing & Reinvestment Rates

Sample Tax Exempt Borrowing Rates <sup>1</sup>	
<u>Term</u>	<u>Rate</u>
10 years	3.29%
15 years	3.62%
20 years	4.01%
25 years	4.30%
30 years	4.53%

U.S. Treasury Rates <sup>2</sup>	
<u>Term</u>	<u>Rate</u>
3 month	3.67%
6 month	3.62%
1 year	3.52%
3 year	3.66%
5 year	3.82%

1. Borrowing rates as of 1/26/2026. Assuming AA rated General Obligation credit, \$2mm issue size and 9-year call dates. For specific pricing information, please contact your Registered Municipal Advisor.

2. U.S. Treasury rates as of 1/26/2026.

# Benefits of Competitive Security Selection

- The difference between securities in the secondary market can be significant
- It is important to competitively shop to obtain best execution for your municipality

Broker-Dealer	Offer Price*	Cost Difference
#1	\$116.22	\$ -
#2	\$116.22	\$ -
#3	\$116.38	\$ 3,140
#4	\$116.38	\$ 3,140
#5	\$116.39	\$ 3,300
#6	\$116.40	\$ 3,560
#7	\$116.45	\$ 4,600
#8	\$116.85	\$ 12,540

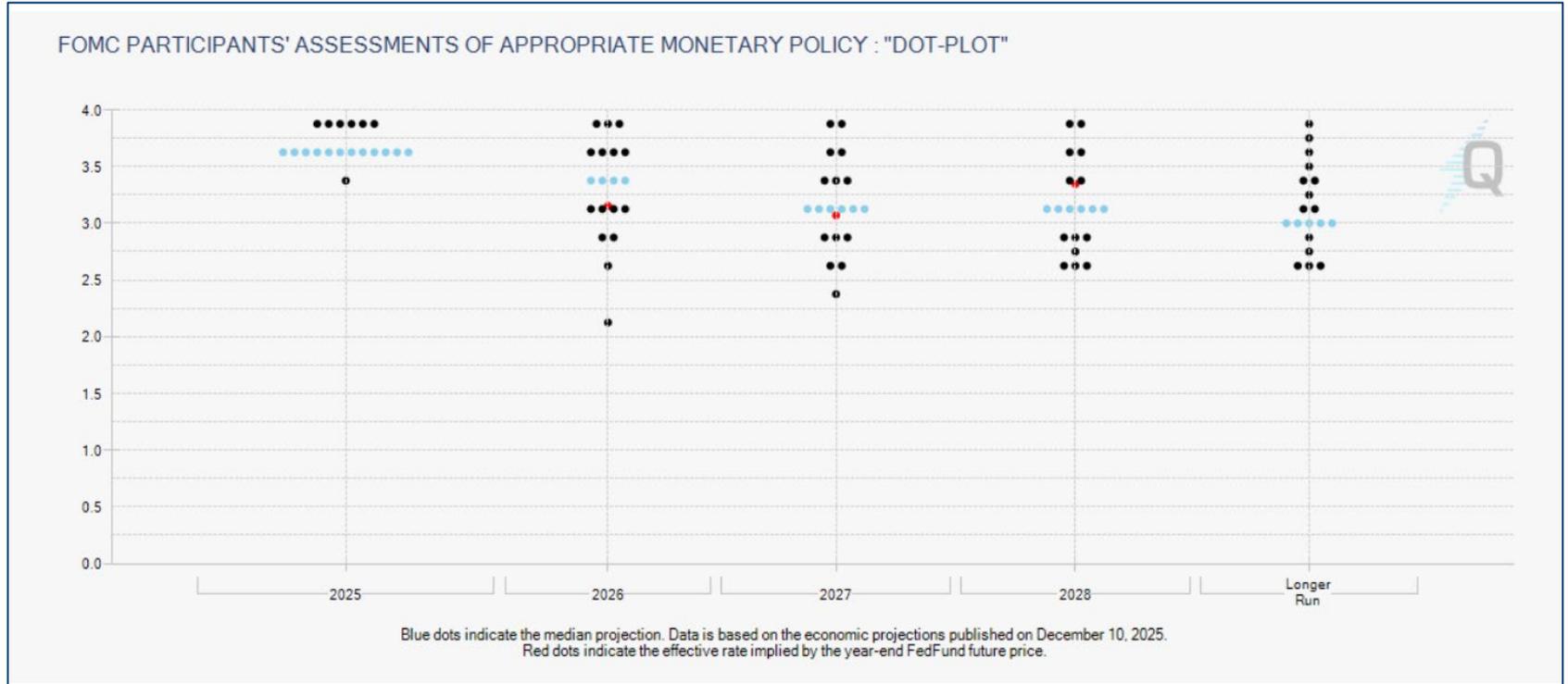
**Issuer:** Fannie Mae  
**Coupon:** 7.125%  
**Maturity Date:** 1/15/2030  
**Par Amount:** \$2 million  
**Cusip:** 31359MFJ7

\*For illustrative purposes only

# Recent 10-Year Treasury Movement



# FOMC Dot Plot



# Portfolio Management Options

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## Discretionary Portfolio Management

- Authority to execute trades on behalf of client
- Advisor can act quickly & efficiently in response to market changes
- Clients benefit from advisor's expertise in implementing strategies and portfolio re-balancing as market conditions change
- Client remains involved through strategy & performance review meetings

## Non-Discretionary Portfolio Management

- Advisor provides trade recommendation with client giving final approval
- Trade execution could be delayed and opportunities missed when seeking client approval
- Clients stays actively engaged in the day-to-day portfolio management with advisor sending trade suggestions for approval

# Permissible Investments

Wisc. Statutes 66.0603

- Time deposits (Certificate of Deposit)
- Securities issued or guaranteed by federal government, its commission, board or other instrumentality “Treasuries” or “Agencies”
- Municipal bonds/notes of Wisconsin municipalities



# Permissible Investments

Wisc. Statutes 66.0603

- **All other securities must:**
  - ✓ Mature no more than 7 years from acquisition
  - ✓ Carry highest or second highest credit rating category

## EXAMPLES:

- Municipal bonds issued in any other state
- Corporate obligations
- Asset-backed securities

# Permissible Investments

Wisc. Statutes 66.0603

- **Securities of an open-end management investment company or investment trust if:**
  - ✓ They're registered
  - ✓ Do not charge sales load
  - ✓ They invest in US government, commission, board securities
  - ✓ Repurchase agreements are fully collateralized

## **EXAMPLE:**

- ✓ Money market & mutual funds

# Permissible Investments

Wisc. Statutes 66.0603

- Local government pooled-investment fund (LGIP)



# Download the Presentation

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# Your Presenters

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